

**MODEL 700 DEMAND/PRODUCTION/INVENTORY-1979**  
(Based on Original Marketing Dept. Forecast.)

8-22-78

EXHIBIT VI

MODEL 700 DEMAND/PRODUCTION/INVENTORY-1979  
(Based on Revised Marketing Dept. Forecast)

|                     | BDL & CLASSIC |              |             | ADL           |              |             | TOTAL         |              |             |
|---------------------|---------------|--------------|-------------|---------------|--------------|-------------|---------------|--------------|-------------|
|                     | <u>Demand</u> | <u>Prod.</u> | <u>Inv.</u> | <u>Demand</u> | <u>Prod.</u> | <u>Inv.</u> | <u>Demand</u> | <u>Prod.</u> | <u>Inv.</u> |
| Beginning Inventory |               |              | 14,000      |               |              | 8,800       |               |              | 22,800      |
| 1st Quarter         | 32,173        | 25,833       | 7,660       | 8,044         | 6,459        | 7,215       | 40,217        | 32,292       | 14,875      |
| 2nd Quarter         | 31,514        | 25,417       | 1,563       | 7,878         | 6,354        | 5,691       | 39,392        | 31,771       | 7,254       |
| 3rd Quarter         | 31,880        | 22,917       | - 7,400     | 7,970         | 5,729        | 3,450       | 39,850        | 28,646       | - 3,950     |
| 4th Quarter         | 9,233         | 25,833       | 9,200       | 2,308         | 6,458        | 7,600       | 11,541        | 32,291       | 16,800      |
| TOTAL               | 104,800       | 100,000      | 9,200       | 26,200        | 25,000       | 7,600       | 131,000       | 125,000      | 16,800      |

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