

EXHIBIT 'A'

ESTIMATED FACTORY COST - PROPOSED MODEL

660 WITH MANNLISHER STOCK (308 GMM Y43 YYY CALS)

		CURRENT EST COST FOR STD GRADE M/660 (NOV 1966 WAGE RATES)	M/660 WITH MANN- LISHER STOCK
RETAIL PRICE		119.95	
NET SELLING		64.63	
STD MATERIAL		8.59	14.84
VARIANCE	6.0	54	77
STD LABOR (NOV 1966 WAGE RATES)		7.54	7.68
VARIANCE	77.0	7.04	7.07
BARREL	77.0	17.19	17.50
SUB-TOTAL		35.88	40.85
PLANT OVERHEAD	77.5	8.07	9.19
INVENTORY ADJ	10	.44	.50
FACTORY COST		44.39	50.54
LLING AND ADMIN	100	6.46	
RESEARCH	40	7.59	
TOTAL COST		53.44	
OPER. EARNINGS		11.19	
% OF NET SELLING		17.3%	
EXPENDITURES			
DEVELOPMENT			118,300
CONSTRUCTION			48,000
OPERATIONS			178,100
TOTAL			184,000
SPECIAL FEATURES (NOT ON PROPOSED STD GRADE M/660)			
1. MANNLISHER TYPE STOCK (NO MONTE CARLO)			
2. 18 1/2" BARREL			
3. MODEL TOP TYPE GRIP CAP			
4. METAL FORE END TIP			
5. DELETE FOR END TIP SPACER			
6. COMPRESSION MOLDED BUTT PLATE (RUBBER PHENOLIC)			
7. SLING STRAP ASSEMBLY			
8. FRONT AND REAR Q&A SWIVEL ASSEMBLIES			R. K. K.
9. FRONT AND REAR SWIVEL SCREWS ASSEMBLED			14,000