

cc: G.M. Calhoun
R.A. Morris
Gail Evans
M.H. Walker

Ilion, New York
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J. J. PHILLIPS

MODEL 700 SERIES CENTER FIRE RIFLES - PROJECT

You needed information on prices and forecast in order to give us project calculations. It seems that Gail Evans is away. After discussing with Dr. Calhoun, have come up with the following suggestion which we believe will be acceptable.

Sales had earlier advised the Operations Committee that we might use a figure of 5,000 additional rifles for the new M/700 Series. As to the breakdown of these quantities between the A and ADL type, we would use the same proportion as in the last forecast for Models 725 and 721-722. As for selling prices, we would plan on using the same as for the current M/725 in the ADL M/700, and for the A Grade M/700 use the current M/721 price.

S. M. Alvis, Manager
Ilion Research Division

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