## Monthly Hunter Trends

## February 2009

Results of the HunterSurvey.com ${ }^{\odot}$ and
TargetShootingSurvey.com ${ }^{\circledR}$
Online Consumer Panel Survey


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## Introduction and Background

This report presents the results of the monthly HunterSurvey.com® online consumer panel survey. This panel, composed of hunters and target shooters across the U.S. who volunteered to participate, tracks monthly changes in hunting and shooting participation.

To overcome biases common to online surveys, end results are weighted to reflect the true population of U.S. hunters and shooter. The weighting process is conducted each month to ensure each survey reflects the general hunting and shooting population as accurately as possible. The percentage distributions shown for 2008 may not match those presented in the previous year's report. We are in the process of changing our analytical procedures and sampling weights to better represent hunters nationwide. The 2008 figures have been revised to allow appropriate comparisons with the new procedures. This effort will culminate with a final set of changes in next month's report.

Southwick Associates, Inc. expects that a portion of the handgun market is not included in these results. Specifically, people who buy handguns primarily for personal protection and not for recreational purposes are likely less inclined to participate in the survey. Based on government firearms manufacturing data, approximately 30 percent of the handgun market might not be included in the results presented here.

The survey is conducted monthly to reduce "recall error". Recall error is when respondents have a difficult time remembering purchases, especially low-cost, frequently purchased items, made previously.

# HunterSurvey.com and TargetshootingSurvey.com 

## Highlights from February 2009

The February 2009 survey is based on usable responses from hunters across the U.S. This analysis presents the highlights and compares the results to the survey from one year ago (February 2008).

Below are brief summaries of the highlights within the survey. Extensive details are provided in the pages that follow. Please note that while a static picture of the results for a given month provides good insights, comparing results from one month to another provides a better picture of industry trends and changes. The percentages reported here reflect the percent of hunters who reported buying a product in the category or participating in the type of activity specified.

## Hunting and Shooting Activities:

- $30 \%$ of the participants reported hunting in February.
- $47 \%$ sought small game when hunting
- $11 \%$ hunted out of state
- $55 \%$ of all respondents reported target shooting.
- $8 \%$ of target shooting was competitive


## All Purchases:

- $64 \%$ of those surveyed made purchases in February.
- Primary purpose of purchase was hunting (52\%)
- Most respondents purchased ammunition (22\%)


## Firearms

- Most firearms purchased - rifles ( $47 \%$ )
- Preferred rifle type - bolt action (53\%)
- Top brand of rifle - Remington (21\%)
- Most rifle purchases from - local shops (32\%)
- Preferred shotgun type- pump-action (49\%)
- Top brand of shotgun - Mossberg (21\%)
- Most shotgun purchases from - local shops (29\%)
- Preferred muzzleloader type-in-line ( $83 \%$ )
- Top brand of muzzleloader - Thompson Center (29\%)
- Most muzzleloader purchases from - outdoor specialty stores (36\%)
- Preferred type of handgun - semi-automatic (73\%)
- Top brand of handgun - Smith \& Wesson (19\%)
- Most handguns purchases from - local shops ( $38 \%$ ).


## Scopes

- Preferred type of scope - rifle ( $85 \%$ )
- Top brand of scope - Bushnell ( $19 \%$ )
- Most scope purchases from - outdoor specialty (26\%)


## Ammunition

- Preferred type of ammunition - rifle ammunition (69\%)
- Top brand of rifle ammunition - Remington (27\%)
- Preferred type of rifle ammunition - centerfire ( $75 \%$ )
- Preferred type of rifle ammunition caliber - 22 cal ( $19 \%$ )
- Most rifle ammunition purchases from - mass merchants (28\%)
- Preferred type of shotgun ammunition - lead shot (70\%)
- Top brand of shotgun ammunition - Federal or Remington (30\%)
- Preferred type of shotgun ammunition caliber - 12 gauge ( $79 \%$ )
- Most shotgun ammunition purchases from - mass merchants (38\%)
- Preferred type of handgun ammunition - center-fire ( $86 \%$ )
- Top brand of handgun ammunition - Winchester (22\%)
- Preferred type of handgun ammunition caliber $-9 \mathrm{~mm}(23 \%)$
- Most handgun ammunition purchases from - mass merchant (26\%)


## Black powder Supplies

- Top type of black powder supplies - propellant (64\%)
- Top brand of propellant - Pyrodex (53\%)
- Most propellant purchases from - outdoor specialty (37\%)
- Most patch purchases from - outdoor specialty (39\%)
- Most cleaning supply purchases from - outdoor specialty stores (35\%)
- Most solvent purchases from - mass merchants (29\%)
- Most measure purchases from - outdoor specialty (35\%)
- Top brand of bullets, balls, shot - Hornady ( $30 \%$ )
- Most bullets, balls, shot purchases from - outdoor specialty stores (41\%)
- Most primer purchases from - local shops (38\%)
- Most speed loaders purchases from - mass merchants (25\%)
- Most breech plug/nipple purchases from - outdoor specialty (35\%)


## Bowhunting

- More bow hunters purchased - arrows (57\%)
- Most bow type purchases - compound ( $84 \%$ )
- Top brand of bows - BowTech and Hoyt (18\%)
- Most bow purchased from - local shops (28\%)
- Top brand of arrow - Easton (31\%)
- Most arrows purchased from - outdoor specialty (33\%)
- Top brand of fletching - Bohning ( $28 \%$ )
- Most fletching purchases from - outdoor specialty stores ( $41 \%$ )
- Top brand of broadheads - Muzzy (28\%)
- Most broadheads purchases from - outdoor specialty stores (44\%)
- Top brand of releases and tabs - Tru-Fire (35\%)
- Most releases and tab purchases from - outdoor specialty stores (37\%)
- Top brand of peepsite - Cobra (9\%)
- Most peepsite purchases from - local shops (37\%)
- Top brand of silencer - Limbsavers (49\%)
- Most silencer purchases from - outdoor specialty stores (39\%)
- Top brand of stabilizer - Limbsaver (43\%)
- Most stabilizer purchases from - outdoor specialty stores (32\%)
- Top brand of arm guard - Buck Wing (3\%)
- Most releases and tab purchases from - outdoor specialty stores (33\%)
- Top brand of quiver - Bohning (11\%)
- Most quiver purchases from - outdoor specialty stores (34\%)
- Top brand of rest - QuickTune (17\%)
- Most rest purchases from - local shops (33\%)
- Top brand of target - The Block ( $29 \%$ )
- Most target purchases from - outdoor specialty stores (42\%)
- Most string purchases from - local shops (48\%)
- Top brand of bow case - Plano ( $41 \%$ )
- Most bow cases purchases from - outdoor specialty stores (44\%)


## Game calls or decoys

- Preferred decoy - turkey (57\%)
- Top brand of decov - Flambeau (19\%)
- Most decoys purchased from - outdoor specialty store (47\%)
- Preferred game call - Turkey (54\%)
- Top brand of game call - Primos (31\%)
- Most call purchased from - outdoor specialty stores (41\%)


## Hand loading equipment

- Preferred hand loading equipment - reloading components ( $89 \%$ )
- Top brand of presses and dies - RCBS (41\%)
- Most presses and dies purchased from - outdoor specialty stores (26\%)
- Top brand of reloading tools - RCBS (38\%)
- Most reloading tools purchased from - outdoor specialty stores (31\%)
- Preferred reloading components - bullets ( $75 \%$ )
- Top brand of brass shell cases - Winchester (39\%)
- Most brass shell cases purchased from - website (25\%)
- Top brand of reloading bullets - Hornady (31\%)
- Most reloading bullets purchased from - outdoor specialty stores (33\%)
- Top brand of primer $-\mathrm{CCl}(37 \%)$
- Most primers were purchased - local shops (38\%)
- Top brand of reloading powder - Hodgdon (34\%)
- Most reloading powder purchased from - local shops (42\%)
- Top brand of shotshells wads - Claybusters (42\%)
- Most shotshell wads purchased from - local shops (42\%)
- Top brand of shot - Remington (12\%)
- Most shot purchased from - local shops (31\%)

Optics (not including scopes for mounting on firearms)

- Preferred optics - binoculars (45\%)
- Top brand of binocular - Bushnell (26\%)
- Most binoculars purchased from - outdoor specialty stores (34\%)
- Top brand of spotting scopes - Bushnell ( $30 \%$ )
- Most spotting scopes purchased from - outdoor specialty stores (26\%)
- Top brand of range finders - Bushnell (39\%)
- Most range finders purchased from - outdoor specialty stores (43\%)
- Top brand of sighting devices - LaserMax (21\%)
- Most sighting devices purchased from - outdoor specialty stores (23\%)


## Hunting apparel

- Preferred hunting apparel - camouflage clothing (68\%)
- Most purchased blaze orange - vest ( $43 \%$ )
- Top brand of blaze orange - Mossy Oak (27\%)
- Most blaze orange purchased from - mass merchants (35\%)
- Most purchased type of camouflage clothing - shirts (39\%)
- Top brand of camouflage clothing - Mossy Oak (26\%)
- Most camouflage clothing purchased from - outdoor specialty stores (42\%)
- Top brand of shooting vests - Cabelas (19\%)
- Mast shooting vests purchased from - outdoor specialty stores ( $30 \%$ )
- Top brand of boots - Rocky (25\%)
- Most boots purchased from - outdoor specialty stores (38\%)
- Top brand of headgear - Mossy Oak (20\%)
- Most headgear purchased from - outdoor specialty stores (43\%)
- Top brand of undergarments - Under Armour (38\%)
- Most undergarments purchased from - outdoor specialty stores (36\%)
- Top brand of gloves - Mossy Oak (17\%)
- Most gloves purchased from - mass merchants (37\%)
- Most coveralls purchased from - outdoor specialty stores (28\%)
- Most hunting socks purchased from - outdoor specialty stores (27\%)
- Most chest waders purchased from - outdoor specialty stores (48\%)


## Hunting accessories (cases, knife, scents)

- Preferred other hunting accessories - knives (29\%)
- Top brand of bipod or shooting sticks - Harris (21\%)
- Most bipod or shooting sticks purchases from - outdoor specialty stores (40\%)
- Top type of electronics - GPS (35\%)
- Top brand of electronics - Garmin (29\%)
- Most electronics purchased from -outdoor specialty stores (47\%)
- Top type of lighting - flashlights (78\%)
- Top brand of lighting - Maglite ( $26 \%$ )
- Most flashlights purchase from - mass merchants (37\%)
- Top brand of gun cases - Plano (19\%)
- Most gun cases purchase from - outdoor specialty stores (36\%)
- Most game cleaning purchase from - outdoor specialty stores (39\%)
- Top brand of gun safes - Sentry ( $29 \%$ )
- Most gun cases purchase from - general sporting goods (21\%)
- Top brand of holster or ammo belt - Fobus (42\%)
- Most purchased from - website ( $26 \%$ )
- Top brand of knives - Gerber ( $27 \%$ )
- Most knives purchased from - outdoor specialty (22\%)
- Top brand of scents or eliminators - ScentAWay (41\%)
- Most scents purchased from - mass merchants (31\%)
- Top type of tree stands - blind ( $42 \%$ )
- Top brand of tree stands - Gorilla (14\%)
- Most tree stands purchased from - outdoor specialty stores ( $38 \%$ )


## Shooting accessories

- Preferred shooting accessories - gun cleaning supplies (50\%)
- Top brand of benches/rests - Caldwell (19\%)
- Most benches/rests purchased from - outdoor specialty stores (35\%)
- Top brand of shooting targets - Shoot-N-C (39\%)
- Most targets purchased from - mass merchants (35\%)
- The most purchased type of safety equipment - ear protection (68\%)
- Top brand of safety equipment - Remington ( $\mathbf{1 5 \%}$ )
- Most safety equipment purchased from - mass merchants (38\%)
- Top brand of clays - Remington (32\%)
- Most clays purchased from - mass merchants ( $48 \%$ )
- Top brand of traps - Champion (24\%)
- Most clays purchased from - mass merchants (39\%)
- Most rifle slings purchased from - outdoor specialty stores (30\%)
- Top brand of gun cleaning - Hoppes (37\%)
- Most gun cleaning supplies purchased from - mass merchants (36\%)
- Most lens cleaning kits purchased from - mass merchants (31\%)
- Most recoil pads purchased from - outdoor specialty stores (32\%)


## Monthly Question Results

The results of the monthly general interest and conservation questions are presented below. These questions vary every month. The monthly questions cover topics of trends, special interest, current legal, environmental, or conservation issues.

MONTHLY QUESTION:
This past season, what of the following did you use for deer hunting?

|  | Fturiens |
| :---: | :---: |
| I did not hunt deer | 12.33\% |
| Shotgun - Slug | 16.98\% |
| Shotgun - Buckshot and other | 5.75\% |
| Baw | 38.17\% |
| Muzzleloader | 26.78\% |
| Total | $\begin{aligned} & 100.00 \% \\ & \mathrm{~N}=4409 \end{aligned}$ |

## Survey Statistics:

| Number of Observations <br> (completed surveys) |
| :--- | :---: |
| Number of Usable <br> Observations |
| C.I. $=+/-3.0$ percentage points at the <br> 95\% confidence level |

95\% confidence level

## Summary of Survey <br> Respondents for <br> February 2009

| Age of Respondent |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Fetrtig | Erimeage | \%fabeknos |
| Under 18 | 1.28\% | 1.34\% | 1.68\% |
| 18 to 24 | 5.09\% | 5.13\% | 6.33\% |
| 25 to 34 | 25.65\% | 25.74\% | 23.51\% |
| 35 to 44 | 26.52\% | 26.45\% | 27.92\% |
| 45 to 54 | 22.75\% | 22.69\% | 22.33\% |
| 55 to 64 | 11.43\% | 11.40\% | 11.11\% |
| 65 and alder | 7.27\% | 7.25\% | 7.12\% |
| Total | 100.00\% | 100.00\% | 100.00\% |

Household Income

| Under |  |  |  |
| :--- | ---: | ---: | ---: |
| Under $\$ 10,000$ | $4.99 \%$ | $5.10 \%$ | $5.57 \%$ |
| $\$ 10,000$ to $\$ 19,999$ | $5.73 \%$ | $5.59 \%$ | $6.43 \%$ |
| $\$ 20,000$ to $\$ 29,999$ | $11.70 \%$ | $11.56 \%$ | $11.00 \%$ |
| $\$ 30,000$ to $\$ 39,999$ | $17.25 \%$ | $17.31 \%$ | $16.25 \%$ |
| $\$ 40,000$ to $\$ 49,999$ | $13.27 \%$ | $13.23 \%$ | $13.14 \%$ |
| $\$ 50,000$ to $\$ 74,999$ | $24.46 \%$ | $24.40 \%$ | $25.36 \%$ |
| $\$ 75,000$ to $\$ 99,999$ | $12.43 \%$ | $12.39 \%$ | $10.95 \%$ |
| $\$ 100,000$ or above | $10.18 \%$ | $10.43 \%$ | $11.28 \%$ |
| Total | $100.00 \%$ | $100.00 \%$ | $100.00 \%$ |

Education Level

|  | Eebrpue | Mncenere | Tebekede |
| :---: | :---: | :---: | :---: |
| 11 years or less | 3.95\% | 3.79\% | 3.51\% |
| 12 years | 29.85\% | 28.48\% | 23.54\% |
| 1-3 years of college | 37.26\% | 37.22\% | 35.89\% |
| 4 or more years of college | 28.94\% | 30.51\% | 37.05\% |
| Total | $\begin{aligned} & 100.00 \% \\ & \mathrm{~N}=5605 \end{aligned}$ | $\begin{aligned} & 100.00 \% \\ & N=7653 \end{aligned}$ | $\begin{aligned} & 100.00 \% \\ & N=1754 \end{aligned}$ |

Did you hunt this past month? (of all respondents)

|  |  | WEABidem | FThximiziz |
| :---: | :---: | :---: | :---: |
| Yes | 29.52\% | 34.19\% | 20.30\% |
| No | 70.48\% | 65.81\% | 79.70\% |
| Total | $\begin{aligned} & 100.00 \% \\ & \mathrm{~N}=5605 \end{aligned}$ | $\begin{aligned} & 100.00 \% \\ & N=7653 \end{aligned}$ | $\mathrm{N}=1763^{100.00 \%}$ |

Species sought in the past month by respondents who hunted.

|  | Webunder | WhE Sider | Hobuthe |
| :---: | :---: | :---: | :---: |
| Deer | 11.15\% | 25.78\% | 14.20\% |
| Elk | .88\% | 1.02\% | .65\% |
| Turkey | 2.49\% | 2.93\% | 5,22\% |
| Waterfowl | 13.33\% | 17.74\% | 6.99\% |
| Small Game | 47.22\% | 40.43\% | 49.96\% |
| Dove | 1.55\% | 1.51\% | 1.18\% |
| Upland Game Birds | 15.75\% | 16.52\% | 19.37\% |
| Predator/Predator Calling | 24.50\% | 19.70\% | 17.35\% |
| Varmint | 18.71\% | 14.71\% | 13.99\% |
| Coyote | 41.40\% | 33.26\% | 39.48\% |
| Bear | . $37 \%$ | . $25 \%$ | .00\% |
| Moose | .17\% | . $12 \%$ | .00\% |
| Prairie Dog | 4.37\% | 3.15\% | .29\% |
| Other | 15.21\% | 9.99\% | .00\% |
| I did not hunt | . $28 \%$ | . $23 \%$ | . $31 \%$ |
| Total | 100.00\% | 100.00\% | 100.00\% |
|  | $\mathrm{N}=1516$ | $N=2495$ | $N=334$ |

Did you hunt outside of your home state last month?

| Ees | $11.39 \%$ | $11.71 \%$ |
| :--- | ---: | ---: |
| No | $88.61 \%$ | $88.29 \%$ |
| Total | $100.00 \%$ | $100.00 \%$ |
|  | $\mathrm{~N}=1516$ | $\mathrm{~N}=2518$ |

Days of hunting by respondents who hunted DEER last month

|  | 6noutum |  |  |  | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| rifle | 21.9\% | 26.1\% | 25.0\% | 27.0\% | 100.0\% |
| $\mathrm{n}=$ | 25 | 29 | 28 | 30 | 112 |
| shotgun | 24.2\% | 33.0\% | 31.0\% | 11.8\% | 100.0\% |
| $\mathrm{n}=$ | 25 | 34 | 32 | 12 | 102 |
| muzzleloader blackpowder | 21.7\% | 48.4\% | 19.7\% | 10.2\% | 100.0\% |
| $\mathrm{n}=$ | 21 | 48 | 20 | 10 | 99 |
| bow | 18.5\% | 21.6\% | 13.9\% | 46.0\% | 100.0\% |
| $\mathrm{n}=$ | 19 | 22 | 14 | 48 | 104 |
| handgun | 70.1\% | 25.8\% | 2.2\% | 1.9\% | 100.0\% |
| $\mathrm{n}=$ | 44 | 16 | 1 | 1 | 63 |
| other $n=$ | 76.4\% | 8.2\% | 4.4\% | 11.0\% | 100.0\% |
|  | 36 | 4 | 2 | 5 | 48 |

Average number of days of hunting by respondents who hunted DEER

|  | E8s.x10 <br> visat <br> N |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Rifle | 7.79 | 112 | 6.47 | 413 |
| Shotgur | 5.33 | 102 | 3.17 | 295 |
| Muzzleloader/Blackpowder | 4.34 | 99 | 3.23 | 308 |
| Bow | 10.64 | 104 | 6.47 | 331 |
| Handgun | . 95 | 63 | . 76 | 199 |
| Other | 2.68 | 48 | . 91 | 164 |

Days of hunting by respondents who hunted ELK last month

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| rifle | . $0 \%$ | 42.6\% | 33.1\% | 24.4\% | $100.0 \%$12 |
| $\mathrm{n}=$ | 0 | 5 | 4 | 3 |  |
| shotgun $n=$ | 69.7\% | 30.3\% | . $0 \%$ | .0\% | 100.0\% |
| $\mathrm{n}=$ | 5 | 2 | 0 | 0 | 8 |
| muzzleloader blackpowder | 69.7\% | 30.3\% | .0\% | . $0 \%$ | 100.0\% |
| $\mathrm{n}=$ | 5 | 2 | 0 | 0 | 8 |
| bow | 48.4\% | 22.8\% | 11.2\% | 17.5\% | 100.0\% |
|  | 5 | 3 | 1 | 2 | 11 |
| handgun | 69.7\% | 30.3\% | .0\% | .0\% | 100.0\% |
| $\mathrm{n}=$ | 5 | 2 | 0 | 0 | 8 |
| other $n=$ | 69.7\% | 30.3\% | .0\% | . $0 \%$ | 100.0\% |
|  |  |  | 0 | 0 | 8 |

Average number of days of hunting by respondents who hunted ELK

|  | NTrat | P1d <br> 4 |  | Mie |
| :---: | :---: | :---: | :---: | :---: |
| Rifle | 8.15 | 12 | 8.05 | 20 |
| Shotgun | . 45 | 8 | . 32 | 12 |
| Muzzleloader/Blackpowder | . 45 | 8 | 1.05 | 13 |
| Bow | 4.75 | 11 | 3.40 | 18 |
| Handgun | . 45 | 8 | . 32 | 12 |
| Other | . 45 | 8 | . 32 | 12 |

Days of hunting by respondents who hunted TURKEY last month

|  |  |  | 6Th(tiveminil |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| rifle | 45.0\% | 37.3\% | 15.8\% | 1.9\% | 100.0\% |
| $\mathrm{n}=$ | 7 | 5 | 2 | 0 | 15 |
| shotgun | 20.0\% | 52.8\% | 26.0\% | 1.1\% | 100.0\% |
| $\mathrm{n}=$ | 4 | 11 | 5 | 0 | 21 |
| muzzleloader blackpowder | 72.7\% | 3.0\% | 24.3\% | . $0 \%$ | 100.0\% |
| $\mathrm{n}=$ | 7 | 0 | 2 | 0 | 9 |
| bow | 15.9\% | 17.8\% | 59.7\% | 6.6\% | 100.0\% |
| $\mathrm{n}=$ | 3 | 3 | 11 | 1 | 19 |
| handgun $n=$ | 72.7\% | . $0 \%$ | 24.3\% | 3.0\% | 100.0\% |
|  | 7 | 0 | 2 | 0 | 9 |
| other $n=$ | 70.6\% | .0\% | 29.4\% | .0\% | 100.0\% |
|  | 6 | 0 | 2 | 0 | 8 |

Average number of days of hunting by respondents who hunted TURKEY

|  | rebe 2000 |  | P120009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | MEat | T- NT | (ximextua | -2x Tixix |
| Rifle | 2.21 | 15 | 3.77 | 25 |
| Shotgun | 3.09 | 21 | 2.90 | 38 |
| Muzzleloader/Blackpowder | 1.99 | 9 | 3.99 | 19 |
| Bow | 6.36 | 19 | 5.06 | 34 |
| Handgun | 2.54 | 9 | 1.64 | 17 |
| Other | 2.36 | 8 | 1.40 | 14 |


|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| rifle | 94.3\% | 5.7\% | . $0 \%$ | . $0 \%$ | 100.0\% |
| $\mathrm{n}=$ | 54 | 3 | 0 | 0 | 57 |
| shotgun | .1\% | 42.2\% | 25.5\% | 32.1\% | 100.0\% |
| $\mathrm{n}=$ | 0 | 71 | 43 | 54 | 167 |
| muzzleloader blackpowder | 95.5\% | . $0 \%$ | 4.5\% | . $0 \%$ | 100.0\% |
| $\mathrm{n}=$ | 51 | 0 | 2 | 0 | 53 |
| bow | 89.5\% | 6.4\% | .0\% | 4.1\% | 100.0\% |
| $\mathrm{n}=$ | 51 | 4 | 0 | 2 | 57 |
| handgun | 95.6\% | . $0 \%$ | .0\% | 4.4\% | 100.0\% |
| $\mathrm{n}=$ | 51 | 0 | 0 | 2 | 53 |
| other $n=$ | 95.2\% | . $0 \%$ | 4.8\% | .0\% | 100.0\% |
|  | 46 | 0 | 2 | 0 | 48 |

Average number of days of hunting by respondents who hunted WATERFOWL (ducks, geese)


Days of hunting by respondents who hunted SMALL GAME (rabbit, squirrel) last month

|  | 913Tict |  | ETIf | (\%VER20 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| rifle | 15.1\% | 46.4\% | 23.1\% | 15.4\% | 100.0\% |
| $\mathrm{n}=$ | 74 | 226 | 113 | 75 | 487 |
| shotgun | 9.7\% | 43.6\% | 25.6\% | 21.1\% | 100.0\% |
| $\mathrm{n}=$ | 49 | 219 | 128 | 106 | 502 |
| muzzleloader blackpowder | 86.1\% | 9.0\% | 3.6\% | 1.3\% | 100.0\% |
| $\mathrm{n}=$ | 187 | 20 | 8 | 3 | 218 |
| bow | 57.3\% | 22.2\% | 6.9\% | 13.7\% | 100.0\% |
| $\mathrm{n}=$ | 156 | 60 | 19 | 37 | 273 |
| handgun | 54.4\% | 29.6\% | 11.9\% | 4.1\% | 100.0\% |
| $\mathrm{n}=$ | 149 | 81 | 33 | 11 | 275 |
| other | 83.1\% | 11.2\% | 2.1\% | 3.6\% | 100.0\% |
| $\mathrm{n}=$ | 172 | 23 | 4 | 7 | 207 |

Average number of days of hunting by respondents who hunted SMALL GAME (rabbit, squirrel)

|  | Ep-umbrydugue |  | +18 | 2rge |
| :---: | :---: | :---: | :---: | :---: |
|  | EMMEB |  |  |  |
| Rifle | 5.62 | 487 | 4.94 | 638 |
| Shotgun | 6.93 | 502 | 6.20 | 668 |
| Muzzleloader/Blackpowder | .69 | 218 | . 59 | 281 |
| Bow | 3.61 | 273 | 3.12 | 346 |
| Handgun | 2.22 | 275 | 1.93 | 356 |
| Other | 1.05 | 207 | 1.06 | 272 |

Days of hunting by respondents who hunted DOVE last month

|  |  |  | Whithidu |  | SMT M\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| rifle | 65.0\% | 35.0\% | .0\% | . $0 \%$ | 100.0\% |
| $\mathrm{n}=$ | 4 | 2 | 0 | 0 | 7 |
| shotgun | 11.1\% | 42.8\% | 27.5\% | 18.6\% | 100.0\% |
| $\mathrm{n}=$ | 2 | 9 | 6 | 4 | 21 |
| muzzleloader blackpowder | 63.1\% | .0\% | 36.9\% | . $0 \%$ | 100.0\% |
| $\mathrm{n}=$ | 4 | 0 | 2 | 0 | 6 |
| bow | 63.1\% | 36.9\% | .0\% | . $0 \%$ | 100.0\% |
| $\mathrm{n}=$ | 4 | 2 | 0 | 0 | 6 |
| handgun | 63.1\% | . $0 \%$ | .0\% | 36.9\% | 100.0\% |
| $\mathrm{n}=$ | 4 | 0 | 0 | 2 | 6 |
| other | 63.1\% | . $0 \%$ | 36.9\% | .0\% | 100.0\% |
| $\mathrm{n}=$ | 4 | 0 | 2 | 0 | 6 |

Average number of days of hunting by respondents who hunted DOVE


Days of hunting by respondents who hunted UPLAND GAME BIRDS (quail, pheasant, grouse) last month

|  | T182 |  |  |  | 57Tfote |
| :---: | :---: | :---: | :---: | :---: | :---: |
| rifle | 91.1\% | 4.9\% | 1.1\% | 2.9\% | 100.0\% |
| $\mathrm{n}=$ | 73 | 4 | 1 | 2 | 80 |
| shotgun | .0\% | 62.6\% | 19.6\% | 17.8\% | 100.0\% |
| $\mathrm{n}=$ | 0 | 130 | 41 | 37 | 208 |
| muzzleloader blackpowder | 95.3\% | 3.5\% | 1.1\% | . $0 \%$ | 100.0\% |
| $\mathrm{n}=$ | 72 | 3 | 1 | 0 | 75 |
| bow | 92.7\% | 1.4\% | 1.1\% | 4.7\% | 100.0\% |
| $\mathrm{n}=$ | 72 | 1 | 1 | 4 | 78 |
| handgun | 91.8\% | 8.2\% | .0\% | .0\% | 100.0\% |
| $\mathrm{n}=$ | 70 | 6 | 0 | 0 | 77 |
| other | 95.9\% | 4.1\% | .0\% | .0\% | 100.0\% |
| $\mathrm{n}=$ | 68 | 3 | 0 | 0 | 71 |

Average number of days of hunting by respondents who hunted UPLAND GAME BIRDS (quail, pheasant, grouse)


Days of hunting by respondents who PREDATOR CALLED last month

|  | 913nti |  |  |  | Tidemitir |
| :---: | :---: | :---: | :---: | :---: | :---: |
| rifle | 2.5\% | 47.8\% | 29.0\% | 20.7\% | 100.0\% |
| $\mathrm{n}=$ | 8 | 154 | 94 | 67 | 323 |
| shotgun $n=$ | 36.1\% | 31.9\% | 17.9\% | 14.1\% | 100.0\% |
|  | 63 | 55 | 31 | 25 | 174 |
| muzzleloader blackpowder | 84.9\% | 5.1\% | 3.5\% | 6.6\% | 100.0\% |
| $\mathrm{n}=$ | 95 | 6 | 4 | 7 | 112 |
| bow | 63.1\% | 16.6\% | 8.1\% | 12.2\% | 100.0\% |
|  | 89 | 23 | 11 | 17 | 141 |
| handgun | 59.9\% | 21.2\% | 8.7\% | 10.2\% | 100.0\% |
|  | 82 | 29 | 12 | 14 | 138 |
| other $n=$ | 92.7\% | 1.9\% | . $0 \%$ | 5.3\% | 100.0\% |
|  | 96 | 2 | 0 | 6 | 104 |

Average number of days of hunting by respondents who hunted PREDATOR CALLED


Days of hunting by respondents who hunted VARMINTS last month

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| rifle $n$ | 3.5\% | 40.4\% | 30.0\% | 26.1\% | 100.0\% |
|  | 8 | 96 | 71 | 62 | 237 |
| shotgun $n=$ | 26.5\% | 36.8\% | 19.7\% | 17.0\% | 100.0\% |
| $\mathrm{n}=$ | 34 | 47 | 25 | 22 | 129 |
| muzzleloader blackpowder | 85.3\% | 6.8\% | 5.5\% | 2.4\% | 100.0\% |
| $\mathrm{n}=$ | 69 | 5 | 4 | 2 | 81 |
| bow | 67.5\% | 18.4\% | 5.6\% | 8.5\% | 100.0\% |
|  | 67 | 18 | 6 | 8 | 100 |
| handgun | 42.7\% | 26.8\% | 16.1\% | 14.3\% | 100.0\% |
|  | 54 | 34 | 20 | 18 | 127 |
| other $n=$ | 82.0\% | 10.8\% | .6\% | 6.7\% | 100.0\% |
|  | 66 | 9 | 0 | 5 | 80 |

Average number of days of hunting by respondents who hunted VARMINTS

|  | N\% | Eebyigey | Bex <br> Mest |  |
| :---: | :---: | :---: | :---: | :---: |
| Rifle | 8.23 | 237 | 7.61 | 290 |
| Shotgun | 5.53 | 129 | 5.02 | 152 |
| Muzzleloader/Blackpowder | 1.02 | 81 | . 91 | 99 |
| Bow | 2.42 | 100 | 2.30 | 121 |
| Handgun | 4.56 | 127 | 4.33 | 149 |
| Other | 1.55 | 80 | 1.32 | 99 |

Days of hunting by respondents who hunted COYOTE last month

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| rifle | 2.5\% | 52.9\% | 27.8\% | 16.8\% | 100.0\% |
| $\mathrm{n}=$ | 13 | 279 | 147 | 89 | 528 |
| shotgun | 41.0\% | 31.7\% | 14.9\% | 12.3\% | 100.0\% |
| $\mathrm{n}=$ | 107 | 83 | 39 | 32 | 261 |
| muzzleloader blackpowder | 84.2\% | 7.8\% | 4.0\% | 4.0\% | 100.0\% |
| $\mathrm{n}=$ | 159 | 15 | 8 | 8 | 189 |
| bow | 67.2\% | 16.7\% | 7.1\% | 8.9\% | 100.0\% |
| $\mathrm{n}=$ | 149 | 37 | 16 | 20 | 222 |
| handgun | 68.1\% | 13.4\% | 8.0\% | 10.5\% | 100.0\% |
| $\mathrm{n}=$ | 150 | 29 | 18 | 23 | 220 |
| other $n=$ | 89.3\% | 4.8\% | 1.7\% | 4.2\% | 100.0\% |
|  | 162 | 9 | 3 | 8 | 182 |

Average number of days of hunting by respondents who hunted COYOTE


Days of hunting by respondents who hunted BEAR last month

|  | 93\%unit | Tikis | 87fieiv | B Me\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 46.2\% | .0\% | .0\% | 53.8\% | 100.0\% |
| $\mathrm{n}=$ | 2 | 0 | 0 | 3 | 5 |
| shotgun $\mathrm{n}=$ | .0\% | 100.0\% | .0\% | .0\% | 100.0\% |
|  | 0 | 2 | 0 | 0 | 2 |
| muzzleloader blackpowder | .0\% | .0\% | 100.0\% | .0\% | 100.0\% |
| $\mathrm{n}=$ | 0 | 0 | 2 | 0 | 2 |
| bow | .0\% | 100.0\% | .0\% | .0\% | 100.0\% |
|  | 0 | 2 | 0 | 0 | 2 |
| handgun | .0\% | . $0 \%$ | 100.0\% | .0\% | 100.0\% |
|  | 0 | 0 | 2 | 0 | 2 |
| other $n=$ | .0\% | .0\% | 100.0\% | .0\% | 100.0\% |
|  | 0 | 0 | 2 | 0 | 2 |

Average number of days of hunting by respondents who hunted BEAR


Days of hunting by respondents who hunted MOOSE last month

|  | febiti |  |  | \%yes | Sixitimetat |
| :---: | :---: | :---: | :---: | :---: | :---: |
| rifle | .0\% | .0\% | .0\% | 100.0\% | 100.0\% |
| $\mathrm{n}=$ | 0 | 0 | 0 | 2 | 2 |
| shotgun | .0\% | .0\% | 100.0\% | .0\% | 100.0\% |
| $\mathrm{n}=$ | 0 | 0 | 2 | 0 | 2 |
| muzzleloader blackpowder | .0\% | .0\% | .0\% | 100.0\% | 100.0\% |
| $\mathrm{n}=$ | 0 | 0 | 0 | 2 | 2 |
| bow | .0\% | .0\% | 100.0\% | .0\% | 100.0\% |
| $\mathrm{n}=$ | 0 | 0 | 2 | 0 | 2 |
| handgun | .0\% | .0\% | .0\% | 100.0\% | 100.0\% |
| $\mathrm{n}=$ | 0 | 0 | 0 | 2 | 2 |
| other | .0\% | .0\% | 100.0\% | .0\% | 100.0\% |
| $\mathrm{n}=$ | 0 | 0 | 2 | 0 | 2 |

Average number of days of hunting by respondents who hunted MOOSE


Did You Target Shoot Last Month? (of all respondents)

| Mider |  |  |  |
| :--- | ---: | :---: | :---: |
| Yes | $55.35 \%$ | $50.68 \%$ | $33.90 \%$ |
| No | $44.65 \%$ | $49.32 \%$ | $66.10 \%$ |
| Total | $100.00 \%$ | $100.00 \%$ | $100.00 \%$ |
|  | $\mathrm{~N}=5605$ | $\mathrm{~N}=7653$ | $\mathrm{~N}=1763$ |

Target shooting activities by respondents who went target shooting

| 4 | gebridur | (1amender | Ftb7dintume |
| :---: | :---: | :---: | :---: |
| Rifle shooting (plinking, benchrest, tactical, cowboy, etc) | 60.82\% | 59.11\% | 44.83\% |
| Handgun shooting (plinking, benchrest, tactical, cowboy, etc) | $50.37 \%$ | $49.72 \%$ | 49.90\% |
| Bow/Archery | 39.91\% | 37.55\% | 24.47\% |
| Air rifle | 13.63\% | 12.83\% | 8.87\% |
| Shotgun | 35.45\% | 33.76\% | 12.64\% |
| Sighting rifle or muzzleloader | 44.17\% | 42.24\% | 21.90\% |
| Other <br> I did not target shoot | $\begin{array}{r} \hline 3.54 \% \\ .06 \% \end{array}$ | $\begin{gathered} \hline 3.20 \% \\ .15 \% \end{gathered}$ | $\begin{array}{r} \hline 6.05 \% \\ .16 \% \end{array}$ |
| Total | $\begin{aligned} & 100.00 \% \\ & \mathrm{~N}=2976 \end{aligned}$ | $\begin{aligned} & 100.00 \% \\ & \mathrm{~N}=3683 \end{aligned}$ | $\begin{aligned} & 100.00 \% \\ & \mathrm{~N}=498 \end{aligned}$ |

Type of SHOTGUN TARGET SHOOTING by respondents who went target shooting


Type of RIFLE TARGET SHOOTING by respondents who went target
shooting

|  | Heb eres | FMDEzer |  |
| :---: | :---: | :---: | :---: |
| Benchrest | 37.88\% | 36.86\% | 20.89\% |
| NRA High Power | 2.57\% | 3.30\% | 6.03\% |
| Long Range | 27.75\% | 26.88\% | 17.40\% |
| Tactical | 9.91\% | 10.06\% | 10.26\% |
| Silhouette Rim Fire | 10.59\% | 9.85\% | 7.00\% |
| Silhouette High Power | 10.38\% | 9.49\% | .50\% |
| Silhouette Black Powder | 2.59\% | 2.48\% | .84\% |
| Cowboy Action | 4.32\% | 3.94\% | 7.66\% |
| Sighting Rifle or Pattern Shotgun | 53.74\% | 52.14\% | 45.83\% |
| Plinking or Informal Target Shooting | 70.41\% | 69.87\% | 67.70\% |
| Other | 2.36\% | 1.98\% | .00\% |
| I did not engage in any handgun shooting | .34\% | .31\% | .00\% |
| Total | $\begin{aligned} & 100.00 \% \\ & \mathrm{~N}=1737 \end{aligned}$ | $\begin{gathered} 100.00 \% \\ \mathrm{~N}=2079 \end{gathered}$ | $N=239$ |

TYpe of HANDGUN TARGET SHOOTING by respondents who went target shooting

|  | febeties. | WWETEE | Rebendis |
| :---: | :---: | :---: | :---: |
| Bullseye | 26.04\% | 25.76\% | 12.58\% |
| IPSC | 2.09\% | 2.44\% | 8.41\% |
| Silhouette rimfire | 7.95\% | 7.32\% | 1.94\% |
| Silhouette high power | 10.71\% | 10.07\% | 9.21\% |
| Cowboy action | 4.59\% | 4.25\% | 9.19\% |
| Plinking or informal target shooting | 76.82\% | 76.65\% | 79.89\% |
| Other | 4.10\% | 3.39\% | .00\% |
| I did not engage in any handgun shooting | . $42 \%$ | .37\% | .00\% |
| Total | $\begin{gathered} 100.00 \% \\ \mathrm{~N}=1491 \end{gathered}$ | $\begin{aligned} & 100.00 \% \\ & \mathrm{~N}=1796 \end{aligned}$ | $\begin{aligned} & 100.00 \% \\ & N=238 \end{aligned}$ |

Days of target shooting last month


Average number of days of target shooting last month

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Air Rifle | 5.94 | 316 | 5.71 | 375 |
| Archery | 7.91 | 966 | 7.81 | 1144 |
| Handgun | 3.70 | 1205 | 3.62 | 1499 |
| Rifle | 4.05 | 1472 | 3.95 | 1799 |
| Shotgun | 4.14 | 850 | 4.00 | 1020 |
| Sighting | 2.44 | 1055 | 2.38 | 1272 |

Of those who went target shooting, were any target
shooting competitive?

| Yes | $7.88 \%$ | $8.72 \%$ |
| :--- | ---: | ---: |
| Yo | $92.12 \%$ | $91.28 \%$ |
| Total | $100.00 \%$ | $100.00 \%$ |
|  | $\mathrm{~N}=2882$ | $\mathrm{~N}=3574$ |

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Type of COMPETITIVE SHOTGUN TARGET SHOOTING by respondents who
went target shooting

|  | rebe:009 | Y182009 |
| :---: | :---: | :---: |
| ATA | 8.32\% | 9.76\% |
| IDPA | 3.74\% | 3.30\% |
| IPSIC USPCA | 1.92\% | 1.62\% |
| NSSA | 3.15\% | 4.22\% |
| NSCA | 3.16\% | 4.13\% |
| SASS | 4.42\% | 4.21\% |
| Other | 75.29\% | 72.76\% |
| Total | 100.00\% | 100.00\% |
|  | $\mathrm{N}=255$ | $\mathrm{N}=273$ |

Did you purchase any hunting or shooting items last month? (of all respondents)

| Yes | $63.46 \%$ | $59.46 \%$ | $41.79 \%$ |
| :--- | ---: | ---: | ---: |
| Yo | $36.54 \%$ | $40.54 \%$ | $58.21 \%$ |
| Total | $100.00 \%$ | $100.00 \%$ | $100.00 \%$ |
|  | $\mathrm{~N}=5605$ | $\mathrm{~N}=7653$ | $\mathrm{~N}=1763$ |

The primary purpose of the purchase was:

| Eanting | $51.57 \%$ | $52.29 \%$ |
| :--- | ---: | ---: |
| Hunget shooting | $26.85 \%$ | $26.73 \%$ |
| Self defense | $14.16 \%$ | $13.94 \%$ |
| Gift | $3.80 \%$ | $4.02 \%$ |
| Other | $3.62 \%$ | $3.03 \%$ |
| Total | $100.00 \%$ | $100.00 \%$ |
|  | $\mathrm{~N}=3442$ | $\mathrm{~N}=4314$ |

What survey respondents reported buying:

|  | Febuder | 17 | Pesumpe |
| :---: | :---: | :---: | :---: |
| Firearms | 8.57\% | 8.66\% | 11.92\% |
| Ammunition | 21.96\% | 22.56\% | 22.81\% |
| Blackpowder | 3.56\% | 3.36\% | 1.84\% |
| Bowhunting | 8.48\% | 8.14\% | 7.63\% |
| Game calls | 9.10\% | 8.78\% | 12.31\% |
| Hand loading | 5.82\% | 6.11\% | .00\% |
| Optics | 3.45\% | 3.31\% | 3.84\% |
| Hunting apparel | 14.21\% | 14.28\% | 13.78\% |
| Hunting accessories | 13.00\% | 12.91\% | 11.12\% |
| Shooting accessories | 11.41\% | 11.42\% | 13.91\% |
| I did not purchase anything | .45\% | .48\% | .84\% |
| Total | 100.00\% | 100.00\% | 100.00\% |
|  | $N=3459$ | $N=4384$ | $N=727$ |

Age of Respondents

|  |  |  |  | PMDEREPdTII |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fibote | MEE808. | Febme |
| Under 18 |  |  | . $9 \%$ | .8\% | .0\% |
| 18 to 24 |  |  | 6.3\% | 6.7\% | 5.6\% |
| 25 to 34 |  |  | 26.1\% | 26.1\% | 28.7\% |
| 35 to 44 |  |  | 27.6\% | 27.7\% | 30.6\% |
| 45 to 54 |  |  | 21.3\% | 21.5\% | 16.6\% |
| 55 to 64 |  |  | 11.4\% | 11.1\% | 14.4\% |
| 65 and older |  |  | 6.3\% | 6.1\% | 4.1\% |
| Total |  |  | 100.0\% | 100.0\% | 100.0\% |
|  |  |  | $\mathrm{N}=855$ | $N=1025$ | $\mathrm{N}=188$ |

Household Income

|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Febuices | Materees | amebien |
| Under \$10,000 | 4.3\% | 4.2\% | 3.5\% |
| \$10,000 to \$19,999 | 4.5\% | 4.8\% | 1.9\% |
| \$20,000 to \$29,999 | 10.9\% | 11.8\% | 5.9\% |
| \$30,000 to \$39,999 | 17.4\% | 16.5\% | 13.6\% |
| \$40,000 to \$49,999 | 13.1\% | 12.9\% | 10.7\% |
| \$50,000 to \$74,999 | 24.6\% | 25.0\% | 32.3\% |
| \$75,000 to \$99,999 | 12.2\% | 12.8\% | 14.3\% |
| \$100,000 or above | 12.9\% | 12.0\% | 17.9\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
|  | $N=855$ | $N=1025$ | $\mathrm{N}=188$ |

Education Level

|  | Pryctserdetrevirs <br> Fceme <br> , <br> 4152009 <br> Etaus |  |  |
| :---: | :---: | :---: | :---: |
| 11 years or less | 3.4\% | 3.4\% | 4.1\% |
| 12 years | 29.4\% | 28.9\% | 19.6\% |
| 1-3 years of college | 40.8\% | 40.1\% | 32.6\% |
| 4 or more vears of college | 26.4\% | 27.5\% | 43.7\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
|  | $N=855$ | $\mathrm{N}=1025$ | $N=187$ |

Of people who reported buying a FIREARM last month, they purchased:

| S |  |  |  |
| :---: | :---: | :---: | :---: |
| Rifles | 47.21\% | 48.64\% | 38.94\% |
| Shotguns | 18.50\% | 17.86\% | 25.52\% |
| Muzzleloaders | 7.78\% | 6.98\% | 8.80\% |
| Handguns | 28.25\% | 28.89\% | 34.66\% |
| Scopes | 26.82\% | 26.35\% | 15.37\% |
| Scope accessories | 11.30\% | 11.16\% | 4.77\% |
| Other firearms | 2.33\% | 2.02\% | .00\% |
| None | 5.21\% | 4.84\% | .00\% |
| Total | $\begin{aligned} & 100.00 \% \\ & \mathrm{~N}=855 \end{aligned}$ | $\begin{aligned} & 100.00 \% \\ & \mathrm{~N}=1023 \end{aligned}$ | $N=181^{100.00 \%}$ |

Type of RIFLES purchased

|  | Etctume | -13129004 | 2mbehexusem |
| :---: | :---: | :---: | :---: |
| Bolt action | 53.1\% | 52.3\% | 61.3\% |
| Lever action | 8.4\% | 8.8\% | 8.6\% |
| Semi-automatic | 27.8\% | 29.0\% | 17.5\% |
| Break action | 6.4\% | 6.1\% | 11.5\% |
| Other | 4.3\% | 3.8\% | 1.2\% |
| Total | $\mathrm{N}=384$ | $\mathrm{N}=465$ | $\mathrm{N}=72$ |


| Brand of RIFLES purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 7\%aximidem |  |  |
| Browning | 2.4\% | 2.4\% | 3.4\% |
| Bushmaster | 1.6\% | 1.8\% | .4\% |
| Kimber | 1.2\% | 1.6\% | 1.5\% |
| Marlin | 6.7\% | 6.6\% | 7.4\% |
| Mossberg | 3.2\% | 2.9\% | 3.5\% |
| Remington | 20.7\% | 18.0\% | 12.4\% |
| Ruger | 8.6\% | 8.9\% | 13.1\% |
| Savage | 15.1\% | 15.2\% | 14.3\% |
| Springfield Armory | .7\% | .8\% | . $0 \%$ |
| Thompson Center | 2.3\% | 2.3\% | 3.5\% |
| Weatherby | 3.4\% | 4.2\% | 1.3\% |
| Winchester | 4.4\% | 4.2\% | 4.0\% |
| Not sure | .1\% | .2\% | .0\% |
| Other | 29.5\% | 31.0\% | 35.2\% |
| Total | $\mathrm{N}=383$ | $\mathrm{N}=463$ | $\mathrm{N}=70$ |

Average spent on RIFLES purchased

| Equal |  |  |  |
| :--- | ---: | ---: | ---: |
| Mean | $\$ 633.63$ | $\$ 635.56$ | $\$ 640.93$ |
| N | 320 | 401 | 51 |

Cast of RIFLES purchased

| Eve | BEesemite | vimemer | 5debstigeda |
| :---: | :---: | :---: | :---: |
| \$0 to \$100 | 2.0\% | 2.0\% | .6\% |
| \$100 to \$250 | 18.6\% | 19.1\% | 26.7\% |
| \$250 to \$500 | 31.5\% | 31.2\% | 33.5\% |
| \$500 to \$750 | 20.1\% | 19.1\% | 24.0\% |
| \$750 to \$1,000 | 16.8\% | 16.5\% | 4.9\% |
| \$1,000 to \$2,500 | 9.2\% | 10.4\% | 7.0\% |
| \$2,500 to \$5,000 | 1.0\% | .8\% | 1.9\% |
| \$5,000 to \$10,000 | .0\% | . $0 \%$ | .7\% |
| over \$10,000 | .0\% | .0\% | .7\% |
| not sure | .9\% | 1.0\% | .0\% |
| Total | $N=383$ | $\mathrm{N}=464$ | $N=72$ |

Types of stores where RIFLES were purchased

|  |  | Wiplefmidim |  |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 5.7\% | 6.1\% | 5.9\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 19.7\% | 18.2\% | 21.0\% |
| General Sporting Goods (The Sports Authority) | 8.1\% | 8.0\% | 5.7\% |
| Local shop (mom and pop shops) | 32.0\% | 31.9\% | 33.7\% |
| Printed Catalog (Bass Pro, Cabelas) | .2\% | .1\% | .0\% |
| Website (Cabelas, Bass Pro) | 4.3\% | 4.2\% | 3.3\% |
| Gun shows or expos | 4.8\% | 5.7\% | 5.4\% |
| Used | 11.4\% | 12.9\% | 7.1\% |
| Other | 12.7\% | 12.0\% | 17.8\% |
| Not sure | 1.1\% | 1.0\% | .0\% |
| Total | $\mathrm{N}=383$ | $\mathrm{N}=464$ | $N=72$ |

Type of SHOTGUNS purchased

| \%res | 5ebsang | 15E 2008 | Febenuse |
| :---: | :---: | :---: | :---: |
| Pump action | 48.9\% | 48.4\% | 33.6\% |
| Semi-automatic | 20.0\% | 20.5\% | 19.7\% |
| Break action | 6.4\% | 7.4\% | 44.3\% |
| Over/under | 19.7\% | 17.8\% | 2.4\% |
| Side by side | 2.8\% | 3.6\% | .0\% |
| Other | 2.2\% | 2.3\% | .0\% |
| Total | $\mathrm{N}=159$ | $\mathrm{N}=187$ | $N=46$ |


| Brand of SHOTGUNS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | \% \% \%avivider | Wainidun Moffin |  |
| Benelli | 10.6\% | 11.2\% | 2.9\% |
| Beretta | 4.5\% | 4.4\% | 2.3\% |
| Browning | 13.0\% | 11.4\% | 6.7\% |
| H\&R | 5.7\% | 5.9\% | 18.2\% |
| Mossberg | 20.9\% | 19.4\% | 23.3\% |
| Remington | 17.7\% | 17.4\% | 18.3\% |
| Rossi | .4\% | 1.4\% | 3.1\% |
| Savage (Stevens) | 2.9\% | 3.3\% | .3\% |
| Stoeger | 4.4\% | 4.3\% | 12.1\% |
| Weatherby | .0\% | .0\% | .0\% |
| Winchester | 4.9\% | 4.8\% | 3.6\% |
| Other | 15.1\% | 15.9\% | 9.0\% |
| Not sure | .0\% | . $5 \%$ | .0\% |
| Total | $\mathrm{N}=158$ | $\mathrm{N}=186$ | $N=46$ |
| Average spent on SHOTGUNS purchased |  |  |  |
|  |  | 310\% Moge | eramuris |
| Mean | \$621.54 | \$593.94 | \$477.87 |
| N | 125 | 148 | 33 |
| Cost of SHOTGUNS purchased |  |  |  |
|  | Feberine | 91B Fruor |  |
| \$0 to \$100 | 3.0\% | 3.7\% | 2.6\% |
| \$100 to \$250 | 12.0\% | 13.6\% | 26.1\% |
| \$250 to \$500 | 48.1\% | 46.7\% | 48.6\% |
| \$500 to \$ 750 | 14.8\% | 15.9\% | 14.6\% |
| \$750 to \$1,000 | 8.8\% | 7.8\% | 1.3\% |
| \$1,000 to \$2,500 | 11.4\% | 10.9\% | 5.4\% |
| \$2,500 to \$5,000 | 1.2\% | . $9 \%$ | 1.4\% |
| \$5,000 to \$10,000 | .0\% | .0\% | .0\% |
| over \$10,000 | .0\% | .0\% | .0\% |
| not sure | .8\% | .6\% | .0\% |
| Total | $\mathrm{N}=158$ | $\mathrm{N}=186$ | $N=46$ |

Types of stores where SHOTGUNS were purchased

|  |  | himadiof |  |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 8.7\% | 10.5\% | 4.9\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 20.9\% | 19.6\% | 29.2\% |
| General Sporting Goods (The Sports Authority) | 12.1\% | 11.1\% | 12.8\% |
| Local shop (mom and pop shops) | 28.5\% | 29.9\% | 16.7\% |
| Printed Catalog (Bass Pro, Cabelas) | .0\% | .0\% | .0\% |
| Website (Cabelas, Bass Pro) | 2.5\% | 2.3\% | 2.5\% |
| Gun shows or expos | 5.5\% | 5.1\% | 9.9\% |
| Used | 10.9\% | 11.4\% | 13.0\% |
| Other | 10.6\% | 10.0\% | 11.2\% |
| Not sure | . $3 \%$ | . $2 \%$ | .0\% |
| Total | $N=159$ | $\mathrm{N}=187$ | $N=46$ |


| Type of MUZZLELOADERS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 7examemem |  | Wixhwioviduk |
| In line | 83.2\% | 82.8\% | 54.5\% |
| Standard | 11.7\% | 12.1\% | 45.5\% |
| Flint lock | 5.1\% | 5.1\% | . $0 \%$ |
| Other | .0\% | .0\% | .0\% |
| Total | $\mathrm{N}=75$ | $\mathrm{N}=82$ | $\mathrm{N}=18$ |

Brand of MUZZLELOADERS purchased

|  | retaper | 7102009 | Fes 2008: |
| :---: | :---: | :---: | :---: |
| CVA | 22.8\% | 25.4\% | 26.5\% |
| Knight | 12.9\% | 13.0\% | 2.1\% |
| Thompson Center | 29.0\% | 28.4\% | 47.4\% |
| Lyman | 3.9\% | 3.9\% | .0\% |
| Winchester | .0\% | .0\% | .0\% |
| Traditions | 15.6\% | 14.3\% | 5.4\% |
| Not sure | 1.7\% | 1.5\% | .0\% |
| Other | 14.1\% | 13.5\% | 18.6\% |
| Total | $N=75$ | $\mathrm{N}=82$ | $\mathrm{N}=18$ |


|  |  | mehaper | MIRME0\% | Fehamus |
| :---: | :---: | :---: | :---: | :---: |
| Mean |  | \$349.77 | \$343.36 | \$406.32 |
| N |  | 54 | 59 | 12 |

Cost of MUZZLELOADERS purchased

|  | Hexamem | Wheghtige | Hastrame |
| :---: | :---: | :---: | :---: |
| \$0-\$25 | .0\% | . $0 \%$ | .0\% |
| \$25.01-\$50 | 3.9\% | 3.9\% | .0\% |
| \$50.01-\$100 | 5.0\% | 5.0\% | .0\% |
| \$100.01-\$200 | 20.1\% | 23.2\% | 23.9\% |
| \$200.01-\$400 | 44.4\% | 42.1\% | 34.0\% |
| \$400.01-\$600 | 17.4\% | 16.2\% | 17.8\% |
| \$600.01-\$800 | 5.0\% | 5.3\% | 19.4\% |
| \$800.01-\$1000 | 3.4\% | 3.4\% | 4.8\% |
| Over \$1000 | .9\% | .9\% | .0\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $N=75$ | $\mathrm{N}=82$ | $\mathrm{N}=18$ |

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Types of stores where MUZZLELOADERS were purchased

|  | E B2apm | PT1ERAg9: | - 5equamos |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 13.0\% | 12.4\% | 10.5\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 35.7\% | 37.2\% | 39.5\% |
| General Sporting Goods (The Sports Authority) | 3.9\% | 4.0\% | . $0 \%$ |
| Local shop (mom and pop shops) | 21.6\% | 21.6\% | 15.1\% |
| Printed Catalog (Bass Pro, Cabelas) | 1.6\% | 1.5\% | .0\% |
| Website (Cabelas, Bass Pro) | 5.6\% | 6.0\% | .0\% |
| Gun shows or expos | 4.0\% | 3.8\% | .0\% |
| Used | 8.5\% | 7.7\% | 17.8\% |
| Other | 6.1\% | 5.9\% | 17.1\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $\mathrm{N}=75$ | $\mathrm{N}=82$ | $\mathrm{N}=18$ |

Type of HANDGUNS purchased

|  |  | Thlexmori | \%Tibuidum |
| :---: | :---: | :---: | :---: |
| Semi-automatic | 72.5\% | 73.4\% | 84.4\% |
| Revolver | 25.9\% | 25.3\% | 15.1\% |
| Break action | . $3 \%$ | .2\% | .0\% |
| Other | 1.4\% | 1.1\% | .5\% |
| Total | $\mathrm{N}=250$ | $\mathrm{N}=307$ | $N=54$ |


| Brand of HANDGUNS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | retamia | - TD 200\% | Eterore |
| Beretta | 5.7\% | 5.1\% | 5.2\% |
| Bersa | 1.0\% | . $9 \%$ | .0\% |
| Browning | . $9 \%$ | 1.3\% | .0\% |
| Colt | 1.7\% | 1.3\% | 2.0\% |
| CZ | 2.0\% | 1.8\% | .0\% |
| Freedom Arms | .0\% | .0\% | .0\% |
| Glock | 6.7\% | 6.3\% | 14.5\% |
| Heckler \& Koch (H\&K) | .2\% | .2\% | .0\% |
| High Point | 2.7\% | 2.9\% | .0\% |
| Kel-tec | 2.1\% | 2.2\% | .0\% |
| Kimber | 2.1\% | 1.7\% | .0\% |
| North American Arms | .8\% | . $9 \%$ | .0\% |
| SIG Arms | 4.9\% | 5.2\% | 2.7\% |
| Smith \& Wesson | 18.6\% | 18.5\% | 9.7\% |
| Springfield | 9.8\% | 10.8\% | 25.0\% |
| Sturm, Ruger | 13.9\% | 13.5\% | 6.3\% |
| Taurus | 10.8\% | 10.3\% | 14.1\% |
| Thompson Center | .6\% | . $5 \%$ | .0\% |
| Other | 14.0\% | 15.5\% | 20.6\% |
| Not sure | 1.3\% | 1.2\% | .0\% |
| Total | $\mathrm{N}=250$ | $\mathrm{N}=307$ | $N=54$ |

Average spent on HANDGUNS purchased

| End |  |  |  |
| :--- | ---: | ---: | ---: |
| Mean | $\$ 452.71$ | $\$ 452.73$ | $\$ 427.02$ |
| N | 193 | 241 | 45 |

Cost of HANDGUNS purchased

| \% ${ }^{\text {min }}$ | 3)ebiswiont | 3910 Pepoet | Fidymux mi |
| :---: | :---: | :---: | :---: |
| \$0-\$25 | .4\% | . $3 \%$ | .0\% |
| \$25.01-\$50 | . $3 \%$ | .3\% | .0\% |
| \$50.01-\$100 | 2.9\% | 3.5\% | .0\% |
| \$100.01-\$200 | 8.2\% | 8.0\% | 5.5\% |
| \$200.01-\$400 | 30.4\% | 30.9\% | 41.0\% |
| \$400.01-\$600 | 37.3\% | 34.7\% | 38.8\% |
| \$600.01-\$800 | 14.6\% | 15.8\% | 13.0\% |
| \$800.01-\$1000 | 4.0\% | 4.0\% | 1.7\% |
| over \$1000 | 1.7\% | 2.5\% | .0\% |
| not sure | .0\% | . $0 \%$ | .0\% |
| Total | $\mathrm{N}=249$ | $\mathrm{N}=306$ | $N=54$ |

Types of stores where HANDGUNS were purchased

\begin{tabular}{|c|c|c|c|}
\hline  \& Etbinemer \&  \&  \\
\hline Mass Merchant (Wal-Mart, K-Mart, Sams Club) \& 1.1\% \& 1.0\% \& . \(9 \%\) \\
\hline Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) \& 13.0\% \& 13.8\% \& 23.0\% \\
\hline \begin{tabular}{l}
General Sporting Goods (The Sports Authority) \\
Local shop (mom and pop shops)
\end{tabular} \& \[
\begin{array}{r}
6.9 \% \\
38.2 \%
\end{array}
\] \& \[
\begin{aligned}
\& 5.9 \% \\
\& 37.1 \%
\end{aligned}
\] \& 5.3\%

$37.1 \%$ <br>
\hline Printed Catalog (Bass Pro, Cabelas) \& .7\% \& .6\% \& .0\% <br>
\hline Website (Cabelas, Bass Pro) \& 4.5\% \& 4.9\% \& .0\% <br>
\hline Gun shows or expos \& 7.7\% \& 9.8\% \& 15.9\% <br>
\hline Used \& 14.9\% \& 14.3\% \& 9.8\% <br>
\hline Other \& 13.1\% \& 12.6\% \& 8.1\% <br>
\hline Not sure \& .0\% \& .0\% \& .0\% <br>
\hline Total \& $\mathrm{N}=250$ \& $\mathrm{N}=307$ \& $N=54$ <br>
\hline
\end{tabular}

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Of people who reported buying SCOPES last month, they purchased:

| \% | Eeb | Mriminas | Fetmins: |
| :---: | :---: | :---: | :---: |
| Rifle scope | 85.1\% | 84.9\% | 80.8\% |
| Shotgun scope | 9.4\% | 10.3\% | 4.2\% |
| Handgun scope | 3.3\% | 2.9\% | 6.3\% |
| Other scope | 2.1\% | 2.0\% | 8.7\% |
| Total | $\mathrm{N}=231$ | $\mathrm{N}=272$ | $\mathrm{N}=31$ |


| Brand of SCOPES purchased |  |  |  |
| :---: | :---: | :---: | :---: |
| - | Brepeno | Priderog | Fcherostin |
| AimPoint | .9\% | 1.4\% | .0\% |
| ATN | 1.0\% | .8\% | .0\% |
| Bausch and Lomb | .5\% | .4\% | . $0 \%$ |
| BSA | 6.9\% | 6.9\% | 16.0\% |
| Bushnell | 18.9\% | 17.3\% | 25.3\% |
| Burris | 3.8\% | 4.2\% | 3.1\% |
| Leupold | 9.3\% | 8.5\% | 7.9\% |
| Nikon | 13.4\% | 14.3\% | 33.6\% |
| Nitrex | .0\% | .0\% | .0\% |
| Pentax | 1.0\% | .9\% | .8\% |
| Redfield | .9\% | .8\% | .0\% |
| Sightron | 1.1\% | 1.0\% | .0\% |
| Simmons | 5.7\% | 6.2\% | 1.4\% |
| Swarovski | 1.0\% | .8\% | .0\% |
| Swift | .3\% | .2\% | .0\% |
| Tasco | 7.4\% | 7.1\% | 2.2\% |
| Thompson Center | .2\% | .1\% | .0\% |
| Trijicon | 1.6\% | 1.7\% | .0\% |
| Weaver | .4\% | 1.0\% | .0\% |
| Zeiss | 1.2\% | 1.1\% | .0\% |
| Other | 22.2\% | 23.3\% | 8.5\% |
| Not sure | 2.2\% | 2.0\% | 1.3\% |
| Total | $\mathrm{N}=228$ | $\mathrm{N}=269$ | $\mathrm{N}=31$ |


| Average spent on SCOPES purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Mean | \$227.40 | \$225.35 | \$247.92 |
| N | 179 | 215 | 18 |


| Cost of SCOPES purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | -3jehamge | 9indemot | Fetmense |
| \$0-\$25 | 2.6\% | 2.8\% | .0\% |
| \$25.01-\$50 | 10.2\% | 9.9\% | 6.6\% |
| \$50.01-\$100 | 24.7\% | 23.5\% | 9.1\% |
| \$100.01-\$200 | 27.9\% | 28.5\% | 28.7\% |
| \$200.01-\$400 | 16.3\% | 18.1\% | 33.9\% |
| \$400.01-\$600 | 8.0\% | 8.3\% | 8.4\% |
| \$600.01-\$800 | 3.3\% | 2.6\% | 1.7\% |
| \$800.01-\$1000 | 1.6\% | 1.6\% | .0\% |
| over \$1000 | 4.0\% | 3.5\% | 1.2\% |
| 1009 | .0\% | . $0 \%$ | 10.4\% |
| not sure | 1.3\% | 1.2\% | . $0 \%$ |
| Total | $\mathrm{N}=228$ | $\mathrm{N}=269$ | $\mathrm{N}=31$ |

Types of stores where SCOPES were purchased

|  |  |  |  |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 12.8\% | 12.3\% | 19.2\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 25.7\% | 26.2\% | 34.8\% |
| General Sporting Goods (The Sports Authority) | 4.9\% | 4.2\% | 5.6\% |
| Local shop (mom and pop shops) | 13.2\% | 12.6\% | 26.3\% |
| Printed Catalog (Bass Pro, Cabelas) | 3.0\% | 3.1\% | .0\% |
| Website (Cabelas, Bass Pro) | 23.7\% | 25.7\% | 12.1\% |
| Gun shows or expos | 5.3\% | 5.4\% | .0\% |
| Used | 4.2\% | 4.2\% | .0\% |
| Other | 6.9\% | 5.9\% | 2.0\% |
| Not sure | .4\% | . $3 \%$ | .0\% |
| Total | $\mathrm{N}=231$ | $\mathrm{N}=272$ | $N=31$ |

Of people who reported buying SCOPE ACCESSORIES last month, they purchased:

|  | Hextavit | \%ivevery | Pemedrame |
| :---: | :---: | :---: | :---: |
| Rifle scope accessories | 79.9\% | 78.8\% | 79.7\% |
| Shotgun scope accessories | 8.1\% | 9.9\% | 4.1\% |
| Handgun scope accessories | 3.5\% | 3.4\% | 16.2\% |
| Other scope accessories | 8.5\% | 7.9\% | .0\% |
| Total | $\mathrm{N}=100$ | $\mathrm{N}=116$ | $\mathrm{N}=14$ |


| Brand of SCOPE ACCESSORIES purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | $\frac{\text { \%examidem }}{\text { \% }}$ |  |  |
| AimTec | 4.0\% | 4.6\% | .0\% |
| B-Square | . $0 \%$ | 1.5\% | 5.4\% |
| Burris | 4.8\% | 6.0\% | .7\% |
| Kwi-Site | 2.7\% | 2.5\% | .0\% |
| Leupold | 15.9\% | 15.7\% | 19.7\% |
| Millet | 5.8\% | 6.3\% | 6.2\% |
| Redfield | 3.9\% | 3.9\% | .0\% |
| Tasco | 7.7\% | 7.0\% | 2.2\% |
| Thompson Center | .0\% | .0\% | .0\% |
| Weaver | 19.5\% | 18.6\% | 39.4\% |
| Other | 26.9\% | 26.0\% | .0\% |
| Not sure | 8.8\% | 7.9\% | 26.3\% |
| Total | $\mathrm{N}=97$ | $\mathrm{N}=113$ | $\mathrm{N}=14$ |

Average spent on SCOPE ACCESSORIES purchased

|  | yesidem |  | Eedximis |
| :---: | :---: | :---: | :---: |
| Mean | \$167.58 | \$157.36 | \$76.94 |
| N | 76 | 92 | 6 |

Cost of SCOPE ACCESSORIES purchased

|  | FESpener | 9Ressioe | Fereagiser |
| :---: | :---: | :---: | :---: |
| \$0 to \$100 | 67.5\% | 69.9\% | 78.4\% |
| \$100 to \$250 | 19.9\% | 18.8\% | 21.6\% |
| \$250 to \$500 | 2.5\% | 2.0\% | .0\% |
| \$500 to \$750 | 2.8\% | 2.6\% | .0\% |
| \$750 to \$1,000 | 3.7\% | 3.5\% | .0\% |
| \$1,000 to \$2,500 | .0\% | .0\% | .0\% |
| \$2,500 to \$5,000 | 2.8\% | 2.6\% | .0\% |
| \$5,000 to \$10,000 | . $0 \%$ | . $0 \%$ | . $0 \%$ |
| over \$10,000 | .2\% | . $2 \%$ | .0\% |
| not sure | .5\% | . $5 \%$ | .0\% |
| Total | $\mathrm{N}=97$ | $\mathrm{N}=113$ | $\mathrm{N}=14$ |

Types of stores where SCOPE ACCESSORIES were purchased

| - | Peberios | Miperiop | Fatherpsif |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, <br> K-Mart, Sams Club) | 14.3\% | 13.6\% | 19.6\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 32.2\% | 32.1\% | 42.9\% |
| General Sporting Goods (The Sports Authority) | 5.9\% | 6.4\% | .0\% |
| Local shop (mom and pop shops) | 12.3\% | 11.2\% | 36.8\% |
| Printed Catalog (Bass Pro, Cabelas) | 3.9\% | 3.3\% | .0\% |
| Website (Cabelas, Bass Pro) | 19.6\% | 22.7\% | .7\% |
| Gun shows or expos | 3.6\% | 3.0\% | .0\% |
| Used | 2.2\% | 2.0\% | .0\% |
| Other | 6.0\% | 5.7\% | .0\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $\mathrm{N}=100$ | $\mathrm{N}=116$ | $\mathrm{N}=14$ |



Household Income

|  | Purehesed dminumben |  |  |
| :---: | :---: | :---: | :---: |
|  | 3ntisutem | ambedes | Febeentim |
| Under \$10,000 | 4.8\% | 4.9\% | 5.7\% |
| \$10,000 to \$19,999 | 5.5\% | 5.6\% | 4.5\% |
| \$20,000 to \$29,999 | 11.3\% | 11.5\% | 7.7\% |
| \$30,000 to \$39,999 | 16.1\% | 15.4\% | 15.2\% |
| \$40,000 to \$49,999 | 13.1\% | 12.9\% | 11.3\% |
| \$50,000 to \$74,999 | 25.6\% | 25.4\% | 27.3\% |
| \$75,000 to \$99,999 | 13.6\% | 13.5\% | 11.8\% |
| \$100,000 or above | 10.0\% | 10.8\% | 16.6\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
|  | $\mathrm{N}=2120$ | $\mathrm{N}=2594$ | $N=347$ |

Education Level


Of people who reported buying AMMUNITION last month, they purchased:

|  | 7\%xaminder |  |  |
| :---: | :---: | :---: | :---: |
| Rifle ammunition | 68.86\% | 66.95\% | 45.35\% |
| Shotgun ammunition | 49.66\% | 48.26\% | 50.32\% |
| Handgun ammunition | 48.71\% | 47.23\% | 39.57\% |
| Other ammunition | 2.47\% | 2.08\% | .00\% |
| Total | $\begin{aligned} & 100.00 \% \\ & \mathrm{~N}=2121 \end{aligned}$ | $\begin{gathered} 100.00 \% \\ \mathrm{~N}=2594 \end{gathered}$ | $\begin{aligned} & 100.00 \% \\ & \mathrm{~N}=3464 \end{aligned}$ |


| Type of RIFLE AMMUNITION purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Etivious | TESMity | 8edembe |
| Centerfire | 74.8\% | 74.7\% | 55.9\% |
| Rimfire | 23.7\% | 24.0\% | 41.8\% |
| Other | 1.6\% | 1.4\% | 2.4\% |
| Total | $\mathrm{N}=1413$ | $\mathrm{N}=1657$ | $\mathrm{N}=148$ |

Caliber of RIFLE AMMUNITION purchased

|  | 3exivimider | Th Dindinem |  |
| :---: | :---: | :---: | :---: |
| 17 cal | 3.3\% | 3.3\% | 7.7\% |
| 204 Ruger | .7\% | 1.0\% | .0\% |
| 22 cal | 19.1\% | 18.8\% | 34.7\% |
| 22-250 cal | 2.6\% | 2.3\% | .0\% |
| 223 cal | 11.5\% | 11.7\% | 6.5\% |
| 243 cal | 5.3\% | 5.2\% | 5.3\% |
| 270 Remington | 6.5\% | 6.3\% | 6.9\% |
| 270 WSM | 1.5\% | 1.5\% | .0\% |
| 30 Carbine | .2\% | .2\% | .0\% |
| 30-06 Springfield | 12.4\% | 12.4\% | 11.3\% |
| 30-30 cal | 6.4\% | 6.1\% | 1.3\% |
| 300 Rem. Magnum | . $3 \%$ | . $3 \%$ | .0\% |
| 300 Rem. Ultra Magnum | . $9 \%$ | .7\% | .0\% |
| 300 Savage | . $3 \%$ | 1.2\% | .0\% |
| 300 WSM | 1.3\% | 1.2\% | .0\% |
| 300 Weatherby Magnum | . $5 \%$ | . $5 \%$ | .0\% |
| 300 Win Mag | 3.7\% | 3.4\% | . $0 \%$ |
| 303 British | .6\% | . $5 \%$ | .0\% |
| 308 cal | 4.0\% | 4.4\% | 8.7\% |
| 32 Win. Special | .6\% | .7\% | .0\% |
| 35 Remington | . $8 \%$ | .8\% | .0\% |
| 375 H\&H Magnum | .1\% | .2\% | .0\% |
| 416 Rem. Magnum | .0\% | .0\% | .0\% |
| 416 Rigby | .0\% | .0\% | .0\% |
| 44 Rem | .6\% | . $6 \%$ | .0\% |
| 458 Win. Magnum | .1\% | .1\% | .0\% |
| 470 Nitro Express | .0\% | .0\% | .0\% |
| 7 mm Mauser | .6\% | .5\% | 2.7\% |
| 7 mm WSM | 1.3\% | 1.3\% | .0\% |
| $7 \mathrm{~mm}-08$ | 1.0\% | 1.3\% | .0\% |
| $7.62 \times 39$ Soviet | 2.7\% | 2.6\% | . $0 \%$ |
| 8 mm Mausar | .7\% | .6\% | .0\% |
| not sure | .1\% | .1\% | .0\% |
| other | 10.5\% | 10.1\% | 14.9\% |
| Total | $\mathrm{N}=1406$ | $\mathrm{N}=1649$ | $\mathrm{N}=148$ |


|  |  | - 4 E |
| :---: | :---: | :---: |
| 1 | 26.1\% | 26.7\% |
| 2 | 31.4\% | 31.1\% |
| 3 | 12.2\% | 11.5\% |
| 4 | 8.7\% | 8.8\% |
| 5 or more | 21.5\% | 21.9\% |
| Total | $\mathrm{N}=1407$ | $\mathrm{N}=1651$ |



Average spent on RIFLE AMMUNITION purchased

|  | Wfedemidit |  |
| :---: | :---: | :---: |
| Mean | \$16.40 | \$16.25 |
| N | 1168 | 1405 |


|  |  |  |
| :---: | :---: | :---: |
| \$0 to \$5 | 7.3\% | 7.4\% |
| \$6 to \$10 | 14.3\% | 14.2\% |
| \$11 to \$15 | 21.2\% | 21.8\% |
| \$16 to \$20 | 20.6\% | 22.0\% |
| \$21 to \$25 | 15.7\% | 14.7\% |
| over \$25 | 16.4\% | 15.6\% |
| not sure | 4.4\% | 4.3\% |
| Total | $\mathrm{N}=1411$ | $\mathrm{N}=1656$ |

Types of stores where RIFLE AMMUNITION was purchased

|  |  |  | Feremiky\% |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 28.3\% | 27.9\% | 25.8\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 27.4\% | 28.2\% | 29.5\% |
| General Sporting Goods (The Sports Authority) | 12.1\% | 11.8\% | 13.1\% |
| Local shop (mom and pop shops) | 17.0\% | 16.7\% | 17.8\% |
| Printed Catalog (Bass Pro, Cabelas) | .7\% | .8\% | 2.3\% |
| Website (Cabelas, Bass Pro) | 6.2\% | 6.3\% | 4.5\% |
| Gun shows or expos | 2.5\% | 2.5\% | 4.8\% |
| Used | .1\% | . $3 \%$ | .0\% |
| Other | 5.5\% | 5.4\% | 2.3\% |
| Not sure | . $2 \%$ | .1\% | .0\% |
| Total | N=1411 | $\mathrm{N}=1655$ | $\mathrm{N}=148$ |

TYpe of SHOTGUN AMMUNITION purchased

|  |  | 3imbinemin |  |
| :---: | :---: | :---: | :---: |
| Lead shot | 70.2\% | 66.6\% | 77.4\% |
| Non-lead shot | 26.8\% | 30.4\% | 19.5\% |
| Other | 3.0\% | 3.0\% | 3.1\% |
| Total | $\mathrm{N}=1022$ | $\mathrm{N}=1233$ | $\mathrm{N}=181$ |

Guage of SHOTGUN AMMUNITION purchased

|  |  | pimenom |
| :---: | :---: | :---: |
| 12 gauge | 79.3\% | 79.4\% |
| 16 gauge | 1.4\% | 1.3\% |
| 20 gauge | 14.0\% | 13.9\% |
| 28 gauge | . $9 \%$ | .9\% |
| . 410 gauge | 3.8\% | 3.7\% |
| Other | .7\% | .8\% |
| Not sure | .0\% | .0\% |
| Total | $\mathrm{N}=1014$ | $\mathrm{N}=1224$ |

Number of boxes of SHOTGUN AMMUNITION purchased

|  | Petadee |  |
| :---: | :---: | :---: |
| 1 | 12.7\% | 14.0\% |
| 2 | 26.5\% | 26.8\% |
| 3 | 10.7\% | 10.6\% |
| 4 | 14.1\% | 13.9\% |
| 5 or more | 36.0\% | 34.7\% |
| Total | $\mathrm{N}=1019$ | $N=1230$ |

Brand of SHOTGUN AMMUNITION purchased

|  |  |  |  |
| :---: | :---: | :---: | :---: |
| Bismuth | .4\% | .4\% | .0\% |
| Estate | 2.0\% | 1.8\% | 3.6\% |
| Federal | 27.9\% | 27.6\% | 22.8\% |
| Fiocchi | 3.1\% | 3.4\% | 2.3\% |
| Hevi-Shot | 3.0\% | 3.1\% | 2.5\% |
| Kent | 1.2\% | 1.9\% | 1.8\% |
| PMC | .5\% | .5\% | .0\% |
| Remington | 27.6\% | 26.8\% | 25.9\% |
| RIO | .4\% | .5\% | .4\% |
| Winchester | 31.0\% | 30.5\% | 38.2\% |
| Wolf | .1\% | .1\% | .0\% |
| Other | 1.9\% | 2.1\% | 1.6\% |
| Not sure | 1.0\% | 1.4\% | 1.0\% |
| Total | $\mathrm{N}=1011$ | $\mathrm{N}=1222$ | $\mathrm{N}=181$ |


| Average spent on SHOTGUN AMMUNITION purch |  |  |
| :--- | ---: | ---: |
| E |  |  |
| Mean | $\$ 10.78$ | $\$ 11.10$ |
| N | 851 | 1025 |

Cost of SHOTGUN AMMUNITION purchased

|  | ender |
| :--- | ---: |
| $\$ 0$ to $\$ 5$ | $13.7 \%$ |
| $\$ 6$ to $\$ 10$ | $40.2 \%$ |
| $\$ 11$ to $\$ 15$ | $24.0 \%$ |
| $\$ 16$ to $\$ 20$ | $11.2 \%$ |
| $\$ 21$ to $\$ 25$ | $5.1 \%$ |
| over $\$ 25$ | $2.5 \%$ |
| not sure | $3.4 \%$ |
| Total | $\mathrm{N}=1019$ |

Types of stores where SHOTGUN AMMUNITION was purchased

|  | Fehemor | 71Pefiog | Fe3emosin |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, <br> K-Mart, Sams Club) | 38.4\% | 37.4\% | 36.1\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 24.9\% | 25.4\% | 30.3\% |
| General Sporting Goods (The Sports Authority) | 14.3\% | 14.4\% | 12.9\% |
| Local shop (mom and pop shops) | 13.9\% | 14.4\% | 14.5\% |
| Printed Catalog (Bass Pro, Cabelas) | .8\% | .8\% | .0\% |
| Website (Cabelas, Bass Pro) | 3.6\% | 3.5\% | 2.4\% |
| Gun shows or expos | .6\% | .6\% | .0\% |
| Used | .2\% | .2\% | 1.2\% |
| Other | 3.0\% | 3.1\% | 2.5\% |
| Not sure | 1\% | .1\% | .0\% |
| Total | $\mathrm{N}=1012$ | $\mathrm{N}=1223$ | $\mathrm{N}=181$ |

Type of HANDGUN AMMUNITION purchased

|  |  | \%Reminem | Whekidumzix |
| :---: | :---: | :---: | :---: |
| Centerfire | 85.5\% | 84.8\% | 86.2\% |
| Rimfire | 13.5\% | 14.3\% | 12.1\% |
| Other | 1.0\% | . $9 \%$ | 1.6\% |
| Total | $\mathrm{N}=1001$ | $\mathrm{N}=1184$ | $\mathrm{N}=121$ |

Gauge of HANDGUN AMMUNITION purchased

| en |  |  |
| :--- | ---: | ---: |
| .22 cal | $9.8 \%$ | $10.3 \%$ |
| .32 cal | $1.7 \%$ | $1.7 \%$ |
| .38 cal | $7.3 \%$ | $7.0 \%$ |
| $.40 \mathrm{~S} \& \mathrm{~W}$ | $17.8 \%$ | $17.9 \%$ |
| .44 cal | $6.7 \%$ | $6.7 \%$ |
| .45 auto | $17.6 \%$ | $18.4 \%$ |
| .357 cal | $7.4 \%$ | $7.2 \%$ |
| 9 mm | $23.1 \%$ | $22.9 \%$ |
| Other | $8.5 \%$ | $8.0 \%$ |
| Not sure | $.1 \%$ | $.1 \%$ |
| Total | $\mathrm{N}=999$ | $\mathrm{~N}=1182$ |

Number of boxes of HANDGUN AMMUNITION purchased

| -2xamer | PEkingre | Tesedem |
| :---: | :---: | :---: |
| 1 | 26.4\% | 27.6\% |
| 2 | 29.3\% | 29.7\% |
| 3 | 10.9\% | 9.8\% |
| 4 | 9.7\% | 9.8\% |
| 5 or more | 23.8\% | 23.1\% |
| Total | $\mathrm{N}=999$ | $\mathrm{N}=1180$ |

Average spent on HANDGUN AMIMUNITION purchased

|  |  | STE 2 O9F |
| :---: | :---: | :---: |
| Mean | \$17.13 | \$17.19 |
| N | 815 | 979 |

Brand of HANDGUN AMMUNITION purchased

| - | Texewer | MPR ROP | Febemosi |
| :---: | :---: | :---: | :---: |
| American Eagle | 8.0\% | 7.7\% | 4.6\% |
| Aquila | .5\% | .4\% | .4\% |
| Black Hills | 1.0\% | 1.1\% | .0\% |
| Blazer | 6.1\% | 6.2\% | .0\% |
| CCI | 3.4\% | 4.2\% | 4.7\% |
| CorBon | 1.0\% | 1.0\% | 1.3\% |
| Eley | .2\% | .1\% | .0\% |
| Federal (including Fusion) | 12.2\% | 12.0\% | 14.6\% |
| Fiocchi | 1.0\% | 1.0\% | 2.2\% |
| Hornady | 6.8\% | 7.0\% | 2.5\% |
| Lapua | .0\% | . $0 \%$ | .0\% |
| Magtech | 3.5\% | 3.7\% | 2.5\% |
| PMC | 2.1\% | 2.2\% | 4.2\% |
| RWS | .0\% | .0\% | 1.3\% |
| Remington | 18.8\% | 18.8\% | 17.3\% |
| SK | .1\% | .1\% | .0\% |
| Sellier and Belloit | 1.1\% | 1.2\% | . $3 \%$ |
| Speer | 1.6\% | 1.8\% | 1.6\% |
| Winchester (including SuperX, Supreme, USA) | 22.2\% | 21.5\% | 28.7\% |
| Wolf | 2.6\% | 2.3\% | 1.0\% |
| Not sure | 2.5\% | 2.7\% | 1.3\% |
| Other | 5.5\% | 4.9\% | 11.5\% |
| Total | $\mathrm{N}=996$ | $\mathrm{N}=1177$ | $\mathrm{N}=121$ |

Cost of HANDGUN AMMUNITION purchased

| -ux | Febentue | 2ibe 100 |
| :---: | :---: | :---: |
| \$0 to \$5 | 3.1\% | 3.0\% |
| \$6 to \$10 | 7.9\% | 8.2\% |
| \$11 to \$15 | 25.3\% | 25.4\% |
| \$16 to \$20 | 30.2\% | 28.4\% |
| \$21 to \$25 | 16.8\% | 17.9\% |
| over \$25 | 11.7\% | 12.4\% |
| not sure | 4.9\% | 4.7\% |
| Total | $\mathrm{N}=997$ | $\mathrm{N}=1179$ |

Types of stores where HANDGUN AMMUNITION was purchased

| = | Hebehuthe |  |  |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 25.7\% | 26.1\% | 28.2\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 24.9\% | 24.3\% | 21.7\% |
| General Sporting Goods (The Sports Authority) | 12.8\% | 13.2\% | 13.6\% |
| Local shop (mom and pop shops) | 20.1\% | 19.7\% | 15.0\% |
| Printed Catalog (Bass Pro, Cabelas) | 2.2\% | 2.4\% | 1.8\% |
| Website (Cabelas, Bass Pro) | 7.2\% | 7.1\% | 10.6\% |
| Gun shows or expos | 3.1\% | 3.1\% | 5.9\% |
| Used | . $3 \%$ | . $3 \%$ | .0\% |
| Other | 3.6\% | 3.7\% | 3.3\% |
| Not sure | . $0 \%$ | .1\% | .0\% |
| Total | $\mathrm{N}=997$ | $\mathrm{N}=1178$ | $N=121$ |



Household Income

|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 3mbiteer | Misazere | 2rebermen |
| Under \$10,000 | 5.2\% | 5.6\% | .0\% |
| \$10,000 to \$19,999 | 5.7\% | 6.1\% | .0\% |
| \$20,000 to \$29,999 | 11.0\% | 10.9\% | 8.0\% |
| \$30,000 to \$39,999 | 18.1\% | 20.2\% | 18.6\% |
| \$40,000 to \$49,999 | 13.5\% | 13.1\% | 9.7\% |
| \$50,000 to \$74,999 | 27.1\% | 26.1\% | 14.7\% |
| \$75,000 to \$99,999 | 11.7\% | 10.5\% | 12.2\% |
| \$100,000 or above | 7.8\% | 7.4\% | 36.8\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
|  | $N=414$ | $\mathrm{N}=469$ | $N=33$ |

Education Level

|  |  |  |  |
| :---: | :---: | :---: | :---: |
| 11 years or less | 4.9\% | 5.1\% | 9.1\% |
| 12 years | 30.0\% | 30.9\% | 19.2\% |
| 1-3 years of college | 43.0\% | 42.0\% | 29.9\% |
| 4 or more years of college | 22.1\% | 22.0\% | 41.8\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
|  | $N=414$ | $\mathrm{N}=469$ | $N=33$ |

Of people who reported buying BLACKPOWDER and SUPPLIES last month, they purchased:

| $8$ | TE5 muat | 9TE 2 mag | Teberive |
| :---: | :---: | :---: | :---: |
| Propellant or powder | 64.25\% | 61.93\% | 22.65\% |
| Bullets, balls, shot | 70.52\% | 69.68\% | 40.05\% |
| Patches | 29.42\% | 27.90\% | 41.31\% |
| Cleaning supplies | 52.83\% | 51.30\% | 64.24\% |
| Solvent | 26.66\% | 25.72\% | 43.40\% |
| Powder measure | 7.45\% | 7.38\% | 4.66\% |
| Breech plug wrench | 6.68\% | 6.76\% | .00\% |
| Primers | 46.25\% | 44.01\% | 31.58\% |
| Flints | 6.18\% | 5.35\% | 1.62\% |
| Ball puller | 2.83\% | 3.37\% | 10.67\% |
| Speed loader | 11.37\% | 12.02\% | 13.46\% |
| Breech plug or nipple | 9.16\% | 8.25\% | 10.67\% |
| Other blackpowder supplies | 4.50\% | 4.16\% | . $00 \%$ |
| None | 1.87\% | 1.75\% | .00\% |
| Total | 100.00\% | 100.00\% | 100.00\% |
|  | $N=414$ | $\mathrm{N}=469$ | $N=32$ |

Brand of PROPELLANT or POWDER purchased

|  | Brespone | STE F00\% | Febeyose |
| :---: | :---: | :---: | :---: |
| Alliant | .1\% | .3\% | . $0 \%$ |
| Goex | 8.7\% | 9.0\% | .0\% |
| Hodgdon | 13.3\% | 14.1\% | 19.1\% |
| Pyrodex | 52.7\% | 53.5\% | 49.9\% |
| American Pioneer Powder | 8.7\% | 7.6\% | 7.1\% |
| Shockeys Gold | 6.8\% | 6.4\% | 20.6\% |
| Other | 5.3\% | 5.4\% | 3.3\% |
| Not sure | 4.4\% | 3.9\% | .0\% |
| Total | $\mathrm{N}=251$ | $\mathrm{N}=278$ | $N=18$ |



Cost of PROPELLANT or POWDER purchased

| \% | Faberuas | Miberoos | Feberens |
| :---: | :---: | :---: | :---: |
| \$0-\$5.99 | 1.9\% | 1.8\% | 7.7\% |
| \$6.00-\$10.99 | 8.2\% | 8.2\% | 6.2\% |
| \$11.00-\$20.99 | 39.9\% | 39.8\% | 21.5\% |
| \$21.00-\$30.99 | 34.2\% | 35.1\% | 55.2\% |
| \$31.00-\$40.99 | 2.7\% | 2.9\% | 3.5\% |
| \$41.00-\$50.99 | 1.1\% | 1.0\% | .0\% |
| Over \$50.99 | 2.4\% | 2.3\% | . $0 \%$ |
| Not sure | 9.6\% | 8.9\% | 5.9\% |
| Total | $\mathrm{N}=249$ | $\mathrm{N}=276$ | $\mathrm{N}=18$ |

Types of stores where PROPELLANT or POWDER was purchased

|  | reberong | IID Reos | Eberuos |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, <br> K-Mart, Sams Club) | 25.6\% | 25.1\% | 30.0\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 37.1\% | 38.3\% | 34.9\% |
| General Sporting Goods (The Sports Authority) | 10.4\% | 9.8\% | 10.9\% |
| Local shop (mom and pop shops) | 15.3\% | 15.8\% | 19.2\% |
| Printed Catalog (Bass Pro, Cabelas) | .6\% | .5\% | .0\% |
| Website (Cabelas, Bass Pro) | 4.0\% | 3.8\% | 5.1\% |
| Gun shows or expos | 2.2\% | 2.2\% | .0\% |
| Used | . $0 \%$ | . $0 \%$ | .0\% |
| Other | 4.6\% | 4.4\% | . $0 \%$ |
| Not sure | .1\% | .1\% | .0\% |
| Total | $\mathrm{N}=251$ | $\mathrm{N}=278$ | $\mathrm{N}=18$ |

Brand of BALLS, BULLETS, or SHOT purchased

| 免 |  | BTPDendit |  |
| :---: | :---: | :---: | :---: |
| Hornady | 29.8\% | 31.1\% | 33.9\% |
| Knight | 6.7\% | 6.1\% | 4.2\% |
| Thompson | 15.8\% | 15.1\% | 10.0\% |
| Nosler | .4\% | . $4 \%$ | . $0 \%$ |
| Barnes | 4.9\% | 4.7\% | 3.4\% |
| CVA | 8.0\% | 7.9\% | .0\% |
| Powerbelt | 20.8\% | 21.0\% | 39.6\% |
| Fusion | .0\% | .0\% | .0\% |
| Speer | 1.6\% | 1.4\% | 1.3\% |
| Swift | .0\% | .0\% | .0\% |
| Winchester | 3.6\% | 3.3\% | .0\% |
| Other | 5.1\% | 5.4\% | 7.6\% |
| Not sure | 3.4\% | 3.7\% | .0\% |
| Total | $\mathrm{N}=281$ | $\mathrm{N}=314$ | $\mathrm{N}=21$ |



Cost of BALLS, BULLETS, or SHOT purchased

|  | Febiaine | 2TB 2004 | Eebinisis |
| :---: | :---: | :---: | :---: |
| \$0-\$5.99 | .5\% | .5\% | .0\% |
| \$6.00-\$10.99 | 22.8\% | 21.6\% | 12.3\% |
| \$11.00-\$20.99 | 50.5\% | 51.8\% | 35.9\% |
| \$21.00-\$30.99 | 11.1\% | 11.8\% | 39.5\% |
| \$31.00-\$40.99 | 3.6\% | 3.6\% | .0\% |
| \$41.00-\$50.99 | .0\% | .0\% | .0\% |
| Over \$50.99 | 2.5\% | 2.5\% | 9.7\% |
| Not sure | 9.0\% | 8.2\% | 2.5\% |
| Total | $\mathrm{N}=280$ | $\mathrm{N}=313$ | $N=21$ |

Types of stores where BALLS, BULLETS, or SHOT was purchased

|  |  | Tatemomi | Frimbumbusi |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 19.1\% | 18.8\% | 6.9\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 40.7\% | 42.1\% | 38.0\% |
| General Sporting Goods (The Sports Authority) | 16.1\% | 15.6\% | .0\% |
| Local shop (mom and pop shops) | 12.7\% | 12.3\% | 42.5\% |
| Printed Catalog (Bass Pro, Cabelas) | 2.4\% | 2.1\% | .0\% |
| Website (Cabelas, Bass Pro) | 5.1\% | 5.0\% | 10.7\% |
| Gun shows or expos | .6\% | .6\% | 1.9\% |
| Used | .1\% | .6\% | .0\% |
| Other | 1.9\% | 1.6\% | .0\% |
| Not sure | 1.3\% | 1.2\% | .0\% |
| Total | $\mathrm{N}=281$ | $\mathrm{N}=313$ | $N=21$ |


| Average spent on PATCHES purchased |  |  |
| :---: | :---: | :---: |
|  | Feberaer | 6187a0e |
| Mean | \$7.61 | \$7.56 |
| N | 78 | 84 |

Cost of PATCHES purchased

|  | Hefundees | 9138809 |
| :---: | :---: | :---: |
| \$0-\$5.99 | 40.7\% | 41.3\% |
| \$6.00-\$10.99 | 41.8\% | 41.4\% |
| \$11.00-\$20.99 | 5.9\% | 6.1\% |
| \$21.00-\$30.99 | 4.1\% | 4.2\% |
| \$31.00-\$40.99 | 1.5\% | 1.4\% |
| \$41.00-\$50.99 | . $0 \%$ | .0\% |
| over \$50.99 | .0\% | .0\% |
| not sure | 6.0\% | 5.5\% |
| Total | $\mathrm{N}=109$ | $\mathrm{N}=118$ |

Types of stores where PATCHES were purchased

|  |  |  |
| :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 21.1\% | 21.6\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 38.9\% | 40.6\% |
| General Sporting Goods (The Sports Authority) | 12.8\% | 12.7\% |
| Local shop (mom and pop shops) | 16.2\% | 15.3\% |
| Printed Catalog (Bass Pro, Cabelas) | 2.3\% | 2.1\% |
| Website (Cabelas, Bass Pro) | 5.2\% | 4.7\% |
| Gun shows or expos | .5\% | .4\% |
| Used | .0\% | .0\% |
| Other | 3.1\% | 2.7\% |
| Not sure | .0\% | .0\% |
| Total | $\mathrm{N}=109$ | $\mathrm{N}=118$ |

Average spent on BLACKPOWDER CLEANING SUPPLIES purchased

| Mean | $\$ 13.36$ | $\$ 13.14$ |
| :--- | ---: | ---: |
| M | 147 | 162 |

Cost of BLACKPOWDER CLEANING SUPPLIES purchased

|  |  | \% ${ }^{\text {Hzamas }}$ |
| :---: | :---: | :---: |
| \$0-\$5.99 | 10.5\% | 10.8\% |
| \$6.00-\$10.99 | 40.6\% | 41.7\% |
| \$11.00-\$20.99 | 31.2\% | 30.7\% |
| \$21.00-\$30.99 | 8.7\% | 8.4\% |
| \$31.00-\$40.99 | 3.1\% | 2.9\% |
| \$41.00-\$50.99 | 1.7\% | 1.5\% |
| over \$50.99 | .7\% | .6\% |
| not sure | 3.6\% | 3.4\% |
| Total | $N=207$ | $N=230$ |

Tүpes of stores where BLACKPOWDER CLEANING SUPPLIES were purchased

|  |  | ThPexiornix |  |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, <br> K-Mart, Sams Club) | 27.7\% | 29.5\% | 22.2\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 34.9\% | 34.3\% | 18.6\% |
| General Sporting Goods (The Sports Authority) | 15.0\% | 14.2\% | 6.7\% |
| Local shop (mom and pop shops) | 13.7\% | 14.1\% | 32.0\% |
| Printed Catalog (Bass Pro, Cabelas) | .6\% | . $5 \%$ | 11.5\% |
| Website (Cabelas, Bass Pro) | 5.2\% | 4.8\% | 7.2\% |
| Gun shows or expos | .6\% | . $5 \%$ | 1.8\% |
| Used | .0\% | .0\% | .0\% |
| Other | 2.0\% | 1.7\% | .0\% |
| Not sure | .2\% | . $2 \%$ | .0\% |
| Total | $\mathrm{N}=206$ | $\mathrm{N}=229$ | $\mathrm{N}=20$ |


| Average spent on BLACKPOWDER SOLVENT purch |  |  |
| :---: | :---: | :---: |
|  | -respuea | 918200\% |
| Mean | \$9.00 | \$8.90 |
| N | 74 | 81 |

Cost of BLACKPOWDER SOLVENT purchased

| en |  |  |
| :--- | ---: | ---: |
| $\$ 0-\$ 5.99$ | $22.6 \%$ | $23.4 \%$ |
| $\$ 6.00-\$ 10.99$ | $57.8 \%$ | $57.4 \%$ |
| $\$ 11.00-\$ 20.99$ | $13.8 \%$ | $13.8 \%$ |
| $\$ 21.00-\$ 30.99$ | $3.1 \%$ | $3.1 \%$ |
| $\$ 31.00-\$ 40.99$ | $.5 \%$ | $.4 \%$ |
| $\$ 41.00-\$ 50.99$ | $.0 \%$ | $.0 \%$ |
| over $\$ 50.99$ | $.0 \%$ | $.0 \%$ |
| not sure | $2.1 \%$ | $1.9 \%$ |
| Total | $\mathrm{N}=96$ | $\mathrm{~N}=109$ |

Types of stores where BLACKPOWDER SOLVENT was purchased

|  | 70xaswimpe | Sindermome |  |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 29.4\% | 33.1\% | 15.6\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 23.1\% | 23.4\% | 22.0\% |
| General Sporting Goods (The Sports Authority) | 25.8\% | 22.9\% | .0\% |
| Local shop (mom and pop shops) | 13.9\% | 13.5\% | 39.5\% |
| Printed Catalog (Bass Pro, Cabelas) | . $0 \%$ | .0\% | 17.9\% |
| Website (Cabelas, Bass Pro) | 3.9\% | 3.6\% | 4.9\% |
| Gun shows or expos | .5\% | .4\% | .0\% |
| Used | .0\% | .0\% | .0\% |
| Other | 3.4\% | 3.2\% | .0\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $\mathrm{N}=93$ | $\mathrm{N}=105$ | $N=11$ |


| Average spent on BLACKPOWDER MEASURES purch |  |  |
| :---: | :---: | :---: |
| ¢ ${ }^{\text {a }}$ | Yeb rous | M18200\% |
| Mean | \$13.67 | \$13.50 |
| N | 22 | 24 |

Cost of BLACKPOWDER MEASURES purchased

|  |  |  |
| :---: | :---: | :---: |
| \$0-\$5.99 | 12.6\% | 13.1\% |
| \$6.00-\$10.99 | 36.1\% | 36.3\% |
| \$11.00-\$20.99 | 36.9\% | 36.9\% |
| \$21.00-\$30.99 | 4.7\% | 4.2\% |
| \$31.00-\$40.99 | 9.7\% | 9.5\% |
| \$41.00-\$50.99 | . $0 \%$ | . $0 \%$ |
| over \$50.99 | .0\% | . $0 \%$ |
| not sure | .0\% | .0\% |
| Total | $\mathrm{N}=24$ | $\mathrm{N}=29$ |

Types of stores where BLACKPOWDER MEASURES were purchased

| 18 |  | Thlexmof | Fifundinvifu |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 22.7\% | 23.8\% | .0\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 35.0\% | 37.2\% | 100.0\% |
| General Sporting Goods (The Sports Authority) | 12.7\% | 12.0\% | .0\% |
| Local shop (mom and pop shops) | 2.8\% | 2.1\% | .0\% |
| Printed Catalog (Bass Pro, Cabelas) | 9.7\% | 9.5\% | .0\% |
| Website (Cabelas, Bass Pro) | 14.7\% | 13.4\% | .0\% |
| Gun shows or expos | .0\% | .0\% | .0\% |
| Used | .0\% | .0\% | .0\% |
| Other | .0\% | .0\% | .0\% |
| Not sure | 2.5\% | 2.1\% | .0\% |
| Total | $\mathrm{N}=24$ | $\mathrm{N}=29$ | $\mathrm{N}=2$ |

Average spent on BLACKPOWDER PLUG WRENCHES purchased

| Mean | $\$ 14.42$ | $\$ 13.90$ |
| :--- | ---: | ---: |
| $\mathbf{N}$ | 18 | 21 |

Cost of BLACKPOWDER PLUG WRENCHES purchased

| Wix | Hthesace |  |
| :---: | :---: | :---: |
| \$0-\$5.99 | 7.9\% | 7.2\% |
| \$6.00-\$10.99 | 25.7\% | 31.1\% |
| \$11.00-\$20.99 | 43.0\% | 40.3\% |
| \$21.00-\$30.99 | 19.6\% | 18.1\% |
| \$31.00-\$40.99 | .0\% | . $0 \%$ |
| \$41.00-\$50.99 | . $0 \%$ | . $0 \%$ |
| over \$50.99 | .0\% | . $0 \%$ |
| not sure | 3.8\% | 3.2\% |
| Total | $\mathrm{N}=21$ | $\mathrm{N}=22$ |


| Types of stores where BLACKPOWDER PLUG WRENCHES <br> were purchased |
| :--- |
| Mass Merchant (Wal-Mart, <br> K-Mart, Sams Club)   <br> Outdoor Specialty Store <br> (Bass Pro, Cabelas, Gander <br> Mountain) $18.3 \%$ $16.9 \%$ <br> General Sporting Goods (The <br> Sports Authority) $13.7 \%$ $26.1 \%$ <br> Local shop (mom and pop <br> shops) $7.1 \%$  <br> Printed Catalog (Bass Pro, <br> Cabelas) $10.1 \%$ $6.2 \%$ <br> Website (Cabelas, Bass Pro) $26.2 \%$ $.2 .9 \%$ <br> Gun shows or expos $.0 \%$ $23.0 \%$ <br> Used $.0 \%$ $.0 \%$ <br> Other $4.8 \%$ $.0 \%$ <br> Not sure $.0 \%$ $4.9 \%$ <br> Total $\mathrm{N}=19$ $\mathrm{~N}=20$ |

Average spent on BLACKPOWDER PRIMERS purchased

|  | ETiteratim | T1B | Fetsmum |
| :---: | :---: | :---: | :---: |
| Mean | \$23.27 | \$23.60 | \$30.47 |
| N | 220 | 267 | 30 |

Cost of BLACKPOWDER PRIMERS purchased

|  | tebsuder | - 4 mys |  |
| :---: | :---: | :---: | :---: |
| \$0-\$5.99 | 15.4\% | 15.8\% | 9.1\% |
| \$6.00-\$10.99 | 11.3\% | 10.3\% | 9.1\% |
| \$11.00-\$20.99 | 10.9\% | 10.9\% | .6\% |
| \$21.00-\$30.99 | 28.4\% | 28.8\% | 38.9\% |
| \$31.00-\$40.99 | 13.5\% | 12.8\% | 8.1\% |
| \$41.00-\$50.99 | 5.2\% | 5.3\% | 22.8\% |
| Over \$50.99 | 7.5\% | 8.6\% | 11.4\% |
| Not sure | 7.7\% | 7.6\% | .0\% |
| Total | $\mathrm{N}=313$ | $\mathrm{N}=379$ | $N=40$ |

TYpes of stores where BLACKPOWDER PRIMERS were purchased

| Mass Merchant (Wal-Mart, | $1.7 \%$ | $1.4 \%$ | $2.7 \%$ |
| :--- | ---: | ---: | ---: |
| K-Mart, Sams Club) | $27.1 \%$ | $28.8 \%$ | $24.9 \%$ |
| Outdoor Specialty Store <br> (Bass Pro, Cabelas, Gander <br> Mountain) |  |  |  |
| General Sporting Goods (The <br> Sports Authority) | $11.0 \%$ | $10.1 \%$ | $1.3 \%$ |
| Local shop (mom and pop <br> shops) | $38.0 \%$ | $38.3 \%$ | $44.8 \%$ |
| Printed Catalog (Bass Pro, <br> Cabelas) | $1.9 \%$ | $1.5 \%$ | $.0 \%$ |
| Website (Cabelas, Bass Pro) | $10.9 \%$ | $10.2 \%$ | $2.4 \%$ |
| Gun shows or expos | $3.9 \%$ | $4.0 \%$ | $18.5 \%$ |
| Used | $1.5 \%$ | $1.3 \%$ | $.0 \%$ |
| Other | $3.4 \%$ | $3.8 \%$ | $4.5 \%$ |
| Not sure | $.5 \%$ | $.5 \%$ | $.0 \%$ |
| Total | $\mathrm{N}=314$ | $\mathrm{~N}=380$ |  |

Average spent on BLACKPOWDER FLINTS purchased

|  | yetemos | 918Eroe |
| :---: | :---: | :---: |
| Mean | \$10.71 | \$11.11 |
| N | 17 | 17 |

Cost of BLACKPOWDER FLINTS purchased

| - | ESteder | 2mbutar |
| :---: | :---: | :---: |
| \$0-\$5.99 | 19.5\% | 19.3\% |
| \$6.00-\$10.99 | 46.1\% | 43.6\% |
| \$11.00-\$20.99 | 7.6\% | 8.3\% |
| \$21.00-\$30.99 | 11.4\% | 12.6\% |
| \$31.00-\$40.99 | 11.4\% | 12.6\% |
| \$41.00-\$50.99 | .0\% | . $0 \%$ |
| over \$50.99 | .0\% | . $0 \%$ |
| not sure | 3.9\% | 3.6\% |
| Total | $\mathrm{N}=19$ | $\mathrm{N}=21$ |

Types of stores where BLACKPOWDER FLINTS were purchased

|  | Te8209? | Miderong | ETB Motin |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 16.2\% | 16.5\% | . $\%$ |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 7.4\% | 9.9\% | .0\% |
| General Sporting Goods (The Sports Authority) | 43.9\% | 39.0\% | .0\% |
| Local shop (mom and pop shops) | 27.2\% | 28.6\% | 100.0\% |
| Printed Catalog (Bass Pro, Cabelas) | .0\% | .0\% | .0\% |
| Website (Cabelas, Bass Pro) | 2.4\% | 2.4\% | .0\% |
| Gun shows or expos | 1.0\% | 1.0\% | .0\% |
| Used | .0\% | .0\% | .0\% |
| Other | 1.9\% | 2.6\% | .0\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $\mathrm{N}=19$ | $\mathrm{N}=21$ | $\mathrm{N}=1$ |

Average spent on BLACKPOWDER BALL PULLERS purchased

|  |  |  |
| :---: | :---: | :---: |
| Mean | \$17.58 | \$16.98 |
| N | 7 | 10 |

Cost of BLACKPOWDER BALL PULLERS purchased

|  | ㄷatamace |  |
| :---: | :---: | :---: |
| \$0-\$5.99 | 7.5\% | 8.1\% |
| \$6.00-\$10.99 | 16.8\% | 14.5\% |
| \$11.00-\$20.99 | 34.1\% | 42.6\% |
| \$21.00-\$30.99 | 11.4\% | 10.2\% |
| \$31.00-\$40.99 | .0\% | .0\% |
| \$41.00-\$50.99 | 21.9\% | 18.6\% |
| over \$50.99 | .0\% | .0\% |
| not sure | 8.4\% | 6.0\% |
| Total | $\mathrm{N}=10$ | $\mathrm{N}=13$ |

Types of stores where BLACKPOWDER BALL PULLERS were purchased

|  | Yaxaymidime | Tipemenf |  |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 30.0\% | 25.0\% | .0\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 18.8\% | 32.7\% | 68.3\% |
| General Sporting Goods (The Sports Authority) | .0\% | . $0 \%$ | .0\% |
| Local shop (mom and pop shops) | 28.3\% | 23.4\% | 31.7\% |
| Printed Catalog (Bass Pro, Cabelas) | .0\% | .0\% | .0\% |
| Website (Cabelas, Bass Pro) | 8.4\% | 6.0\% | .0\% |
| Gun shows or expos | .0\% | .0\% | .0\% |
| Used | 10.4\% | 9.3\% | .0\% |
| Other | 4.1\% | 3.6\% | .0\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $\mathrm{N}=10$ | $\mathrm{N}=13$ | $\mathrm{N}=3$ |

Average spent on BLACKPOWDER SPEED LOADERS purchased

|  | Fespous | 9resioue |
| :---: | :---: | :---: |
| Mean | \$11.42 | \$11.54 |
| N | 33 | 38 |

Cost of BLACKPOWDER SPEED LOADERS purchased

|  | ㄷatamace | 183\%39 |
| :---: | :---: | :---: |
| \$0-\$5.99 | 24.1\% | 24.2\% |
| \$6.00-\$10.99 | 41.2\% | 35.6\% |
| \$11.00-\$20.99 | 11.0\% | 15.7\% |
| \$21.00-\$30.99 | 2.9\% | 2.4\% |
| \$31.00-\$40.99 | 7.5\% | 6.8\% |
| \$41.00-\$50.99 | .0\% | . $0 \%$ |
| over \$50.99 | 6.1\% | 5.7\% |
| not sure | 7.1\% | 9.5\% |
| Total | $\mathrm{N}=43$ | $\mathrm{N}=49$ |


|  | Toxatememe |  |  |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 25.2\% | 22.1\% | 21.9\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 16.2\% | 22.7\% | 21.9\% |
| General Sporting Goods (The Sports Authority) | 17.1\% | 18.6\% | .0\% |
| Local shop (mom and pop shops) | 23.0\% | 21.0\% | 11.8\% |
| Printed Catalog (Bass Pro, Cabelas) | 1.7\% | 1.4\% | .0\% |
| Website (Cabelas, Bass Pro) | 6.1\% | 4.9\% | 34.6\% |
| Gun shows or expos | .0\% | .0\% | .0\% |
| Used | .0\% | .0\% | .0\% |
| Other | 3.3\% | 2.5\% | 9.7\% |
| Not sure | 7.5\% | 6.8\% | .0\% |
| Total | $N=42$ | $\mathrm{N}=49$ | $N=5$ |

Average spent on BLACKPOWDER BREECH PLUGS or NIPPLES purchased

| Mean | $\$ 13.69$ | $\$ 13.32$ |
| :--- | ---: | ---: |
| M | 26 | 27 |

Cost of BLACKPOWDER BREECH PLUGS or NIPPLES
purchased

|  | Esfemee | 3189eder |
| :---: | :---: | :---: |
| \$0-\$5.99 | 26.7\% | 26.8\% |
| \$6.00-\$10.99 | 27.0\% | 28.6\% |
| \$11.00-\$20.99 | 34.2\% | 33.4\% |
| \$21.00-\$30.99 | 3.1\% | 2.8\% |
| \$31.00-\$40.99 | 3.1\% | 3.1\% |
| \$41.00-\$50.99 | .0\% | .0\% |
| over \$50.99 | 5.8\% | 5.3\% |
| not sure | .0\% | .0\% |
| Total | $\mathrm{N}=29$ | $\mathrm{N}=29$ |

Types of stores where BLACKPOWDER BREECH PLUGS or NIPPLES were purchased

|  | Yeterouz | 710 20 ge |
| :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 20.9\% | 20.0\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 35.3\% | 36.3\% |
| General Sporting Goods (The Sports Authority) | 7.8\% | 8.3\% |
| Local shop (mom and pop shops) | 7.7\% | 7.5\% |
| Printed Catalog (Bass Pro, Cabelas) | .0\% | .0\% |
| Website (Cabelas, Bass Pro) | 9.4\% | 8.3\% |
| Gun shows or expos | 7.8\% | 8.3\% |
| Used | 3.7\% | 4.1\% |
| Other | 7.5\% | 7.2\% |
| Not sure | .0\% | .0\% |
| Total | $\mathrm{N}=28$ | $\mathrm{N}=28$ |


| Age of Respondents |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Under 18 |  | 2.3\% | 2.4\% | .0\% |
| 18 to 24 |  | 6.9\% | 6.8\% | 10.9\% |
| 25 to 34 |  | 36.2\% | 36.8\% | 24.8\% |
| 35 to 44 |  | 29.3\% | 28.8\% | 40.8\% |
| 45 to 54 |  | 16.8\% | 16.8\% | 15.1\% |
| 55 to 64 |  | 6.2\% | 5.9\% | 7.3\% |
| 65 and older |  | 2.4\% | 2.5\% | 1.2\% |
| Total |  | 100.0\% | 100.0\% | 100.0\% |
|  |  | $\mathrm{N}=742$ | $N=826$ | $N=98$ |

Household Income

|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Emptatec | QiEsegge: |  |
| Under \$10,000 | 6.6\% | 7.1\% | 3.2\% |
| \$10,000 to \$19,999 | 3.4\% | 3.4\% | 7.1\% |
| \$20,000 to \$29,999 | 12.1\% | 12.1\% | 18.6\% |
| \$30,000 to \$39,999 | 16.1\% | 16.9\% | 25.7\% |
| \$40,000 to \$49,999 | 13.0\% | 13.0\% | 8.0\% |
| \$50,000 to \$74,999 | 27.4\% | 27.2\% | 15.7\% |
| \$75,000 to \$99,999 | 13.2\% | 12.6\% | 8.5\% |
| \$100,000 or above | 8.2\% | 7.7\% | 13.3\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
|  | $N=742$ | $\mathrm{N}=826$ | $N=98$ |


| Education Level |  |  |  |
| :---: | :---: | :---: | :---: |
|  | GBrefresea B Feber | whuryweset Yiberooes | Cy Esempreat <br> Etros |
| 11 years or less | 5.0\% | 5.1\% | 4.9\% |
| 12 years | 35.1\% | 35.2\% | 32.9\% |
| 1-3 years of college | 39.0\% | 38.2\% | 26.5\% |
| 4 or more years of college | 20.9\% | 21.5\% | 35.7\% |
| Total | $\begin{array}{r} 100.0 \% \\ \mathrm{~N}=742 \end{array}$ | $\mathrm{N}=826^{100.0 \%}$ | $N=98 \quad 100.0 \%$ |

Of people who reported buying BOWHUNTING or ARCHERY EQUIPMENT
last month, they purchased:

|  | reberos | Y182009 | Feb 2003 |
| :---: | :---: | :---: | :---: |
| Bows | 19.95\% | 19.44\% | 36.99\% |
| Arrows | 56.68\% | 55.32\% | 45.65\% |
| Fletching | 30.30\% | 29.40\% | 23.74\% |
| Broadheads | 41.32\% | 40.78\% | 19.64\% |
| Releases | 17.20\% | 17.53\% | 14.74\% |
| Peepsites | 18.09\% | 17.72\% | 18.35\% |
| Silencers | 13.86\% | 13.34\% | 11.26\% |
| Stabilizers | 14.51\% | 13.65\% | 21.91\% |
| Arm guards | 8.20\% | 7.91\% | 7.54\% |
| Quivers | 11.14\% | 10.73\% | 11.08\% |
| Rests | 13.57\% | 13.36\% | 15.40\% |
| Targets | 25.01\% | 24.53\% | 13.90\% |
| Strings | 14.63\% | 14.54\% | 21.73\% |
| Bow case | 13.62\% | 13.08\% | 13.62\% |
| Other archery equipment | 5.58\% | 5.16\% | .00\% |
| Not sure | 2.45\% | 2.25\% | .00\% |
| Total | 100.00\% | 100.00\% | 100.00\% |
|  | $\mathrm{N}=743$ | $\mathrm{N}=824$ | $\mathrm{N}=94$ |

Type of BOWS purchased

|  | Feterope | ABrenop | Feremos |
| :---: | :---: | :---: | :---: |
| Compound | 84.3\% | 85.1\% | 74.8\% |
| Recurve | 7.8\% | 7.5\% | 20.6\% |
| Long bow | 3.9\% | 4.0\% | .0\% |
| Other | 3.9\% | 3.4\% | 4.6\% |
| Total | $\mathrm{N}=137$ | $\mathrm{N}=148$ | $\mathrm{N}=36$ |


| Brand of BOWS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| BowTech | 18.3\% | 19.1\% | 19.3\% |
| Browning | 6.7\% | 6.3\% | 12.6\% |
| Hoyt | 18.4\% | 18.0\% | 4.9\% |
| Martin | 2.9\% | 2.9\% | 6.7\% |
| Matthews | 10.8\% | 10.5\% | 16.2\% |
| PSE | 10.8\% | 10.9\% | 2.5\% |
| Parker | 5.4\% | 5.3\% | .0\% |
| Other | 26.1\% | 26.5\% | 37.8\% |
| Not sure | .5\% | .6\% | .0\% |
| Total | $N=137$ | $N=148$ | $N=36$ |

Average spent on BOWS purchased

| 2mex | -ribunde |  | 2n-mbumen |
| :---: | :---: | :---: | :---: |
| Mean | \$359.11 | \$356.39 | \$378.89 |
| N | 137 | 154 | 32 |

Cost of BOWS purchased

| 为 | Esterom | 1712 ${ }^{\text {dop }}$ | Feb=imb |
| :---: | :---: | :---: | :---: |
| \$0-\$10 | 4.5\% | 4.8\% | .0\% |
| \$11-\$20 | .7\% | .7\% | .0\% |
| \$21-\$30 | 1.5\% | 1.5\% | .0\% |
| \$31-\$40 | 2.4\% | 2.3\% | .0\% |
| \$41-\$50 | . $9 \%$ | .9\% | .0\% |
| \$51-\$75 | 1.5\% | 1.4\% | .0\% |
| \$76-\$100 | 1.5\% | 1.4\% | .0\% |
| \$101-\$250 | 19.2\% | 19.5\% | 21.7\% |
| \$251-\$500 | 30.4\% | 31.2\% | 40.4\% |
| Over \$500 | 37.1\% | 36.0\% | 37.9\% |
| Not sure | . $4 \%$ | . $3 \%$ | .0\% |
| Total | $\mathrm{N}=136$ | $\mathrm{N}=147$ | $N=36$ |

Types of stores where BOWS were purchased

| \% |  |  | FSWenduzitu |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 2.3\% | 2.2\% | .0\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 23.0\% | 23.3\% | 23.0\% |
| General Sporting Goods (The Sports Authority) | 5.3\% | 5.0\% | 3.1\% |
| Local shop (mom and pop shops) | 28.1\% | 29.4\% | 28.2\% |
| Printed Catalog (Bass Pro, Cabelas) | . $3 \%$ | .2\% | .0\% |
| Website (Cabelas, Bass Pro) | 5.0\% | 5.4\% | .0\% |
| Gun shows or expos | . $3 \%$ | .2\% | .0\% |
| Used | 22.9\% | 21.9\% | 12.6\% |
| Other | 12.5\% | 12.2\% | 33.1\% |
| Not sure | .4\% | . $3 \%$ | .0\% |
| Total | $N=136$ | $N=147$ | $N=36$ |



Average spent on ARROWS purchased


| Cost of ARROWS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
| Pn | \%examinder |  |  |
| 0 to \$20 | 15.8\% | 16.2\% | 6.4\% |
| \$20.01 to \$30 | 11.5\% | 11.3\% | 19.5\% |
| \$30.01 to \$40 | 15.6\% | 16.4\% | 9.9\% |
| \$40.01 to \$50 | 10.4\% | 10.1\% | 14.0\% |
| \$50.01 to \$60 | 6.3\% | 6.7\% | 18.4\% |
| \$60.01 to \$70 | 8.7\% | 8.8\% | 3.0\% |
| \$70.01 to \$80 | 7.9\% | 8.3\% | 1.5\% |
| \$80.01 to \$90 | 3.6\% | 3.4\% | 8.3\% |
| \$90.01 to \$100 | 5.8\% | 5.4\% | 9.6\% |
| Over \$100 | 9.3\% | 8.8\% | 9.6\% |
| Not sure | 5.0\% | 4.7\% | .0\% |
| Total | $\mathrm{N}=403$ | $\mathrm{N}=435$ | $N=44$ |

Types of stores where ARROWS were purchased

| - | Breverex |  | selimis |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 8.5\% | 8.3\% | 2.1\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 33.1\% | 32.7\% | 35.4\% |
| General Sporting Goods (The Sports Authority) | 11.5\% | 11.6\% | 9.6\% |
| Local shop (mom and pop shops) | 30.5\% | 30.5\% | 28.6\% |
| Printed Catalog (Bass Pro, Cabelas) | .8\% | .7\% | 1.5\% |
| Website (Cabelas, Bass Pro) | 9.1\% | 9.5\% | 17.5\% |
| Gun shows or expos | .8\% | .8\% | . $0 \%$ |
| Used | 2.6\% | 2.7\% | .0\% |
| Other | 3.0\% | 3.2\% | 5.2\% |
| Not sure | .1\% | .1\% | .0\% |
| Total | $N=401$ | $\mathrm{N}=433$ | $N=44$ |


| Brand of FLETCHING purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Berman | 3.0\% | 2.9\% | 1.0\% |
| Bohning | 27.6\% | 28.7\% | 33.3\% |
| Easton | 20.3\% | 19.8\% | 19.5\% |
| Other | 32.2\% | 32.2\% | 46.1\% |
| Not sure | 16.9\% | 16.3\% | .0\% |
| Total | $\mathrm{N}=219$ | $\mathrm{N}=233$ | $N=23$ |



Cost of FLETCHING purchased

|  | -fekemme | minkeder | Fekemprewiw |
| :---: | :---: | :---: | :---: |
| \$0-\$5.99 | 22.1\% | 21.3\% | 11.9\% |
| \$6.00-\$10.99 | 32.2\% | 32.8\% | 33.1\% |
| \$11.00-\$20.99 | 25.4\% | 25.4\% | 12.7\% |
| \$21.00-\$30.99 | 10.7\% | 10.5\% | 27.6\% |
| \$31.00-\$40.99 | 2.0\% | 1.8\% | 13.6\% |
| \$41.00-\$50.99 | 1.4\% | 1.6\% | 1.0\% |
| Over \$50.99 | 1.3\% | 1.7\% | .0\% |
| not sure | 4.9\% | 5.0\% | .0\% |
| Total | $\mathrm{N}=216$ | $\mathrm{N}=230$ | $\mathrm{N}=23$ |

Types of stores where FLETCHING was purchased

|  | yeximememe | Timemomim |  |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 2.1\% | 2.4\% | .0\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 41.3\% | 40.6\% | 31.4\% |
| General Sporting Goods (The Sports Authority) | 7.1\% | 7.6\% | .0\% |
| Local shop (mom and pop shops) | 28.9\% | 28.6\% | 43.3\% |
| Printed Catalog (Bass Pro, Cabelas) | 1.1\% | 1.0\% | 12.1\% |
| Website (Cabelas, Bass Pro) | 11.6\% | 12.3\% | 6.8\% |
| Gun shows or expos | .6\% | .5\% | .0\% |
| Used | 3.5\% | 3.4\% | .0\% |
| Other | 3.2\% | 3.1\% | 6.4\% |
| Not sure | .6\% | .6\% | .0\% |
| Total | $\mathrm{N}=218$ | $\mathrm{N}=232$ | $N=23$ |

Brand of BROADHEADS purchased

| Crimson Talon | $4.8 \%$ | $5.2 \%$ | $.0 \%$ |
| :--- | ---: | ---: | ---: |
| Easton | $4.0 \%$ | $4.3 \%$ | $.0 \%$ |
| G5 | $10.6 \%$ | $10.8 \%$ | $19.2 \%$ |
| Horton | $.9 \%$ | $1.3 \%$ | $8.4 \%$ |
| Magnus | $3.7 \%$ | $3.6 \%$ | $14.2 \%$ |
| Muzzy | $28.0 \%$ | $26.8 \%$ | $17.4 \%$ |
| NAP | $1.1 \%$ | $1.2 \%$ | $.0 \%$ |
| Rage | $13.4 \%$ | $13.7 \%$ | $4.0 \%$ |
| Rocket | $1.1 \%$ | $.9 \%$ | $.0 \%$ |
| Slick Trick | $.7 \%$ | $.6 \%$ | $.0 \%$ |
| Steel Force | $3.0 \%$ | $3.1 \%$ | $.0 \%$ |
| Thunderhead | $9.7 \%$ | $9.4 \%$ | $.0 \%$ |
| Not sure | $7.2 \%$ | $7.8 \%$ | $17.7 \%$ |
| Other | $11.6 \%$ | $11.2 \%$ | $19.1 \%$ |
| Total | $\mathrm{N}=287$ | $\mathrm{~N}=312$ |  |


| Average spent on BROADHEADS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | 91D ${ }^{\text {deg }}$ | Fehesmoge |
| Mean | \$28.29 | \$28.02 | \$25.49 |
| N | 262 | 298 | 17 |

Cost of BROADHEADS purchased

|  | ESam=0ns | MEE80s | reatelus |
| :---: | :---: | :---: | :---: |
| \$0-\$5.99 | 1.8\% | 2.1\% | 8.4\% |
| \$6.00-\$10.99 | 5.2\% | 5.6\% | 2.3\% |
| \$11.00-\$20.99 | 15.5\% | 15.8\% | 14.2\% |
| \$21.00-\$30.99 | 31.5\% | 31.1\% | 50.3\% |
| \$31.00-\$40.99 | 33.7\% | 33.5\% | 19.6\% |
| \$41.00-\$50.99 | 7.2\% | 6.9\% | .0\% |
| Over \$50.99 | .7\% | .7\% | 5.1\% |
| Not sure | 4.4\% | 4.1\% | .0\% |
| Total | $\mathrm{N}=284$ | $\mathrm{N}=309$ | $\mathrm{N}=19$ |

Types of stores where BROADHEADS were purchased

|  | Fetemele | smeape | HEb fros |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 10.9\% | 10.8\% | 2.3\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 44.3\% | 45.4\% | 17.8\% |
| General Sporting Goods (The Sports Authority) | 9.0\% | 8.3\% | 24.3\% |
| Local shop (mom and pop shops) | 19.9\% | 19.4\% | 22.6\% |
| Printed Catalog (Bass Pro, Cabelas) | . $4 \%$ | .4\% | 11.0\% |
| Website (Cabelas, Bass Pro) | 7.9\% | 8.1\% | 16.5\% |
| Gun shows or expos | .8\% | .8\% | .0\% |
| Used | 1.9\% | 1.8\% | .0\% |
| Other | 4.9\% | 5.0\% | 5.6\% |
| Not sure | . $0 \%$ | .0\% | .0\% |
| Total | $N=285$ | $\mathrm{N}=310$ | $\mathrm{N}=19$ |


|  |  | TaDemomp |  |
| :---: | :---: | :---: | :---: |
| Carter | 1.7\% | 1.6\% | 2.6\% |
| Cobra | 12.7\% | 11.2\% | 18.6\% |
| Copper John | 2.2\% | 2.1\% | .0\% |
| Neet | .4\% | .5\% | .0\% |
| Scott Archery | 11.7\% | 10.9\% | 7.7\% |
| T.R.U. | 8.3\% | 7.3\% | .0\% |
| Tru-Fire | 34.7\% | 35.8\% | 11.3\% |
| Winn | .9\% | .8\% | .0\% |
| Not sure | 14.0\% | 15.5\% | 7.7\% |
| Other | 13.4\% | 14.2\% | 52.0\% |
| Total | $\mathrm{N}=119$ | $\mathrm{N}=130$ | $\mathrm{N}=13$ |

Average spent on RELEASES, TABS and RELATED ITEMS purchased

|  |  | HESAOT | \%phtizembsmi |
| :---: | :---: | :---: | :---: |
| Mean | \$29.63 | \$29.85 | \$29.83 |
| N | 108 | 129 | 13 |

Cost of RELEASES, TABS and RELATED ITEMS purchased

| -2 | zatasume |  | 2umbeimichemem |
| :---: | :---: | :---: | :---: |
| \$0-\$5.99 | 4.7\% | 4.8\% | .0\% |
| \$6.00-\$10.99 | 8.2\% | 8.7\% | .0\% |
| \$11.00-\$20.99 | 19.6\% | 18.3\% | 29.3\% |
| \$21.00-\$30.99 | 19.9\% | 19.9\% | 38.8\% |
| \$31.00-\$40.99 | 13.4\% | 15.2\% | .0\% |
| \$41.00-\$50.99 | 9.1\% | 8.4\% | 24.2\% |
| Over \$50.99 | 16.6\% | 17.3\% | 7.7\% |
| Not sure | 8.5\% | 7.4\% | .0\% |
| Total | $\mathrm{N}=119$ | $\mathrm{N}=130$ | $N=13$ |

Types of stores where RELEASES, TABS and RELATED ITEMS were purchased

|  |  | ThDendiornif |  |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 9.3\% | 8.5\% | 9.8\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 36.8\% | 39.3\% | 48.1\% |
| General Sporting Goods (The Sports Authority) | 6.1\% | 5.6\% | 8.5\% |
| Local shop (mom and pop shops) | 19.7\% | 20.0\% | 10.9\% |
| Printed Catalog (Bass Pro, Cabelas) | .6\% | . $5 \%$ | 14.6\% |
| Website (Cabelas, Bass Pro) | 15.4\% | 14.4\% | .0\% |
| Gun shows or expos | .4\% | .4\% | .0\% |
| Used | 8.7\% | 8.7\% | .0\% |
| Other | 2.1\% | 1.8\% | 8.0\% |
| Not sure | 1.0\% | .8\% | .0\% |
| Total | $\mathrm{N}=119$ | $\mathrm{N}=130$ | $\mathrm{N}=13$ |


| Brand of PEEPSITES purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Ereb hous | M1E 2008 | Febmimes |
| Cobra | 8.6\% | 8.1\% | 37.2\% |
| Copper John | .2\% | .2\% | .5\% |
| Extreme | 6.2\% | 6.2\% | .0\% |
| HHA | 7.6\% | 7.1\% | .0\% |
| PSE | 8.2\% | 7.7\% | .0\% |
| Other | 35.4\% | 38.1\% | 44.5\% |
| Not sure | 33.7\% | 32.6\% | 17.8\% |
| Total | $\mathrm{N}=119$ | $\mathrm{N}=128$ | $\mathrm{N}=18$ |

Average spent on PEEPSITES purchased

| + H | Tebeides | V1E m00\% | Faberust |
| :---: | :---: | :---: | :---: |
| Mean | \$18.30 | \$18.43 | \$20.31 |
| N | 112 | 127 | 16 |


| Cost of PEEPSITES purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 7exavixice | Tathemom |  |
| \$0-\$5.99 | 22.4\% | 21.3\% | 27.9\% |
| \$6.00-\$10.99 | 29.1\% | 29.8\% | 29.0\% |
| \$11.00-\$20.99 | 8.5\% | 8.2\% | 10.9\% |
| \$21.00-\$30.99 | 8.9\% | 8.3\% | .0\% |
| \$31.00-\$40.99 | 5.9\% | 5.7\% | 4.4\% |
| \$41.00-\$50.99 | 6.3\% | 7.4\% | .0\% |
| Over \$50.99 | 9.0\% | 9.7\% | 27.9\% |
| Not sure | 9.9\% | 9.6\% | .0\% |
| Total | $\mathrm{N}=118$ | $\mathrm{N}=127$ | $\mathrm{N}=18$ |

Types of stores where PEEPSITES were purchased

|  | PeBayder | 9mb dior | PE6ETEP8: |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 4.4\% | 4.3\% | . $0 \%$ |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 26.6\% | 28.4\% | 22.6\% |
| General Sporting Goods (The Sports Authority) | 4.4\% | 4.1\% | .0\% |
| Local shop (mom and pop shops) | 37.0\% | 34.1\% | 40.9\% |
| Printed Catalog (Bass Pro, Cabelas) | 1.3\% | 1.3\% | 11.8\% |
| Website (Cabelas, Bass Pro) | 14.9\% | 15.9\% | 15.8\% |
| Gun shows or expos | .6\% | .5\% | .0\% |
| Used | 4.9\% | 4.6\% | 9.0\% |
| Other | 5.9\% | 6.8\% | .0\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $\mathrm{N}=118$ | $\mathrm{N}=127$ | $\mathrm{N}=18$ |

Brand of SILENCERS purchased

|  |  |  | Wimbivivimiz |
| :---: | :---: | :---: | :---: |
| Allen | 1.7\% | 1.7\% | 0\% |
| Bear | 6.3\% | 5.7\% | 10.1\% |
| Bowjax | 4.1\% | 4.2\% | .0\% |
| Hoyt | 4.2\% | 3.9\% | 14.6\% |
| Limbsaver | 48.5\% | 48.4\% | 2.1\% |
| PSE | 3.5\% | 3.5\% | 8.2\% |
| Sims | 5.2\% | 5.4\% | 4.2\% |
| other | 12.2\% | 12.4\% | 60.8\% |
| not sure | 14.2\% | 14.8\% | .0\% |
| Total | $N=79$ | $N=87$ | $N=10$ |

Average spent on SIIENCERS purchased

|  |  |  | Estumint |
| :---: | :---: | :---: | :---: |
| Mean | \$10.99 | \$10.79 | \$13.14 |
| N | 82 | 91 | 9 |

Cost of SILENCERS purchased

| 8880 | Esterom | 171209\% | Feb=imb |
| :---: | :---: | :---: | :---: |
| \$0-\$2.00 | 8.9\% | 9.1\% | .0\% |
| \$2.01-\$4.00 | 5.6\% | 5.8\% | 24.7\% |
| \$4.01-\$6.00 | 10.4\% | 10.5\% | 7.0\% |
| \$6.01-\$8.00 | 9.6\% | 10.9\% | 4.2\% |
| \$8.01-\$10.00 | 7.8\% | 7.1\% | .0\% |
| \$10.01-\$12.00 | 7.5\% | 7.6\% | 6.0\% |
| \$12.01-\$14.00 | 5.9\% | 5.5\% | 3.6\% |
| \$14.01-\$16.00 | 6.8\% | 7.0\% | .0\% |
| \$16.01-\$18.00 | 8.1\% | 8.2\% | .0\% |
| \$18.01-\$20.00 | 7.9\% | 7.7\% | 2.1\% |
| Over \$20.00 | 11.3\% | 10.3\% | 48.9\% |
| Not sure | 10.2\% | 10.3\% | 3.6\% |
| Total | $\mathrm{N}=79$ | $\mathrm{N}=87$ | $\mathrm{N}=10$ |

Types of stores where SILENCERS were purchased

|  | fex ${ }^{\text {a }}$ | MPridop | Febemorii |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 7.0\% | 8.0\% | 4.2\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 38.5\% | 36.9\% | 12.1\% |
| General Sporting Goods (The Sports Authority) | 8.8\% | 8.4\% | 20.7\% |
| Local shop (mom and pop shops) | 18.2\% | 19.0\% | 3.6\% |
| Printed Catalog (Bass Pro, Cabelas) | .2\% | . $2 \%$ | .0\% |
| Website (Cabelas, Bass Pro) | 16.4\% | 16.8\% | 15.2\% |
| Gun shows or expos | .0\% | .0\% | .0\% |
| Used | 5.8\% | 5.5\% | 3.6\% |
| Other | 1.5\% | 1.4\% | 40.7\% |
| Not sure | 3.7\% | 3.7\% | 0\% |
| Total | $\mathrm{N}=79$ | $\mathrm{N}=87$ | $\mathrm{N}=10$ |


| Brand of STABILIZERS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Febe009 | 1 mP 2009 | Feberos |
| Cobra | .9\% | .9\% | 21.3\% |
| Doinker | 3.1\% | 2.9\% | 25.0\% |
| Limb Saver | 43.4\% | 43.5\% | 12.8\% |
| N.A.P. | 2.7\% | 2.7\% | .0\% |
| Trophy Ridge | 3.8\% | 3.8\% | .0\% |
| Tru-Glow | 2.8\% | 2.9\% | .0\% |
| Vibracheck | 5.3\% | 5.3\% | 14.7\% |
| Other | 20.9\% | 20.4\% | 15.1\% |
| Not sure | 17.1\% | 17.6\% | 11.1\% |
| Total | $\mathrm{N}=81$ | $\mathrm{N}=84$ | $\mathrm{N}=19$ |

Average spent on STABILIZERS purchased

|  |  | 9fRefump |  |
| :---: | :---: | :---: | :---: |
| Mean | \$27.15 | \$27.03 | \$27.12 |
| N | 86 | 92 | 18 |

Cost of STABILIZERS purchased

|  |  | 2mbinuge |  |
| :---: | :---: | :---: | :---: |
| \$0-\$5.99 | 5.2\% | 5.4\% | 7.6\% |
| \$6.00-\$10.99 | 7.6\% | 5.9\% | .0\% |
| \$11.00-\$20.99 | 21.9\% | 24.0\% | 41.6\% |
| \$21.00-\$30.99 | 22.0\% | 21.7\% | 11.8\% |
| \$31.00-\$40.99 | 13.2\% | 12.9\% | 10.5\% |
| \$41.00-\$50.99 | 9.3\% | 8.9\% | 14.0\% |
| Over \$50.99 | 9.7\% | 9.5\% | 12.7\% |
| Not sure | 11.1\% | 11.9\% | 1.8\% |
| Total | $\mathrm{N}=80$ | $\mathrm{N}=83$ | $\mathrm{N}=19$ |

Types of stores where STABILIZERS were purchased

| 2trut | F48wider | M1EED00: | E14ET08 |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 1.3\% | 1.1\% | .0\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 32.1\% | 34.5\% | 22.1\% |
| General Sporting Goods (The Sports Authority) | 14.7\% | 12.8\% | 18.6\% |
| Local shop (mom and pop shops) | 23.1\% | 22.5\% | 31.2\% |
| Printed Catalog (Bass Pro, Cabelas) | 2.4\% | 2.4\% | 9.8\% |
| Website (Cabelas, Bass Pro) | 17.6\% | 17.8\% | 4.2\% |
| Gun shows or expos | .2\% | . $2 \%$ | .0\% |
| Used | 4.1\% | 4.1\% | 14.1\% |
| Other | 3.3\% | 3.1\% | .0\% |
| Not sure | 1.3\% | 1.4\% | .0\% |
| Total | $N=79$ | $\mathrm{N}=82$ | $\mathrm{N}=19$ |

Brand of ARM GUARDS purchased

|  |  | $\frac{\text { andefinof }}{}$ |  |
| :---: | :---: | :---: | :---: |
| Neet | 3.0\% | 3.5\% | .0\% |
| Saunders | 3.4\% | 3.4\% | .0\% |
| Buck Wing | 16.0\% | 15.2\% | .0\% |
| Other | 50.8\% | 52.2\% | 79.8\% |
| Not sure | 26.8\% | 25.7\% | 20.2\% |
| Total | $N=48$ | $\mathrm{N}=50$ | $N=6$ |

Average spent on ARM GUARDS purchased

| End |  |  |
| :--- | ---: | ---: |
| Mean | $\$ 14.26$ | $\$ 14.22$ |
| N | 45 | 48 |

Cost of ARM GUARDS purchased

|  | cipebenene | FTRestect | Fitikiguspuk |
| :---: | :---: | :---: | :---: |
| \$0-\$5.99 | 7.4\% | 7.5\% | .0\% |
| \$6.00-\$10.99 | 25.2\% | 24.8\% | 35.2\% |
| \$11.00-\$20.99 | 45.0\% | 44.7\% | 42.9\% |
| \$21.00-\$30.99 | 5.2\% | 5.2\% | 21.9\% |
| \$31.00-\$40.99 | 5.8\% | 5.6\% | .0\% |
| \$41.00-\$50.99 | .0\% | . $0 \%$ | .0\% |
| Over \$50.99 | .0\% | . $0 \%$ | .0\% |
| Not sure | 11.4\% | 12.3\% | .0\% |
| Total | $\mathrm{N}=47$ | $\mathrm{N}=49$ | $N=6$ |

Types of stores where ARM GUARDS were purchased

|  | Fetemor | MPemope | Febermeit |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, <br> K-Mart, Sams Club) | 9.5\% | 9.3\% | . $\%$ |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 33.4\% | 34.3\% | 15.0\% |
| General Sporting Goods (The Sports Authority) | 21.7\% | 21.5\% | 41.4\% |
| Local shop (mom and pop shops) | 14.4\% | 13.5\% | 27.9\% |
| Printed Catalog (Bass Pro, Cabelas) | .0\% | .0\% | .0\% |
| Website (Cabelas, Bass Pro) | 5.4\% | 5.2\% | 15.6\% |
| Gun shows or expos | 3.8\% | 3.7\% | .0\% |
| Used | .0\% | .0\% | .0\% |
| Other | 3.2\% | 3.7\% | .0\% |
| Not sure | 8.6\% | 8.7\% | .0\% |
| Total | $\mathrm{N}=48$ | $\mathrm{N}=50$ | $\mathrm{N}=6$ |


| Brand of QUIVERS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Feb 2009 | hisereos | reb 2008 |
| Bohning | 11.2\% | 11.7\% | . $0 \%$ |
| PSE | 5.0\% | 4.7\% | .0\% |
| Kwikee | 9.0\% | 8.1\% | . $0 \%$ |
| Neet | 4.7\% | 4.6\% | 14.9\% |
| Other | 37.3\% | 38.3\% | 72.6\% |
| Not sure | 32.8\% | 32.7\% | 12.5\% |
| Total | $\mathrm{N}=71$ | $\mathrm{N}=73$ | $\mathrm{N}=12$ |

Average spent on QUIVERS purchased

|  | Tf? ${ }^{\text {dene }}$ |  | Teg itis |
| :---: | :---: | :---: | :---: |
| Mean | \$26.80 | \$25.81 | \$45.53 |
| N | 58 | 65 | 9 |

Cost of QUIVERS purchased

|  |  | ThDemiom |  |
| :---: | :---: | :---: | :---: |
| \$0-\$5.99 | 8.4\% | 8.5\% | . $0 \%$ |
| \$6.00-\$10.99 | 9.4\% | 9.1\% | .0\% |
| \$11.00-\$20.99 | 14.4\% | 17.2\% | .0\% |
| \$21.00-\$30.99 | 19.9\% | 19.6\% | 11.4\% |
| \$31.00-\$40.99 | 12.3\% | 11.5\% | 11.8\% |
| \$41.00-\$50.99 | 8.2\% | 7.6\% | 17.1\% |
| Over \$50.99 | 9.6\% | 8.5\% | 59.7\% |
| Not sure | 17.8\% | 18.0\% | .0\% |
| Total | $\mathrm{N}=71$ | $\mathrm{N}=73$ | $\mathrm{N}=12$ |

Types of stores where QUIVERS were purchased

|  | Pstwides | 912 ${ }^{\text {a }}$ | Peburupz |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 1.5\% | 1.5\% | .0\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 33.7\% | 32.9\% | 19.4\% |
| General Sporting Goods (The Sports Authority) | 7.5\% | 7.4\% | 11.4\% |
| Local shop (mom and pop shops) | 22.1\% | 21.0\% | 45.8\% |
| Printed Catalog (Bass Pro, Cabelas) | 3.7\% | 6.7\% | .0\% |
| Website (Cabelas, Bass Pro) | 17.1\% | 16.4\% | 23.4\% |
| Gun shows or expos | .0\% | .0\% | .0\% |
| Used | 9.8\% | 9.7\% | .0\% |
| Other | 2.4\% | 2.1\% | .0\% |
| Not sure | 2.3\% | 2.3\% | .0\% |
| Total | $\mathrm{N}=70$ | $\mathrm{N}=72$ | $\mathrm{N}=12$ |


| Brand of RESTS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
| 20, |  | Wmampunmous |  |
| Bodoodle | 14.2\% | 14.6\% | .0\% |
| Copper John | 10.2\% | 9.3\% | .0\% |
| Carolina Archery | 7.7\% | 7.5\% | 1.5\% |
| Golden Key | 14.3\% | 14.0\% | 6.7\% |
| QuickTune | 16.7\% | 19.0\% | .0\% |
| Trophy Ridge | 11.2\% | 11.1\% | 10.9\% |
| Trophy Taker | 6.5\% | 6.3\% | 9.6\% |
| Other | 12.3\% | 11.6\% | 61.3\% |
| Not sure | 6.8\% | 6.7\% | 10.0\% |
| Total | $N=52$ | $N=54$ | $N=16$ |

Average spent on RESTS purchased

| 2 2 - |  |  | fer Fedman8) |
| :---: | :---: | :---: | :---: |
| Mean | \$59.04 | \$58.89 | \$63.41 |
| N | 92 | 105 | 13 |

Cost of RESTS purchased

|  | Eremer | YEMupg | Eebsilpi |
| :---: | :---: | :---: | :---: |
| \$0 to \$20 | 8.0\% | 7.9\% | .0\% |
| \$20.01 to \$30 | 3.9\% | 3.5\% | 2.4\% |
| \$30.01 to \$40 | 7.1\% | 7.0\% | 24.9\% |
| \$40.01 to \$50 | 11.2\% | 10.5\% | 8.2\% |
| \$50.01 to \$60 | 9.1\% | 11.3\% | 18.1\% |
| \$60.01 to \$70 | 12.1\% | 13.4\% | 6.7\% |
| \$70.01 to \$80 | 42.7\% | 40.1\% | 2.0\% |
| \$80.01 to \$90 | 5.9\% | 6.2\% | 3.1\% |
| \$90.01 to \$100 | .0\% | .0\% | 24.6\% |
| over \$100 | .0\% | .0\% | 7.4\% |
| Not sure | .0\% | . $0 \%$ | 2.6\% |
| Total | $\mathrm{N}=88$ | $\mathrm{N}=93$ | $N=16$ |

Types of stores where RESTS were purchased

|  | Fekender | MPridop |  |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, <br> K-Mart, Sams Club) | 4.2\% | 3.9\% | 9.4\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 29.4\% | 30.2\% | 30.4\% |
| General Sporting Goods (The Sports Authority) | 6.7\% | 6.6\% | 8.2\% |
| Local shop (mom and pop shops) | 32.8\% | 31.0\% | 33.5\% |
| Printed Catalog (Bass Pro, Cabelas) | .0\% | .0\% | 14.0\% |
| Website (Cabelas, Bass Pro) | 14.8\% | 16.7\% | .0\% |
| Gun shows or expos | .5\% | .5\% | 2.0\% |
| Used | 6.1\% | 6.0\% | 2.6\% |
| Other | 5.6\% | 5.1\% | .0\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $\mathrm{N}=88$ | $\mathrm{N}=93$ | $\mathrm{N}=16$ |


| Brand of ARCHERY TARGETS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Feberons | hereos | reb 2008 |
| Delta | 8.4\% | 8.3\% | 23.0\% |
| Glendel | 4.9\% | 4.8\% | 2.9\% |
| McKenzie | 7.9\% | 7.4\% | 9.1\% |
| Morrell | 9.2\% | 8.9\% | .0\% |
| The Block | 29.1\% | 28.2\% | 32.7\% |
| Champion | 4.0\% | 3.6\% | .0\% |
| Other | 24.0\% | 23.1\% | 13.2\% |
| Not sure | 12.5\% | 15.6\% | 19.2\% |
| Total | $\mathrm{N}=167$ | $\mathrm{N}=177$ | $\mathrm{N}=13$ |


| Average spent on ARCHERY TARGETS purchased |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Ex | \% | Tete 2009 | Yre 2009 | reb 2008 |
| Mean |  | \$76.72 | \$78.27 | \$58.18 |
| N |  | 161 | 182 | 12 |



Types of stores where ARCHERY TARGETS were purchased

|  | Feberore | \%mezeors | Hetebeivorex |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 10.2\% | 9.8\% | 29.7\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 42.3\% | 40.1\% | 8.2\% |
| General Sporting Goods (The Sports Authority) | 11.6\% | 11.5\% | 19.7\% |
| Local shop (mom and pop shops) | 16.2\% | 19.5\% | 33.0\% |
| Printed Catalog (Bass Pro, Cabelas) | 1.0\% | .9\% | .0\% |
| Website (Cabelas, Bass Pro) | 8.9\% | 8.5\% | 9.4\% |
| Gun shows or expos | 1.6\% | 1.7\% | .0\% |
| Used | 3.5\% | 3.3\% | .0\% |
| Other | 4.0\% | 4.0\% | .0\% |
| Not sure | .7\% | .7\% | .0\% |
| Total | $\mathrm{N}=167$ | $\mathrm{N}=177$ | $\mathrm{N}=13$ |

Average spent on STRINGS AND ACCESSORIES purchased

|  |  |  |  |
| :---: | :---: | :---: | :---: |
| Mean | \$15.44 | \$15.25 | \$14.67 |
| N | 92 | 106 | 19 |

Cost of STRINGS AND ACCESSORIES purchased

|  | Esberina | Y YTILzrge | Fsturuys |
| :---: | :---: | :---: | :---: |
| \$0-\$2.00 | 2.1\% | 2.0\% | . $0 \%$ |
| \$2.01-\$4.00 | 3.7\% | 3.2\% | . $0 \%$ |
| \$4.01-\$6.00 | 1.7\% | 1.4\% | 29.1\% |
| \$6.01-\$8.00 | 4.5\% | 6.9\% | .0\% |
| \$8.01-\$10.00 | 8.1\% | 7.7\% | 1.8\% |
| \$10.01-\$12.00 | 5.7\% | 7.0\% | .9\% |
| \$12.01-\$14.00 | 5.9\% | 5.2\% | .0\% |
| \$14.01-\$16.00 | 6.8\% | 6.5\% | 7.2\% |
| \$16.01-\$18.00 | 6.9\% | 6.8\% | .0\% |
| \$18.01-\$20.00 | 11.2\% | 10.7\% | 10.5\% |
| Over \$20.00 | 35.4\% | 34.9\% | 50.5\% |
| Not sure | 8.0\% | 7.8\% | . $\%$ |
| Total | $\mathrm{N}=95$ | $\mathrm{N}=106$ | $N=19$ |

Types of stores where STRINGS AND ACCESSORIES were purchased

|  | Emetareme | MEA209 |  |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 1.1\% | 1.0\% | .0\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 17.9\% | 16.5\% | 36.3\% |
| General Sporting Goods (The Sports Authority) | 7.8\% | 8.5\% | .0\% |
| Local shop (mom and pop shops) | 47.7\% | 48.2\% | 37.3\% |
| Printed Catalog (Bass Pro, Cabelas) | 2.9\% | 2.7\% | .0\% |
| Website (Cabelas, Bass Pro) | 13.2\% | 13.8\% | 12.7\% |
| Gun shows or expos | 1.1\% | 1.3\% | .0\% |
| Used | .0\% | .0\% | 1.0\% |
| Other | 8.2\% | 8.1\% | 12.8\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $\mathrm{N}=95$ | $\mathrm{N}=106$ | $\mathrm{N}=19$ |


| Brand of BOW CASES purchased |  |  |
| :---: | :---: | :---: |
|  |  |  |
| Boyt | 4.2\% | 4.3\% |
| Doskocil | 3.2\% | 3.2\% |
| Plano (including BowGuard) | 41.4\% | 41.4\% |
| SKB | 6.1\% | 5.8\% |
| Not sure | 18.9\% | 19.4\% |
| Other | 26.2\% | 25.9\% |
| Total | $\mathrm{N}=87$ | $\mathrm{N}=87$ |


| Average spent on BOW CASES purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | \%emer | Erimexeme | DE8modr |
| Mean |  | \$48.69 | \$48.46 |
| N |  | 86 | 95 |

Cost of BOW CASES purchased

|  | Eeberom | T1Edere |
| :---: | :---: | :---: |
| 0 to \$20 | 9.3\% | 9.3\% |
| \$20.01 to \$30 | 12.3\% | 13.1\% |
| \$30.01 to \$40 | 23.9\% | 24.0\% |
| \$40.01 to \$50 | 15.6\% | 14.7\% |
| \$50.01 to \$60 | 4.3\% | 4.1\% |
| \$60.01 to \$70 | 4.3\% | 4.6\% |
| \$70.01 to \$80 | 5.8\% | 5.8\% |
| \$80.01 to \$90 | 3.7\% | 3.5\% |
| \$90.01 to \$100 | 10.3\% | 10.2\% |
| Over \$100 | 6.4\% | 6.4\% |
| Not sure | 4.1\% | 4.4\% |
| Total | $\mathrm{N}=86$ | $\mathrm{N}=91$ |

Types of stores where BOW CASES were purchased

| ent |  |  |
| :--- | ---: | ---: |
| Mass Merchant (Wal-Mart, <br> K-Mart, Sams Club) | $10.5 \%$ | $10.7 \%$ |
| Outdoor Specialty Store <br> (Bass Pro, Cabelas, Gander <br> Mountain) | $43.5 \%$ | $42.7 \%$ |
| General Sporting Goods (The <br> Sports Authority) | $6.7 \%$ |  |
| Local shop (mom and pop <br> shops) | $12.2 \%$ | $7.3 \%$ |
| Printed Catalog (Bass Pro, <br> Cabelas) | $2.1 \%$ | $11.6 \%$ |
| Website (Cabelas, Bass Pro) | $11.9 \%$ | $2.1 \%$ |
| Gun shows or expos | $.4 \%$ | $12.9 \%$ |
| Used | $11.4 \%$ | $.3 \%$ |
| Other | $1.4 \%$ | $11.3 \%$ |
| Not sure | $.0 \%$ | $1.3 \%$ |
| Total |  |  |


| Age of Respondents |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Micentis Rethe |
| Under 18 |  | 2.8\% | 2.9\% | 1.7\% |
| 18 to 24 |  | 7.7\% | 8.3\% | 14.9\% |
| 25 to 34 |  | 35.0\% | 34.9\% | 27.2\% |
| 35 to 44 |  | 26.1\% | 25.8\% | 22.5\% |
| 45 to 54 |  | 19.2\% | 18.7\% | 19.6\% |
| 55 to 64 |  | 6.8\% | 6.9\% | 9.8\% |
| 65 and older |  | 2.3\% | 2.4\% | 4.3\% |
| Total |  | 100.0\% | 100.0\% | 100.0\% |
|  |  | $N=805$ | $\mathrm{N}=911$ | $\mathrm{N}=172$ |

Household Income

|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 0w Fituce | MEsedera |  |
| Under \$10,000 | 7.5\% | 8.2\% | 6.4\% |
| \$10,000 to \$19,999 | 4.5\% | 4.6\% | 6.5\% |
| \$20,000 to \$29,999 | 10.6\% | 10.9\% | 9.0\% |
| \$30,000 to \$39,999 | 18.6\% | 18.0\% | 18.5\% |
| \$40,000 to \$49,999 | 13.1\% | 12.5\% | 9.8\% |
| \$50,000 to \$74,999 | 25.0\% | 25.4\% | 28.9\% |
| \$75,000 to \$99,999 | 12.4\% | 12.7\% | 9.7\% |
| \$100,000 or above | 8.2\% | 7.7\% | 11.2\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
|  | $N=805$ | $\mathrm{N}=911$ | $N=172$ |

Education Level

|  |  <br> FEFOS $\qquad$ 915 200 s <br> T <br> 5tems |  |  |
| :---: | :---: | :---: | :---: |
| 11 years or less | 6.2\% | 6.3\% | 2.0\% |
| 12 years | 33.5\% | 31.9\% | 19.9\% |
| 1-3 years of college | 34.3\% | 34.9\% | 40.8\% |
| 4 or more vears of college | 26.0\% | 26.9\% | 37.4\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
|  | $N=805$ | $\mathrm{N}=911$ | $N=171$ |

Of people who reported buying DECOYS or GAME CALLS last month, they purchased:

|  | reberies | 7128809: | febemur |
| :---: | :---: | :---: | :---: |
| Game call | 70.88\% | 70.58\% | 23.41\% |
| Decoy | 25.04\% | 25.17\% | 76.59\% |
| None | 4.08\% | 4.25\% | .00\% |
| Total | 100.00\% | 100.00\% | 100.00\% |
|  | $\mathrm{N}=805$ | $\mathrm{N}=911$ | $\mathrm{N}=172$ |

Type of DECOYS purchased

| Waterfowl | $25.8 \%$ | $29.0 \%$ | $10.1 \%$ |
| :--- | ---: | ---: | ---: |
| Wurkey | $57.0 \%$ | $53.7 \%$ | $69.0 \%$ |
| Big game | $6.4 \%$ | $6.4 \%$ | $10.0 \%$ |
| Other | $10.8 \%$ | $10.9 \%$ | $10.9 \%$ |
| Total | $\mathrm{N}=221$ | $\mathrm{~N}=252$ | $\mathrm{~N}=49$ |

Brand of DECOYS purchased

|  | Febeider | T158u09 | F908u03\% |
| :---: | :---: | :---: | :---: |
| Bass Pro Shops | 5.1\% | 4.9\% | 1.4\% |
| Cabelas | 8.7\% | 9.0\% | 2.7\% |
| Carry-Lite | 15.1\% | 13.8\% | 13.4\% |
| Flambeau | 19.1\% | 17.1\% | 18.3\% |
| Herters | .4\% | . $3 \%$ | .0\% |
| Mojo | 2.9\% | 3.7\% | .3\% |
| Renzo | .1\% | .5\% | .0\% |
| Avery | 5.7\% | 5.7\% | 1.8\% |
| Other | 31.8\% | 34.0\% | 56.7\% |
| Not sure | 11.1\% | 11.0\% | 5.4\% |
| Total | $\mathrm{N}=220$ | $\mathrm{N}=251$ | $\mathrm{N}=49$ |

Average spent on DECOYS purchased

|  | Fsbende | TBeghor | Fsubupeem |
| :---: | :---: | :---: | :---: |
| Mean | \$33.44 | \$33.84 | \$36.89 |
| N | 215 | 248 | 38 |


| Cost of DECOYS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| \$0-\$5.99 | 3.9\% | 3.5\% | .0\% |
| \$6.00-\$10.99 | 6.4\% | 6.7\% | 4.5\% |
| \$11.00-\$20.99 | 18.5\% | 17.4\% | 11.9\% |
| \$21.00-\$30.99 | 17.3\% | 16.6\% | 22.9\% |
| \$31.00-\$40.99 | 11.0\% | 10.6\% | 14.2\% |
| \$41.00-\$50.99 | 10.7\% | 12.2\% | 3.4\% |
| Over \$50.99 | 29.8\% | 30.7\% | 43.2\% |
| Not sure | 2.4\% | 2.3\% | .0\% |
| Total | $\mathrm{N}=215$ | $\mathrm{N}=245$ | $\mathrm{N}=49$ |

Types of stores where DECOYS were purchased

|  | Pebtides | 913 inger | Febictice |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 17.9\% | 16.0\% | 14.3\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 47.4\% | 47.9\% | 35.4\% |
| General Sporting Goods (The Sports Authority) | 8.1\% | 9.8\% | 6.9\% |
| Local shop (mom and pop shops) | 6.7\% | 6.9\% | 22.2\% |
| Printed Catalog (Bass Pro, Cabelas) | 1.2\% | 1.2\% | .0\% |
| Website (Cabelas, Bass Pro) | 14.0\% | 13.6\% | 3.7\% |
| Gun shows or expos | .5\% | .5\% | 6.2\% |
| Used | 1.7\% | 1.5\% | .0\% |
| Other | 2.4\% | 2.4\% | 11.2\% |
| Not sure | .1\% | .2\% | .0\% |
| Total | $\mathrm{N}=220$ | $\mathrm{N}=251$ | $\mathrm{N}=49$ |

Type of GAME CALLS purchased

|  |  |  |  |
| :---: | :---: | :---: | :---: |
| Waterfowl | 9.9\% | 11.7\% | 1.6\% |
| Turkey | 54.2\% | 51.1\% | 70.1\% |
| Big game | 15.2\% | 15.4\% | 7.7\% |
| Other | 20.7\% | 21.8\% | 20.6\% |
| Total | $\mathrm{N}=683$ | $\mathrm{N}=764$ | $\mathrm{N}=149$ |


| Brand of GAME CALLS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Eebarem | T1D 2eor | F942008 |
| Buck Gardner | 2.4\% | 2.6\% | .0\% |
| Cass Creek | .5\% | .5\% | .6\% |
| Duck Commander | 1.2\% | 1.3\% | .7\% |
| Echo | .5\% | 1.2\% | 2\% |
| Flextone | . $9 \%$ | .8\% | .1\% |
| H.S. Strut | 15.7\% | 15.3\% | 13.6\% |
| Knight \& Hale | 12.9\% | 12.6\% | 11.6\% |
| MAD | 1.5\% | 1.3\% | 1.1\% |
| Primos | 31.4\% | 30.6\% | 41.4\% |
| Quaker Boy | 4.3\% | 4.8\% | 6.2\% |
| Sean Mann | .1\% | .1\% | .0\% |
| Woodhaven | 1.4\% | 1.7\% | 6.4\% |
| Other | 21.3\% | 21.3\% | 14.3\% |
| Not sure | 5.9\% | 5.9\% | 3.9\% |
| Total | $\mathrm{N}=683$ | $\mathrm{N}=764$ | $\mathrm{N}=149$ |

Average spent on GAME CALLS purchased

|  | the tuy | 10pedju | Fchurus |
| :---: | :---: | :---: | :---: |
| Mean | \$23.69 | \$23.91 | \$20.88 |
| N | 626 | 716 | 125 |

Cost of GAME CALLS purchased

|  |  |  |  |
| :---: | :---: | :---: | :---: |
| 0 to \$20 | 46.6\% | 46.9\% | 59.0\% |
| \$20.01 to \$30 | 32.3\% | 31.8\% | 24.9\% |
| \$30.01 to \$40 | 10.0\% | 9.6\% | 6.2\% |
| \$40.01 to \$50 | 2.3\% | 2.2\% | 1.1\% |
| \$50.01 to \$60 | 2.0\% | 1.9\% | 3.4\% |
| \$60.01 to \$70 | . $9 \%$ | 1.1\% | 1.2\% |
| \$70.01 to \$80 | .1\% | . $8 \%$ | .5\% |
| \$80.01 to \$90 | .5\% | .5\% | .0\% |
| \$90.01 to \$100 | . $3 \%$ | . $3 \%$ | .0\% |
| Over \$100 | 4.0\% | 3.9\% | 2.9\% |
| Not sure | 1.0\% | . $9 \%$ | .8\% |
| Total | $N=680$ | $N=760$ | $\mathrm{N}=149$ |

Types of stores where GAME CALLS were purchased

| min | Bremane | smenmies | Febemine |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 18.9\% | 17.6\% | 24.4\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 41.3\% | 42.6\% | 27.3\% |
| General Sporting Goods (The Sports Authority) | 10.3\% | 9.9\% | 20.6\% |
| Local shop (mom and pop shops) | 8.8\% | 9.2\% | 10.0\% |
| Printed Catalog (Bass Pro, Cabelas) | 1.0\% | 1.0\% | 2.5\% |
| Website (Cabelas, Bass Pro) | 9.2\% | 9.1\% | 2.4\% |
| Gun shows or expos | 3.1\% | 3.2\% | 6.9\% |
| Used | 1.5\% | 1.5\% | .0\% |
| Other | 5.7\% | 5.9\% | 4.7\% |
| Not sure | .0\% | . $0 \%$ | 1.1\% |
| Total | $N=681$ | $\mathrm{N}=762$ | $N=149$ |



| Household Income |  |  |
| :---: | :---: | :---: |
|  | Purshasedybut bodit: Egumact |  |
| +4. |  | Smbege |
| Under \$ 10,000 | 3.9\% | 3.7\% |
| \$10,000 to \$19,999 | 6.3\% | 5.4\% |
| \$20,000 to \$29,999 | 8.6\% | 8.6\% |
| \$30,000 to \$39,999 | 11.8\% | 12.2\% |
| \$40,000 to \$49,999 | 14.4\% | 15.3\% |
| \$50,000 to \$74,999 | 25.9\% | 25.0\% |
| \$75,000 to \$99,999 | 16.2\% | 16.7\% |
| \$100,000 or above | 12.9\% | 13.0\% |
| Total | 100.0\% | 100.0\% |
|  | $\mathrm{N}=615$ | $\mathrm{N}=778$ |

Education Level

|  |  Egujurient <br> F25 <br> 91E |  |
| :---: | :---: | :---: |
| 11 years or less | 2.1\% | 2.2\% |
| 12 years | 24.0\% | 23.6\% |
| 1-3 years of college | 38.5\% | 38.1\% |
| 4 or more years of college | 35.4\% | 36.1\% |
| Total | 100.0\% | 100.0\% |



Of people who reported buying HAND LOADING EQUIPMENT last month, they purchased:

| hatmememenat | Tebamme | YTE Eidor | Fenaturs |
| :---: | :---: | :---: | :---: |
| Presses or dies | 33.07\% | 31.18\% | 27.24\% |
| Reloading tools | 20.84\% | 21.52\% | 23.38\% |
| Reloading components | 88.97\% | 88.75\% | 81.67\% |
| Other handloading tools | 2.51\% | 2.10\% | .00\% |
| Total | $\begin{gathered} 100.00 \% \\ \mathrm{~N}=615 \end{gathered}$ | $\begin{aligned} & 100.00 \% \\ & \mathrm{~N}=775 \end{aligned}$ | $N=108^{100.00 \%}$ |

Brand of PRESSES and DIES purchased

|  | Feitumer | Wmidevolt |  |
| :---: | :---: | :---: | :---: |
| Dillon | 4.4\% | 4.6\% | 37.3\% |
| Federal | 1.3\% | 1.2\% | .0\% |
| Hornady | 10.8\% | 10.3\% | .0\% |
| Lee Precision | 27.4\% | 28.4\% | 29.6\% |
| Lvman | 4.1\% | 4.5\% | .0\% |
| MEC | 5.0\% | 4.2\% | 1.0\% |
| RCBS | 41.4\% | 39.9\% | 16.7\% |
| Redding | 3.3\% | 4.5\% | 13.5\% |
| Winchester | .6\% | .5\% | .0\% |
| Not sure | . $0 \%$ | . $2 \%$ | .0\% |
| Other | 1.8\% | 1.7\% | 2.0\% |
| Total | $\mathrm{N}=182$ | $\mathrm{N}=221$ | $\mathrm{N}=28$ |

Average spent on PRESSES and DIES purchased

|  | Hefexami | 31\% \% \%ige | Fabexout |
| :---: | :---: | :---: | :---: |
| Mean | \$88.39 | \$85.01 | \$69.48 |
| N | 154 | 184 | 21 |


| Cost of PRESSES and DIES purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 7exewixice |  |  |
| \$0-\$10 | 1.6\% | 1.7\% | 9\% |
| \$11-\$20 | 3.4\% | 4.1\% | 2.6\% |
| \$21-\$30 | 31.4\% | 31.9\% | 35.3\% |
| \$31-\$40 | 18.2\% | 17.2\% | 19.6\% |
| \$41-\$50 | 10.5\% | 9.5\% | 3.5\% |
| \$51-\$75 | 7.0\% | 7.9\% | 22.0\% |
| \$76-\$100 | 3.9\% | 4.8\% | .0\% |
| \$101-\$250 | 13.6\% | 13.4\% | 11.3\% |
| \$251-\$500 | 6.9\% | 6.5\% | 4.8\% |
| Over \$500 | 2.1\% | 1.8\% | .0\% |
| Not sure | 1.4\% | 1.3\% | .0\% |
| Total | $\mathrm{N}=183$ | $\mathrm{N}=222$ | $N=28$ |


|  | Eresumuy | 2mbengoy | Mex renumex |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 2.6\% | 2.7\% | .0\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 26.2\% | 27.5\% | 3.6\% |
| General Sporting Goods (The Sports Authority) | 8.8\% | 8.1\% | 16.9\% |
| Local shop (mom and pop shops) | 14.3\% | 13.8\% | 33.9\% |
| Printed Catalog (Bass Pro, Cabelas) | 3.1\% | 2.8\% | .0\% |
| Website (Cabelas, Bass Pro) | 25.5\% | 24.8\% | 26.7\% |
| Gun shows or expos | 2.4\% | 2.4\% | .0\% |
| Used | 10.6\% | 10.9\% | 2.6\% |
| Other | 5.8\% | 6.4\% | 16.2\% |
| Not sure | .7\% | . $7 \%$ | . $0 \%$ |
| Total | $\mathrm{N}=182$ | $\mathrm{N}=220$ | $N=28$ |


|  | 7\%aximinem | : |  |
| :---: | :---: | :---: | :---: |
| Dillon | 2.1\% | 3.1\% | 36.4\% |
| Federal | 3.6\% | 2.9\% | .0\% |
| Hornady | 11.9\% | 11.1\% | .0\% |
| Lee Precision | 20.7\% | 21.2\% | 10.1\% |
| Lvman | 6.4\% | 6.3\% | 3.2\% |
| MEC | 1.7\% | 2.0\% | 9.3\% |
| RCBS | 38.2\% | 38.5\% | 32.1\% |
| Redding | 3.5\% | 3.0\% | 2.4\% |
| Winchester | . $3 \%$ | . $3 \%$ | 4.9\% |
| Not sure | 1.2\% | 1.0\% | .0\% |
| Other | 10.4\% | 10.5\% | 1.6\% |
| Total | $\mathrm{N}=112$ | $\mathrm{N}=145$ | $N=23$ |

Average spent on RELOADING TOOLS and ACCESSORIES purchased

|  | tsinder | TBemuer | tensius |
| :---: | :---: | :---: | :---: |
| Mean | \$26.82 | \$26.90 | \$39.38 |
| N | 90 | 119 | 18 |

Cost of RELOADING TOOLS and ACCESSORIES purchased

|  | Pte neos | $3 \mathrm{tax} \times 0 \mathrm{~s}$ | Feterime |
| :---: | :---: | :---: | :---: |
| \$0-\$5.99 | 5.8\% | 6.2\% | .0\% |
| \$6.00-\$10.99 | 16.3\% | 17.3\% | 2.1\% |
| \$11.00-\$20.99 | 20.7\% | 19.0\% | 5.3\% |
| \$21.00-\$30.99 | 15.3\% | 17.4\% | 16.2\% |
| \$31.00-\$40.99 | 14.6\% | 13.0\% | 25.5\% |
| \$41.00-\$50.99 | 8.6\% | 7.4\% | 5.3\% |
| Over \$50.99 | 14.2\% | 15.6\% | 45.6\% |
| Not sure | 4.5\% | 4.1\% | . $0 \%$ |
| Total | $\mathrm{N}=111$ | $\mathrm{N}=144$ | $\mathrm{N}=23$ |

Types of stores where RELOADING TOOLS and ACCESSORIES were purchased

|  | reberime | TDEM09 | Feberime |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 2.1\% | 2.9\% | 17.5\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 30.6\% | 28.2\% | 22.7\% |
| General Sporting Goods (The Sports Authority) | 13.0\% | 10.8\% | 3.2\% |
| Local shop (mom and pop shops) | 11.4\% | 9.5\% | 34.9\% |
| Printed Catalog (Bass Pro, Cabelas) | 4.3\% | 3.5\% | . $0 \%$ |
| Website (Cabelas, Bass Pro) | 24.2\% | 29.6\% | 14.3\% |
| Gun shows or expos | 4.0\% | 4.0\% | 1.0\% |
| Used | 5.6\% | 5.8\% | .0\% |
| Other | 3.3\% | 4.7\% | 6.5\% |
| Not sure | 1.3\% | 1.1\% | .0\% |
| Total | $\mathrm{N}=112$ | $N=145$ | $\mathrm{N}=23$ |

Of people who reported buying RELOADING COMPONENTS last month, they purchased:

|  | F5femit | MIE M10t | FSfemitser |
| :---: | :---: | :---: | :---: |
| Brass shell cases | 37.04\% | 36.00\% | 24.94\% |
| Bullets | 74.54\% | 74.72\% | 71.61\% |
| Primers | 57.95\% | 55.69\% | 48.10\% |
| Powder | 61.92\% | 60.15\% | 35.26\% |
| Shotshell hulls | 4.84\% | 4.38\% | 3.58\% |
| Shotshell wads | 11.28\% | 10.85\% | 10.10\% |
| Shot | 11.73\% | 10.75\% | 11.09\% |
| Other | 1.15\% | .98\% | .00\% |
| Total | $\begin{aligned} & 100.00 \% \\ & \mathrm{~N}=541 \end{aligned}$ | $\begin{aligned} & 100.00 \% \\ & \mathrm{~N}=679 \end{aligned}$ | $N=87^{100.00 \%}$ |

Brand of RELOADING BRASS SHELL CASES purchased

|  |  | Ta Padmofit |  |
| :---: | :---: | :---: | :---: |
| Winchester | 38.6\% | 37.4\% | 29.8\% |
| Remington | 31.2\% | 30.6\% | 18.1\% |
| Norma | 3.0\% | 2.5\% | 2.6\% |
| Starline | 4.2\% | 5.0\% | .0\% |
| Hornady | 6.3\% | 6.7\% | 18.7\% |
| Other | 14.0\% | 13.4\% | 30.8\% |
| Not sure | 2.6\% | 4.4\% | .0\% |
| Total | $\mathrm{N}=200$ | $\mathrm{N}=252$ | $N=25$ |

Average spent on RELOADING BRASS SHELL CASES purchased

|  |  | Tiskedg | Teratium |
| :---: | :---: | :---: | :---: |
| Mean | \$31.47 | \$31.02 | \$33.74 |
| N | 149 | 181 | 15 |

Cost of RELOADING BRASS SHELL CASES purchased

| 2 ${ }^{\text {a }}$ | Sts.egies | 1cestog | Estuseme |
| :---: | :---: | :---: | :---: |
| \$0-\$5.99 | 4.4\% | 3.8\% | .0\% |
| \$6.00-\$10.99 | 4.8\% | 5.6\% | .0\% |
| \$11.00-\$20.99 | 15.4\% | 16.6\% | 18.6\% |
| \$21.00-\$30.99 | 26.4\% | 26.5\% | 28.7\% |
| \$31.00-\$40.99 | 17.5\% | 16.6\% | 22.5\% |
| \$41.00-\$50.99 | 6.8\% | 6.0\% | 3.4\% |
| Over \$50.99 | 20.9\% | 20.6\% | 26.8\% |
| Not sure | 3.8\% | 4.3\% | .0\% |
| Total | $\mathrm{N}=200$ | $\mathrm{N}=253$ | $N=25$ |

Types of stores where RELOADING BRASS SHELL CASES were purchased

|  |  | (f)demiomi | \%Tebieminizig |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 3.7\% | 3.1\% | . $0 \%$ |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 25.1\% | 26.0\% | 25.6\% |
| General Sporting Goods (The Sports Authority) | 5.3\% | 4.7\% | .0\% |
| Local shop (mom and pop shops) | 18.2\% | 16.7\% | 16.3\% |
| Printed Catalog (Bass Pro, Cabelas) | 2.8\% | 2.8\% | 2.3\% |
| Website (Cabelas, Bass Pro) | 25.3\% | 25.6\% | 29.1\% |
| Gun shows or expos | 6.4\% | 7.4\% | 4.2\% |
| Used | 6.6\% | 6.8\% | 5.5\% |
| Other | 6.4\% | 6.8\% | 17.0\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $\mathrm{N}=196$ | $\mathrm{N}=249$ | $N=25$ |

Number of RELOADING BULLET boxes purchased

|  | Feberac | THESE0¢ |
| :---: | :---: | :---: |
| 1 | 32.7\% | 33.6\% |
| 2 | 31.8\% | 30.7\% |
| 3 | 11.7\% | 10.8\% |
| 4 | 7.2\% | 7.3\% |
| 5 or more | 16.6\% | 17.6\% |
| Total | $\mathrm{N}=389$ | $\mathrm{N}=482$ |


| Brand of RELOADING BULLETS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 7maximidem | (1Dendiof |  |
| Barnes | 11.3\% | 11.6\% | 4.4\% |
| Berger | 2.2\% | 2.1\% | 4.3\% |
| Cast Performance | .2\% | . $3 \%$ | .0\% |
| Combined Techology | .0\% | .0\% | .0\% |
| Hornady | 30.6\% | 29.4\% | 25.3\% |
| Hunters Supply | .2\% | .1\% | .0\% |
| Lapua | .3\% | . $3 \%$ | .0\% |
| Magtech | .5\% | .5\% | 3.2\% |
| Meister | .0\% | .0\% | .0\% |
| Norma | .3\% | .2\% | .0\% |
| Nosler (Combined Technology) | 16.6\% | 15.6\% | 10.2\% |
| Oregon Trail | .3\% | .2\% | .0\% |
| Rainier | 1.7\% | 2.0\% | 7.5\% |
| Remington | 3.7\% | 3.7\% | 2.0\% |
| Shilen | .0\% | .0\% | .0\% |
| Sierra | 13.5\% | 12.1\% | 5.9\% |
| Speer | 5.4\% | 5.5\% | 2.3\% |
| Swift | .3\% | . $3 \%$ | .0\% |
| Winchester | 2.1\% | 2.0\% | 12.9\% |
| X-Ring | .0\% | .0\% | .0\% |
| Not sure | 3.3\% | 3.2\% | . $8 \%$ |
| Other | 7.7\% | 10.7\% | 21.2\% |
| Total | N=390 | $\mathrm{N}=483$ | $N=58$ |

Average spent on RELOADING BULLETS purchased

|  | - Ebewaver | 3ibesmos | 4Esh008 |
| :---: | :---: | :---: | :---: |
| Mean | \$29.59 | \$30.09 | \$36.76 |
| N | 295 | 374 | 44 |


| Cost of RELOADING BULLETS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | ThDamioft |  |
| \$0-\$5.99 | 1.3\% | 1.0\% | .0\% |
| \$6.00-\$10.99 | 2.9\% | 2.8\% | 3.5\% |
| \$11.00-\$20.99 | 23.8\% | 23.8\% | 13.8\% |
| \$21.00-\$30.99 | 30.2\% | 29.3\% | 18.8\% |
| \$31.00-\$40.99 | 14.3\% | 13.5\% | 19.4\% |
| \$41.00-\$50.99 | 7.7\% | 8.6\% | 4.7\% |
| Over \$50.99 | 15.0\% | 16.6\% | 39.9\% |
| Not sure | 4.8\% | 4.3\% | .0\% |
| Total | $\mathrm{N}=388$ | $\mathrm{N}=481$ | $N=58$ |

Types of stores where RELOADING BULLETS were purchased

|  | P=緒des | TEEMOE | Fe6meers |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 2.4\% | 2.5\% | .0\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 33.2\% | 32.5\% | 19.6\% |
| General Sporting Goods (The Sports Authority) | 5.9\% | 5.1\% | 4.8\% |
| Local shop (mom and pop shops) | 22.2\% | 21.7\% | 35.7\% |
| Printed Catalog (Bass Pro, Cabelas) | 2.2\% | 1.8\% | . $8 \%$ |
| Website (Cabelas, Bass Pro) | 22.3\% | 23.6\% | 20.8\% |
| Gun shows or expos | 2.9\% | 3.4\% | 9.4\% |
| Used | .8\% | .8\% | .0\% |
| Other | 7.1\% | 7.8\% | 9.0\% |
| Not sure | . $9 \%$ | .8\% | .0\% |
| Total | $\mathrm{N}=386$ | $N=479$ | $\mathrm{N}=58$ |


| Brand of RELOADING PRIMER purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Remington | 13.6\% | 12.8\% | 19.3\% |
| Federal | 20.3\% | 20.3\% | 30.7\% |
| Winchester | 23.2\% | 25.0\% | 26.4\% |
| CCl | 36.8\% | 36.0\% | 22.3\% |
| Magtech | .7\% | .7\% | .0\% |
| Not sure | 1.7\% | 1.5\% | .0\% |
| Other | 3.8\% | 3.8\% | 1.2\% |
| Total | $\mathrm{N}=313$ | $\mathrm{N}=379$ | $N=40$ |

Average spent on RELOADING PRIMER purchased

|  | 35idequite | Widerser |  |
| :---: | :---: | :---: | :---: |
| Mean | \$23.27 | \$23.60 | \$30.47 |
| N | 220 | 267 | 30 |

Cost of RELOADING PRIMER purchased

|  | Satemeg | amesitis |  |
| :---: | :---: | :---: | :---: |
| \$0-\$5.99 | 15.4\% | 15.8\% | 9.1\% |
| \$6.00-\$10.99 | 11.3\% | 10.3\% | 9.1\% |
| \$11.00-\$20.99 | 10.9\% | 10.9\% | .6\% |
| \$21.00-\$30.99 | 28.4\% | 28.8\% | 38.9\% |
| \$31.00-\$40.99 | 13.5\% | 12.8\% | 8.1\% |
| \$41.00-\$50.99 | 5.2\% | 5.3\% | 22.8\% |
| Over \$50.99 | 7.5\% | 8.6\% | 11.4\% |
| Not sure | 7.7\% | 7.6\% | .0\% |
| Total | $\mathrm{N}=313$ | $\mathrm{N}=379$ | $N=40$ |

Types of stores where RELOADING PRIMER was purchased

|  |  | MPridop | Fhbicheil |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 1.7\% | 1.4\% | 3.7\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 27.1\% | 28.8\% | 24.9\% |
| General Sporting Goods (The Sports Authority) | 11.0\% | 10.1\% | 1.3\% |
| Local shop (mom and pop shops) | 38.0\% | 38.3\% | 44.8\% |
| Printed Catalog (Bass Pro, Cabelas) | 1.9\% | 1.5\% | .0\% |
| Website (Cabelas, Bass Pro) | 10.9\% | 10.2\% | 2.4\% |
| Gun shows or expos | 3.9\% | 4.0\% | 18.5\% |
| Used | 1.5\% | 1.3\% | .0\% |
| Other | 3.4\% | 3.8\% | 4.5\% |
| Not sure | . $5 \%$ | .5\% | .0\% |
| Total | $\mathrm{N}=314$ | $\mathrm{N}=380$ | $\mathrm{N}=40$ |

Brand of RELOADING POWDER purchased

| + | Brespoig | STE=00e | Fersuns |
| :---: | :---: | :---: | :---: |
| Accurate | 3.6\% | 3.4\% | 19.4\% |
| Alliant | 14.4\% | 16.3\% | 25.4\% |
| Hodgdon | 34.0\% | 34.8\% | 32.8\% |
| IMR | 29.7\% | 27.6\% | 10.8\% |
| Ramshot | 3.8\% | 4.1\% | .0\% |
| Vhita Vouri | .9\% | 1.0\% | 9.9\% |
| Winchester | 6.9\% | 6.9\% | .0\% |
| Not sure | 4.5\% | 4.1\% | .0\% |
| Other | 2.2\% | 1.8\% | 1.8\% |
| Total | $\mathrm{N}=326$ | $\mathrm{N}=394$ | $\mathrm{N}=24$ |

Average spent on RELOADING POWDER purchased


| Cost of RELOADING POWDER purchased |  |  |  |
| :---: | :---: | :---: | :---: |
| - \% | 3ved |  |  |
| \$0-\$5.99 | .3\% | .9\% | .0\% |
| \$6.00-\$10.99 | .7\% | .6\% | .0\% |
| \$11.00-\$20.99 | 33.0\% | 33.1\% | 45.7\% |
| \$21.00-\$30.99 | 37.9\% | 38.1\% | 15.0\% |
| \$31.00-\$40.99 | 7.5\% | 7.0\% | 17.2\% |
| \$41.00-\$50.99 | . $5 \%$ | . $5 \%$ | 4.2\% |
| Over \$50.99 | 14.1\% | 14.4\% | 17.9\% |
| Not sure | 6.0\% | 5.5\% | .0\% |
| Total | $\mathrm{N}=322$ | $\mathrm{N}=390$ | $\mathrm{N}=28$ |

Types of stores where RELOADING POWDER was purchased

|  | Eryeswigu | 51E ${ }^{\text {degor }}$ | 3R Feb -iugeefl |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 3.7\% | 3.6\% | .0\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 27.3\% | 28.2\% | 23.6\% |
| General Sporting Goods (The Sports Authority) | 8.9\% | 8.3\% | 3.3\% |
| Local shop (mom and pop shops) | 41.9\% | 40.9\% | 63.9\% |
| Printed Catalog (Bass Pro, Cabelas) | 1.1\% | . $9 \%$ | .0\% |
| Website (Cabelas, Bass Pro) | 7.9\% | 8.0\% | 3.5\% |
| Gun shows or expos | 3.5\% | 3.8\% | 5.7\% |
| Used | 1.6\% | 1.4\% | .0\% |
| Other | 3.6\% | 4.5\% | .0\% |
| Not sure | .4\% | .4\% | .0\% |
| Total | $N=325$ | $\mathrm{N}=393$ | $N=28$ |



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Cost of SHOTSHELL HULLS purchased

|  | Ietwout | V1merde | Fersios |
| :---: | :---: | :---: | :---: |
| \$0-\$5.99 | 16.8\% | 15.9\% | . $0 \%$ |
| \$6.00-\$10.99 | 35.4\% | 37.4\% | 18.9\% |
| \$11.00-\$20.99 | 20.1\% | 17.6\% | 81.1\% |
| \$21.00-\$30.99 | 2.1\% | 2.0\% | .0\% |
| \$31.00-\$40.99 | 4.1\% | 6.6\% | .0\% |
| \$41.00-\$50.99 | 4.4\% | 4.6\% | .0\% |
| Over \$50.99 | 12.3\% | 11.2\% | .0\% |
| Not sure | 4.9\% | 4.6\% | .0\% |
| Total | $\mathrm{N}=19$ | $\mathrm{N}=21$ | $\mathrm{N}=2$ |

Types of stores where SHOTSHELL HULLS were purchased

| Mass Merchant (Wal-Mart, | $10.7 \%$ | $10.5 \%$ | $.0 \%$ |
| :--- | ---: | ---: | ---: |
| Mast, Sams Club) <br> K-Mar |  | $28.2 \%$ | $26.6 \%$ |
| Outdoor Specialty Store <br> (Bass Pro, Cabelas, Gander <br> Mountain) |  |  | $81.1 \%$ |
| General Sporting Goods (The <br> Sports Authority) | $2.4 \%$ | $5.5 \%$ | $.0 \%$ |
| Local shop (mom and pop <br> shops) | $19.8 \%$ | $20.0 \%$ | $.0 \%$ |
| Printed Catalog (Bass Pro, <br> Cabelas) | $4.1 \%$ | $3.4 \%$ | $.0 \%$ |
| Website (Cabelas, Bass Pro) | $22.7 \%$ | $20.5 \%$ | $.0 \%$ |
| Gun shows or expos | $.0 \%$ | $.0 \%$ | $.0 \%$ |
| Used | $8.8 \%$ | $8.1 \%$ | $.0 \%$ |
| Other | $3.3 \%$ | $5.4 \%$ | $18.9 \%$ |
| Not sure | $.0 \%$ | $.0 \%$ | $.0 \%$ |
| Total |  |  |  |


| Brand of SHOTSHELL WADS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | RfPemmomim |  |
| Claybuster | 41.5\% | 43.6\% | 50.0\% |
| Federal | 2.5\% | 3.7\% | .0\% |
| Remington | 14.9\% | 13.7\% | 8.0\% |
| Winchester | 23.7\% | 23.3\% | .0\% |
| Other | 15.3\% | 13.4\% | 41.9\% |
| Not sure | 2.0\% | 2.2\% | .0\% |
| Total | $\mathrm{N}=55$ | $N=67$ | $\mathrm{N}=7$ |



Cost of SHOTSHELL WADS purchased

|  | Eshenue | -1B mou | Sedevosm |
| :---: | :---: | :---: | :---: |
| \$0-\$5.99 | 1.6\% | 1.3\% | .0\% |
| \$6.00-\$10.99 | 38.0\% | 39.2\% | 74.9\% |
| \$11.00-\$20.99 | 28.7\% | 30.4\% | 8.1\% |
| \$21.00-\$30.99 | 14.8\% | 12.7\% | 10.8\% |
| \$31.00-\$40.99 | . $3 \%$ | .2\% | 4.1\% |
| \$41.00-\$50.99 | 3.8\% | 3.6\% | 2.0\% |
| Over \$50.99 | 6.2\% | 6.9\% | .0\% |
| Not sure | 6.6\% | 5.6\% | .0\% |
| Total | $N=54$ | $\mathrm{N}=66$ | $N=9$ |

Types of stores where SHOTSHELL WADS were purchased

|  |  |  |  |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | .0\% | . $0 \%$ | 6.7\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 33.2\% | 33.1\% | 42.5\% |
| General Sporting Goods (The Sports Authority) | 2.6\% | 3.6\% | .0\% |
| Local shop (mom and pop shops) | 42.3\% | 41.5\% | 44.7\% |
| Printed Catalog (Bass Pro, Cabelas) | .8\% | .6\% | .0\% |
| Website (Cabelas, Bass Pro) | 15.3\% | 14.8\% | 2.0\% |
| Gun shows or expos | .9\% | .8\% | .0\% |
| Used | 2.1\% | 1.8\% | .0\% |
| Other | 2.7\% | 3.7\% | 4.1\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $\mathrm{N}=53$ | $\mathrm{N}=65$ | $N=9$ |


| Brand of SHOT purchased |  |  |
| :--- | ---: | ---: |
| Flaybuster | $.6 \%$ | $.5 \%$ |
| Clay | $7.5 \%$ | $7.1 \%$ |
| Federal | $12.4 \%$ | $12.1 \%$ |
| Remington | $8.0 \%$ | $7.7 \%$ |
| Winchester | $51.5 \%$ | $50.7 \%$ |
| Other | $20.0 \%$ | $21.8 \%$ |
| Not sure | $\mathrm{N}=61$ | $\mathrm{~N}=73$ |
| Total |  |  |

Average spent on SHOT purchased

| ender |  |  |
| :--- | ---: | ---: |
| Mean | $\$ 31.17$ | $\$ 31.75$ |
| N | 43 | 50 |


| Cost of SHOT purchased |  |  |
| :---: | :---: | :---: |
|  |  | Tix mimom |
| \$0-\$5.99 | 4.5\% | 4.3\% |
| \$6.00-\$10.99 | 3.0\% | 2.6\% |
| \$11.00-\$20.99 | 12.9\% | 11.5\% |
| \$21.00-\$30.99 | 34.2\% | 34.4\% |
| \$31.00-\$40.99 | 20.1\% | 21.3\% |
| \$41.00-\$50.99 | 9.6\% | 11.6\% |
| Over \$50.99 | 9.1\% | 8.4\% |
| Not sure | 6.5\% | 5.8\% |
| Total | $\mathrm{N}=60$ | $\mathrm{N}=72$ |

Types of stores where SHOT was purchased

| \% | Pstavine | TEEMOE |
| :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | .0\% | .0\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 28.3\% | 29.5\% |
| General Sporting Goods (The Sports Authority) | 11.0\% | 10.0\% |
| Local shop (mom and pop shops) | 31.4\% | 32.5\% |
| Printed Catalog (Bass Pro, Cabelas) | .0\% | .0\% |
| Website (Cabelas, Bass Pro) | 12.0\% | 12.4\% |
| Gun shows or expos | 2.7\% | 2.4\% |
| Used | 6.4\% | 6.0\% |
| Other | 7.4\% | 6.5\% |
| Not sure | .7\% | .6\% |
| Total | $N=61$ | $N=73$ |

Age of Respondents

Household Income

|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Fibice | 9mpates | 2matigi |
| Under \$10,000 | 4.3\% | 4.8\% | 9.2\% |
| \$10,000 to \$19,999 | 6.3\% | 6.5\% | 2.0\% |
| \$20,000 to \$29,999 | 10.9\% | 10.5\% | 9.2\% |
| \$30,000 to \$39,999 | 17.6\% | 17.0\% | 15.8\% |
| \$40,000 to \$49,999 | 13.8\% | 13.2\% | 7.4\% |
| \$50,000 to \$74,999 | 26.9\% | 28.5\% | 33.8\% |
| \$75,000 to \$99,999 | 9.2\% | 9.1\% | 11.8\% |
| \$100,000 or above | 11.1\% | 10.4\% | 10.7\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
|  | $\mathrm{N}=326$ | $N=376$ | $N=57$ |

Education Level

|  | Blith exedepte <br> FEFec <br> VTDE2009 |  | 5ebus |
| :---: | :---: | :---: | :---: |
| 11 years or less | 7.9\% | 8.6\% | 9.5\% |
| 12 years | 36.1\% | 33.5\% | 18.7\% |
| 1-3 years of college | 34.8\% | 36.4\% | 37.4\% |
| 4 or more vears of college | 21.3\% | 21.6\% | 34.5\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
|  | $\mathrm{N}=326$ | $\mathrm{N}=376$ | $N=57$ |

Of people who reported buying OPTICS (NOT FOR MOUNTING ON FIREARMS) last month, they purchased:

|  | ret enos | 7182009 | Teb-308 |
| :---: | :---: | :---: | :---: |
| Binoculars | 44.78\% | 44.52\% | 44.58\% |
| Spotting scopes | 12.84\% | 12.99\% | 5.66\% |
| Range finders | 22.93\% | 23.64\% | 22.67\% |
| Sighting In devices | 10.28\% | 9.40\% | .86\% |
| Optics accessories | 11.71\% | 11.49\% | 9.40\% |
| None | 12.80\% | 13.14\% | 18.10\% |
| Other | 8.45\% | 7.83\% | .00\% |
| Total | 100.00\% | 100.00\% | 100.00\% |
|  | $\mathrm{N}=326$ | $\mathrm{N}=369$ | $\mathrm{N}=51$ |

Brand of BINOCULARS purchased

|  | ret 2009 | l1P 2008 | E0 2 nos |
| :---: | :---: | :---: | :---: |
| Bushnell | 26.0\% | 26.0\% | 47.5\% |
| Fujinon | 1.8\% | 1.7\% | .0\% |
| Leupold | 16.5\% | 16.6\% | 11.9\% |
| Nikon | 15.4\% | 15.0\% | 6.9\% |
| Nitrex | 1.0\% | .9\% | .0\% |
| Pentax | .5\% | .4\% | .8\% |
| Swarovski | .7\% | .6\% | .0\% |
| Tasco | 1.3\% | 1.2\% | 5.9\% |
| Weaver | .0\% | .0\% | . $0 \%$ |
| Zeiss | .7\% | .6\% | . $0 \%$ |
| Burris | 3.6\% | 3.3\% | .0\% |
| Simmons | 6.5\% | 7.1\% | .0\% |
| Leica | 2.7\% | 2.7\% | 9.7\% |
| Sightron | .0\% | . $0 \%$ | . $0 \%$ |
| Alpen | 2.3\% | 2.1\% | .0\% |
| Minox | .0\% | .0\% | .0\% |
| Steiner | 3.2\% | 2.9\% | 2.1\% |
| Other | 11.8\% | 11.7\% | 11.6\% |
| Not sure | 6.1\% | 7.2\% | 3.6\% |
| Total | $\mathrm{N}=131$ | $\mathrm{N}=145$ | $\mathrm{N}=21$ |

Average spent on BINOCULARS purchased

|  | 3exavidimed |  |  |
| :---: | :---: | :---: | :---: |
| Mean | \$166.69 | \$165.58 | \$277.79 |
| N | 123 | 138 | 18 |

Cost of BINOCULARS purchased

|  | Eyebemons |  | MEABEMESM |
| :---: | :---: | :---: | :---: |
| \$0-\$25 | 5.0\% | 5.1\% | 6.2\% |
| \$25.01-\$50 | 23.6\% | 23.5\% | 3.6\% |
| \$50.01-\$100 | 27.2\% | 27.5\% | 37.0\% |
| \$100.01-\$200 | 17.4\% | 17.2\% | 18.8\% |
| \$200.01-\$400 | 15.2\% | 15.7\% | 2.0\% |
| \$400.01-\$600 | 5.1\% | 4.8\% | 21.9\% |
| \$600.01-\$800 | 2.7\% | 2.5\% | .0\% |
| \$800.01-\$1000 | . $3 \%$ | . $4 \%$ | . $8 \%$ |
| Over \$1000 | 1.4\% | 1.3\% | 9.7\% |
| Not sure | 2.2\% | 2.0\% | .0\% |
| Total | $\mathrm{N}=130$ | $\mathrm{N}=144$ | $N=21$ |

Types of stores where BINOCULARS were purchased

| 34* | Pexiverem | YiEembor |  |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 24.2\% | 23.7\% | 32.3\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 33.5\% | 34.4\% | 13.5\% |
| General Sporting Goods (The Sports Authority) <br> Local shop (mom and pop shops) | $\begin{aligned} & 6.9 \% \\ & 7.6 \% \end{aligned}$ | $\begin{aligned} & 6.9 \% \\ & 7.6 \% \end{aligned}$ | $\begin{aligned} & 22.0 \% \\ & 10.8 \% \end{aligned}$ |
| Printed Catalog (Bass Pro, Cabelas) | 4.5\% | 4.3\% | .0\% |
| Website (Cabelas, Bass Pro) | 10.2\% | 9.6\% | 2.6\% |
| Gun shows or expos | 2.7\% | 2.7\% | 2.2\% |
| Used | 1.2\% | 1.7\% | 8.1\% |
| Other | 8.4\% | 8.3\% | 8.5\% |
| Not sure | .8\% | .8\% | .0\% |
| Total | $\mathrm{N}=131$ | $\mathrm{N}=145$ | $\mathrm{N}=21$ |

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| Brand of SPOTTING SCOPES purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Bemais | YTEREM9: | Femmanem |
| Burris | 12.6\% | 11.7\% | 12.2\% |
| Bushnell | 29.6\% | 28.0\% | 37.0\% |
| Fujinon | .7\% | .6\% | .0\% |
| Leupold | 8.4\% | 8.0\% | .0\% |
| Nikon | 5.8\% | 5.5\% | .0\% |
| Nitrex | 5.5\% | 5.3\% | .0\% |
| Pentax | 5.8\% | 5.5\% | 6.7\% |
| Simmons | 2.1\% | 1.7\% | .0\% |
| Swarovski | 2.9\% | 2.9\% | .0\% |
| Tasco | 2.7\% | 4.2\% | .0\% |
| Weaver | .0\% | .0\% | .0\% |
| Zeiss | .0\% | .0\% | .0\% |
| Not sure | 1.9\% | 1.6\% | .0\% |
| Other | 22.1\% | 24.9\% | 44.1\% |
| Total | $\mathrm{N}=43$ | $\mathrm{N}=50$ | $\mathrm{N}=7$ |



Cost of SPOTTING SCOPES purchased

|  |  | 41b 200 m | EebTuus |
| :---: | :---: | :---: | :---: |
| \$0-\$25 | 2.9\% | 2.7\% | .0\% |
| \$25.01-\$50 | 8.9\% | 8.3\% | 30.2\% |
| \$50.01-\$100 | 22.3\% | 23.9\% | 12.2\% |
| \$100.01-\$200 | 38.7\% | 39.7\% | 42.3\% |
| \$200.01-\$400 | 18.3\% | 16.7\% | 8.7\% |
| \$400.01-\$600 | 5.8\% | 5.6\% | .0\% |
| \$600.01-\$800 | .0\% | .0\% | 6.7\% |
| \$800.01-\$1000 | .0\% | .0\% | .0\% |
| Over \$1000 | 3.0\% | 3.1\% | .0\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $\mathrm{N}=43$ | $\mathrm{N}=50$ | $N=7$ |

Types of stores where SPOTTING SCOPES were purchased

|  | 70xasixiles |  |  |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 11.5\% | 12.6\% | .0\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 26.2\% | 25.3\% | 63.5\% |
| General Sporting Goods (The Sports Authority) | 25.3\% | 26.3\% | .0\% |
| Local shop (mom and pop shops) | 2.1\% | 1.8\% | .0\% |
| Printed Catalog (Bass Pro, Cabelas) | 7.5\% | 7.1\% | .0\% |
| Website (Cabelas, Bass Pro) | 14.9\% | 15.6\% | .0\% |
| Gun shows or expos | 2.1\% | 1.7\% | .0\% |
| Used | 3.1\% | 3.2\% | .0\% |
| Other | 7.3\% | 6.4\% | 36.5\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $N=41$ | $\mathrm{N}=48$ | $N=7$ |


| Brand of RANGE FINDERS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Feseraer | mesmer | Frsauns |
| Bushnell | 38.5\% | 40.9\% | 31.2\% |
| Leica | 2.1\% | 1.7\% | 37.9\% |
| Leupold | 9.7\% | 9.6\% | 24.1\% |
| Nikon | 35.7\% | 35.3\% | 6.7\% |
| Simmons | 6.3\% | 5.9\% | .0\% |
| Swarovski | 1.3\% | 1.0\% | .0\% |
| Not sure | . $0 \%$ | .0\% | .0\% |
| Other | 6.4\% | 5.6\% | .0\% |
| Total | $\mathrm{N}=71$ | $\mathrm{N}=84$ | $\mathrm{N}=9$ |


| Average spent on RANGE FINDERS purchased |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Cryesmager | 9/13 ergre | -resumexes |
| Mean |  | \$225.61 | \$220.64 | \$331.44 |
| N |  | 64 | 75 | 9 |

Cost of RANGE FINDERS purchased

|  |  | Tidemene |  |
| :---: | :---: | :---: | :---: |
| \$0-\$10 | .0\% | .0\% | .0\% |
| \$11-\$20 | 3.4\% | 3.3\% | .0\% |
| \$21-\$30 | 3.9\% | 3.7\% | . $0 \%$ |
| \$31-\$40 | .0\% | .0\% | .0\% |
| \$41-\$50 | .0\% | 2.0\% | .0\% |
| \$51-\$75 | 4.9\% | 4.7\% | .0\% |
| \$76-\$100 | 5.7\% | 5.1\% | 17.3\% |
| \$101-\$250 | 50.8\% | 51.4\% | 20.6\% |
| \$251-\$500 | 29.3\% | 28.3\% | 24.1\% |
| Over \$500 | 1.9\% | 1.6\% | 37.9\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $N=71$ | $\mathrm{N}=84$ | $N=9$ |

Types of stores where RANGE FINDERS were purchased

|  | Emsinle | STB M M | Efumus |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 15.7\% | 17.5\% | 6.7\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 43.0\% | 40.9\% | 59.5\% |
| General Sporting Goods (The Sports Authority) | 10.4\% | 9.8\% | 17.3\% |
| Local shop (mom and pop shops) | 4.9\% | 4.6\% | .0\% |
| Printed Catalog (Bass Pro, Cabelas) | 2.2\% | 2.7\% | 16.4\% |
| Website (Cabelas, Bass Pro) | 14.3\% | 14.3\% | .0\% |
| Gun shows or expos | .1\% | 2.0\% | .0\% |
| Used | 4.4\% | 4.2\% | .0\% |
| Other | 5.1\% | 4.0\% | .0\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $\mathrm{N}=71$ | $\mathrm{N}=84$ | $\mathrm{N}=9$ |


| Brand of SIGHTING DEVICES purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 7\%adememo |  |  |
| Burris | .0\% | .0\% | .0\% |
| Bushnell | 4.4\% | 4.1\% | .0\% |
| Crimson Trace | .0\% | .0\% | .0\% |
| LaserMax | 21.2\% | 20.0\% | .0\% |
| Leica | 6.9\% | 7.3\% | .0\% |
| Leupold | 3.8\% | 4.1\% | .0\% |
| Nikon | 9.3\% | 9.5\% | .0\% |
| Simmons | 1.4\% | 1.3\% | .0\% |
| Swarovski | .0\% | .0\% | .0\% |
| Tasco | 5.4\% | 5.1\% | .0\% |
| TruGlo | 8.8\% | 8.8\% | .0\% |
| Not sure | 23.3\% | 24.4\% | .0\% |
| Other | 15.4\% | 15.5\% | 100.0\% |
| Total | $\mathrm{N}=31$ | $\mathrm{N}=32$ | $\mathrm{N}=1$ |


| Average spent on SIGHTING DEVICES purchased |  |  |  |
| :---: | :---: | :---: | :---: |
| 3 | Esedidem | 10138ige | Elymuge |
| Mean | \$76.63 | \$74.37 | \$63.00 |
| N | 28 | 29 | 0 |

Cost of SIGHTING DEVICES purchased

| enter |  |  |  |
| :--- | ---: | ---: | ---: |
| $\$ 0-\$ 10$ | $3.3 \%$ | $4.6 \%$ | $.0 \%$ |
| $\$ 11-\$ 20$ | $11.4 \%$ | $11.2 \%$ | $.0 \%$ |
| $\$ 21-\$ 30$ | $12.6 \%$ | $12.5 \%$ | $.0 \%$ |
| $\$ 31-\$ 40$ | $17.1 \%$ | $16.9 \%$ | $.0 \%$ |
| $\$ 41-\$ 50$ | $15.8 \%$ | $16.0 \%$ | $.0 \%$ |
| $\$ 51-\$ 75$ | $14.0 \%$ | $14.4 \%$ | $100.0 \%$ |
| $\$ 76-\$ 100$ | $7.8 \%$ | $7.0 \%$ | $.0 \%$ |
| $\$ 101-\$ 250$ | $3.4 \%$ | $3.1 \%$ | $.0 \%$ |
| $\$ 251-\$ 500$ | $7.4 \%$ | $7.8 \%$ | $.0 \%$ |
| Over $\$ 500$ | $4.0 \%$ | $3.7 \%$ | $.0 \%$ |
| Not sure | $3.2 \%$ | $2.9 \%$ | $.0 \%$ |
| Total | $\mathrm{N}=31$ |  | $\mathrm{~N}=32$ |

Types of stores where SIGHTING DEVICES were purchased

|  | 3exatimine | ThDemmor |  |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 19.3\% | 20.2\% | . $0 \%$ |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 23.2\% | 23.1\% | .0\% |
| General Sporting Goods (The Sports Authority) | 18.7\% | 18.6\% | .0\% |
| Local shop (mom and pop shops) | .4\% | .3\% | .0\% |
| Printed Catalog (Bass Pro, Cabelas) | 1.0\% | .9\% | .0\% |
| Website (Cabelas, Bass Pro) | 23.1\% | 22.6\% | 100.0\% |
| Gun shows or expos | .0\% | .0\% | .0\% |
| Used | . $3 \%$ | . $3 \%$ | .0\% |
| Other | 14.1\% | 13.9\% | .0\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $\mathrm{N}=31$ | $\mathrm{N}=32$ | $\mathrm{N}=1$ |

Brand of OPTICS ACCESSORIES purchased


Average spent on OPTICS ACCESSORIES purchased

| Merer |  |  |  |
| :--- | ---: | ---: | ---: |
| Mean | $\$ 59.66$ | $\$ 60.90$ | $\$ 100.02$ |
| $\mathbf{N}$ | 29 | 33 | 2 |


| Cost of OPTICS ACCESSORIES purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | \%examinem |  |  |
| \$0-\$25 | 31.6\% | 29.9\% | 17.0\% |
| \$25.01-\$50 | 19.6\% | 19.5\% | 29.4\% |
| \$50.01-\$100 | 25.2\% | 28.3\% | . $0 \%$ |
| \$100.01-\$200 | 10.7\% | 10.0\% | .0\% |
| \$200.01-\$400 | 3.8\% | 3.9\% | 16.6\% |
| \$400.01-\$600 | .0\% | .0\% | .0\% |
| \$600.01-\$800 | .0\% | .0\% | .0\% |
| \$800.01-\$1000 | .0\% | .0\% | .0\% |
| Over \$1000 | .0\% | .0\% | .0\% |
| Not sure | 9.1\% | 8.4\% | 36.9\% |
| Total | $\mathrm{N}=36$ | $\mathrm{N}=40$ | $\mathrm{N}=6$ |

Types of stores where OPTICS ACCESSORIES were purchased

| Mass Merchant (Wal-Mart, | $9.1 \%$ | $8.7 \%$ | $.0 \%$ |
| :--- | ---: | ---: | ---: |
| M-Mart, Sams Club) | $25.6 \%$ | $24.2 \%$ | $71.7 \%$ |
| Outdoor Specialty Store <br> (Bass Pro, Cabelas, Gander <br> Mountain) |  |  |  |
| General Sporting Goods (The <br> Sports Authority) | $6.1 \%$ | $6.2 \%$ | $.0 \%$ |
| Local shop (mom and pop <br> shops) | $17.9 \%$ | $18.4 \%$ | $.0 \%$ |
| Printed Catalog (Bass Pro, <br> Cabelas) | $2.6 \%$ | $2.4 \%$ | $.0 \%$ |
| Website (Cabelas, Bass Pro) | $26.3 \%$ | $28.2 \%$ | $28.3 \%$ |
| Gun shows or expos | $7.5 \%$ | $7.1 \%$ | $.0 \%$ |
| Used | $.0 \%$ | $.0 \%$ | $.0 \%$ |
| Other | $4.9 \%$ | $4.8 \%$ | $.0 \%$ |
| Not sure | $.0 \%$ |  | $.0 \%$ |
| Total | $\mathrm{N}=36$ |  | $\mathrm{~N}=40$ |



Household Income

|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Federidem | Misedere | 5xabiegi |
| Under \$10,000 | 5.7\% | 6.0\% | 3.9\% |
| \$10,000 to \$19,999 | 5.5\% | 5.4\% | 2.0\% |
| \$20,000 to \$29,999 | 11.4\% | 11.4\% | 10.4\% |
| \$30,000 to \$39,999 | 14.5\% | 14.1\% | 18.0\% |
| \$40,000 to \$49,999 | 12.3\% | 12.4\% | 10.1\% |
| \$50,000 to \$74,999 | 28.2\% | 27.4\% | 30.6\% |
| \$75,000 to \$99,999 | 13.6\% | 14.0\% | 9.6\% |
| \$100,000 or above | 8.8\% | 9.3\% | 15.5\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
|  | $N=1299$ | $\mathrm{N}=1521$ | $\mathrm{N}=198$ |

Education Level

|  |  <br> Feber <br> VID 2009 <br> - 5 . 88 |  |  |
| :---: | :---: | :---: | :---: |
| 11 years or less | 4.0\% | 4.1\% | 2.1\% |
| 12 years | 31.5\% | 29.0\% | 19.3\% |
| 1-3 years of college | 40.1\% | 40.0\% | 36.6\% |
| 4 or more vears of college | 24.4\% | 26.9\% | 42.0\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
|  | $\mathrm{N}=1299$ | $\mathrm{N}=1521$ | $N=198$ |

Of people who reported buying HUNTING APPAREL last month, they
purchased:

| Enamer\| |  |  |  |
| :--- | ---: | ---: | ---: |
| Blaze orange | $11.55 \%$ | $11.08 \%$ | $10.95 \%$ |
| Camouflage clothing | $67.69 \%$ | $65.53 \%$ | $9.01 \%$ |
| Shooting vest | $9.03 \%$ | $8.62 \%$ | $13.88 \%$ |
| Boots | $23.32 \%$ | $22.05 \%$ | $26.24 \%$ |
| Head gear | $23.38 \%$ | $22.74 \%$ | $37.99 \%$ |
| Undergarments | $18.56 \%$ | $19.40 \%$ | $17.70 \%$ |
| Gloves | $30.59 \%$ | $30.06 \%$ | $.00 \%$ |
| Coveralls | $4.89 \%$ | $4.36 \%$ | $4.03 \%$ |
| HUNTING SOCKS | $14.60 \%$ | $14.46 \%$ | $12.78 \%$ |
| Chest waders | $2.55 \%$ | $2.75 \%$ | $3.37 \%$ |
| Chaps | $.76 \%$ | $.68 \%$ | $1.32 \%$ |
| None | $2.11 \%$ | $2.02 \%$ | $.00 \%$ |
| Other | $4.02 \%$ | $3.55 \%$ | $.00 \%$ |
| Total | $100.00 \%$ | $100.00 \%$ | $100.00 \%$ |
|  | $\mathrm{~N}=1299$ | $\mathrm{~N}=1515$ | $\mathrm{~N}=123$ |

Type of BLAZE ORANGE APPAREL purchased

| - Mat | 2meb 206 m | 91E | Feticre |
| :---: | :---: | :---: | :---: |
| Jacket | 29.3\% | 29.3\% | 29.0\% |
| Vest | 42.5\% | 41.4\% | 37.7\% |
| Hat | 16.9\% | 16.9\% | 10.6\% |
| Shirt | 7.6\% | 8.0\% | 12.4\% |
| Other | 3.6\% | 4.4\% | 10.4\% |
| Total | $\mathrm{N}=149$ | $N=167$ | $\mathrm{N}=14$ |

Brand of BLAZE ORANGE APPAREL purchased

|  |  |  |  |
| :---: | :---: | :---: | :---: |
| Advantage | 4.5\% | 4.2\% | .0\% |
| Columbia | 3.4\% | 3.6\% | 6.0\% |
| Mossy Oak | 27.3\% | 26.8\% | 24.2\% |
| Stearns | 1.2\% | 1.2\% | .0\% |
| Walls | 8.3\% | 7.4\% | .0\% |
| Other | 33.5\% | 33.5\% | 3.9\% |
| Not sure | 21.7\% | 23.2\% | 65.9\% |
| Total | N=149 | $\mathrm{N}=167$ | $\mathrm{N}=14$ |

Average spent on BLAZE ORANGE APPAREL purchased

|  |  | Tiskerg | Fintaimis |
| :---: | :---: | :---: | :---: |
| Mean | \$30.44 | \$30.08 | \$18.59 |
| N | 128 | 148 | 10 |

Cost of BLAZE ORANGE APPAREL purchased

| 1 4 \% | Eisferge | mbessog | Fersimye |
| :---: | :---: | :---: | :---: |
| 0 to \$20 | 41.0\% | 41.7\% | 55.0\% |
| \$20.01 to \$30 | 18.3\% | 18.7\% | 19.4\% |
| \$30.01 to \$40 | 10.7\% | 11.0\% | .0\% |
| \$40.01 to \$50 | 7.5\% | 7.0\% | 13.2\% |
| \$50.01 to \$60 | 5.1\% | 4.6\% | .0\% |
| \$60.01 to \$70 | 4.0\% | 3.7\% | . $0 \%$ |
| \$70.01 to \$80 | 3.4\% | 3.5\% | .0\% |
| \$80.01 to \$90 | 2.2\% | 2.1\% | . $0 \%$ |
| \$90.01 to \$100 | 2.2\% | 2.0\% | .0\% |
| Over \$100 | 1.9\% | 2.2\% | .0\% |
| Not sure | 3.8\% | 3.5\% | 12.4\% |
| Total | $\mathrm{N}=149$ | $\mathrm{N}=167$ | $\mathrm{N}=14$ |

Types of stores where BLAZE ORANGE APPAREL were purchased

|  |  | ThPex Coff | \%(abuidumsin |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 35.1\% | 36.6\% | 36.1\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 31.8\% | 31.9\% | 37.3\% |
| General Sporting Goods (The Sports Authority) | 9.6\% | 9.6\% | .0\% |
| Local shop (mom and pop shops) | 5.4\% | 5.2\% | 14.2\% |
| Printed Catalog (Bass Pro, Cabelas) | . $0 \%$ | .0\% | .0\% |
| Website (Cabelas, Bass Pro) | 11.4\% | 10.4\% | .0\% |
| Gun shows or expos | .8\% | .6\% | .0\% |
| Used | 1.2\% | 1.5\% | .0\% |
| Other | 4.7\% | 4.2\% | .0\% |
| Not sure | .0\% | .0\% | 12.4\% |
| Total | $\mathrm{N}=147$ | $N=165$ | $N=14$ |

Type of CAMOUFLAGE CLOTHING purchased

| Bersegre | gyresereeq | 9rbenaoc |
| :---: | :---: | :---: |
| raingear | 7.1\% | 6.9\% |
| pants | 28.2\% | 27.6\% |
| shirts | 38.7\% | 40.0\% |
| jackets | 22.5\% | 22.2\% |
| vests | 3.5\% | 3.4\% |
| Total | $\mathrm{N}=854$ | $\mathrm{N}=963$ |

Brand of CAMOUFLAGE CLOTHING purchased

| 符 |  |  |
| :--- | ---: | ---: |
| Arvantage/Real Tree | $17.6 \%$ | $16.7 \%$ |
| Browning | $2.1 \%$ | $2.0 \%$ |
| Cabelas brand | $10.7 \%$ | $10.6 \%$ |
| Columbia | $1.5 \%$ | $1.4 \%$ |
| Field and Stream | $3.1 \%$ | $3.1 \%$ |
| Mossy Oak | $26.3 \%$ | $27.5 \%$ |
| Redhead | $4.9 \%$ | $5.2 \%$ |
| Scent Lok | $5.0 \%$ | $5.0 \%$ |
| Stearns | $.2 \%$ | $.3 \%$ |
| Walls | $1.4 \%$ | $1.5 \%$ |
| Walls | $.6 \%$ | $.6 \%$ |
| Wrangler | $1.6 \%$ | $1.6 \%$ |
| Not sure | $8.7 \%$ | $8.3 \%$ |
| Other | $16.3 \%$ | $16.2 \%$ |
| Total | $\mathrm{N}=856$ | $\mathrm{~N}=966$ |

Average spent on CAMOUFLAGE CLOTHING purchased

| Equan |  |  |
| :--- | ---: | ---: |
| Mean | $\$ 42.13$ | $\$ 42.83$ |
| N | 746 | 867 |

Cost of CAMOUFLAGE CLOTHING purchased

| end | ender |  |
| :--- | ---: | ---: |
| 0 to $\$ 20$ | $17.6 \%$ | $18.4 \%$ |
| $\$ 20.01$ to $\$ 30$ | $23.9 \%$ | $23.1 \%$ |
| $\$ 30.01$ to $\$ 40$ | $15.2 \%$ | $15.0 \%$ |
| $\$ 40.01$ to $\$ 50$ | $11.4 \%$ | $10.8 \%$ |
| $\$ 50.01$ to $\$ 60$ | $6.5 \%$ | $6.3 \%$ |
| $\$ 60.01$ to $\$ 70$ | $4.1 \%$ | $4.2 \%$ |
| $\$ 70.01$ to $\$ 80$ | $2.2 \%$ | $2.1 \%$ |
| $\$ 80.01$ to $\$ 90$ | $3.3 \%$ | $3.3 \%$ |
| $\$ 90.01$ to $\$ 100$ | $4.9 \%$ | $4.8 \%$ |
| Over $\$ 100$ | $7.7 \%$ | $9.2 \%$ |
| Not sure | $3.2 \%$ | $2.9 \%$ |
| Total | $\mathrm{N}=846$ | $\mathrm{~N}=955$ |

Types of stores where CAMOUFLAGE CLOTHING were purchased

| purchased |  |  |
| :--- | ---: | ---: |
| Mass Merchant (Wal-Mart, <br> K-Mart, Sams Club) | $22.6 \%$ | $22.6 \%$ |
| Outdoor Specialty Store <br> (Bass Pro, Cabelas, Gander <br> Mountain) | $41.8 \%$ | $42.5 \%$ |
| General Sporting Goods (The <br> Sports Authority) | $12.4 \%$ | $12.5 \%$ |
| Local shop (mom and pop <br> shops) | $4.4 \%$ | $4.4 \%$ |
| Printed Catalog (Bass Pro, <br> Cabelas) | $2.6 \%$ | $2.5 \%$ |
| Website (Cabelas, Bass Pro) | $10.5 \%$ | $10.2 \%$ |
| Gun shows or expos <br> Used | $1.1 \%$ | $1.2 \%$ |
| Other | $.8 \%$ | $.7 \%$ |
| Not sure | $3.1 \%$ | $2.9 \%$ |
| Total | $.7 \%$ | $.6 \%$ |


| Brand of SHOOTING VESTS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Texamet | 985ages | Eskitus |
| Cabelas brand | 19.0\% | 20.9\% | 35.4\% |
| Browning | 11.6\% | 12.1\% | 1.4\% |
| Bob Allen | 7.6\% | 7.6\% | 2.4\% |
| Shoot the Moon | 2.2\% | 2.1\% | .0\% |
| Bass Pro Shops brand | .3\% | .2\% | 10.1\% |
| Remington | 15.2\% | 13.6\% | .0\% |
| Other | 34.9\% | 34.7\% | 50.7\% |
| Not sure | 9.2\% | 8.6\% | .0\% |
| Total | $\mathrm{N}=119$ | $\mathrm{N}=131$ | $N=21$ |

Average spent on SHOOTING VESTS purchased

| Cener |  |  |  |
| :--- | ---: | ---: | ---: |
| Mean | $\$ 41.79$ | $\$ 40.47$ | $\$ 45.79$ |
| N | 99 | 113 | 13 |


| Cost of SHOOTING VESTS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Hexadivider | $\frac{\text { RTD }}{\text { a }}$ (00\% |  |
| 0 to \$20 | 11.4\% | 13.1\% | 22.6\% |
| \$20.01 to \$30 | 21.9\% | 23.0\% | 5.8\% |
| \$30.01 to \$40 | 15.8\% | 15.2\% | 16.1\% |
| \$40.01 to \$50 | 15.3\% | 15.5\% | 12.6\% |
| \$50.01 to \$60 | 13.0\% | 11.7\% | 5.1\% |
| \$60.01 to \$70 | 8.3\% | 8.2\% | 10.2\% |
| \$70.01 to \$80 | 2.3\% | 2.1\% | 24.5\% |
| \$80.01 to \$90 | 4.3\% | 4.2\% | .0\% |
| \$90.01 to \$100 | 2.2\% | 2.0\% | 3.1\% |
| Over \$100 | 1.3\% | 1.1\% | .0\% |
| Not sure | 4.2\% | 3.8\% | .0\% |
| Total | $N=118$ | $N=130$ | $N=21$ |

Types of stores where SHOOTING VESTS were purchased

| P | Hesmaug | 8.1s mine | Fciexum |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 20.0\% | 18.6\% | 16.5\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 29.6\% | 29.4\% | 72.7\% |
| General Sporting Goods (The Sports Authority) | 16.6\% | 15.5\% | 8.4\% |
| Local shop (mom and pop shops) | 7.8\% | 8.7\% | 2.4\% |
| Printed Catalog (Bass Pro, Cabelas) | 4.8\% | 4.7\% | .0\% |
| Website (Cabelas, Bass Pro) | 8.8\% | 10.7\% | .0\% |
| Gun shows or expos | 3.6\% | 3.9\% | .0\% |
| Used | 1.0\% | 1.0\% | .0\% |
| Other | 7.3\% | 7.2\% | .0\% |
| Not sure | .5\% | .4\% | .0\% |
| Total | $\mathrm{N}=119$ | $\mathrm{N}=131$ | $N=21$ |


| Brand of BOOTS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | \%infond |  |
| Browning | 6.1\% | 6.1\% | 3.7\% |
| Danner | 10.3\% | 10.1\% | 6.3\% |
| Irish Setter | 5.7\% | 6.7\% | 7.4\% |
| Rocky | 24.5\% | 23.1\% | 30.8\% |
| Stearns | 1.3\% | 1.2\% | .0\% |
| Wolverine | 8.4\% | 8.2\% | 15.6\% |
| Not sure | 6.9\% | 6.9\% | 1.4\% |
| Other | 36.8\% | 37.6\% | 34.8\% |
| Total | $\mathrm{N}=300$ | $\mathrm{N}=337$ | $N=35$ |


| Average spent on BOOTS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 7etweres |  | Febickerse |
| Mean | \$115.93 | \$117.32 | \$92.45 |
| N | 266 | 301 | 25 |

Cost of BOOTS purchased

| Pr |  |  |  |
| :--- | ---: | ---: | ---: |
| $\$ 0-\$ 10$ | $.8 \%$ | $.9 \%$ | $.0 \%$ |
| $\$ 11-\$ 20$ | $1.5 \%$ | $1.4 \%$ | $8.4 \%$ |
| $\$ 21-\$ 30$ | $4.2 \%$ | $4.0 \%$ | $4.0 \%$ |
| $\$ 31-\$ 40$ | $8.2 \%$ | $7.8 \%$ | $8.3 \%$ |
| $\$ 41-\$ 50$ | $7.2 \%$ | $7.2 \%$ | $.0 \%$ |
| $\$ 51-\$ 75$ | $11.2 \%$ | $10.9 \%$ | $21.6 \%$ |
| $\$ 76-\$ 100$ | $24.4 \%$ | $24.4 \%$ | $30.8 \%$ |
| $\$ 101-\$ 250$ | $38.4 \%$ | $39.3 \%$ | $26.9 \%$ |
| $\$ 251-\$ 500$ | $3.1 \%$ | $3.1 \%$ | $.0 \%$ |
| Over $\$ 500$ | $.0 \%$ | $.0 \%$ | $.0 \%$ |
| Not sure | $1.0 \%$ | $1.0 \%$ | $.0 \%$ |
| Total | $\mathrm{N}=299$ | $\mathrm{~N}=336$ |  |

Types of stores where BOOTS were purchased

| - | Feremode | MPeriog | Fehedmef |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, <br> K-Mart, Sams Club) | 14.3\% | 13.8\% | 9.9\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 38.1\% | 37.7\% | 22.6\% |
| General Sporting Goods (The Sports Authority) | 9.8\% | 10.0\% | 16.6\% |
| Local shop (mom and pop shops) | 5.7\% | 6.5\% | 10.6\% |
| Printed Catalog (Bass Pro, Cabelas) | 7.1\% | 7.1\% | 9.7\% |
| Website (Cabelas, Bass Pro) | 16.5\% | 16.3\% | 12.4\% |
| Gun shows or expos | 1.8\% | 2.0\% | 7.5\% |
| Used | .5\% | .5\% | 3.6\% |
| Other | 6.1\% | 6.0\% | 7.2\% |
| Not sure | .1\% | .1\% | .0\% |
| Total | $\mathrm{N}=297$ | $\mathrm{N}=334$ | $\mathrm{N}=35$ |


| Brand of HEAD GEAR purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Eryes ionct | Mrespoos | Febueves |
| Advantage | 6.4\% | 5.7\% | 5.6\% |
| Avery | .6\% | 1.3\% | .0\% |
| Cabelas brand | 9.3\% | 10.6\% | 16.1\% |
| Columbia | 1.7\% | 1.6\% | .0\% |
| Mossy Oak | 20.3\% | 19.5\% | 17.0\% |
| Realtree | 17.5\% | 16.6\% | .9\% |
| Redhead | 2.7\% | 2.6\% | 3.7\% |
| Remington | 2.7\% | 2.7\% | 3.9\% |
| Stearns | .0\% | . $0 \%$ | .0\% |
| Under Armour | 5.5\% | 5.1\% | 10.6\% |
| Walls | 1.2\% | 1.1\% | 1.6\% |
| Winchester | 1.5\% | 1.5\% | . $9 \%$ |
| Not sure | 15.3\% | 14.8\% | 4.0\% |
| Other | 15.3\% | 16.7\% | 35.7\% |
| Total | $\mathrm{N}=284$ | $\mathrm{N}=321$ | $N=43$ |

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| Average spent on HEAD GEAR purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | 318 ${ }^{\text {duger }}$ |  |
| Mean | \$13.77 | \$13.82 | \$13.15 |
| N | 258 | 302 | 36 |

## Cost of HEAD GEAR purchased

|  | Heteoper | YTERes | rebenges |
| :---: | :---: | :---: | :---: |
| \$0-\$5.99 | 11.4\% | 12.5\% | 10.6\% |
| \$6.00-\$10.99 | 34.2\% | 32.5\% | 41.4\% |
| \$11.00-\$20.99 | 39.2\% | 38.8\% | 39.3\% |
| \$21.00-\$30.99 | 8.3\% | 9.8\% | 5.9\% |
| \$31.00-\$40.99 | 1.5\% | 1.7\% | .0\% |
| \$41.00-\$50.99 | 1.4\% | 1.3\% | .0\% |
| Over \$50.99 | 1.1\% | .8\% | 2.8\% |
| Not sure | 3.0\% | 2.6\% | .0\% |
| Total | $\mathrm{N}=279$ | $\mathrm{N}=316$ | $\mathrm{N}=43$ |

Types of stores where HEAD GEAR was purchased

|  | Fet abre | 313 400 e | 3-chemosem |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 29.9\% | 28.4\% | 10.5\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 43.0\% | 43.7\% | 37.6\% |
| General Sporting Goods (The Sports Authority) | 10.2\% | 9.8\% | 24.7\% |
| Local shop (mom and pop shops) | 4.1\% | 4.8\% | 7.0\% |
| Printed Catalog (Bass Pro, Cabelas) | 1.8\% | 1.6\% | 9.1\% |
| Website (Cabelas, Bass Pro) | 7.4\% | 7.7\% | 5.1\% |
| Gun shows or expos | 1.2\% | 1.0\% | 5.2\% |
| Used | .2\% | .2\% | .0\% |
| Other | 2.2\% | 2.8\% | . $9 \%$ |
| Not sure | . $0 \%$ | .0\% | . $0 \%$ |
| Total | $N=282$ | $\mathrm{N}=319$ | $N=43$ |


| Brand of UNDERGARMENTS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
| 20, |  |  |  |
| Duofold | 8.3\% | 7.8\% | 9.8\% |
| Morgan Mills | .8\% | .7\% | .0\% |
| Mossy Oak | 7.8\% | 11.1\% | 5.6\% |
| Under Armour | 37.5\% | 34.7\% | 55.9\% |
| Not sure | 17.3\% | 18.9\% | 14.6\% |
| Other | 28.3\% | 26.7\% | 14.2\% |
| Total | $\mathrm{N}=233$ | $\mathrm{N}=261$ | $\mathrm{N}=21$ |



Cost of UNDERGARMENTS purchased

| - | BEaduog | misemog | Esbenus |
| :---: | :---: | :---: | :---: |
| \$0-\$5.99 | 2.1\% | 1.6\% | 12.5\% |
| \$6.00-\$10.99 | 14.3\% | 13.2\% | 2.3\% |
| \$11.00-\$20.99 | 26.1\% | 26.3\% | 11.0\% |
| \$21.00-\$30.99 | 14.6\% | 16.3\% | 46.1\% |
| \$31.00-\$40.99 | 10.2\% | 8.8\% | 11.7\% |
| \$41.00-\$50.99 | 9.1\% | 8.2\% | 1.6\% |
| Over \$50.99 | 14.9\% | 17.0\% | 14.8\% |
| Not sure | 8.6\% | 8.5\% | .0\% |
| Total | $\mathrm{N}=233$ | $\mathrm{N}=261$ | $N=21$ |

Types of stores where UNDERGARMENTS were purchased

|  |  | Tindefmidim |  |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 30.5\% | 29.8\% | 18.4\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 35.7\% | 38.9\% | 22.1\% |
| General Sporting Goods (The Sports Authority) | 9.9\% | 9.7\% | 35.4\% |
| Local shop (mom and pop shops) | 4.6\% | 3.9\% | .0\% |
| Printed Catalog (Bass Pro, Cabelas) | 4.7\% | 4.8\% | 10.9\% |
| Website (Cabelas, Bass Pro) | 6.8\% | 6.3\% | 6.4\% |
| Gun shows or expos | .1\% | .0\% | .0\% |
| Used | 1.5\% | 1.1\% | .0\% |
| Other | 6.0\% | 5.2\% | 6.8\% |
| Not sure | . $2 \%$ | . $2 \%$ | .0\% |
| Total | $\mathrm{N}=233$ | $\mathrm{N}=261$ | $N=21$ |


| Brand of GLOVES purchased |  |  |  |
| :---: | :---: | :---: | :---: |
| ERememeremer | Feserate | 51E $\frac{100 \%}{3.1 \%}$ | Fchedeve |
| Bass Pro Shop brand | 3.6\% | 3.1\% | 3.7\% |
| Bob Allen | 1.1\% | 1.2\% | .0\% |
| Boyt | .1\% | .1\% | .0\% |
| Cabelas brand | 8.4\% | 8.3\% | 11.7\% |
| Hunters Specialities | 7.5\% | 6.8\% | .0\% |
| Mossy Oak | 17.4\% | 17.0\% | 12.2\% |
| Scent Lok | 5.7\% | 5.7\% | 22.9\% |
| Under Armour | 4.7\% | 5.2\% | 4.4\% |
| Winchester | 2.4\% | 2.1\% | .0\% |
| Not sure | 23.2\% | 23.4\% | 25.6\% |
| Other | 25.9\% | 27.0\% | 19.5\% |
| Total | $N=411$ | $\mathrm{N}=469$ | $N=41$ |


| Average spent on GLOVES purchased |  |  |  |
| :---: | :---: | :---: | :---: |
| 20, |  | Qfindmom |  |
| Mean | \$14.77 | \$15.04 | \$13.86 |
| N | 334 | 391 | 42 |



Types of stores where GLOVES were purchased

|  | EStsuour | YTE $200 \%$ | Feferume |
| :---: | :---: | :---: | :---: |
| IMass Merchant (Wal-Mart, K-Mart, Sams Club) | 36.6\% | 34.7\% | 28.5\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 35.5\% | 36.6\% | 23.8\% |
| General Sporting Goods (The Sports Authority) | 9.7\% | 9.4\% | 30.0\% |
| Local shop (mom and pop shops) | 5.2\% | 5.9\% | 1.4\% |
| Printed Catalog (Bass Pro, Cabelas) | 3.2\% | 3.6\% | 8.9\% |
| Website (Cabelas, Bass Pro) | 5.6\% | 5.5\% | 5.9\% |
| Gun shows or expos | 1.2\% | 1.0\% | .0\% |
| Used | .0\% | . $0 \%$ | .0\% |
| Other | 2.8\% | 2.5\% | 1.4\% |
| Not sure | .2\% | .8\% | .0\% |
| Total | $\mathrm{N}=405$ | $\mathrm{N}=461$ | $N=41$ |

Average spent on COVERALLS purchased

|  |  | 9fRefump |  |
| :---: | :---: | :---: | :---: |
| Mean | \$58.50 | \$59.07 | \$78.42 |
| N | 54 | 58 | 4 |

Cost of COVERALLS purchased

|  |  | 5ib ${ }^{\text {deag }}$ | Werferoza |
| :---: | :---: | :---: | :---: |
| 0 to \$20 | 4.5\% | 4.3\% | .0\% |
| \$20.01 to \$30 | 9.8\% | 10.1\% | .0\% |
| \$30.01 to \$40 | 15.6\% | 15.5\% | .0\% |
| \$40.01 to \$50 | 12.1\% | 12.5\% | .0\% |
| \$50.01 to \$60 | 11.8\% | 11.4\% | 16.2\% |
| \$60.01 to \$70 | 6.6\% | 6.3\% | .0\% |
| \$70.01 to \$80 | 12.8\% | 12.8\% | 37.2\% |
| \$80.01 to \$90 | 7.9\% | 7.1\% | 16.7\% |
| \$90.01 to \$100 | 9.2\% | 11.3\% | .0\% |
| Over \$100 | 6.2\% | 5.8\% | 30.0\% |
| Not sure | 3.5\% | 2.9\% | .0\% |
| Total | $\mathrm{N}=60$ | $\mathrm{N}=61$ | $\mathrm{N}=7$ |

Types of stores where COVERALLS were purchased

|  |  | M1Phmor |  |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 26.6\% | 27.4\% | 11.5\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 27.5\% | 28.0\% | 2.2\% |
| General Sporting Goods (The Sports Authority) | 14.6\% | 14.5\% | 27.0\% |
| Local shop (mom and pop shops) | 12.1\% | 11.9\% | .0\% |
| Printed Catalog (Bass Pro, Cabelas) | 4.4\% | 4.3\% | .0\% |
| Website (Cabelas, Bass Pro) | 8.1\% | 7.5\% | 16.9\% |
| Gun shows or expos | .0\% | .0\% | 5.2\% |
| Used | 2.8\% | 2.5\% | .0\% |
| Other | 3.9\% | 3.8\% | 37.2\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $N=59$ | $N=60$ | $N=7$ |

Average spent on HUNTING SOCKS purchased

|  | Fes Reve | p12\%z00\% | Fchenues |
| :---: | :---: | :---: | :---: |
| Mean | \$8.45 | \$8.71 | \$11.76 |
| N | 166 | 197 | 12 |


| Cost of HUNTING SOCKS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
| 暹 | \%examinder |  |  |
| \$0-\$2.00 | 3.5\% | 3.1\% | 11.6\% |
| \$2.01-\$4.00 | 12.7\% | 11.9\% | .0\% |
| \$4.01-\$6.00 | 12.4\% | 11.1\% | 8.0\% |
| \$6.01-\$8.00 | 17.0\% | 17.6\% | 8.0\% |
| \$8.01-\$10.00 | 24.5\% | 24.3\% | .0\% |
| \$10.01-\$12.00 | 10.9\% | 11.5\% | 23.7\% |
| \$12.01-\$14.00 | 7.5\% | 8.5\% | .0\% |
| \$14.01-\$16.00 | 4.3\% | 3.9\% | 31.1\% |
| \$16.01-\$18.00 | 3.0\% | 3.2\% | .0\% |
| \$18.01-\$20.00 | 2.2\% | 2.1\% | 12.4\% |
| Over \$20.00 | 1.0\% | 2.0\% | 5.3\% |
| Not sure | 1.1\% | . $9 \%$ | .0\% |
| Total | $\mathrm{N}=207$ | $\mathrm{N}=238$ | $\mathrm{N}=13$ |

Types of stores where HUNTING SOCKS were purchased

| Mass Merchant (Wal-Mart, | $40.2 \%$ | $37.6 \%$ | $22.2 \%$ |
| :--- | ---: | ---: | ---: |
| K-Mart, Sams Club) | $26.6 \%$ | $30.3 \%$ | $29.4 \%$ |
| Outdoor Specialty Store <br> (Bass Pro, Cabelas, Gander <br> Mountain) |  |  |  |
| General Sporting Goods (The <br> Sports Authority) | $11.3 \%$ | $11.1 \%$ | $11.6 \%$ |
| Local shop (mom and pop <br> shops) | $6.0 \%$ | $6.1 \%$ | $.0 \%$ |
| Printed Catalog (Bass Pro, <br> Cabelas) | $2.6 \%$ | $2.1 \%$ | $23.5 \%$ |
| Website (Cabelas, Bass Pro) | $7.7 \%$ | $7.8 \%$ | $.0 \%$ |
| Gun shows or expos | $.8 \%$ | $.8 \%$ | $13.3 \%$ |
| Used | $.0 \%$ | $.0 \%$ | $.0 \%$ |
| Other | $4.7 \%$ | $4.3 \%$ | $.0 \%$ |
| Not sure | $.0 \%$ | $.0 \%$ | $.0 \%$ |
| Total | $\mathrm{N}=205$ | $\mathrm{~N}=236$ |  |

Cost of CHEST WADERS purchased

|  |  | Thasmerm |  |
| :---: | :---: | :---: | :---: |
| 0 to \$20 | .0\% | .0\% | 0\% |
| \$20.01 to \$30 | 2.9\% | 2.4\% | .0\% |
| \$30.01 to \$40 | 4.2\% | 3.4\% | . $0 \%$ |
| \$40.01 to \$50 | 20.1\% | 17.4\% | 19.3\% |
| \$50.01 to \$60 | . $0 \%$ | .0\% | .0\% |
| \$60.01 to \$70 | .0\% | 2.9\% | 30.2\% |
| \$70.01 to \$80 | 3.1\% | 2.3\% | 20.3\% |
| \$80.01 to \$90 | 7.8\% | 6.4\% | .0\% |
| \$90.01 to \$100 | 17.7\% | 19.9\% | .0\% |
| Over \$100 | 43.0\% | 44.4\% | 30.2\% |
| Not sure | 1.2\% | . $9 \%$ | .0\% |
| Total | $\mathrm{N}=30$ | $\mathrm{N}=39$ | $N=4$ |

Types of stores where CHEST WADERS were purchased

|  | Emedemur | STEMnous | 188) |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | .0\% | .0\% | . $0 \%$ |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 47.7\% | 51.1\% | 20.3\% |
| General Sporting Goods (The Sports Authority) | 17.3\% | 17.0\% | 19.3\% |
| Local shop (mom and pop shops) | 10.0\% | 8.8\% | .0\% |
| Printed Catalog (Bass Pro, Cabelas) | . $0 \%$ | .0\% | .0\% |
| Website (Cabelas, Bass Pro) | 10.5\% | 8.8\% | 60.4\% |
| Gun shows or expos | 1.1\% | . $9 \%$ | . $0 \%$ |
| Used | 13.3\% | 13.4\% | .0\% |
| Other | .0\% | .0\% | .0\% |
| Not sure | . $0 \%$ | . $0 \%$ | . $0 \%$ |
| Total | $\mathrm{N}=30$ | $\mathrm{N}=39$ | $N=4$ |



| Cost of CHAPS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Webiemper |  | Fenemexemax |
| 0 to \$20 | .0\% | .0\% | .0\% |
| \$20.01 to \$30 | 2.1\% | 1.9\% | .0\% |
| \$30.01 to \$40 | 11.9\% | 11.3\% | .0\% |
| \$40.01 to \$50 | 41.3\% | 42.0\% | 49.4\% |
| \$50.01 to \$60 | . $0 \%$ | .0\% | .0\% |
| \$60.01 to \$70 | .0\% | .0\% | 50.6\% |
| \$70.01 to \$80 | 17.3\% | 17.5\% | .0\% |
| \$80.01 to \$90 | . $0 \%$ | . $0 \%$ | . $0 \%$ |
| \$90.01 to \$100 | 17.3\% | 17.5\% | . $0 \%$ |
| Over \$100 | 10.2\% | 9.8\% | .0\% |
| Not sure | .0\% | .0\% | . $0 \%$ |
| Total | $\mathrm{N}=11$ | $\mathrm{N}=11$ | $\mathrm{N}=2$ |

Types of stores where CHAPS were purchased

|  |  | 9\%Reficom | Fifundinvifu |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | .0\% | . $0 \%$ | .0\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 42.7\% | 42.2\% | .0\% |
| General Sporting Goods (The Sports Authority) | . $0 \%$ | .0\% | 33.1\% |
| Local shop (mom and pop shops) | 11.1\% | 12.2\% | 33.1\% |
| Printed Catalog (Bass Pro, Cabelas) | 4.2\% | 4.5\% | .0\% |
| Website (Cabelas, Bass Pro) | 17.2\% | 15.9\% | .0\% |
| Gun shows or expos | .0\% | .0\% | 33.8\% |
| Used | 20.9\% | 21.2\% | .0\% |
| Other | 3.9\% | 4.0\% | .0\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $\mathrm{N}=11$ | $\mathrm{N}=11$ | $\mathrm{N}=2$ |


| Age of Respondents |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 3xint M MUMETh <br> T1Dereor | 2nส 2 The $\text { Eab } 18 \text { : }$ |
| Under 18 |  | 1．5\％ | 1．8\％ | 1．0\％ |
| 18 to 24 |  | 6．6\％ | 8．5\％ | 8．1\％ |
| 25 to 34 |  | 27．9\％ | 27．0\％ | 33．3\％ |
| 35 to 44 |  | 28．5\％ | 27．3\％ | 24．3\％ |
| 45 to 54 |  | 22．1\％ | 21．9\％ | 18．2\％ |
| 55 to 64 |  | 9．4\％ | 9．3\％ | 13．3\％ |
| 65 and older |  | 4．0\％ | 4．1\％ | 1．8\％ |
| Total |  | 100．0\％ | 100．0\％ | 100．0\％ |
|  |  | $\mathrm{N}=1233$ | $N=1455$ | $\mathrm{N}=164$ |

Household Income

|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Ftemites | Misedere |  |
| Under \＄ 10,000 | 5．5\％ | 6．3\％ | 5．4\％ |
| \＄10，000 to \＄19，999 | 5．1\％ | 4．9\％ | 2．5\％ |
| \＄20，000 to \＄29，999 | 11．6\％ | 11．6\％ | 10．8\％ |
| \＄30，000 to \＄39，999 | 16．3\％ | 15．8\％ | 11．9\％ |
| \＄40，000 to \＄49，999 | 12．1\％ | 11．5\％ | 11．2\％ |
| \＄50，000 to \＄74，999 | 25．6\％ | 25．5\％ | 28．5\％ |
| \＄75，000 to \＄99，999 | 12．9\％ | 12．4\％ | 12．4\％ |
| \＄100，000 or above | 10．9\％ | 12．0\％ | 17．3\％ |
| Total | 100．0\％ | 100．0\％ | 100．0\％ |
|  |  | $N=1455$ | $N=164$ |

Education Level

|  |  |  |  |
| :---: | :---: | :---: | :---: |
| 11 years or less | 4．5\％ | 4．9\％ | 3．3\％ |
| 12 years | 29．7\％ | 29．3\％ | 21．8\％ |
| 1－3 years of college | 41．4\％ | 40．8\％ | 36．4\％ |
| 4 or more vears of college | 24．4\％ | 25．0\％ | 38．6\％ |
| Total | 100．0\％ | 100．0\％ | 100．0\％ |
|  | $\mathrm{N}=1233$ | $N=1455$ | $N=164$ |

Of people who reported buying HUNTING ACCESSORIES last month, they purchased:

| Bipods and shooting sticks | $13.59 \%$ | $13.33 \%$ | $4.28 \%$ |
| :--- | ---: | ---: | ---: |
| Electronics | $7.19 \%$ | $6.82 \%$ | $2.07 \%$ |
| Flashlights, lanterns, lighting <br> devices | $25.49 \%$ | $23.57 \%$ | $10.80 \%$ |
| Gun cases or sleeves | $18.92 \%$ | $17.71 \%$ |  |
| Game cleaning supplies | $14.04 \%$ | $13.61 \%$ | $9.70 \%$ |
| Gun safes | $3.52 \%$ | $4.57 \%$ | $29.45 \%$ |
| Holsters ammo belts | $13.98 \%$ | $13.83 \%$ | $3.30 \%$ |
| Knives | $29.23 \%$ | $29.19 \%$ | $5.68 \%$ |
| Scents, scent coverings, or | $17.61 \%$ | $18.19 \%$ | $29.46 \%$ |
| eliminators |  |  | $8.23 \%$ |
| Tree stands blinds tripods | $13.98 \%$ | $13.26 \%$ | $10.70 \%$ |
| None | $6.00 \%$ | $5.52 \%$ | $.00 \%$ |
| Other | $11.98 \%$ | $12.55 \%$ | $23.86 \%$ |
| Total | $100.00 \%$ | $100.00 \%$ | $100.00 \%$ |



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Average spent on BIPODS AND SHOOTING STICKS purchased

|  |  | 9fRefump |  |
| :---: | :---: | :---: | :---: |
| Mean | \＄33．64 | \＄33．33 | \＄33．08 |
| N | 134 | 158 | 6 |

Cost of BIPODS AND SHOOTING STICKS purchased

|  |  | 6783mors |  |
| :---: | :---: | :---: | :---: |
| \＄0－\＄5．99 | 2．3\％ | 2．2\％ | ．0\％ |
| \＄6．00－\＄10．99 | 10．1\％ | 9．9\％ | ．0\％ |
| \＄11．00－\＄20．99 | 13．7\％ | 15．1\％ | 44．7\％ |
| \＄21．00－\＄30．99 | 14．4\％ | 15．2\％ | 9．1\％ |
| \＄31．00－\＄40．99 | 17．3\％ | 15．2\％ | ．0\％ |
| \＄41．00－\＄50．99 | 15．1\％ | 15．3\％ | ．0\％ |
| Over \＄50．99 | 21．6\％ | 21．7\％ | 46．2\％ |
| Not sure | 5．5\％ | 5．4\％ | ．0\％ |
| Total | $\mathrm{N}=151$ | $\mathrm{N}=172$ | $\mathrm{N}=6$ |

Types of stores where BIPODS AND SHOOTING STICKS were purchased

| Mass Merchant（Wal－Mart， | $19.0 \%$ | $18.9 \%$ | $33.5 \%$ |
| :--- | ---: | ---: | ---: |
| M－Mart，Sams Club） |  |  |  |
| Outdoor Specialty Store <br> （Bass Pro，Cabelas，Gander <br> Mountain） | $40.0 \%$ | $42.1 \%$ | $9.1 \%$ |
| General Sporting Goods（The <br> Sports Authority） | $5.3 \%$ | $5.2 \%$ | $46.2 \%$ |
| Local shop（mom and pop <br> shops） | $9.0 \%$ | $8.6 \%$ | $.0 \%$ |
| Printed Catalog（Bass Pro， <br> Cabelas） | $.8 \%$ | $1.4 \%$ | $4.7 \%$ |
| Website（Cabelas，Bass Pro） | $17.1 \%$ | $15.8 \%$ | $6.5 \%$ |
| Gun shows or expos | $3.6 \%$ | $3.1 \%$ | $.0 \%$ |
| Used | $2.2 \%$ | $2.0 \%$ | $.0 \%$ |
| Other | $1.8 \%$ | $1.6 \%$ | $.0 \%$ |
| Not sure | $1.3 \%$ | $1.2 \%$ | $.0 \%$ |
| Total | $\mathrm{N}=153$ | $\mathrm{~N}=174$ |  |


| Type of ELECTRONICS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | ThDifupit |  |
| GPS | 34.7\% | 34.9\% | 61.0\% |
| Two-way radios | 27.8\% | 26.2\% | 29.3\% |
| Other | 37.6\% | 38.8\% | 9.7\% |
| Total | $\mathrm{N}=86$ | $\mathrm{N}=96$ | $N=6$ |

Brand of ELECTRONICS purchased

| Cobra | $5.3 \%$ | $4.9 \%$ |
| :--- | ---: | ---: |
| Garmin | $28.7 \%$ | $28.3 \%$ |
| Humminbird | $.0 \%$ | $.0 \%$ |
| Lowrance | $4.3 \%$ | $4.2 \%$ |
| Magellan (including | $8.2 \%$ | $8.2 \%$ |
| Explorist) |  |  |
| Midland | $2.9 \%$ | $.0 \%$ |
| Motorola | $11.7 \%$ | $3.0 \%$ |
| Raymarine | $.0 \%$ | $10.8 \%$ |
| Uniden | $2.2 \%$ | $.0 \%$ |
| Not sure | $6.3 \%$ | $1.8 \%$ |
| Other | $30.4 \%$ | $6.0 \%$ |
| Total |  |  |

Average spent on ELECTRONICS purchased

| ER |  |  |
| :--- | ---: | ---: |
| Mean | $\$ 148.04$ | $\$ 152.95$ |
| N | 75 | 85 |



Types of stores where ELECTRONICS were purchased

| \％Me memer | ＋5dmug | 81Exmer | FSh ${ }^{\text {andus }}$ |
| :---: | :---: | :---: | :---: |
| Mass Merchant（Wal－Mart， K－Mart，Sams Club） | 15．4\％ | 14．4\％ | ．0\％ |
| Outdoor Specialty Store （Bass Pro，Cabelas，Gander Mountain） | 47．0\％ | 46．4\％ | 62．6\％ |
| General Sporting Goods（The Sports Authority） | 9．5\％ | 8．8\％ | 27．0\％ |
| Local shop（mom and pop shops） | 1．5\％ | 3．2\％ | ．0\％ |
| Printed Catalog（Bass Pro， Cabelas） | ．6\％ | ．6\％ | 10．4\％ |
| Website（Cabelas，Bass Pro） | 16．8\％ | 16．5\％ | ．0\％ |
| Gun shows or expos | 3．5\％ | 2．9\％ | ．0\％ |
| Used | ．6\％ | ．5\％ | ．0\％ |
| Other | 5．0\％ | 6．8\％ | ．0\％ |
| Not sure | ． $0 \%$ | ．0\％ | ．0\％ |
| Total | $\mathrm{N}=85$ | $\mathrm{N}=93$ | $N=6$ |

Type of FLASHLIGHTS, LANTERNS, AND LIGHTING DEVICES purchased

|  | 70883019 | ThPedeme |  |
| :---: | :---: | :---: | :---: |
| Flashlight | 78.1\% | 76.4\% | 75.5\% |
| Lantern | 8.7\% | 9.2\% | 11.8\% |
| Other lighting device | 13.2\% | 14.4\% | 12.8\% |
| Total | $\mathrm{N}=313$ | $\mathrm{N}=340$ | $\mathrm{N}=25$ |

Brand of FLASHLIGHTS, LANTERNS, AND LIGHTING DEVICES purchased


Average spent on FLASHLIGHTS, LANTERNS, AND LIGHTING DEVICES

|  | 3fewateg | 915 609 | Fibisguref |
| :---: | :---: | :---: | :---: |
| Mean | \$27.29 | \$27.29 | \$24.56 |
| N | 257 | 284 | 13 |

Cost of FLASHLIGHTS, LANTERNS, AND LIGHTING DEVICES purchased

| - | ERE6enode | CTEEMDO | Feberimem |
| :---: | :---: | :---: | :---: |
| \$0-\$5.99 | 4.4\% | 4.3\% | 10.0\% |
| \$6.00-\$10.99 | 9.8\% | 9.9\% | 15.4\% |
| \$11.00-\$20.99 | 25.6\% | 25.9\% | 21.9\% |
| \$21.00-\$30.99 | 22.2\% | 22.0\% | 22.6\% |
| \$31.00-\$40.99 | 11.0\% | 10.9\% | .0\% |
| \$41.00-\$50.99 | 5.5\% | 5.5\% | 12.8\% |
| Over \$50.99 | 17.2\% | 17.2\% | 13.0\% |
| Not sure | 4.3\% | 4.3\% | 4.3\% |
| Total | $\mathrm{N}=312$ | N=339 | $\mathrm{N}=25$ |

Types of stores where FLASHLIGHTS, LANTERNS, AND LIGHTING DEVICES
were purchased

|  | rebaserem | FTE EROT | Feberive |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 36.5\% | 36.1\% | 25.0\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 27.8\% | 27.6\% | 35.5\% |
| General Sporting Goods (The Sports Authority) | 6.2\% | 5.9\% | 12.9\% |
| Local shop (mom and pop shops) | 7.1\% | 8.0\% | 18.9\% |
| Printed Catalog (Bass Pro, Cabelas) | 2.1\% | 1.9\% | .0\% |
| Website (Cabelas, Bass Pro) | 9.8\% | 10.2\% | 6.1\% |
| Gun shows or expos | 3.2\% | 3.2\% | 1.5\% |
| Used | 1.0\% | 1.0\% | .0\% |
| Other | 6.3\% | 5.9\% | .0\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $\mathrm{N}=312$ | $\mathrm{N}=339$ | $N=25$ |

Type of GUN CASES or SLEEVES purchased

|  | Tiderom |  | Testumit |
| :---: | :---: | :---: | :---: |
| Hard sided cases | 35.5\% | 36.2\% | 58.5\% |
| Soft sided cases | 55.5\% | 54.6\% | 41.5\% |
| Other | 9.0\% | 9.2\% | .0\% |
| Total | $\mathrm{N}=216$ | $\mathrm{N}=245$ | $\mathrm{N}=14$ |

Brand of GUN CASES or SLEEVES purchased

| \% | Ifemme | 91ExMget | Wtixtue |
| :---: | :---: | :---: | :---: |
| Boyt | 4.8\% | 4.6\% | 2.3\% |
| Doskocil | 3.2\% | 3.2\% | 7.9\% |
| Plano | 18.5\% | 18.8\% | 23.5\% |
| SKB | 2.7\% | 2.7\% | 7.7\% |
| Not sure | 26.6\% | 25.9\% | 33.1\% |
| Other | 44.2\% | 44.8\% | 25.5\% |
| Total | $\mathrm{N}=215$ | $\mathrm{N}=244$ | $\mathrm{N}=14$ |

Average spent on GUN CASES or SLEEVES purchased

|  |  | 91180mec |  |
| :---: | :---: | :---: | :---: |
| Mean | \$49.55 | \$51.02 | \$38.83 |
| N | 198 | 222 | 13 |

Cost of GUN CASES or SLEEVES purchased

|  | Ptatege | MDEses | Febenos |
| :---: | :---: | :---: | :---: |
| \$0-\$10 | 6.2\% | 6.6\% | .0\% |
| \$11-\$20 | 28.4\% | 27.7\% | 17.6\% |
| \$21-\$30 | 24.2\% | 24.9\% | 34.4\% |
| \$31-\$40 | 8.8\% | 8.3\% | 15.4\% |
| \$41-\$50 | 11.0\% | 9.7\% | 20.3\% |
| \$51-\$75 | 7.2\% | 7.8\% | 7.7\% |
| \$76-\$100 | 5.4\% | 5.5\% | .0\% |
| \$101-\$250 | 4.9\% | 5.1\% | 4.6\% |
| \$251-\$500 | 2.3\% | 2.7\% | .0\% |
| Over \$500 | 1.1\% | 1.1\% | .0\% |
| Not sure | .5\% | . $6 \%$ | .0\% |
| Total | $\mathrm{N}=213$ | $\mathrm{N}=242$ | $\mathrm{N}=14$ |

Types of stores where GUN CASES or SLEEVES were purchased

| 2umedumedind | Etedume | 19EMU04 | Ethelut |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 26.1\% | 25.8\% | 6.3\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 36.1\% | 35.3\% | 40.7\% |
| General Sporting Goods (The Sports Authority) | 5.9\% | 6.7\% | 22.7\% |
| Local shop (mom and pop shops) <br> Printed Catalog (Bass Pro, Cabelas) | $\begin{array}{r} 14.2 \% \\ .5 \% \end{array}$ | $\begin{array}{r} 13.6 \% \\ .4 \% \end{array}$ | $\begin{array}{r} 18.6 \% \\ .0 \% \end{array}$ |
| Website (Cabelas, Bass Pro) Gun shows or expos | $\begin{aligned} & 7.9 \% \\ & 4.1 \% \end{aligned}$ | $\begin{aligned} & 8.0 \% \\ & 4.4 \% \end{aligned}$ | $\begin{array}{r} 10.8 \% \\ .9 \% \end{array}$ |
| Used | .4\% | .7\% | .0\% |
| Other | 4.4\% | 4.3\% | .0\% |
| Not sure | . $3 \%$ | .8\% | . $0 \%$ |
| Total | $\mathrm{N}=214$ | $\mathrm{N}=243$ | $\mathrm{N}=14$ |

Average spent on GAME CLEANING SUPPLIES purchased

| - | - befemieg | 918 40 dm |  |
| :---: | :---: | :---: | :---: |
| Mean | \$26.23 | \$25.58 | \$19.08 |
| N | 148 | 172 | 38 |

Cost of GAME CLEANING SUPPLIES purchased

|  | Teteoper | YTERes | Feasxues |
| :---: | :---: | :---: | :---: |
| 0 to \$20 | 31.8\% | 33.4\% | 62.6\% |
| \$20.01 to \$30 | 42.4\% | 41.8\% | 19.1\% |
| \$30.01 to \$40 | 13.2\% | 13.4\% | 15.2\% |
| \$40.01 to \$50 | 2.7\% | 2.4\% | .0\% |
| \$50.01 to \$60 | 3.5\% | 3.2\% | .0\% |
| \$60.01 to \$70 | 1.7\% | 1.5\% | .0\% |
| \$70.01 to \$80 | .0\% | .0\% | 1.6\% |
| \$80.01 to \$90 | .1\% | .1\% | .0\% |
| \$90.01 to \$100 | 2.3\% | 2.2\% | .0\% |
| Over \$100 | 1.7\% | 1.5\% | 1.5\% |
| Not sure | . $5 \%$ | .5\% | .0\% |
| Total | $\mathrm{N}=159$ | $\mathrm{N}=177$ | $N=39$ |

Types of stores where GAME CLEANING SUPPLIES were purchased

|  | Stumues | 19EMU04 | Stieviex |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 31.6\% | 31.0\% | 37.5\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 39.2\% | 37.4\% | 24.1\% |
| General Sporting Goods (The Sports Authority) | 13.3\% | 14.3\% | 11.5\% |
| Local shop (mom and pop shops) <br> Printed Catalog (Bass Pro, Cabelas) | $7.5 \%$ $.5 \%$ | $\begin{gathered} 7.9 \% \\ .4 \% \end{gathered}$ | $\begin{array}{r} 15.9 \% \\ 3.1 \% \end{array}$ |
| Website (Cabelas, Bass Pro) Gun shows or expos | $\begin{aligned} & 1.6 \% \\ & 1.3 \% \end{aligned}$ | $\begin{aligned} & 2.4 \% \\ & 1.2 \% \end{aligned}$ | $\begin{array}{r} 6.0 \% \\ .3 \% \end{array}$ |
| Used | .0\% | .0\% | .0\% |
| Other | 5.0\% | 5.4\% | 1.7\% |
| Not sure | .0\% | .0\% | . $0 \%$ |
| Total | $\mathrm{N}=158$ | $\mathrm{N}=176$ | $\mathrm{N}=39$ |

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| Brand of GUN SAFES purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | 91D ${ }^{\text {digoc }}$ |  |
| Browning | 8.6\% | 5.9\% | .0\% |
| Liberty | 11.8\% | 8.4\% | 44.4\% |
| Remington | 9.2\% | 6.4\% | .0\% |
| Sentry | 29.3\% | 20.7\% | 16.1\% |
| Other | 40.1\% | 58.0\% | 6.7\% |
| Not sure | . $9 \%$ | .6\% | 32.8\% |
| Total | $\mathrm{N}=43$ | $\mathrm{N}=49$ | $\mathrm{N}=5$ |

Average spent on GUN SAFES purchased

|  | Eepreve | YTBet09 | Fea |
| :---: | :---: | :---: | :---: |
| Mean | \$440.37 | \$527.10 | \$537.05 |
| N | 35 | 56 | 4 |

Cost of GUN SAFES purchased

|  | 5stamura | \% meamoy | Etimurgen |
| :---: | :---: | :---: | :---: |
| \$0-\$25 | 7.9\% | 5.5\% | .0\% |
| \$25.01-\$50 | 7.3\% | 5.5\% | .0\% |
| \$50.01-\$100 | 21.3\% | 14.5\% | 32.8\% |
| \$100.01-\$200 | 12.5\% | 8.8\% | .0\% |
| \$200.01-\$400 | 9.6\% | 6.8\% | 22.8\% |
| \$400.01-\$600 | 8.8\% | 5.8\% | .0\% |
| \$600.01-\$800 | 12.8\% | 38.9\% | .0\% |
| \$800.01-\$1000 | 4.7\% | 3.3\% | .0\% |
| Over \$1000 | 15.1\% | 10.8\% | 44.4\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $\mathrm{N}=43$ | $\mathrm{N}=49$ | $N=5$ |

Types of stores where GUN SAFES were purchased

| ER |
| :--- | ---: | ---: | ---: |

Brand of HOLSTERS/AMMO BELTS purchased

|  |  | Tapeniof | FWhibutivivisiv |
| :---: | :---: | :---: | :---: |
| Bianchi | 9.5\% | 9.0\% | 0\% |
| Galco | 6.4\% | 5.9\% | 2.5\% |
| Triple-K | 3.3\% | 3.0\% | 6.2\% |
| Uncle Mikes | 22.8\% | 22.2\% | 2.9\% |
| Bob Allen | 2.4\% | 3.0\% | .0\% |
| Fobus | 42.0\% | 42.4\% | .0\% |
| Safariland | 11.8\% | 12.7\% | .0\% |
| Blackhawk | .0\% | .0\% | .0\% |
| Bulldog | .2\% | .2\% | .0\% |
| Aker | .0\% | .0\% | .0\% |
| Boston Leather | .0\% | .0\% | .0\% |
| Comp-Tac | .0\% | .0\% | .0\% |
| DeSantis Leather | .0\% | .0\% | .0\% |
| G-Code | .0\% | .0\% | .0\% |
| Gould \& Goodrich | .0\% | .0\% | .0\% |
| Stallion Leather | .0\% | .0\% | .0\% |
| Other | . $0 \%$ | .0\% | 88.5\% |
| Not sure | 1.6\% | 1.5\% | .0\% |
| Total | $\mathrm{N}=190$ | $\mathrm{N}=218$ | $\mathrm{N}=11$ |


| Average spent on HOLSTERS/AMMO BELTS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | -5mbedels |  | Hes meles |
| Mean | \$27.89 | \$27.44 | \$27.68 |
| N | 141 | 166 | 7 |

Cost of HOLSTERS/AMMO BELTS purchased

| \%emfu | ETEswarem |  | -5esumise |
| :---: | :---: | :---: | :---: |
| \$0-\$5.99 | 2.2\% | 2.1\% | 8.2\% |
| \$6.00-\$10.99 | 9.6\% | 10.1\% | .0\% |
| \$11.00-\$20.99 | 29.7\% | 29.9\% | 35.3\% |
| \$21.00-\$30.99 | 22.6\% | 23.0\% | 7.5\% |
| \$31.00-\$40.99 | 8.9\% | 8.6\% | 32.2\% |
| \$41.00-\$50.99 | 9.6\% | 8.7\% | 6.5\% |
| Over \$50.99 | 15.8\% | 15.3\% | 10.3\% |
| Not sure | 1.5\% | 2.2\% | .0\% |
| Total | $\mathrm{N}=184$ | $\mathrm{N}=212$ | $N=11$ |

Types of stores where HOLSTERS／AMMO BELTS were purchased

|  | Efbemer | 97BEzigog | Fergexmus |
| :---: | :---: | :---: | :---: |
| Mass Merchant（Wal－Mart， K－Mart，Sams Club） | 6．5\％ | 7．9\％ | 7．5\％ |
| Outdoor Specialty Store （Bass Pro，Cabelas，Gander Mountain） | 19．3\％ | 17．8\％ | 9．7\％ |
| General Sporting Goods（The Sports Authority） | 12．7\％ | 12．0\％ | 2．5\％ |
| Local shop（mom and pop shops） | 15．9\％ | 17．5\％ | 45．1\％ |
| Printed Catalog（Bass Pro， Cabelas） | 3．1\％ | 2．9\％ | ．0\％ |
| Website（Cabelas，Bass Pro） Gun shows or expos | $\begin{array}{r} \hline 25.5 \% \\ 5.5 \% \end{array}$ | $\begin{array}{r} \hline 24.2 \% \\ 4.8 \% \end{array}$ | $\begin{aligned} & \hline 19.1 \% \\ & 11.9 \% \end{aligned}$ |
| Used | 2．5\％ | 2．7\％ | 0\％ |
| Other | 8．4\％ | 9．6\％ | 4．3\％ |
| Not sure | ．7\％ | ．6\％ | ．0\％ |
| Total | $\mathrm{N}=189$ | $\mathrm{N}=216$ | $N=11$ |

Brand of KNIVES purchased

|  | 7ebamene | 918 0 cios | Fibizinsebu |
| :---: | :---: | :---: | :---: |
| Benchmade | ．0\％ | ．0\％ | 6．8\％ |
| Browning | ．0\％ | ．0\％ | 8．3\％ |
| Buck | ．0\％ | ．0\％ | 18．1\％ |
| Case | ．0\％ | ．0\％ | 5．7\％ |
| Gerber | 27．1\％ | 27．4\％ | 5．6\％ |
| Kershaw | 17．5\％ | 17．9\％ | 8．6\％ |
| Knives of Alaska | ．0\％ | ．0\％ | ．0\％ |
| Outdoor Edge | 4．1\％ | 3．9\％ | ．0\％ |
| Rapala | ．0\％ | ．0\％ | ．0\％ |
| Schrade | ．0\％ | ．0\％ | 7．1\％ |
| Other | 51．3\％ | 50．7\％ | 35．7\％ |
| Not sure | ．0\％ | ．0\％ | 4．0\％ |
| Total | $\mathrm{N}=6$ | $\mathrm{N}=6$ | $N=55$ |



| Cost of KNIVES purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| 0 to \$20 | 17.6\% | 16.2\% | 18.6\% |
| \$20.01 to \$30 | 24.4\% | 23.2\% | 13.3\% |
| \$30.01 to \$40 | 16.1\% | 15.5\% | 16.2\% |
| \$40.01 to \$50 | 9.5\% | 9.6\% | 17.5\% |
| \$50.01 to \$60 | 8.3\% | 13.4\% | 7.3\% |
| \$60.01 to \$70 | 4.7\% | 4.3\% | 8.2\% |
| \$70.01 to \$80 | 2.2\% | 2.1\% | .0\% |
| \$80.01 to \$90 | 8.1\% | 7.0\% | 2.8\% |
| \$90.01 to \$100 | 3.0\% | 2.8\% | 5.8\% |
| Over \$100 | 3.8\% | 3.6\% | 5.7\% |
| Not sure | 2.3\% | 2.3\% | 4.6\% |
| Total | $\mathrm{N}=367$ | $\mathrm{N}=414$ | $N=55$ |

Types of stores where KNIVES were purchased

|  | Featere | MPeriop | Febeforsi |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, <br> K-Mart, Sams Club) | 20.1\% | 18.8\% | 23.1\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 21.5\% | 21.0\% | 17.6\% |
| General Sporting Goods (The Sports Authority) | 10.1\% | 14.3\% | 4.4\% |
| Local shop (mom and pop shops) | 9.5\% | 8.7\% | 14.1\% |
| Printed Catalog (Bass Pro, Cabelas) | 2.4\% | 2.5\% | 5.3\% |
| Website (Cabelas, Bass Pro) | 14.2\% | 14.0\% | 7.9\% |
| Gun shows or expos | 5.4\% | 5.3\% | 9.8\% |
| Used | 2.3\% | 2.1\% | .0\% |
| Other | 13.3\% | 12.1\% | 14.3\% |
| Not sure | 1.3\% | 1.2\% | 3.5\% |
| Total | $\mathrm{N}=366$ | $\mathrm{N}=413$ | $\mathrm{N}=55$ |

Brand of SCENTS, SCENT COVERINGS OR ELIMINATORS purchased

|  | reb 2009 | Ye 2008 | reb ebos |
| :---: | :---: | :---: | :---: |
| BuckStop | 1.7\% | 2.2\% | 10.4\% |
| Code Blue | 4.6\% | 5.4\% | .0\% |
| Hunters Specialities | 17.0\% | 16.1\% | 31.6\% |
| Prime Time | .5\% | .9\% | .0\% |
| Scent-A-Way | 40.9\% | 38.8\% | 37.9\% |
| Tinks | 14.8\% | 15.8\% | .0\% |
| Wildlife Research Center | 10.4\% | 11.6\% | 7.4\% |
| Not sure | 5.1\% | 4.0\% | 9.0\% |
| Other | 5.0\% | 5.4\% | 3.6\% |
| Total | $\mathrm{N}=211$ | $\mathrm{N}=258$ | $\mathrm{N}=11$ |

Average spent on SCENTS, SCENT COVERINGS OR ELIMINATORS purchased

| Pser | reterone | Gremor | retrems |
| :---: | :---: | :---: | :---: |
| Mean | \$9.66 | \$9.82 | \$5.77 |
| N | 174 | 215 | 9 |

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Cost of SCENTS, SCENT COVERINGS OR ELIMINATORS purchased

| 202\% | - + efemem | 4ibeduoc | \% = Edekevzes |
| :---: | :---: | :---: | :---: |
| \$0-\$2.00 | 4.0\% | 3.5\% | .0\% |
| \$2.01-\$4.00 | 7.4\% | 6.5\% | 17.0\% |
| \$4.01-\$6.00 | 8.5\% | 8.9\% | 27.0\% |
| \$6.01-\$8.00 | 19.4\% | 19.9\% | 35.5\% |
| \$8.01-\$10.00 | 15.6\% | 16.7\% | 7.4\% |
| \$10.01-\$12.00 | 18.5\% | 16.3\% | .0\% |
| \$12.01-\$14.00 | 4.9\% | 6.3\% | .0\% |
| \$14.01-\$16.00 | 6.3\% | 5.8\% | . $0 \%$ |
| \$16.01-\$18.00 | 2.1\% | 1.7\% | .0\% |
| \$18.01-\$20.00 | 3.8\% | 3.4\% | .0\% |
| Over \$20.00 | 5.6\% | 6.8\% | .0\% |
| Not sure | 4.0\% | 4.3\% | 13.1\% |
| Total | $\mathrm{N}=209$ | $\mathrm{N}=256$ | $\mathrm{N}=11$ |

Types of stores where SCENTS, SCENT COVERINGS OR ELIMINATORS were purchased

|  | referme | TIP dion | ERvamim |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 41.8\% | 38.9\% | 46.7\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 30.7\% | 30.3\% | 29.5\% |
| General Sporting Goods (The Sports Authority) | 11.4\% | 11.8\% | 13.3\% |
| Local shop (mom and pop shops) | 8.4\% | 10.4\% | 10.4\% |
| Printed Catalog (Bass Pro, Cabelas) | 1.7\% | 1.8\% | .0\% |
| Website (Cabelas, Bass Pro) | 3.3\% | 4.2\% | .0\% |
| Gun shows or expos | 1.9\% | 1.8\% | .0\% |
| Used | . $0 \%$ | . $0 \%$ | .0\% |
| Other | .8\% | . $7 \%$ | .0\% |
| Not sure | .0\% | . $0 \%$ | .0\% |
| Total | $\mathrm{N}=210$ | $\mathrm{N}=256$ | $\mathrm{N}=11$ |

Type of TREE STANDS, BLINDS, and TRIPODS purchased

| 免 |  |  |  |
| :---: | :---: | :---: | :---: |
| Non climbing | 23.9\% | 24.7\% | . $0 \%$ |
| Climbing | 20.0\% | 19.4\% | .0\% |
| Tripods stands | 4.6\% | 4.7\% | . $0 \%$ |
| Blinds | 42.2\% | 41.5\% | .0\% |
| Accessories | 6.3\% | 6.4\% | .0\% |
| Other | 3.1\% | 3.3\% | .0\% |
| 9204 | .0\% | .0\% | 30.0\% |
| 9205 | .0\% | .0\% | 28.6\% |
| 9207 | .0\% | . $0 \%$ | 41.5\% |
| Total | $N=156$ | $\mathrm{N}=181$ | $N=16$ |

Brand of TREE STANDS, BLINDS, and TRIPODS purchased

| API Grand Slam | $2.1 \%$ | $2.4 \%$ |
| :--- | ---: | ---: |
| Big Game | $11.8 \%$ | $11.1 \%$ |
| Gorilla | $14.3 \%$ | $15.0 \%$ |
| Rivers Edge | $5.8 \%$ | $5.8 \%$ |
| Strong Built | $1.1 \%$ | $1.0 \%$ |
| Summit | $9.2 \%$ | $9.2 \%$ |
| Not sure | $16.7 \%$ | $14.6 \%$ |
| Other | $38.9 \%$ | $40.9 \%$ |
| Total | $\mathrm{N}=156$ | $\mathrm{~N}=181$ |

Average spent on TREE STANDS, BLINDS, and TRIPODS purchased

| 学 |  |  |  |
| :--- | ---: | ---: | ---: |
| Mean | $\$ 130.51$ | $\$ 129.36$ | $\$ 101.05$ |
| N | 144 | 164 | 14 |

Cost of TREE STANDS，BLINDS，and TRIPODS purchased

|  |  |  |  |
| :---: | :---: | :---: | :---: |
| \＄0－\＄10 | 3．1\％ | 3．3\％ | 0\％ |
| \＄11－\＄20 | 3．7\％ | 3．8\％ | 2．8\％ |
| \＄21－\＄30 | 7．7\％ | 7．3\％ | 4．1\％ |
| \＄31－\＄40 | 3．6\％ | 4．3\％ | ．0\％ |
| \＄41－\＄50 | 7．4\％ | 7．8\％ | 20．2\％ |
| \＄51－\＄75 | 10．0\％ | 10．0\％ | 12．5\％ |
| \＄76－\＄100 | 20．9\％ | 20．2\％ | 32．2\％ |
| \＄101－\＄250 | 32．8\％ | 33．1\％ | 25．6\％ |
| \＄251－\＄500 | 10．0\％ | 9．7\％ | 2．5\％ |
| Over \＄500 | ．1\％ | ．1\％ | ．0\％ |
| Not sure | ．6\％ | ． $5 \%$ | ．0\％ |
| Total | $\mathrm{N}=154$ | $\mathrm{N}=179$ | $N=16$ |

Types of stores where TREE STANDS，BLINDS，and TRIPODS were purchased

|  | Eramerem | 3⿴囗十⺀⿺𠃊⿻丷木斤丶 | reiminime |
| :---: | :---: | :---: | :---: |
| Mass Merchant（Wal－Mart， K－Mart，Sams Club） | 7．3\％ | 7．5\％ | 13．7\％ |
| Outdoor Specialty Store （Bass Pro，Cabelas，Gander Mountain） | 38．1\％ | 36．1\％ | 45．0\％ |
| General Sporting Goods（The Sports Authority） | 19．5\％ | 20．1\％ | 2．3\％ |
| Local shop（mom and pop shops） | 4．6\％ | 4．4\％ | 2．5\％ |
| Printed Catalog（Bass Pro， Cabelas） | 1．6\％ | 2．5\％ | 13．1\％ |
| Website（Cabelas，Bass Pro） | 14．9\％ | 14．9\％ | 2．4\％ |
| Gun shows or expos | 2．6\％ | 2．5\％ | ．8\％ |
| Used | 2．6\％ | 2．5\％ | 20．2\％ |
| Other | 8．7\％ | 9．5\％ | ．0\％ |
| Not sure | ．0\％ | ．0\％ | ．$\%$ \％ |
| Total | $N=154$ | $\mathrm{N}=179$ | $\mathrm{N}=16$ |


| Age of Respondents |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| Under 18 | 1.0\% | 1.2\% | .0\% |
| 18 to 24 | 5.9\% | 7.7\% | 9.1\% |
| 25 to 34 | 29.5\% | 29.1\% | 26.8\% |
| 35 to 44 | 28.6\% | 27.6\% | 29.3\% |
| 45 to 54 | 20.0\% | 19.9\% | 23.1\% |
| 55 to 64 | 10.1\% | 10.2\% | 9.0\% |
| 65 and older | 4.9\% | 4.5\% | 2.8\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
|  | $\mathrm{N}=1055$ | $\mathrm{N}=1253$ | $\mathrm{N}=203$ |

Household Income

|  | - |  |  |
| :---: | :---: | :---: | :---: |
|  | Fititucesin | Ginderace | Fiebides |
| Under \$ 10,000 | 4.2\% | 4.6\% | 6.3\% |
| \$10,000 to \$19,999 | 5.2\% | 5.2\% | .0\% |
| \$20,000 to \$29,999 | 13.0\% | 12.7\% | 5.7\% |
| \$30,000 to \$39,999 | 16.1\% | 15.2\% | 14.8\% |
| \$40,000 to \$49,999 | 12.3\% | 11.7\% | 12.6\% |
| \$50,000 to \$74,999 | 24.4\% | 23.9\% | 34.0\% |
| \$75,000 to \$99,999 | 13.5\% | 14.0\% | 12.9\% |
| \$100,000 or above | 11.3\% | 12.7\% | 13.8\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
|  |  | $\mathrm{N}=1253$ | $N=203$ |

Education Level

|  | PurcharedustuenugeAersserfer <br> TE 208 <br> T15 2005 <br> Fegus |  |  |
| :---: | :---: | :---: | :---: |
| 11 years or less | 3.4\% | 3.4\% | 2.6\% |
| 12 years | 27.8\% | 27.8\% | 16.2\% |
| 1-3 years of college | 43.0\% | 41.9\% | 44.8\% |
| 4 or more years of college | 25.8\% | 26.8\% | 36.4\% |
| Total | 100.0\% | 100.0\% | 100.0\% |
|  | $\mathrm{N}=1055$ | $\mathrm{N}=1253$ | $N=203$ |

Of people who reported buying SHOOTING ACCESSORIES last month, they purchased:

| -memesere | ret = 0ue | Y182009 | Teberuz |
| :---: | :---: | :---: | :---: |
| Benches and rests | 7.09\% | 6.78\% | 2.35\% |
| Targets | 48.96\% | 47.28\% | 41.89\% |
| Safety equipment | 23.23\% | 22.14\% | 22.15\% |
| Clay clay pigeons | 20.30\% | 19.38\% | 20.65\% |
| Traps and target throwing devices | 3.54\% | 3.11\% | 4.40\% |
| Rifle sling | 16.55\% | 16.44\% | 11.81\% |
| Gun cleaning supplies | 49.67\% | 50.19\% | 46.03\% |
| Lens cleaning kit | 3.91\% | 3.99\% | 1.05\% |
| Recoil pad | 5.35\% | 5.16\% | 6.46\% |
| None | 4.44\% | 4.25\% | 5.27\% |
| Other | 6.53\% | 5.62\% | .00\% |
| Total | 100.00\% | 100.00\% | 100.00\% |
|  | $\mathrm{N}=1055$ | $\mathrm{N}=1232$ | $\mathrm{N}=173$ |

Brand of BENCHES AND RESTS purchased

| - | Fer 20018 | Mreatos | Febreos |
| :---: | :---: | :---: | :---: |
| Allen | 16.7\% | 17.4\% | .0\% |
| Benchmaster | 10.6\% | 9.4\% | . $0 \%$ |
| Caldwell | 18.7\% | 18.8\% | 41.1\% |
| Do-All | 3.8\% | 3.5\% | .0\% |
| Harris | 3.3\% | 3.2\% | .0\% |
| Hoppes | .4\% | .3\% | .0\% |
| Hughes | 2.5\% | 2.3\% | 19.9\% |
| MTM | 4.4\% | 4.9\% | .0\% |
| Shooters Ridge | 3.3\% | 3.3\% | .0\% |
| Stoney Point | 4.2\% | 4.2\% | .0\% |
| Versa-Pod | 3.9\% | 3.7\% | .0\% |
| Not sure | 12.7\% | 12.4\% | 19.5\% |
| Other | 15.4\% | 16.6\% | 19.5\% |
| Total | $\mathrm{N}=67$ | $\mathrm{N}=79$ | $\mathrm{N}=6$ |



Cost of BENCHES AND RESTS purchased

| － 0 － | Ytheiden | 3ib impoe | －rabemose |
| :---: | :---: | :---: | :---: |
| 0 to \＄20 | 6．3\％ | 7．2\％ | 38．9\％ |
| \＄20．01 to \＄30 | 11．3\％ | 12．2\％ | ．0\％ |
| \＄30．01 to \＄40 | 20．3\％ | 19．7\％ | 28．9\％ |
| \＄40．01 to \＄50 | 7．9\％ | 8．0\％ | 11．7\％ |
| \＄50．01 to \＄60 | 8．1\％ | 7．2\％ | ．0\％ |
| \＄60．01 to \＄70 | 10．2\％ | 9．6\％ | ．0\％ |
| \＄70．01 to \＄80 | 4．2\％ | 4．7\％ | ．0\％ |
| \＄80．01 to \＄90 | 5．5\％ | 5．6\％ | ．0\％ |
| \＄90．01 to \＄100 | 10．6\％ | 10．6\％ | 20．4\％ |
| Over \＄100 | 12．6\％ | 12．4\％ | ． $0 \%$ |
| Not sure | 3．0\％ | 2．8\％ | ．0\％ |
| Total | $N=67$ | $\mathrm{N}=79$ | $\mathrm{N}=6$ |

Types of stores where BENCHES AND RESTS were purchased

| - | Peberios | MPemopr | Fatherpsif |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, <br> K-Mart, Sams Club) | 21.2\% | 21.3\% | 58.9\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 35.4\% | 35.4\% | 20.7\% |
| General Sporting Goods (The Sports Authority) | 6.0\% | 6.6\% | .0\% |
| Local shop (mom and pop shops) | 9.2\% | 8.4\% | .0\% |
| Printed Catalog (Bass Pro, Cabelas) | 1.8\% | 1.6\% | .0\% |
| Website (Cabelas, Bass Pro) | 15.0\% | 14.8\% | .0\% |
| Gun shows or expos | 2.8\% | 2.7\% | .0\% |
| Used | 4.3\% | 4.0\% | .0\% |
| Other | 4.2\% | 5.1\% | 20.4\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $\mathrm{N}=66$ | $\mathrm{N}=78$ | $\mathrm{N}=6$ |


| Brand of TARGETS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | Tatiminf |  |
| Do-All | . $3 \%$ | .4\% | 0\% |
| Shoot-N-C | 39.2\% | 38.8\% | 36.1\% |
| Champion | 3.6\% | 3.5\% | .9\% |
| Gamo | 2.0\% | 1.9\% | 3.0\% |
| Birchwood Casey(other than Shoot-N-C) | 4.5\% | 4.5\% | 10.2\% |
| Daisy | 2.0\% | 1.9\% | 3.1\% |
| Thompson | 1.3\% | 1.3\% | 1.6\% |
| Hoppes | 5.0\% | 5.3\% | 4.0\% |
| Allen | .9\% | 1.0\% | .0\% |
| Do-All | .0\% | . $2 \%$ | .0\% |
| Accu Air | .0\% | .0\% | .0\% |
| Caldwell | 1.7\% | 1.7\% | 4.5\% |
| TargDots | 1.4\% | 1.3\% | 2.5\% |
| Kleen-Bore | 1.5\% | 1.4\% | .0\% |
| MTM | .0\% | .0\% | .0\% |
| Other | 9.2\% | 8.9\% | 14.5\% |
| Not sure | 27.6\% | 27.8\% | 19.5\% |
| Total | $\mathrm{N}=497$ | $\mathrm{N}=555$ | $N=82$ |

Average spent on TARGETS purchased


Cost of TARGETS purchased

|  |  | 2fDemenfu |  |
| :---: | :---: | :---: | :---: |
| \$0-\$10 | 56.9\% | 56.8\% | 51.1\% |
| \$11-\$20 | 28.7\% | 28.8\% | 40.7\% |
| \$21-\$30 | 4.4\% | 4.1\% | 3.5\% |
| \$31-\$40 | .5\% | .4\% | .4\% |
| \$41-\$50 | 1.3\% | 1.2\% | .5\% |
| \$51-\$75 | .5\% | .4\% | 1.0\% |
| \$76-\$100 | 1.5\% | 1.8\% | .0\% |
| \$101-\$250 | .4\% | . $4 \%$ | 1.8\% |
| \$251-\$500 | .1\% | .1\% | .0\% |
| Over \$500 | . $0 \%$ | .0\% | .0\% |
| Not sure | 5.7\% | 5.9\% | 1.0\% |
| Total | $N=486$ | $N=544$ | $\mathrm{N}=82$ |


| \% | ERemind | Whemgou | ERumus |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 35.1\% | 34.2\% | 32.4\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 24.9\% | 25.4\% | 24.2\% |
| General Sporting Goods (The Sports Authority) | 10.4\% | 9.9\% | 19.3\% |
| Local shop (mom and pop shops) | 17.0\% | 17.9\% | 15.1\% |
| Printed Catalog (Bass Pro, Cabelas) | .0\% | .3\% | .0\% |
| Website (Cabelas, Bass Pro) | 5.2\% | 4.9\% | 3.2\% |
| Gun shows or expos | .7\% | .8\% | 2.1\% |
| Used | .1\% | .1\% | .0\% |
| Other | 5.9\% | 5.6\% | 3.7\% |
| Not sure | .7\% | .8\% | .0\% |
| Total | $N=494$ | $\mathrm{N}=552$ | $\mathrm{N}=82$ |


| Type of SAFETY EQUIPMENT purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 7 Waximper | ThExfuofe |  |
| Glasses or goggles | 30．6\％ | 29．3\％ | 23．7\％ |
| Ear protection | 68．1\％ | 69．4\％ | 76．3\％ |
| Other | 1．3\％ | 1．3\％ | ．0\％ |
| Total | $\mathrm{N}=212$ | $N=239$ | $N=33$ |

Brand of SAFETY EQUIPMENT purchased

|  | 2abemben | pimenom |  |
| :---: | :---: | :---: | :---: |
| Beretta | 2．3\％ | 2．1\％ | ．0\％ |
| Champion | 2．3\％ | 2．2\％ | ．0\％ |
| EAR | 4．6\％ | 4．4\％ | 6．4\％ |
| PROEAR | 1．8\％ | 1．6\％ | 1．8\％ |
| Peltor | 2．3\％ | 2．7\％ | 5．0\％ |
| Radian | ．1\％ | ．1\％ | ．0\％ |
| Remington | 14．6\％ | 13．7\％ | 22．3\％ |
| SportEAR | ．9\％ | ．8\％ | ．0\％ |
| Walker | 2．1\％ | 1．9\％ | ．0\％ |
| Not sure | 32．2\％ | 31．6\％ | ．0\％ |
| Other | 36．8\％ | 38．9\％ | 64．5\％ |
| Total | $\mathrm{N}=210$ | $\mathrm{N}=237$ | $N=33$ |

Average spent on SAFETY EQUIPMENT purchased

| E |  |  |  |
| :--- | ---: | ---: | ---: |
| Mean | $\$ 13.77$ | $\$ 13.62$ | $\$ 15.37$ |
| N | 208 | 232 | 30 |


| Cost of SAFETY EQUIPMENT purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 7examemem | Timemom |  |
| \$0-\$5.99 | 35.8\% | 34.7\% | 41.4\% |
| \$6.00-\$10.99 | 18.4\% | 19.2\% | 13.8\% |
| \$11.00-\$20.99 | 25.3\% | 25.3\% | 24.1\% |
| \$21.00-\$30.99 | 8.6\% | 8.5\% | 5.0\% |
| \$31.00-\$40.99 | 1.7\% | 1.7\% | .0\% |
| \$41.00-\$50.99 | 3.1\% | 3.1\% | 3.8\% |
| Over \$50.99 | 5.4\% | 5.1\% | 11.9\% |
| Not sure | 1.6\% | 2.4\% | .0\% |
| Total | $\mathrm{N}=209$ | $\mathrm{N}=236$ | $\mathrm{N}=33$ |

Types of stores where SAFETY EQUIPMENT was purchased

|  | Pstwides | 912 ${ }^{\text {a }}$ | Pchatriz |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 37.7\% | 37.0\% | 27.6\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 13.1\% | 12.8\% | 15.3\% |
| General Sporting Goods (The Sports Authority) | 11.7\% | 12.4\% | 16.8\% |
| Local shop (mom and pop shops) | 15.2\% | 16.1\% | 6.4\% |
| Printed Catalog (Bass Pro, Cabelas) | .5\% | . $4 \%$ | 1.9\% |
| Website (Cabelas, Bass Pro) | 11.5\% | 11.5\% | 24.7\% |
| Gun shows or expos | 1.5\% | 1.7\% | .0\% |
| Used | .0\% | .0\% | .0\% |
| Other | 8.7\% | 8.1\% | 7.2\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | N=209 | $\mathrm{N}=236$ | $\mathrm{N}=33$ |

Brand of CLAYS or CLAY PIGEONS purchased

|  |  | Ta Pudund |  |
| :---: | :---: | :---: | :---: |
| Do-All | 2\% | 2\% | 0\% |
| Remington | 31.6\% | 31.5\% | 31.7\% |
| White Flyer | 29.7\% | 29.6\% | 30.2\% |
| Champion | 16.2\% | 15.6\% | 14.0\% |
| Laporte | .0\% | .0\% | .0\% |
| Midwest | 2.0\% | 1.9\% | 4.7\% |
| Northwest | 2.0\% | 1.9\% | .0\% |
| Other | 3.5\% | 4.8\% | .0\% |
| Not sure | 14.7\% | 14.5\% | 19.5\% |
| Total | $N=180$ | $\mathrm{N}=200$ | $\mathrm{N}=22$ |

Average spent on CIAYS or CLAY PIGEONS purchased

| Werner |  |  |  |
| :--- | ---: | ---: | ---: |
| Mean | $\$ 13.62$ | $\$ 13.53$ | $\$ 12.00$ |
| N | 174 | 197 | 27 |

Cost of CLAYS or CLAY PIGEONS purchased

| 7- | Peterom | 1788\% | Fhamp |
| :---: | :---: | :---: | :---: |
| \$0-\$5.99 | 4.8\% | 4.4\% | .0\% |
| \$6.00-\$10.99 | 45.4\% | 46.6\% | 55.3\% |
| \$11.00-\$20.99 | 29.4\% | 29.7\% | 38.4\% |
| \$21.00-\$30.99 | 11.5\% | 10.8\% | 2.8\% |
| \$31.00-\$40.99 | 1.9\% | 1.7\% | .0\% |
| \$41.00-\$50.99 | . $3 \%$ | .3\% | .0\% |
| Over \$50.99 | .6\% | .8\% | .0\% |
| Not sure | 6.0\% | 5.8\% | 3.5\% |
| Total | $\mathrm{N}=177$ | $\mathrm{N}=197$ | $\mathrm{N}=22$ |

Types of stores where CLAYS or CLAY PIGEONS were purchased

|  | Fexemodi | Mideromi | Fthemotil |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, <br> K-Mart, Sams Club) | 48.4\% | 50.0\% | 45.2\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 23.9\% | 22.9\% | 17.4\% |
| General Sporting Goods (The Sports Authority) | 13.3\% | 12.3\% | 14.9\% |
| Local shop (mom and pop shops) | 7.2\% | 6.8\% | 11.6\% |
| Printed Catalog (Bass Pro, Cabelas) | 1.2\% | 1.2\% | .0\% |
| Website (Cabelas, Bass Pro) | .5\% | .6\% | .0\% |
| Gun shows or expos | .9\% | .8\% | .0\% |
| Used | 1.2\% | 1.3\% | .0\% |
| Other | 2.9\% | 3.5\% | 7.6\% |
| Not sure | .6\% | .6\% | 3.5\% |
| Total | $\mathrm{N}=180$ | $\mathrm{N}=200$ | $\mathrm{N}=22$ |

Number of cases of CLAYS or CLAY PIGEONS purchased

|  | Sebereve | ymeroue |
| :---: | :---: | :---: |
| 1 case | 34.2\% | 34.7\% |
| 2 cases | 39.6\% | 39.4\% |
| 3 cases | 10.5\% | 10.1\% |
| 4 cases | 4.8\% | 4.9\% |
| 5 or more cases | 11.0\% | 10.8\% |
| Total | $\mathrm{N}=176$ | $\mathrm{N}=196$ |


|  |  | TRDedmbit |  |
| :---: | :---: | :---: | :---: |
| Atlas | 9.7\% | 8.8\% | 0\% |
| Champion | 24.1\% | 24.4\% | .0\% |
| Do-All | 12.8\% | 12.7\% | 95.3\% |
| Hoppes | 6.2\% | 6.1\% | .0\% |
| MTM | . $0 \%$ | .0\% | .0\% |
| Trius | 2.6\% | 2.3\% | 4.7\% |
| Not sure | 34.1\% | 35.2\% | .0\% |
| Other | 10.6\% | 10.4\% | .0\% |
| Total | $\mathrm{N}=37$ | $\mathrm{N}=39$ | $\mathrm{N}=4$ |

Average spent on TRAPS AND TARGET THROWING DEVICES purchased

|  |  | Sibuduee | Fedewimit |
| :---: | :---: | :---: | :---: |
| Mean | \$89.90 | \$88.56 | \$65.46 |
| N | 29 | 30 | 6 |

Cost of TRAPS AND TARGET THROWING DEVICES purchased

| - | Fe8weme | 910 200\% | Fehetu8 |
| :---: | :---: | :---: | :---: |
| \$0-\$25 | 25.9\% | 28.1\% | 5.4\% |
| \$25.01-\$50 | 40.6\% | 39.0\% | 16.5\% |
| \$50.01-\$100 | 17.6\% | 17.1\% | 78.1\% |
| \$100.01-\$200 | 5.1\% | 4.9\% | .0\% |
| \$200.01-\$400 | .0\% | .0\% | .0\% |
| \$400.01-\$600 | .0\% | .0\% | .0\% |
| \$600.01-\$800 | 6.2\% | 6.2\% | .0\% |
| \$800.01-\$1000 | .0\% | .0\% | .0\% |
| Over \$1000 | .0\% | .0\% | .0\% |
| Not sure | 4.6\% | 4.7\% | .0\% |
| Total | $N=37$ | $N=39$ | $N=4$ |

Types of stores where TRAPS AND TARGET THROWING DEVICES were purchased

|  | Tebsemer | TIE 20 dy | Tebesumg |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 38.7\% | 38.8\% | 10.1\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 15.6\% | 15.3\% | 78.1\% |
| General Sporting Goods (The Sports Authority) | 15.2\% | 15.4\% | .0\% |
| Local shop (mom and pop shops) | 4.4\% | 4.0\% | .0\% |
| Printed Catalog (Bass Pro, Cabelas) | .0\% | .0\% | .0\% |
| Website (Cabelas, Bass Pro) | .0\% | .0\% | 11.8\% |
| Gun shows or expos | 6.6\% | 6.8\% | .0\% |
| Used | 10.9\% | 11.4\% | .0\% |
| Other | 6.4\% | 6.2\% | .0\% |
| Not sure | 2.3\% | 2.0\% | .0\% |
| Total | $\mathrm{N}=36$ | $\mathrm{N}=38$ | $\mathrm{N}=4$ |


| Average spent on RIFLE SLINGS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | V1B4idga | Herciume |
| Mean | \$21.70 | \$22.21 | \$19.49 |
| N | 153 | 180 | 12 |


| Cost of RIFLE SLINGS purchased |  |  |  |
| :---: | :---: | :---: | :---: |
|  | \%examinder | 92xiduom | Wheinimilusim |
| 0 to \$20 | 43.3\% | 39.8\% | 40.9\% |
| \$20.01 to \$30 | 38.8\% | 40.6\% | 30.6\% |
| \$30.01 to \$40 | 8.7\% | 10.9\% | . $0 \%$ |
| \$40.01 to \$50 | 3.8\% | 3.3\% | 4.0\% |
| \$50.01 to \$60 | 1.6\% | 1.3\% | .0\% |
| \$60.01 to \$70 | 3.2\% | 3.3\% | .0\% |
| \$70.01 to \$80 | .0\% | .0\% | .0\% |
| \$80.01 to \$90 | .0\% | .0\% | 2.3\% |
| \$90.01 to \$100 | .0\% | .0\% | .0\% |
| Over \$100 | . $3 \%$ | . $3 \%$ | .0\% |
| Not sure | .2\% | . $4 \%$ | 22.2\% |
| Total | $\mathrm{N}=169$ | $\mathrm{N}=199$ | $N=16$ |

Types of stores where RIFLE SLINGS were purchased

|  | Bsinuly | 118) | Femilus |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 26.7\% | 23.9\% | 27.8\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 30.1\% | 31.4\% | 26.0\% |
| General Sporting Goods (The Sports Authority) | 15.5\% | 15.1\% | 16.1\% |
| Local shop (mom and pop shops) | 7.0\% | 8.4\% | 4.5\% |
| Printed Catalog (Bass Pro, Cabelas) | .1\% | .7\% | 2.3\% |
| Website (Cabelas, Bass Pro) | 16.3\% | 16.8\% | 4.1\% |
| Gun shows or expos | . $9 \%$ | .7\% | .0\% |
| Used | .6\% | .5\% | .0\% |
| Other | 2.8\% | 2.4\% | 19.2\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $N=166$ | $\mathrm{N}=196$ | $N=16$ |


| Brand of GUN CLEANING SUPPLIES purchased |  |  |
| :---: | :---: | :---: |
|  |  | WhDamiom |
| Birchwood Casey | 4.5\% | 4.5\% |
| Break Free | 3.8\% | 4.4\% |
| Cabelas brand | 1.2\% | 1.1\% |
| G96 | .9\% | .8\% |
| Gunslick | 2.6\% | 2.3\% |
| Hoppes | 37.4\% | 38.6\% |
| Hornady | 1.2\% | 1.1\% |
| Inhibitor | .1\% | .1\% |
| Kleen-Bore | 5.2\% | 5.1\% |
| Otis | 1.7\% | 1.7\% |
| Outers | 4.4\% | 3.9\% |
| Pro Shot | .1\% | .1\% |
| ProTec | .2\% | .2\% |
| Rem Oil | 8.1\% | 8.1\% |
| Remington | 7.3\% | 6.9\% |
| Shooters Choice | 3.6\% | 3.0\% |
| Tetra Gun | 1.2\% | 1.1\% |
| Tipton | 1.1\% | 1.0\% |
| Not sure | 8.1\% | 8.0\% |
| Other | 7.2\% | 8.0\% |
| Total | $\mathrm{N}=535$ | $\mathrm{N}=625$ |



Cost of GUN CLEANING SUPPLIES purchased

|  | \%maximupa |  |  |
| :---: | :---: | :---: | :---: |
| \$0-\$2.00 | .8\% | .8\% | 2.0\% |
| \$2.01-\$4.00 | 5.1\% | 4.6\% | .8\% |
| \$4.01-\$6.00 | 11.2\% | 11.4\% | 6.8\% |
| \$6.01-\$8.00 | 14.5\% | 13.7\% | 17.3\% |
| \$8.01-\$10.00 | 16.1\% | 14.7\% | 10.9\% |
| \$10.01-\$12.00 | 11.7\% | 13.0\% | 25.1\% |
| \$12.01-\$14.00 | 7.4\% | 10.3\% | 2.6\% |
| \$14.01-\$16.00 | 5.5\% | 4.9\% | 11.6\% |
| \$16.01-\$18.00 | 3.3\% | 2.7\% | .5\% |
| \$18.01-\$20.00 | 6.5\% | 6.1\% | 2.8\% |
| Over \$20.00 | 15.1\% | 15.2\% | 17.4\% |
| Not sure | 2.9\% | 2.8\% | 2.2\% |
| Total | $\mathrm{N}=531$ | $\mathrm{N}=621$ | $\mathrm{N}=85$ |

Types of stores where GUN CLEANING SUPPLIES were purchased

|  | Tedemem | 4Esmid | Evexum |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 36.2\% | 34.3\% | 35.0\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 26.6\% | 26.0\% | 37.7\% |
| General Sporting Goods (The Sports Authority) | 10.4\% | 13.4\% | 7.1\% |
| Local shop (mom and pop shops) | 11.9\% | 11.7\% | 7.8\% |
| Printed Catalog (Bass Pro, Cabelas) | . $7 \%$ | .6\% | 2.8\% |
| Website (Cabelas, Bass Pro) | 6.2\% | 6.6\% | 1.2\% |
| Gun shows or expos | 3.0\% | 2.5\% | 3.0\% |
| Used | .0\% | .0\% | .0\% |
| Other | 4.5\% | 4.5\% | 5.3\% |
| Not sure | . $5 \%$ | . $5 \%$ | .0\% |
| Total | $\mathrm{N}=528$ | $\mathrm{N}=616$ | $\mathrm{N}=85$ |

Average spent on LENS CLEANING KIT purchased

|  |  |  |  |
| :---: | :---: | :---: | :---: |
| Mean | \$7.62 | \$7.82 | \$4.52 |
| N | 34 | 41 | 1 |

Cost of LENS CLEANING KIT purchased

| - Mater | Pefaigioci | 3videnvoetm | Fenemusinde |
| :---: | :---: | :---: | :---: |
| \$0-\$2.00 | 5.5\% | 4.6\% | .0\% |
| \$2.01-\$4.00 | 6.3\% | 11.3\% | 74.7\% |
| \$4.01-\$6.00 | 24.7\% | 21.2\% | .0\% |
| \$6.01-\$8.00 | 21.4\% | 18.7\% | .0\% |
| \$8.01-\$10.00 | 11.5\% | 11.4\% | 25.3\% |
| \$10.01-\$12.00 | 15.8\% | 17.7\% | .0\% |
| \$12.01-\$14.00 | 1.0\% | 1.1\% | .0\% |
| \$14.01-\$16.00 | 1.4\% | 1.1\% | .0\% |
| \$16.01-\$18.00 | .5\% | . $4 \%$ | . $0 \%$ |
| \$18.01-\$20.00 | 5.2\% | 7.0\% | .0\% |
| Over \$20.00 | .6\% | .5\% | .0\% |
| Not sure | 6.1\% | 5.1\% | .0\% |
| Total | $\mathrm{N}=50$ | $\mathrm{N}=57$ | $\mathrm{N}=2$ |

TYpes of stores where LENS CLEANING KIT were purchased

| +18010 |  | M1Priopi | FShemotin |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, <br> K-Mart, Sams Club) | 30.8\% | 28.0\% | 74.7\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 15.8\% | 18.5\% | 25.3\% |
| General Sporting Goods (The Sports Authority) | 8.1\% | 7.2\% | .0\% |
| Local shop (mom and pop shops) | 14.8\% | 14.0\% | .0\% |
| Printed Catalog (Bass Pro, Cabelas) | 5.6\% | 5.2\% | .0\% |
| Website (Cabelas, Bass Pro) | 10.7\% | 14.3\% | .0\% |
| Gun shows or expos | 8.9\% | 8.0\% | .0\% |
| Used | .0\% | .0\% | .0\% |
| Other | 5.3\% | 4.8\% | .0\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $\mathrm{N}=50$ | $\mathrm{N}=57$ | $\mathrm{N}=2$ |


| Average spent on RECOIL PAD purchased |  |  |
| :--- | ---: | ---: |
| Mean | $\$ 15.92$ | $\$ 16.09$ |
| M | 48 | 55 |

Cost of RECOIL PAD purchased

|  |  | Timatiom |
| :---: | :---: | :---: |
| \$0-\$2.00 | 4.2\% | 4.0\% |
| \$2.01-\$4.00 | .5\% | .4\% |
| \$4.01-\$6.00 | 5.7\% | 5.5\% |
| \$6.01-\$8.00 | 7.9\% | 7.4\% |
| \$8.01-\$10.00 | 3.6\% | 3.1\% |
| \$10.01-\$12.00 | 7.3\% | 6.1\% |
| \$12.01-\$14.00 | 1.2\% | 2.2\% |
| \$14.01-\$16.00 | 8.1\% | 7.3\% |
| \$16.01-\$18.00 | . $4 \%$ | 3.9\% |
| \$18.01-\$20.00 | 17.5\% | 16.6\% |
| Over \$20.00 | 42.3\% | 42.1\% |
| Not sure | 1.5\% | 1.5\% |
| Total | $\mathrm{N}=57$ | $\mathrm{N}=64$ |

Types of stores where RECOIL PAD were purchased

| S |  | 15. 20.0 | Tectemis |
| :---: | :---: | :---: | :---: |
| Mass Merchant (Wal-Mart, K-Mart, Sams Club) | 17.6\% | 17.1\% | .0\% |
| Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain) | 31.7\% | 34.0\% | 80.2\% |
| General Sporting Goods (The Sports Authority) | 1.5\% | 1.5\% | 7.4\% |
| Local shop (mom and pop shops) | 17.0\% | 16.1\% | .5\% |
| Printed Catalog (Bass Pro, Cabelas) | 4.5\% | 6.0\% | .0\% |
| Website (Cabelas, Bass Pro) | 12.0\% | 11.6\% | 5.3\% |
| Gun shows or expos | 11.9\% | 10.0\% | .0\% |
| Used | 2.4\% | 2.5\% | .0\% |
| Other | 1.5\% | 1.2\% | 6.6\% |
| Not sure | .0\% | .0\% | .0\% |
| Total | $N=57$ | $N=64$ | $\mathrm{N}=8$ |

Mean Amount Spent Last Month on Hunting and Target Shooting by Age of Respondents

|  | reberius | 97Exerns | Feburives |
| :---: | :---: | :---: | :---: |
| Under 18 | \$221 | \$209 | \$1 |
| 18 to 24 | \$365 | \$410 | \$77 |
| 25 to 34 | \$355 | \$319 | \$97 |
| 35 to 44 | \$408 | \$391 | \$143 |
| 45 to 54 | \$341 | \$336 | \$89 |
| 55 to 64 | \$311 | \$302 | \$100 |
| 65 and older | \$252 | \$272 | \$34 |
| Total | \$354 | \$342 | \$101 |

Mean Amount Spent Last Month on Hunting and Target Shooting by Household Income

|  | Testerier | F18 2004 | +e8 mum |
| :---: | :---: | :---: | :---: |
| Under \$10,000 | \$247 | \$267 | \$61 |
| \$10,000 to \$19,999 | \$213 | \$217 | \$34 |
| \$20,000 to \$29,999 | \$293 | \$281 | \$58 |
| \$30,000 to \$39,999 | \$344 | \$324 | \$88 |
| \$40,000 to \$49,999 | \$321 | \$318 | \$57 |
| \$50,000 to \$74,999 | \$350 | \$338 | \$96 |
| \$75,000 to \$99,999 | \$390 | \$370 | \$128 |
| \$100,000 or above | \$584 | \$541 | \$260 |
| Total | \$354 | \$342 | \$101 |

Mean Amount Spent Last Month on Hunting and Target Shooting by Education Level

|  |  |  |  |
| :---: | :---: | :---: | :---: |
| 11 years or less | \$246 | \$251 | \$102 |
| 12 years | \$339 | \$342 | \$85 |
| 1-3 years of college | \$371 | \$349 | \$111 |
| 4 or more years of college | \$364 | \$346 | \$103 |
| Total | \$354 | \$342 | \$102 |

