

From: COLEMAWH--ISDCVMI

Date and time 06/17/91 08:22:49

To: SOUCYKW --ISDCVMI K.W.SOUCY, REM., I MUNSONHC--ISDCVMI H.C.MUNSON
JACKSORA--ISDCVMI R. A. JACKSON; REM

From: William Coleman REM, Ilion NY, 8-2461-318

Subject: JUNE 6 FOLLOW-UP ITEMS

*** Forwarding note from REM470 --ISDCVMI 06/13/91 09:28 ***

To: WINSKEJF (PROFS ID COLEMAWH at ISDCVMI)

From: JAY BUNTING (Sales Link ID 0470)

REPLY FROM JAY BUNTING:

- * I BELIEVE WE SHOULD HAVE OUR NAME AND PART NUMBER ON THE 25 ROUND BOX FROM RAMLINE.
- * I SUPPORT YOUR POSITION ON KWIK KLIP...BUT STRESS THAT WE NEE A BOX MAGAZINE PRODUCT IN OUR CENTERFIRE BOLT ACTION LINE ASAP. LATEST RESEARCH COMPILED BY THE NSGA SHOWS REMINGTON'S SHARE DROPPING 6PTS 20% SINCE 1989. BIG WINNERS: BROWNING +4%, SAVAGE +5%, RUGER +3% STAINLESS IS A MAJOR ISSUE IN ALL CASES.
- * M522 MAGAZINE FOLLOWER -- LETS USE SAME RED AS REST OF GUN, I.E. COCKING INDICATOR ECT. OLDRIDGE OKAYS THIS ON BEHALF OF SALES.
- * M90-T ISSUES. WHO IS THE MASTER SCHEDULER? NEED DEDICATED BODY.

ORIGINAL MESSAGE TO JAY BUNTING FROM PROFS USER:

MSG:FROM: COLEMAWH--ISDCVMI TO: REM470 --ISDCVMI 06/10/91 15:57:42
TO: REM513 --ISDCVMI A.W.WHEATON REM524 --ISDCVMI V. ROMANO, REMING?
OLDRIDL--ISDCVMI NEIL L. OLDRIDGE REM470 --ISDCVMI JAY BUNTING

FROM: WILLIAM COLEMAN REM, ILION NY, 8-2461-318

SUBJECT: JUNE 6 FOLLOW-UP ITEMS

O M/522 VIPER MAGAZINE BOX: WE CONTACTED RAMLINE AND WILL HAVE THEM IN TO ILION. THEY MAKE A 25 ROUND BOX FOR MARLIN WHICH WE THINK COULD BE MODIFIED FOR M/522. QUESTION: THEY PUT MARLIN'S NAME AND PART NUMBER ON THAT BOX. WOULD WE WANT REMINGTON ON THE BOX &/OR A PART NUMBER???

O M/700 WITH KWIK KLIP: ELLET BROS SAID THEY DON'T CARRY THIS ANY MORE BECAUSE THEY HAD TOO MANY PROBLEMS WITH THEM. CREEKSIDE SAID THEY COULDN'T GET THEM. APPARENTLY MANY PROBLEMS WITH PROPER INSTALLATION. ALSO SOUNDS LIKE TREXLER HAS MINIMAL CAPACITY. WE WILL CHECK FURTHER. "NOT INVENTED HERE" IS NOT A PROBLEM, HOWEVER WE DON'T WANT TO PROMOTE SOMEONE ELSE'S PRODUCT IF IT IS GOING TO BUY US A LOT OF PROBLEMS.

O M/522 MAGAZINE FOLLOWER: WHAT COLOR DO YOU WANT. ORIGINALLY WAS GREEN TO INDICATE SAFE WHEN LOOKING IN THE CHAMBER. CHANGED TO BLACK AT NEIL'S REQUEST. RED WOULD PARTIALLY SHOW THRU THE SLOT IN THE MAGAZINE WHEN ONE ROUND OR MORE WAS IN THE BOX. SOME SERIOUS THOUGHT SHOULD GO INTO THIS DECISION AND WE NEED THE ANSWER QUICKLY.

O M/11-87 SPORTING CLAYS: PLEASE PROVIDE DATA ASAP ON INCREMENTAL SALES FOR TAPER RIB AND NEW STOCK FORMER FOR 1/4 INCH HEEL CHANGE. TAPER COST \$94K OVER WIDE RIB AND STOCK FORMER IS \$50K.

O M/90T: DON MAINLAND REALLY NEEDS US TO GIVE HIM SOME BLANKET ORDERS FOR STANDARD CONFIGURATION GUNS TO KEEP PRODUCTION GOING. MADE TO ORDER ORDERS REQUIRE THAT HE RECEIVE MATCHING WOOD FROM FAJEN BEFORE HE CAN FILL THE ORDER. WE ALSO NEED TO SPEED UP THE PROCESS OF GETTING NEW SPECIAL ORDERS TO BOTH COMP. ARMS AND FAJEN SO THEY CAN PLAN AHEAD IF WE HAVE ANY DESIRE TO MEET

SCHEDULES. AT BEST, COLLECTIVELY THEY WILL ONLY BE ABLE TO TURN OUT 200 GUNS / MONTH AND THEN ONLY IF THEY BOTH KNOW WHAT TO BUILD.

CC: WINSKEJF--ISCDCVM1 J.F.WINSKE

COLEMAWH--ISCDCVM1 W.H.COLEMAN