

ESTIMATED SAVINGS & RETURN ON INVESTMENT

FOR: T. R. Anderson

DATE: 6/12/91

Revised 7/88 Safety Assem.
Proposal II

Recent Year	Present	Proposed		
1991				
Anticipated Forecast	40,490			

TRAINING COSTS

Purchased Parts	\$ 8,900	\$ 16,350	\$	\$
Raw Material	-			
Standard Labor	8,730	9,040		
Labor Variance @ .25	2,180	2,260		
Industrial Relations @ .25	5,280	5,400		
Supplies				
Tool Replacement				
Cutting Grid				
Tool Maintenance				
Maintenance				
Energy				
Equipment Depreciation @	-	-		

Sub Totals	\$ 36,210	\$ 44,580	\$	\$
Gross Savings Before Admin. Exp.		(5 8,370)		
Admin. Exp. @ 4.3% Gross Savings		3 3 -		
Sub Totals	\$ 36,210	\$ 44,580	\$	\$

SAVINGS IN OPERATING COST

Less: Income Tax @ 48.5 %	(5)			
Plus: Amortization of Investment Tax Credit	5			
Net SAVINGS				

INVESTMENT

Project Expenditures	\$	\$
Manufacturing & Working Facilities	\$	\$
Net Change in Working Capital	\$	\$
Total Capital Required for this Project	\$	\$

RETURN ON INVESTMENT - THIS PROJECT

Net Savings - After Amortization of Operation Charges	\$	\$
Project Operation Charges	\$ 13,000	\$
Less: Administration Expense @ 4.3 % & Income Taxes @ 48.5 % (Factor .3072)	(5)	(5)
Total Capital Required Including Research & Development & Other Charges	\$	\$

RETURN ON TOTAL CAPITAL REQUIRED

Equipment to be Released		
Increased Space Requirements (Decrease)		
Production Capacity		
Forecast Earnings	\$	\$

Estimated Unit Prices, Costs, and Pretax Earnings
First Year of Operation (1981)

	Composite #108 Line Before	Revised Trigger Housing	Composite #108 Line After
Quantity	38,830	-	38,820
Unit Selling Price	\$261.60	-	\$261.60
Unit Selling Price	\$140.44	-	\$140.44
Less: Total Cost	\$136.35	.27	\$136.62
Pretax Earnings	\$4.09	(.27)	\$3.82
% of Net Selling Price	2.97%	-	2.79%