

# EXHIBIT B

## REVISED ESTIMATE - PROPOSED MODEL 700 ADL (SHORT ACTION) WITH MANNLICHER STOCK

| NOTE: REVISIONS INCLUDE THE ADDITION OF PLUNG SPRING ASSEMBLY PLUS FRONT AND REAR 20.0 SWIVEL ASSEMBLIES, ALSO UP DATING OF LABOR AND BURDEN RATES. |      | STD GRADE        | M/700 ADL | M/700 ADL WITH MANNLICHER STOCK |
|-----------------------------------------------------------------------------------------------------------------------------------------------------|------|------------------|-----------|---------------------------------|
|                                                                                                                                                     |      | YYY556           |           |                                 |
|                                                                                                                                                     |      | (FOR COMPARISON) |           |                                 |
| RETAIL PRICE                                                                                                                                        |      | 119.95           |           |                                 |
| NET SELLING                                                                                                                                         |      | 70.0Y            |           |                                 |
| STD MATERIAL                                                                                                                                        |      | 9.54             |           | 11.67                           |
| VARIANCE                                                                                                                                            | 40   | 38               |           | 47                              |
| STD LABOR (40% TO NOV. 66 WAGE RATES)                                                                                                               |      | 7.81             |           | 7.78                            |
| VARIANCE                                                                                                                                            | Y60  | Y.03             |           | Y.0Y                            |
| BURDEN                                                                                                                                              | Y150 | 16.79            |           | 16.73                           |
| SUB-TOTAL                                                                                                                                           |      | 34.55            |           | 38.67                           |
| PLANT OVERHEAD                                                                                                                                      | Y45  | 8.YY             |           | 8.70                            |
| INVENTORY ADJ.                                                                                                                                      | 10   | 45               |           | 47                              |
| FACTORY COST                                                                                                                                        |      | 45.YY            |           | 47.84                           |
| SELLING AND ADMIN.                                                                                                                                  | 100  | 7.00             |           |                                 |
| RESEARCH                                                                                                                                            | 40   | Y.80             |           |                                 |
| TOTAL COST                                                                                                                                          |      | 55.0Y            |           |                                 |
| OPERATIVE EARNINGS                                                                                                                                  |      | 16.00            |           |                                 |
| % OF NET SELLING                                                                                                                                    |      | Y14%             |           |                                 |
| EXPENDITURES                                                                                                                                        |      |                  |           |                                 |
| DEVELOPMENT                                                                                                                                         |      |                  |           | 3500                            |
| CONSTRUCTION                                                                                                                                        |      |                  |           | 4Y500                           |
| OPERATIONS                                                                                                                                          |      |                  |           | 95,000                          |
| TOTAL                                                                                                                                               |      |                  |           | 141,000                         |
| SPECIAL FEATURES (NOT ON M/700 ADL STD GRADE)                                                                                                       |      |                  |           |                                 |
| 1- MANNLICHER (WITHOUT MONTE CARLO AND CHEEK PIECE)                                                                                                 |      |                  |           |                                 |
| Y- 18 1/2" BARREL                                                                                                                                   |      |                  |           |                                 |
| 3- EXPORT TYPE BOLT PLUG                                                                                                                            |      |                  |           |                                 |
| 4- METAL FORE-END TIP                                                                                                                               |      |                  |           |                                 |
| 5- RIP CAR                                                                                                                                          |      |                  |           |                                 |
| 6- PLASTIC BUTT PLATE                                                                                                                               |      |                  |           |                                 |
| 7- BUTT PLATE AND GRIP CAR SPACERS                                                                                                                  |      |                  |           |                                 |
| 8- FRONT AND REAR SWIVEL SCREWS ASSEMBLED                                                                                                           |      |                  |           | R. VER                          |
| 9- STRAP ASSEMBLY                                                                                                                                   |      |                  |           | 1Y-9-6                          |