

Ilion, New York
September 25, 1968

MEMORANDUM

TO: F.E. MORGAN
FROM: M.H. WALKER
SUBJECT: 40XBR (BENCH REST)

In order to speed the promotion of our target telescope, models of a modified M/40XB have been made. Many bench rest competitors have been asking for a complete 10 1/2# class rifle. Remington has not catered to this demand other than to supply the M/40XB with any legal barrel length. Additional custom work must be done to make the M/40XB meet the 10 1/2# limit with target scopes presently available.

With the introduction of the new Remington Target Telescope it is possible to modify the M/40XB and supply the bench rest shooters with a top combination ready to shoot in competition.

These modifications consist of:

1. A stock better suited to bench rest shooting
 - (a) Wide flat fore end
 - (b) Shorter pull
 - (c) Less wood in stock for lighter weight
2. A specially selected barrel to meet better accuracy standards
 - (a) Stainless steel only
 - (b) Two weights, one to meet the 10 1/2# class, 20" in length and one to meet the 13 1/2# class, 24" in length
3. Optional with a new lower cost 4/ oz. trigger

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The cost of these modifications is chiefly in the added testing required to insure that the rifle meets better accuracy standards.

Pricing was discussed with H. Albaugh last week. It is suggested we consider introducing the rifle at \$259.95 recommended list with discounts of 20% and 15%. Net to Remington would be \$159.28. With the new telescope at \$159.95 list a combination price of \$409.90 is suggested for \$10.00 saving to the consumer.

Rifle would be tested with the scope delivered with it to insure the best results possible in the hands of the shooter. Scope would be packed in the shipping carton separately to avoid excise tax.

The Custom Shop is ready to start manufacture as soon as approval is obtained. Both the scope and the rifle can be available in reasonable quantities by Jan. 1, 1969.

Albaugh has one of the models in his possession.

MHW:w