| Cost Basis           | Proposed<br>Revenue | Proposed<br>Cost |
|----------------------|---------------------|------------------|
| Sales (\$)           | \$10,948,000        | <del></del>      |
| Sales (ψ)            | \$10,940,000        |                  |
| Material             |                     | \$6,890,799      |
| Direct Labor         |                     | \$267,653        |
| Var O'head           |                     | \$578,542        |
| Fixed Cost           |                     | \$578,542        |
| Scrap                |                     | \$41,578         |
| Marketing Cost       |                     | \$645,932        |
| Depreciation         |                     | \$614,750        |
| Interest Exp         |                     | <u>\$174,948</u> |
| Total                | \$10,948,000        | \$9,792,744      |
| Annual Savings       |                     |                  |
| Earnings or (Loss)   |                     | \$1,330,204      |
| Project Expenditures |                     |                  |
| Capital              |                     | \$2,468,250      |
| Operations           |                     | \$1,030,700      |
| Total                |                     | \$3,498,950      |
| ROIC                 | ı                   | 38.02%           |
| Payback              |                     | 2.6              |

**BARBER - RE 0009191** 

| Cost Basis           | <u>Proposed</u> | Proposed    |
|----------------------|-----------------|-------------|
|                      | Revenue         | <u>Cost</u> |
| Sales (\$)           | \$10,948,000    |             |
| σωσ (ψ)              | Ψ10,040,000     |             |
|                      |                 |             |
| Material             |                 | \$6,113,817 |
| Direct Labor         |                 | \$267,653   |
| Direct Labor         |                 | φ201,033    |
| Var O'head           |                 | \$578,542   |
| E: 10 1              |                 | 0570 540    |
| Fixed Cost           |                 | \$578,542   |
| Scrap                |                 | \$37,693    |
|                      |                 | ***,***     |
| Marketing Cost       |                 | \$645,932   |
| B                    |                 | 4007.057    |
| Depreciation         |                 | \$697,857   |
| Interest Exp         |                 | \$177,459   |
|                      |                 |             |
| Total                | \$10,948,000    | \$9,097,495 |
| Annual Savings       |                 |             |
| Earnings or (Loss)   |                 | \$2,027,964 |
| Lamings of (Loss)    | L               | \$2,027,804 |
| Project Expenditures |                 |             |
| Capital              |                 | \$2,717,570 |
| Operations           |                 | \$831,600   |
| Total                |                 | \$3,549,170 |
|                      | _               |             |
| ROIC                 | L               | 57.14%      |
| Payback              | _               | 1.8         |
| Payback              |                 | 1.0         |

**BARBER - RE 0009192**