Market

CC: G.M. Calhoun
W.B. Parsons
M.H.//WA/Wer - File

Ilion, New York October 27, 1961

D. R. MILLER

MODEL 700 Calibers 275 and 458, and Proposed Caliber 350 Rem.

It was mentioned yesterday that we are having trouble procuring satisfactory stocks for these models, which I believe are priced above \$300. During the past year we have been having these finished outside after having been partially inletted here. These were not entirely satisfactory as to quality and in addition the cost seems to be high.

At our suggestion W.B. Parsons placed a trial order with Bishop for about two dozen stocks. These have been received and it appears that all have to be rejected and we are now doubtful that Hishop can supply a suitable stock for the particular quality desired.

The requirements average about one stock per week; however, with the anticipated new Remington Magnum cartridge this may temporarily be inflated.

M. Walker is of opinion that we may have to set up required operations in the Job Shop. However, I have held this should not be necessary since would be duplicating facilities in Arms Service. In talking with you there is impression that personnel may not be available due to retirements, etc.. We also discussed possibility of considering Del Grego as a possible source, with W.B. Parsons. However, his capacity would be even more limited and cost perhaps unreasonably high. W.B. Parsons has also agreed to consider procuring a sample lot of European blanks, in effort to obtain higher density wood.

Our present situation seems to resolve itself towards withdrawing from the market on these guns unless we are able to procure or make quality stocks. We would like to discuss this again in about two weeks to determine our position and future program.

S. M. Alvis Ilion Research Division

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