

REMINGTON ARMS COMPANY, INC.

GENERAL INFORMATION

PROJECT NO. AD XP-700-3 - ILION WORKS

PRESENT FACILITIES AND TO WHAT EXTENT THEY ARE INADEQUATE

The Board of Directors authorized a construction appropriation of \$180,300 on March 2, 1962 (total expenditures of \$671,700 including research and operations charges) to complete the development of the models and procure tooling and equipment necessary for production of the Model XP-100 Pistol (formerly XP-700); also, the Model 600 (formerly XC-13) Center Fire Rifle in the .222 Remington, .308 and 30-30 calibers.

The new handgun was introduced March 1, 1963 featuring the new .221 Remington "Fireball" cartridge. ¹The Model 600 rifle is now in pilot operations for the .308 Caliber, and design ²is completed for Calibers 30-30 and .222 Remington. It is scheduled for announcement on January 1, 1964.

Because of the added cost for design changes to handle the Caliber 30-30 rimmed case cartridges the Sales Department has recommended that the caliber specifications for the rifle be changed, substituting the current .35 Remington Caliber for the 30-30 Winchester.

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DESCRIPTION OF PROPOSED WORK

It is proposed to complete the development of these models in Center Fire Rifle for Calibers .308, .222 Remington Magnum and .35

Remington and procure tooling and equipment for production volume of 6155 x P100 / lot for the first year ~~1000 P100 Rifle~~ and ~~15000 Model 600 C.F. Rifle~~ for the third year.

This Part III is a request for \$ (9,500) reduction to cover the underrun of this project.

REMARKS

Changes in design and scope of work since Part II was authorized results in increased expenditures as indicated below:

	Increase (Decrease) from Part II	
	Amount	Per Cent
<u>Construction</u>	\$ (9,500)	(5.3)

New equipment expenditures underrun due to ~~existing~~ machines on hand.

<u>Research</u>	\$ 12,100	13.1
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Additional expenditures required due to the revisions to accommodate the larger .35 Remington ~~Caliber~~. Also, different sights and ~~all of XP-100 nylon molds~~ increased expenditures.

<u>Operations</u>	\$ 17,600	4.4
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Tooling for the revised sights and stock former, and the available equipment alterations (which reduced construction expenditures) increased expenditures.

operations ~~Chgs increased due to tooling for revised sights and stock former~~ ~~exp. alterations~~ ~~which reduced expenditures~~
(Subdivision 3)
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PATENT STATUS

Consideration of the designs for both the pistol and rifle indicates that no patent infringement will be involved.

A design patent application is being prepared to cover the appearance of the pistol. A search has indicated that the fire control mechanism of the pistol and the rib mounting scheme for both contain some novelty. Patent applications will be filed to cover both these inventions.

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PRESENT FACILITIES AND TO WHAT EXTENT THEY ARE INADEQUATE

Part II of this project was authorized on March 2, 1962 in amount of \$180,300 for construction ~~and~~ total expenditures of \$671,700 including research and operation charges. This was to complete the development and procurement of tooling and equipment necessary for the production of the XP-100 ~~an~~ handgun and a companion Model 600 (formerly M/xc-13) Bolt Action Carbine rifle. The new handgun was introduced March 1, 1963 and featuring the new .221 Remington "Fireball" cartridge. The Model 600 rifle is now in pilot operation for the .308 caliber, and design completed for Caliber 30-30 and .222 Remington. It is scheduled for announcement on January 1, 1964.

Because of the added cost for design changes to handle the Caliber 30-30 rimmed case cartridges the Sales Department has recommended that the Caliber specifications for the rifle be changed, substituting the current .35 Remington Caliber for the 30-30 Winchester.

DESCRIPTION OF PROPOSED WORK

It is proposed to complete the development of the Model 600 Center Fire Rifle in the .35 Remington Caliber and the procurement of tooling and equipment for production. Tooling and equipment ^{are} being provided for production of 6155 XP-100 Handguns for the first year and 5000 XP-100 and 15,000 Model 600 Center Fire Rifles for the third year.

This Part III is a request for (\$9,500) reduction to cover the construction underrun on this project.

REMARKS

Changes in design and scope of work since Part II was authorized results in increased expenditures as indicated below:

	Increase (Decrease) from Part II	
	Amount	Per Cent
<u>Construction</u>	\$ (9,500)	(5.3)
New equipment expenditures underrun due to utilization of machines on hand.		
<u>Research</u>	\$ 12,100	13.1
Additional expenditures required due to the revision to accommodate the larger diameter .35 Remington cartridge and additional work on sights and molds for nylon parts.		
<u>Operations</u>	\$ 17,600	4.4
Operations charges increased due to tooling for revised sights and stock former and additional equipment alterations (which reduced construction expenditures).		

PATENT STATUS

Consideration of the designs for both the pistol and rifle indicates that no patent infringement will be involved.

A design patent application is being prepared to cover the appearance of the pistol. A search has indicated that the fire control mechanism of the pistol and the rib mounting scheme for both contain some novelty. Patent applications will be filed to cover both these inventions.

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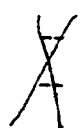
REMINGTON ARMS COMPANY, INC.

PROJECT NO. AD XP-700-3 - ILION WORKS

SUMMARY OF ESTIMATED EXPENDITURES

	<u>Total</u>
<u>Construction Project</u>	
Direct manufacturing facilities	
Equipment	<u>\$ 170,800</u>
<u>Other</u>	
Product development	\$ 104,400
Tooling	326,500
Other	86,200
Provision for advancing wages and material prices and allowance for unforeseen items	<u>4,000</u>
Total	<u>\$ 521,100</u>
Total expenditure	<u>\$ 691,900</u>

ACCOUNTING DISTRIBUTION OF EXPENDITURES

	<u>Expenditures This Project</u>	<u>Adjusting Entries</u>	<u>Final Net Results in Accounts</u>
<u>Construction Project</u>			
Permanent investment	<u>\$ 170,800</u>	--	<u>\$ 170,800</u>
<u>Other</u>			
Research (Supporting)	\$ 104,400		\$ 104,400
Operations	<u>416,700</u>		<u>416,700</u>
Total	<u>\$ 521,100</u>		<u>\$ 521,100</u>
Total	<u>\$ 691,900</u>		<u>\$ 691,900</u>

(Subdivision 2)

REMINGTON ARMS COMPANY, INC.

GENERAL INFORMATION

PROJECT NO. AD XP-700-3 - ILION WORKS

PRESENT FACILITIES AND TO WHAT EXTENT THEY ARE INADEQUATE

The Board of Directors authorized a construction appropriation of \$180,300 on March 2, 1962 (total expenditures of \$671,700 including research and operations charges) to complete the development of models and to procure tooling and equipment for production of the Model XP-100 Pistol (formerly XP-700) and the Model 600 Center Fire Rifle (formerly XC-13).

The new handgun was introduced March 1, 1963 featuring the new .221 Remington "Fireball" cartridge. Introduction of the XP-100 handgun is in response to the increased demand for handguns and consumer preferences for high power and velocity in handguns (.357 Magnum, 44 Magnum and 22 Remington Jet).

Features of the XP-100 include:

1. Unique design.
2. Long range high velocity performance without sight adjustment.
3. Bolt action for accuracy and strength.
4. Reduced muzzle jump and recoil reduction.
5. Stock for right or left hand shooters.
6. Grip flared for added stabilization.
7. Grip checkering and inlays.
8. Ribbed barrel.

The Model 600 Center Fire Rifle has been designed for lighter weight carbine type design including such features as:

1. Shorter length for easier handling.
2. Ribbed barrel for improved sighting and appearance.
3. Custom checkering.
4. Heavier caliber than present guns of similar type.
5. Attractive retail price.

The Model 600 Rifle is now in pilot operations for the .308 Caliber, and design is completed for Calibers 30-30 Winchester and .222 Remington. It is scheduled for announcement on January 1, 1964.

Because of the added product cost ^{of proposed expenditures} for the Caliber 30-30 Winchester version of the rifle, the Sales Department has recommended that the .35 Remington Caliber be substituted for the 30-30 Winchester Caliber.

DESCRIPTION OF PROPOSED WORK

It is proposed to complete the development of the Model 600 Center Fire Rifle in the .35 Remington and tooling and equipment is being provided for production of 6155 XP-100 Pistols for the first year and 5000 XP-100 Pistols and 15,000 Model 600 Center Fire Rifles for the third year.

This Part III is a request for \$ (9,500) reduction to cover the construction under run on this project.

REMARKS

Changes in design and scope of work since Part II was authorized results in increased expenditures as indicated below:

Increase (Decrease)

It is proposed to complete the development of the Model 600 Center Fire Rifle in the .35 Remington Caliber and the procurement of tooling & equipment for production. Tooling & equipment is being provided for production of 6155 XP-100 Handguns for the first year and 5000 XP-100 and 15000 Model 600 Center Fire Rifles for the third year. This Part III is a request for (\$9500) reduction to cover the construction under run on this project.

CATEGORY: EXPANDED FACILITIES - ESTABLISHED PRODUCT
(Dollars and Cents)

(Subdivision 5)

XP-100 PISTOL
M/400 RIFLE } PART III

REMINGTON ARMS COMPANY, INC.
ESTIMATED EARNINGS AND RETURN ON INVESTMENT
PROJECT NO. AXP-700-3 ILION WORKS
INCREASED MANUFACTURING FACILITIES FOR PRODUCT A
CATEGORY: EXPANDED FACILITIES - ESTABLISHED PRODUCT
(Dollars and Units in Thousands (if appropriate))

Third Year of Operation

QUANTITY	Present Operation	Results From this Project	Operation After This Project
<u>SALES</u>	341,115	70,000	361,115
	\$17,985,150	\$1,079,800	\$19,064,950
Less: Mill cost	17,935,780	581,310	18,517,090
Selling expense			
Administrative expense	1,708,600	—	1,708,600
Technical activities expense	593,500	—	593,500
	\$15,637,880	\$581,310	\$16,219,190
<u>OPERATIVE EARNINGS</u>	774,170	498,490	872,660
Less: All other expenses:			
All other 6% Federal tax 57%	1,507,700	773,570	1,781,270
<u>NET EARNINGS</u>	\$1,239,570	\$724,920	\$1,464,490
<u>INVESTMENT</u>			
Project expenditures:			
Manufacturing and services facilities (Allocated)	\$ —	\$ 1,708,800	\$ 1,708,800
Working capital	11,991,000	—	11,991,000
	11,479,000	488,000	11,917,000
Position A: Total capital required includ- ing facilities to be retired	\$23,478,000	\$ 658,800	\$24,078,800
Expenditures chargeable to:			
Depreciation (Deduct)			
Facilities to be retired (Deduct)			
Position B: Total investment after completion of this project			\$24,078,800

(Subdivision 5)

FORM 1A, Page 1

INCREASED MANUFACTURING FACILITIES FOR
MODEL XB-100 PISTOL AND MODEL 400 RIFLE

RESEARCH AND DEVELOPMENT PROJECT CHARGES AND START-UP COSTS
CHARGEABLE TO OPERATIONS INCURRED PRIOR TO THE FIRST YEAR OF OPERATION
AMOUNT TO \$4,000. BEING ADDED TO AMORTIZATION OF SUCH CHARGES
AGAINST EARNINGS DURING THE FIRST AND SECOND YEARS OF OPERATION,
EARNINGS AND RETURN ON INVESTMENT ARE AS FOLLOWS:

YEAR	OPERATING EARNINGS	AMORTIZATION OF OPERATING EXPENSES INCURRED PRIOR TO 1ST YEAR	ADJUSTED OPERATIVE EARNINGS	NET EARNINGS	NET RETURN ON INVESTMENT
1963	130,310	130,310	—	—	—
1964	483,000	443,690	47,310	19,020	3.8%
1965	491,970	—	491,970	274,970	34.3%

* 1965 VALUES (\$200,000) ASSUMED FOR SECOND YEAR
(1,000,000)

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REMINGTON ARMS COMPANY, INC.

GENERAL INFORMATION

PROJECT NO. AD XP-700-3 - ILION WORKS

PRESENT FACILITIES AND TO WHAT EXTENT THEY ARE INADEQUATE

The Board of Directors authorized a construction appropriation of \$180,300 on March 2, 1962 (total expenditures of \$671,700 including research and operations charges) to complete the development of ~~the~~ models and ~~to~~ procure tooling and equipment ~~necessary~~ for production of the Model XP-100 Pistol (formerly XP-700), ~~and the~~ ^{Center Fire Rifle} Model 600 (formerly XC-13), ~~and the~~ ^{the} .222 Remington, .308 and 30-30 Calibers.

The new handgun was introduced March 1, 1963 featuring the new .221 Remington "Fireball" cartridge. Introduction of the XP-100 handgun is ^{response to the increased demand for hand guns and} in line with the national growth of pistol and ammunition sales, ^{and consumer} ~~and consumer~~ preferences for high power and velocity in handguns (.357 Magnum, 44 Magnum and 22 Remington Jet).

Features ^{of the XP-100 include} include:

1. Unique design.
2. Long range high velocity performance without sight adjustment.
3. Bolt action for accuracy and strength.
4. Reduced muzzle jump and recoil reduction.
5. Stock for right or left hand shooters.
6. Grip flared for added stabilization.
7. Grip checkering and inlays.
8. Ribbed barrel.

The Model 600 Center Fire Rifle has been designed for lighter weight

^{Design} ~~in~~ carbine type ~~rifle~~ including such features as:

1. Shorter length for easier handling.
2. Ribbed barrel for improved sighting and appearance.
3. Custom checkering.
4. Heavier caliber than present guns of similar type.
5. Lower retail price. ~~than others~~

✓ ^{attractive retail price} ~~attractive retail price~~
(Subdivision 3)

PRESENT FACILITIES AND TO WHAT EXTENT THEY ARE INADEQUATE (Continued)

① ~~The Sales Department recommended the~~ Introduction of the XP-100 handgun is in line with ~~Pistol due to~~ the national growth of pistol and ammunition sales, and consumer preferences for high power and velocity in handguns (.367 Magnum, 44 Magnum and 22 Remington Jet).

Features include:

1. Unique design.
2. Long range high velocity performance without sight adjustment.
3. Bolt action for accuracy and strength.
4. Reduced muzzle jump and recoil reduction.
5. Stock for right or left hand shooters.
6. Grip flared for added stabilization.
7. Grip checkering and inlays.
8. Ribbed barrel.

② The Model 600 Center Fire Rifle has been designed for lighter weight in carbine type rifle including such features as:

1. Shorter length for easier handling.
2. Ribbed barrel for improved sighting and appearance.
3. Custom checkering.
4. Heavier caliber than present guns of similar type.
5. Lower retail price.

③ The Research and Development Department initiated work in 1960 to design these models under the authorized Research Budget.

PRESENT FACILITIES AND TO WHAT EXTENT THEY ARE INADEQUATE (Continued)

~~The Sales Department recommends the~~ introduction of the XP-100
handgun
~~due to the national growth of pistol and ammunition sales, and consumer~~
preferences for high power and velocity in handguns (.367 Magnum, 44 Magnum
and 22 Remington Jet).

Features include:

1. Unique design.
2. Long range high velocity performance without sight adjustment.
3. Bolt action for accuracy and strength.
4. Reduced muzzle jump and recoil reduction.
5. Stock for right or left hand shooters.
6. Grip flared for added stabilization.
7. Grip checkering and inlays.
8. Ribbed barrel.

The Model 600 Center Fire Rifle has been designed for lighter weight
in carbine type rifle including such features as:

1. Shorter length for easier handling.
2. Ribbed barrel for improved sighting and appearance.
3. Custom checkering.
4. Heavier caliber than present guns of similar type.
5. Lower retail price.

The Research and Development Department initiated work in 1960 to
design these models under the authorized Research Budget.

REMINGTON ARMS COMPANY, INC.

GENERAL INFORMATION

PROJECT NO. AD XP-700-3 - ELION WORKS

INTRODUCTION

The Board of Directors authorized a construction appropriation of \$180,300 on March 2, 1962 (total expenditures of \$671,700 including research and operations charges) to complete the development of the models and procure tooling and equipment necessary for production of the Model XP-100 Pistol; ^(Zephyr XP-100) also, the Model 600 ^(XC-13) Center Fire Rifle in the .222 Remington, .308 and 30-30 calibers.

The work completed to date includes the introduction of the XP-100 Pistol in the .221 Fireball Caliber which was announced to the trade on March 1, 1963.

The Model 600 Bolt Action Carbine rifle has been developed to pilot operations for Caliber .308, and designs completed for the Calibers 30-30 and .222. Because of the added cost for design changes to accommodate the 30-30 rimmed case cartridges, the Sales Department has recommended that the caliber specifications for the rifle be changed, substituting the current .35 Remington caliber for the 30-30 Winchester. It is also proposed that the Remington developed "custom checkering" be added as an additional feature for the rifle stock.

(Subdivision 3)
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INTRODUCTION (Continued)

Based on forecast third-year sales, as shown below, the proposed selling prices and estimated operative earnings are:

	<u>Proposed</u>		
	<u>XP-100</u>	<u>M/600</u>	<u>Combined</u>
	<u>Pistol</u>	<u>C.F. Rifle</u>	<u>Average</u>
Sales quantity			
Retail selling Price	\$	\$	\$
Net selling price	\$	\$	\$
Operative earnings	\$	\$	\$
% of net selling price	%	%	%

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DESCRIPTION OF PROPOSED WORK

It is proposed to complete the development of these models in Center Fire Rifle for Calibers .308, .222 Remington Magnum and .35 Remington and procure tooling and equipment for production volume of for the first year () and for the third year.

This Part III is a request for (GVA) reduction to cover the remainder of this project.

REMARKS

Changes in design and scope of work since Part II was authorized results in increased expenditures as indicated below:

(Subdivision 3)
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REMARKS (Continued)

	Increase (Decrease) from Part II	
	Amount	Per Cent
<u>Construction</u>	(950) \$ 7,900	(5.3)
New equipment expenditures increased due to providing equipment on hand after alterations.		
<u>Research</u>	17100 \$ 28,200	13.1
Revisions to accommodate the larger .35 Remington Caliber involve the barrel, stock, and sighting rib. Also changes in scope of work, Target 2 ft. for The XP-100 Pistol is also being provided with a luggage type carrying case.		
	Stock + Barrel sight revised of work for the XP-100 Pistol of inclusion of the luggage type carrying case	
<u>Operations</u>	17600 \$ 28,200	4.4

Subdivision 5 indicates an estimated increase in net earnings of
\$ in the third year of operation, resulting from this project,
equivalent to a net return of % on investment.

(Subdivision 3)
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PATENT STATUS

Consideration of the designs for both the pistol and rifle indicates that no patent infringement will be involved.

A design patent application is being prepared to cover the appearance of the pistol. A search has indicated that the fire control mechanism of the pistol and the rib mounting scheme for both contain some novelty. Patent applications will be filed to cover both these inventions.

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7/10/63

Remington Arms Company, Inc.

Project No. AA-472-2 - Tech. Work

Summary of Estimated Expenditures

Construction Project
Direct Manufacturing Facilities
Equipment

17,282

Provision for advancing wages and material
prices and allowance for unforeseen items

4,332

Other
Product Development
Tooling
Other

11,142
1,142
1,142
1,142

Provision for advancing wages and material
prices and allowance for unforeseen items

4,902

Total Expenditures

36,692

Accounting Distribution of Expenditures

Expenditures
this project

36,692

Construction Project
Permanent Investment

36,692

Other
Supporting research
Operations

1,142
1,142
1,142

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3/18/63
JAC

Remington Arms Company, Inc.
Project No. RA-870-2 - Ilion Works
Summary of Estimated Expenditures

		Expenditures this project	Adjusting entries	Final Net Results in Accounts
Construction Project Direct Manufacturing Facilities Equipment				
Provision for advancing wages and material prices and allowance for unforeseen items				
Other Product Development Tooling Other				
Provision for advancing wages and material prices and allowance for unforeseen items				
Total Expenditures				
Accounting Distribution of Expenditures				
Construction Project Permanent Investment				
Other Supporting research Operations				

Remington Arms Company, Inc.

DETAIL ESTIMATE OF EXPENDITURES

Project No. 40X2700-3 - 11000 Works

cc: Hall Phillips (2)
W. C. Doherty
L. D. Cox

3/8/63
JAC

	Authorized	Expended to this date	Requested	Vendor's	Total	Contingency
			Part II	Testing	Indicated	
					Cost	
Development						
Investigation	87800	92474	16600		104400	
Design	11000	6566	17000		37600	
Model making	34800	3777	14100		38800	
Design testing	12000	5714	17000		6000	
Models for test		531	9000		9500	
Development - powder metal		31	11000		11000	
Development - custom checker		31			5000	
Eng. - Foldover, C of G, Side		3700			70300	
Product Engineering	23800	14457	31500		18000	
Process Eng. & Pilot Run	24000	14411	41000		27000	
Pilot test testing	1300	333	1000		3000	
Expediting					3000	
Tooling						
Design	285000	27423	31500		302600	
Fixtures & Gages	30800	3565	4000		34700	
Holdings	118000	138400	30700		150700	
Perishable tools	88400	79100	(9000)		79100	
Tool revisions	2300	200			3300	
Special Machines	40600	39500	10000		50600	
Construction						
Tooling						
Operations						
Remington Machines	31200	47171	10400		47600	
Construction	27000	28600	1000		28600	
Tooling	8000	4087	11500		4100	
Operations	9100	14918	19000		18000	
Std. Machines & equipment	15300	14183	13000		14500	
Production Aids	20200	17800	(2400)		18700	
Construction						
Operations	20200	17684	15100		14700	
Pilot Operations	10800	34171	17400		34600	
Machine alterations	5000	14784	15000		15800	
Pilot lot mfg.	11800	10800	21000		13900	
Machine rearrangement		4244	4400		4600	
Component Obsolescence	5000	1774	100		3000	
Provision for Advancing Wages and Material Costs	38700		34700		4000	
GRAND TOTAL	1671700	6373450	82000		657800	

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Part III

Account	Exp.	Subtotal	Balance
Production Expenditures	27500	27500	
Production Costs	18500	142500	
Costs	2500		
Production	17500	17500	
Production	1100	7000	
Production	3100	44000	
Production	2400	46000	
Production	1700	15000	
Production	1500	6000	
Production	1500	10000	
Production	2500	15000	
Production	4500	15000	
Production	7000	12500	
Production	9500	12500	

Increased in design
Change in material
Costs production of
with parts

8000
1500
17500

