

DATE 2/15/83I. Description of New Products (Include Impact on Other Product/Programs)

XP100

CAL 7MM-08, .308, .223, 357 maximum (ATTACH detail sheets)

M/7 Barrel Contour

M/7 Receiver, (XBR BBL Length)

II. Development Responsibility (Check One) ☒ Research ☐ ProductionIII. Development Schedule

Prototypes Available \_\_\_\_\_ 3 Mos. Inventory Established \_\_\_\_\_

Trial &amp; Pilot Complete \_\_\_\_\_ Announce to Trade \_\_\_\_\_

IV. Estimates

Years

1 2 3 4 5

## • Forecast Sales Volume (M Units)

Total  
Incremental

## • Pretax Earnings (\$M)

Full Book  
Incremental• Program Investment (\$M)  
(Incremental Costs to Implement)Research Expense  
Production Expense  
Permanent Investment  
Increase in Working Capital• Net Return on Program Investment  
(Years 1 & 3 only)

## • Payback (# of Years) \_\_\_\_\_

## • Manpower (Man Years of Effort) Mktg. \_\_\_\_\_ Prod. \_\_\_\_\_ Res. \_\_\_\_\_

• Probability of Success (Check One) ☐ High ☐ Medium ☐ LowV. Preparers

Marketing \_\_\_\_\_ Production \_\_\_\_\_

Research \_\_\_\_\_ Business Services \_\_\_\_\_