

EXHIBIT A

REVISED ESTIMATED COST MODEL 100 BDL WITH MANNLICHER STOCK

		REGULAR M/100BDL YYY CAL	M/100BDL WITH MANNLICHER STOCK
		(FOR COMPARISON)	
		\$	\$
RETAIL PRICE (1967)		154.95	
NET SELLING		83.49	
STD. MATERIAL		11.96	13.07
VARIANCE	4.5	54	59
STD. LABOR (ADJ. FOR NOV. '66 WAGE ADJ. @ 104%)		8.77	8.11
VARIANCE	790	7.38	7.35
BURDEN	7700	18.08	17.84
SUB-TOTAL		41.18	46.91
PLANT OVERHEAD	772	9.77	9.43
INVENTORY ADJ	10	50	51
FACTORY COST		50.95	51.55
SELLING AND ADMIN	100	8.35	
RESEARCH	40	3.34	
TOTAL COST		67.64	
OPER. EARNINGS		70.85	
% OF NET SELLING		75.0%	
EXPENDITURES			
DEVELOPMENT			8,000
CONSTRUCTION			55,000
OPERATIONS			106,000
TOTAL			169,000
SPECIAL FEATURES (NOT ON REGULAR M/100 BDL)			
1. MANNLICHER TYPE STER (EUROPEAN CHECKPIECE - NO MONTE CARLO)			
2. CHECKERING ON SIDES ONLY			
3. FORMED METAL EDGE AND TIP - NO SHARP			
4. 18 1/2" BARREL			
5. EXPORT TYPE BOLT PLUG			

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