

DON'T SAY IT - WRITE ITDATE 5/8/62

To John DeLoach (b) (7)(D)
Vice President
FROM Edgar F. Remington

TALK ABOUT CONFIDENCE - I had
just told them a "why wait" note on the
HP-100 ANNOUNCEMENT where your
"Specimenno" ARRIVED. Great minds! I agree
and will attach your note to my note.
Some of those days a group of our SP's
books will call on you again.

YOUR HAND SAFETY IS AT YOUR FINGER TIPS