

SUBDIVISION #3 - M/100 SILHOUETTE R.FLE
3RD YEAR ESTIMATED SALES AND UNIT PRETAX EARNINGS
(1982 COST, PRICES & VOLUMES)

	M/700 VARMINT LINE BEFORE				
	BDL VARMINT SPECIAL				
SALES QUANTITY		12441			
RETAIL SELLING	\$	409.95			
NET SELLING	\$	217.17			
PRETAX EARNINGS	\$	50.72			
% OF NET SELLING		23.4%			
	M/700 VARMINT LINE AFTER				
	BDL VARMINT SPECIAL	BDL VARMINT SILHOUETTE	COMBINED AVERAGE		
SALES QUANTITY	12066	1500	13566		
RETAIL SELLING	\$ 409.95	\$ 409.95	\$ 409.95		
NET SELLING	\$ 217.17	\$ 217.17	\$ 217.17		
PRETAX EARNINGS	\$ 50.72	\$ 51.85	\$ 50.84		
% OF NET SELLING	23.4%	23.9%	23.4%		

S.M. MORRIS
 5-25-79