

METAL AND CERAMIC PARTS

DATE: 4/16/82

MATERIAL (1b/pc) 3/16
.95

DIRECT CHARGES @ 100% OF LABOR _____
PLANT OVERHEAD @ 110% OF LABOR _____
INDUSTRIAL RELATIONS @ 48 % OF LABOR _____

FACTORY COST (FC) _____

LICENSE FEES	_____
RESEARCH (14% FC)	_____
MARKETING (9% FC)	_____
ADMINISTRATIVE (10% FC)	_____
ROYALTIES (5.5% FC)	_____
MARGIN (CALCULATED BY MATERIAL CLASS)	_____

SELLING PRICE.

4-2-82

*spring season
small end*

0.0180
5.0000
0.0947

60.0000
4.0000
0.0606

297.6111
0.0418

0.1025

0.1025

0.1127

0.0492

30000.0000
500000.0000
0.0600

156.0000
0.0569

0.5784

0.0310

0.0810

0.0521

0.0576

0.0000

0.0000

0.8003