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REV. 8-58

REMINGTON ARMS COMPANY, INC.

INTER-DEPARTMENTAL CORRESPONDENCE



Bridgeport, Connecticut
October 20, 1982

TO: H. K. Boyle
FROM: T. W. Rawson *TWR*
SUBJECT: XP-100 7MM-08 Rem.

A subject of some controversy in the ammunition side of our business is the 7mmBR chambering for the XP-100. Marketing feels we have lost significant "face" in the market place by not having cases to support the firearm sales. XP-100 sales are lagging due to the lack of ammunition and the fact that Federal is producing 7mm IHMSA brass (a case very similar to the 7mmBR) compounds the issue.

Production looks at a reported 46% scrap rate on cases during R & D development as a problem and even though marketing has offered to price at a level high enough to cover this scrap, Lonoke is concerned that we might inadvertently ship poor product and face customer service problem and costs.

It would seem a neat, alternative, longer term solution is to offer the XP-100 in 7mm-08 Rem. This is an item from the Ad Hoc New Firearms Product Committee list but one that will probably languish because of development schedule commitments and priorities.

We seem to miss the boat on relatively easy tasks because our major resource to develop products is always committed to the more sophisticated, more challenging, higher pay-out projects.

As a way of demonstrating a solution to the 7mmBR case problem and making the point that resources do exist somewhere within the organization to deal with these relatively easy tasks, would it be possible to have one of the new Model 7 LWT 7mm-08 Rem. barrels turned onto an XP-100 action cut-off at 13" and dropped into an XP-100 stock.

TWR/lc

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