

REMINGTON ARMS COMPANY, INC.

INTER-DEPARTMENTAL CORRESPONDENCE



cc: J. P. McAndrews
J. G. Williams
F. E. Morgan

Bridgeport, Connecticut
September 8, 1969

TO: A. D. KERR - ILION

FROM: J. E. DICKEY

In reviewing the items in stock, not on order at the Ilion Plant, you will note from the attached Confidential Inventory List, that we have substantial quantities of guns for which we have no orders. At the same time we have a substantial quantity of orders for which we have no guns. I have marked in pencil the annual sales of these guns in 1968.

Art, my question to you is - should better control be established in the production of various specifications so that we don't over produce guns for which we have no sales. To clarify my point, I cite for example the Remington Model 700 ADL 22/250, Index No. 6054: Our records indicate we have 502 of these in stock, and our sales for 1968 amounted to 2,253 units. This seems to be an excessive quantity in view of last year's sales. A similar condition exists on the Model 700 BDL varmint calibers, where last year's sales were relatively small - while our inventory, comparatively speaking, seems high.

You may want to review these figures - and I would appreciate your comments at an early date.

JED/mgm