SUB DIVISION #5

M/700 SILHOUETTE RIFLE - 3RD YEAR ESTIMATED EARNINGS
AND RETURN ON INVESTMENT
(1982 PRICES, COST & VOLUME)

(DOLLARS IN THOUSANDS)	1982 M/700 VARMINT LINE BEFORE	PROJECT RESULTS BOOK	PROJECT RESULTS INCREMENTAL	1982 M/700 VARMINT LINE AFTER
M/700 BDL "VARMINT SPECIAL"	12441	+ 375	- 375	12066
M/700 VARMINT SILHOUETTE		+ 1500	+ 1500	1500
TOTAL	12441	1125	1125	13566
NET SALES	$ 2702	$ 244	$ 244	$ 2946
LESS:				
FACTORY COST	$ 1740	$ 154	$ 118	$ 1894
SELLING + ADMIN.	205	19	7	224
TECHNICAL EXPENSE	41	4	1	45
DISTRIBUTION EXPENSE	57	5	3	62
TOTAL COST	$ 2043	$ 182	$ 129	$ 2225
PRE TAX EARNINGS	$ 659	$ 62	$ 115	$ 721
PRE TAX EARNINGS ADJUSTED FOR ADMIN. EXPENSE	$ 631	$ 59	$ 110	$ 690
NET EARNINGS	$ 325	$ 30	$ 57	$ 355
NET EARNINGS ADJ. FOR AMORT. OF INVEST. TAX CREDIT	$ 325	$ 30	$ 57	$ 355
INVESTMENT				
PROJECT EXPENDITURES		$ 14	$ 14	$ 14
EXSISTING FACILITIES USED DIRECTLY IN OPERATIONS	$ 1232			1232
ALLOWCATED GENERAL FACILITIES	41	4	1	45
WORKING CAPITAL	1617	145	136	1762
TOTAL	$ 2890	$ 163	$ 151	$ 3053
RETURN ON INVESTMENT	11.2 %	18.4 %	37.7 %	11.6 %
SUPPLEMENTAL CALCULATION				
NET EARNINGS AFTER AMORTIZING (OVER 10 YEARS) OPERATION CHGS.		$ 28	$ 54	
TOTAL CAPITAL INCLUDING OPER. CHARGES LESS ADMIN. EXPENSE + TAXES		$ 189	$ 176	
RETURN ON TOTAL CAPITAL INCL. OPERATION CHARGES		14.8 %	30.7 %	

S.M. Morris
5-25-79

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CONFIDENTIAL-SUBJECT TO PROTECTIVE ORDER
KINZER V. REMINGTON