

DON'T SAY IT—WRITE IT

To S.M.A.DATE 4/19/68FROM B.H.Myro Ball Handle

Price of present investment casting has increased from \$1.75 to \$1.00 per piece.

Also have considerable "in process" rejects from porosity, voids etc. No figures available.

Vendor states he can furnish formed & coined part for appx. \$55 each. One exception being the knocking on the knob of the handle.

If marketing approves plain knob or another configuration appx. \$25,000 savings could be realized. Order point now 6,000 per month.

TO BE SAFE, FIRST THINK YOU MIGHT NOT BE

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