Monthly Hunter Trends

February 2009

Results of the HunterSurvey.com[©] and
TargetShootingSurvey.com[©]
Online Consumer Panel Survey



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1

Table of Contents

Introduction and Background	4
Highlights from February, 2009	5
Monthly Questions	12
Summary of survey respondents	13
Who went hunting?	14
Species sought by respondents	14
Who hunted outside of home state?	14
Days of hunting and average days of hunting for each species by respondents:	
(deer, elk, turkey, waterfowl, small game, dove, upland game birds,	
Predator calling, varmint, coyote, bear, moose)	15
Who went target shooting?	27
Purchases of hunting or shooting items:	31
Firearms (rifles, shotguns, muzzleloaders, handguns)	32
Scopes and Accessories	42
Ammunition (rifle, shotgun, handgun)	47
Blackpowder (propellant/powder, balls, bullets, shot, patches,	
cleaning supplies, solvent, measures, plug wrenches,	
primers, flints, ball pullers, speed loaders, breech plugs/nipples)	58
Bowhunting or Archery Equipment (bows, arrows, fletching,	
broadheads, releases & tabs, peepsites, silencers, stabilizers,	

CONFIDENTIAL: 2

arm guards, quivers, rests, targets, strings, bow cases)	73
Decoys and Game Calls	96
Hand-loading Equipment (presses & dies, tools, components,	
brass shell cases, bullets, primers, powder, shotshell wads,	
shotshell hulls)	101
Optics (binoculars, spotting scopes, range finders,	
sighting devices, accessories)	118
Hunting Apparel (blaze orange, camouflage, shooting vests,	
boots, headgear, under garments, gloves, coveralls,	
hunting socks, chest waders, chaps)	126
Other Hunting Accessories (bipods/shooting sticks, electronics, lighting,	
gun cases/sleeves, game cleaning, gun safe, holsters/ammo belts,	
knives, scents, tree stands, belts)	145
Shooting Accessories (benches/rests, targets, safety equipment,	
clays, traps, rifle slings, gun cleaning supplies,	
lens cleaning kits, recoil pads)	163
Mean spent by age range, income range, education level	181

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3

Introduction and Background

This report presents the results of the monthly HunterSurvey.com© online consumer panel survey. This panel, composed of hunters and target shooters across the U.S. who volunteered to participate, tracks monthly changes in hunting and shooting participation.

To overcome biases common to online surveys, end results are weighted to reflect the true population of U.S. hunters and shooter. The weighting process is conducted each month to ensure each survey reflects the general hunting and shooting population as accurately as possible. The percentage distributions shown for 2008 may not match those presented in the previous year's report. We are in the process of changing our analytical procedures and sampling weights to better represent hunters nationwide. The 2008 figures have been revised to allow appropriate comparisons with the new procedures. This effort will culminate with a final set of changes in next month's report.

Southwick Associates, Inc. expects that a portion of the handgun market is not included in these results. Specifically, people who buy handguns primarily for personal protection and not for recreational purposes are likely less inclined to participate in the survey. Based on government firearms manufacturing data, approximately 30 percent of the handgun market might not be included in the results presented here.

The survey is conducted monthly to reduce "recall error". Recall error is when respondents have a difficult time remembering purchases, especially low-cost, frequently purchased items, made previously.

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4

HunterSurvey.com and TargetshootingSurvey.com

Highlights from February 2009

The February 2009 survey is based on usable responses from hunters across the U.S. This analysis presents the highlights and compares the results to the survey from one year ago (February 2008).

Below are brief summaries of the highlights within the survey. Extensive details are provided in the pages that follow. Please note that while a static picture of the results for a given month provides good insights, comparing results from one month to another provides a better picture of industry trends and changes. The percentages reported here reflect the percent of hunters who reported buying a product in the category or participating in the type of activity specified.

Hunting and Shooting Activities:

- 30% of the participants reported hunting in February.
- 47% sought small game when hunting
- 11% hunted out of state
- 55% of all respondents reported target shooting.
- 8% of target shooting was competitive

All Purchases:

- 64% of those surveyed made purchases in February.
- Primary purpose of purchase was hunting (52%)
- Most respondents purchased ammunition (22%)

Firearms

- Most firearms purchased rifles (47%)
- Preferred rifle type bolt action (53%)
- Top brand of rifle Remington (21%)
- Most rifle purchases from local shops (32%)
- Preferred shotgun type—pump-action (49%)
- Top brand of shotgun Mossberg (21%)
- Most shotgun purchases from local shops (29%)
- Preferred muzzleloader type- in-line (83%)
- Top brand of muzzleloader Thompson Center (29%)

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5

- Most muzzleloader purchases from outdoor specialty stores (36%)
- Preferred type of handgun semi-automatic (73%)
- Top brand of handgun Smith & Wesson (19%)
- Most handguns purchases from local shops (38%).

Scopes

- Preferred type of scope rifle (85%)
- Top brand of scope Bushnell (19%)
- Most scope purchases from outdoor specialty (26%)

Ammunition

- Preferred type of ammunition rifle ammunition (69%)
- Top brand of rifle ammunition Remington (27%)
- Preferred type of rifle ammunition centerfire (75%)
- Preferred type of rifle ammunition caliber -22 cal (19%)
- Most rifle ammunition purchases from mass merchants (28%)
- Preferred type of shotgun ammunition lead shot (70%)
- Top brand of shotgun ammunition Federal or Remington (30%)
- Preferred type of shotgun ammunition caliber 12 gauge (79%)
- Most shotgun ammunition purchases from mass merchants (38%)
- Preferred type of handgun ammunition center-fire (86%)
- Top brand of handgun ammunition Winchester (22%)
- Preferred type of handgun ammunition caliber 9mm (23%)
- Most handgun ammunition purchases from mass merchant (26%)

Black powder Supplies

- Top type of black powder supplies propellant (64%)
- Top brand of propellant Pyrodex (53%)
- Most propellant purchases from outdoor specialty (37%)
- Most patch purchases from outdoor specialty (39%)
- Most cleaning supply purchases from outdoor specialty stores (35%)
- Most solvent purchases from mass merchants (29%)

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6

- Most measure purchases from outdoor specialty (35%)
- Top brand of bullets, balls, shot Hornady (30%)
- Most bullets, balls, shot purchases from outdoor specialty stores (41%)
- Most primer purchases from local shops (38%)
- Most speed loaders purchases from mass merchants (25%)
- Most breech plug/nipple purchases from outdoor specialty (35%)

Bowhunting

- More bow hunters purchased arrows (57%)
- Most bow type purchases compound (84%)
- Top brand of bows BowTech and Hoyt (18%)
- Most bow purchased from local shops (28%)
- Top brand of arrow Easton (31%)
- Most arrows purchased from outdoor specialty (33%)
- Top brand of fletching Bohning (28%)
- Most fletching purchases from outdoor specialty stores (41%)
- Top brand of broadheads Muzzy (28%)
- Most broadheads purchases from outdoor specialty stores (44%)
- Top brand of releases and tabs Tru-Fire (35%)
- Most releases and tab purchases from outdoor specialty stores (37%)
- Top brand of peepsite Cobra (9%)
- Most peepsite purchases from local shops (37%)
- Top brand of silencer Limbsavers (49%)
- Most silencer purchases from outdoor specialty stores (39%)
- Top brand of stabilizer Limbsaver (43%)
- Most stabilizer purchases from outdoor specialty stores (32%)
- Top brand of arm guard Buck Wing (3%)
- Most releases and tab purchases from outdoor specialty stores (33%)

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7

- Top brand of quiver Bohning (11%)
- Most quiver purchases from outdoor specialty stores (34%)
- Top brand of rest QuickTune (17%)
- Most rest purchases from local shops (33%)
- Top brand of target The Block (29%)
- Most target purchases from outdoor specialty stores (42%)
- Most string purchases from local shops (48%)
- Top brand of bow case Plano (41%)
- Most bow cases purchases from outdoor specialty stores (44%)

Game calls or decoys

- Preferred decoy turkey (57%)
- Top brand of decoy Flambeau (19%)
- Most decoys purchased from outdoor specialty store (47%)
- Preferred game call Turkey (54%)
- Top brand of game call Primos (31%)
- Most call purchased from outdoor specialty stores (41%)

Hand loading equipment

- Preferred hand loading equipment reloading components (89%)
- Top brand of presses and dies RCBS (41%)
- Most presses and dies purchased from outdoor specialty stores (26%)
- Top brand of reloading tools RCBS (38%)
- Most reloading tools purchased from outdoor specialty stores (31%)
- Preferred reloading components bullets (75%)
- Top brand of brass shell cases Winchester (39%)
- Most brass shell cases purchased from website (25%)
- Top brand of reloading bullets Hornady (31%)
- Most reloading bullets purchased from outdoor specialty stores (33%)
- Top brand of primer CCI (37%)

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8

- Most primers were purchased local shops (38%)
- Top brand of reloading powder Hodgdon (34%)
- Most reloading powder purchased from local shops (42%)
- Top brand of shotshells wads Claybusters (42%)
- Most shotshell wads purchased from local shops (42%)
- Top brand of shot Remington (12%)
- Most shot purchased from local shops (31%)

Optics (not including scopes for mounting on firearms)

- Preferred optics binoculars (45%)
- Top brand of binocular Bushnell (26%)
- Most binoculars purchased from outdoor specialty stores (34%)
- Top brand of spotting scopes Bushnell (30%)
- Most spotting scopes purchased from outdoor specialty stores (26%)
- Top brand of range finders Bushnell (39%)
- Most range finders purchased from outdoor specialty stores (43%)
- Top brand of sighting devices LaserMax (21%)
- Most sighting devices purchased from outdoor specialty stores (23%)

Hunting apparel

- Preferred hunting apparel camouflage clothing (68%)
- Most purchased blaze orange vest (43%)
- Top brand of blaze orange Mossy Oak (27%)
- Most blaze orange purchased from mass merchants (35%)
- Most purchased type of camouflage clothing shirts (39%)
- Top brand of camouflage clothing Mossy Oak (26%)
- Most camouflage clothing purchased from outdoor specialty stores (42%)
- Top brand of shooting vests Cabelas (19%)
- Most shooting vests purchased from outdoor specialty stores (30%)

CONFIDENTIAL:

9

- Top brand of boots Rocky (25%)
- Most boots purchased from outdoor specialty stores (38%)
- Top brand of headgear Mossy Oak (20%)
- Most headgear purchased from outdoor specialty stores (43%)
- Top brand of undergarments Under Armour (38%)
- Most undergarments purchased from outdoor specialty stores (36%)
- Top brand of gloves Mossy Oak (17%)
- Most gloves purchased from mass merchants (37%)
- Most coveralls purchased from outdoor specialty stores (28%)
- Most hunting socks purchased from outdoor specialty stores (27%)
- Most chest waders purchased from outdoor specialty stores (48%)

Hunting accessories (cases, knife, scents)

- Preferred other hunting accessories knives (29%)
- Top brand of bipod or shooting sticks Harris (21%)
- Most bipod or shooting sticks purchases from outdoor specialty stores (40%)
- Top type of electronics GPS (35%)
- Top brand of electronics Garmin (29%)
- Most electronics purchased from –outdoor specialty stores (47%)
- Top type of lighting flashlights (78%)
- Top brand of lighting Maglite (26%)
- Most flashlights purchase from mass merchants (37%)
- Top brand of gun cases Plano (19%)
- Most gun cases purchase from outdoor specialty stores (36%)
- Most game cleaning purchase from outdoor specialty stores (39%)
- Top brand of gun safes Sentry (29%)
- Most gun cases purchase from general sporting goods (21%)

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10

- Top brand of holster or ammo belt Fobus (42%)
- Most purchased from website (26%)
- Top brand of knives Gerber (27%)
- Most knives purchased from outdoor specialty (22%)
- Top brand of scents or eliminators ScentAWay (41%)
- Most scents purchased from mass merchants (31%)
- Top type of tree stands blind (42%)
- Top brand of tree stands Gorilla (14%)
- Most tree stands purchased from outdoor specialty stores (38%)

Shooting accessories

- Preferred shooting accessories gun cleaning supplies (50%)
- Top brand of benches/rests Caldwell (19%)
- Most benches/rests purchased from outdoor specialty stores (35%)
- Top brand of shooting targets Shoot-N-C (39%)
- Most targets purchased from mass merchants (35%)
- The most purchased type of safety equipment ear protection (68%)
- Top brand of safety equipment Remington (15%)
- Most safety equipment purchased from mass merchants (38%)
- Top brand of clays Remington (32%)
- Most clays purchased from mass merchants (48%)
- Top brand of traps Champion (24%)
- Most clays purchased from mass merchants (39%)
- Most rifle slings purchased from outdoor specialty stores (30%)
- Top brand of gun cleaning Hoppes (37%)
- Most gun cleaning supplies purchased from mass merchants (36%)
- Most lens cleaning kits purchased from mass merchants (31%)
- Most recoil pads purchased from outdoor specialty stores (32%)

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11

Monthly Question Results

The results of the monthly general interest and conservation questions are presented below. These questions vary every month. The monthly questions cover topics of trends, special interest, current legal, environmental, or conservation issues.

MONTHLY QUESTION:

This past season, what of the following did you use for deer hunting?

	Feb 2009
I did not hunt deer	12.33%
Shotgun - Slug	16.98%
Shotgun - Buckshot and other	5.75%
Bow	38.17%
Muzzleloader	26.78%
Total	100.00%
	N=4409

Survey Statistics:

Number of Observations
(completed surveys) 6069

Number of Usable
Observations 5622

C.I. = +/- 3.0 percentage points at the 95% confidence level

CONFIDENTIAL: 12

Summary of Survey Respondents for February 2009

Age of Respondent

(Biring on Mary Someth Branch of Services	Feb 2009	YTD 2009	Feb 2008
Under 18	1.28%	1.34%	1.68%
18 to 24	5.09%	5.13%	6.33%
25 to 34	25.65%	25.74%	23.51%
35 to 44	26.52%	26.45%	27.92%
45 to 54	22.75%	22.69%	22.33%
55 to 64	11.43%	11.40%	11.11%
65 and older	7.27%	7.25%	7.12%
Total	100.00%	100.00%	100.00%

Household Income

	Feb 2009	YTD 2009	Feb 2008
Under \$10,000	4.99%	5.10%	5.57%
\$10,000 to \$19,999	5.73%	5.59%	6.43%
\$20,000 to \$29,999	11.70%	11.56%	11.00%
\$30,000 to \$39,999	17.25%	17.31%	16.25%
\$40,000 to \$49,999	13.27%	13.23%	13.14%
\$50,000 to \$74,999	24.46%	24.40%	25.36%
\$75,000 to \$99,999	12.43%	12.39%	10.95%
\$100,000 or above	10.18%	10.43%	11.28%
Total	100.00%	100.00%	100.00%

Education Level

	Feb 2009	YTD 2009	Feb 2008
11 years or less	3.95%	3.79%	3.51%
12 years	29.85%	28.48%	23.54%
1-3 years of college	37.26%	37.22%	35.89%
4 or more years of college	28.94%	30.51%	37.05%
Total	100.00%	100.00%	100.00%
	N=5605	N=7653	N=1754



Did you hunt this past month? (of all respondents)

	Feb 2009	YTD 2009	Feb 2008
Yes	29.52%	34.19%	20.30%
No	70.48%	65.81%	79.70%
Total	100.00%	100.00%	100.00%
	N=5605	N=7653	N=1763

Species sought in the past month by respondents who hunted.

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	Feb 2009	YTD 2009	Feb 2008
Deer	11.15%	25.78%	14.20%
Elk	.88%	1.02%	.65%
Turkey	2.49%	2.93%	5.22%
Waterfowl	13.33%	17.74%	6.99%
Small Game	47.22%	40.43%	49.96%
Dove	1.55%	1.51%	1.18%
Upland Game Birds	15.75%	16.52%	19.37%
Predator/Predator Calling	24.50%	19.70%	17.35%
Varmint	18.71%	14.71%	13.99%
Coyote	41.40%	33.26%	39.48%
Bear	.37%	.25%	.00%
Moose	.17%	.12%	.00%
Prairie Dog	4.37%	3.15%	.29%
Other	15.21%	9.99%	.00%
I did not hunt	.28%	.23%	.31%
Total	100.00%	100.00%	100.00%
	N=1516	N=2495	N=334

Did you hunt outside of your home state last month?

	Feb 2009	YTD 2009
Yes	11.39%	11.71%
No	88.61%	88.29%
Total	100.00%	100.00%
	N=1516	N=2518



Days of hunting by respondents who hunted DEER last month

Buys of munting By responde					
	none	1-2	6-10	over 20	Subtotal
rifle	21.9%	26.1%	25.0%	27.0%	100.0%
n=	25	29	28	30	112
shotgun	24.2%	33.0%	31.0%	11.8%	100.0%
n=	25	34	32	12	102
muzzleloader blackpowder	21.7%	48.4%	19.7%	10.2%	100.0%
n=	21	48	20	10	99
bow	18.5%	21.6%	13.9%	46.0%	100.0%
n=	19	22	14	48	104
handgun	70.1%	25.8%	2.2%	1.9%	100.0%
n=	44	1 6	1	1	63
other	76.4%	8.2%	4.4%	11.0%	100.0%
n=	36	4	2	5	48

Average number of days of hunting by respondents who hunted DEER

	Feb 2009		YTD	2009
	Mean	illelii EN EE H	Mean III	me ilii Nedilii
Rifle	7.79	112	6.47	413
Shotgun	5.33	102	3.17	295
Muzzleloader/Blackpowder	4.34	99	3.23	308
Bow	10.64	104	6.47	331
Handgun	.95	63	.76	199
Other	2.68	48	.91	164



Days of hunting by respondents who hunted ELK last month

	none	1-2	6-10	over 20	Subtotal
rifle	.0%	42.6%	33.1%	24.4%	100.0%
n=	0	5	4	3	12
shotgun	69.7%	30.3%	.0%	.0%	100.0%
n=	5	2	0	0	8
muzzleloader blackpowder	69.7%	30.3%	.0%	.0%	100.0%
n=	5	2	0	0	8
bow	48.4%	22.8%	11.2%	17.5%	100.0%
n=	5	3	1	2	11
handgun	69.7%	30.3%	.0%	.0%	100.0%
n=	5	2	0	0	8
other	69.7%	30.3%	.0%	.0%	100.0%
n=	5	2	0	0	8

Average number of days of hunting by respondents who hunted ELK

	Fe	eb 2009	YTD	2009
	Mean	N	Mean	N
Rifle	8.15	12	8.05	20
Shotgun	.45	8	.32	12
Muzzleloader/Blackpowder	.45	8	1.05	13
Bow	4.75	11	3.40	18
Handgun Other	.45	8	.32	12
Other	.45	8	.32	12

CONFIDENTIAL: 16

Days of hunting by respondents who hunted TURKEY last month

	1			A CONTRACTOR OF THE PARTY OF TH	
	none	1-2	6-10	over 20	Subtotal
rifle	45.0%	37.3%	15.8%	1.9%	100.0%
n=	7	5	2	0	15
shotgun	20.0%	52.8%	26.0%	1.1%	100.0%
n=	4	11	5	0	21
muzzleloader blackpowder	72.7%	3.0%	24.3%	.0%	100.0%
n=	7	0	2	0	9
bow	15.9%	17.8%	59.7%	6.6%	100.0%
n=	3	3	11	1	19
handgun	72.7%	.0%	24.3%	3.0%	100.0%
n=	7	0	2	0	9
other	70.6%	.0%	29.4%	.0%	100.0%
n=	6	0	2	0	8

Average number of days of hunting by respondents who hunted TURKEY

	F	eb 2009	YTD	2009
	Mean	N	Mean	N
Rifle	2.21	15	3.77	25
Shotgun	3.09	21	2.90	38
Muzzleloader/Blackpowder	1.99	9	3.99	19
Bow	6.36	19	5.06	34
Handgun Other	2.54	9	1.64	17
Other	2.36	8	1.40	14

CONFIDENTIAL: 17

Days of hunting by respondents who hunted WATERFOWL (ducks, geese) last month

	P		Nicolay and Albania	LOSS SECTIONS OF THE SECTION OF THE	
	none	1-2	6-10	over 20	Subtotal
rifle	94.3%	5.7%	.0%	.0%	100.0%
n=	54	3	0	0	57
shotgun	.1%	42.2%	25.5%	32.1%	100.0%
n=	0	71	43	54	167
muzzleloader blackpowder	95.5%	.0%	4.5%	.0%	100.0%
n=	51	0	2	0	53
bow	89.5%	6.4%	.0%	4.1%	100.0%
n=	51	4	0	2	57
handgun	95.6%	.0%	.0%	4.4%	100.0%
n=	51	0	0	2	53
other	95.2%	.0%	4.8%	.0%	100.0%
n=	46	0	2	0	48

Average number of days of hunting by respondents who hunted WATERFOWL (ducks, geese)

E basen na da en bronde Estadento (1665), bron	F	eb 2009	YTD	2009
	Mean	N	Mean	ana man Managara
Rifle	.09	57	.04	137
Shotgun	9.10	167	6.85	360
Muzzleloader/Blackpowder	.36	53	.16	129
Bow	.91	57	.43	133
Handgun Other	.87	53	.39	129
Other	.38	48	.17	122

CONFIDENTIAL: 18

Days of hunting by respondents who hunted SMALL GAME (rabbit, squirrel) last month

	DATE OF THE PROPERTY OF THE PR				
	none	1-2	6-10	over 20	Subtotal
rifle	15.1%	46.4%	23.1%	15.4%	100.0%
n=	74	226	113	75	487
shotgun	9.7%	43.6%	25.6%	21.1%	100.0%
n=	49	219	128	106	502
muzzleloader blackpowder	86.1%	9.0%	3.6%	1.3%	100.0%
n=	187	20	8	3	218
bow	57.3%	22.2%	6.9%	13.7%	100.0%
n=	156	60	19	37	273
handgun	54.4%	29.6%	11.9%	4.1%	100.0%
n=	149	81	33	11	275
other	83.1%	11.2%	2.1%	3.6%	100.0%
n=	172	23	4	7	207

Average number of days of hunting by respondents who hunted SMALL GAME (rabbit, squirrel)

	F	eb 2009	YTD	2009
	Mean	N	Mean	N
Rifle	5.62	487	4.94	638
Shotgun	6.93	502	6.20	668
Muzzleloader/Blackpowder	.69	218	.59	281
Bow	3.61	273	3.12	346
Handgun Other	2.22	275	1.93	356
Other	1.05	207	1.06	272

CONFIDENTIAL: 19

Days of hunting by respondents who hunted DOVE last month

buys of fruiting by respondents who fluited Boar institution								
	none	1-2	6-10	over 20	Subtotal			
rifle	65.0%	35.0%	.0%	.0%	100.0%			
n=	4	2	0	0	7			
shotgun	11.1%	42.8%	27.5%	18.6%	100.0%			
n=	2	9	6	4	21			
muzzleloader blackpowder	63.1%	.0%	36.9%	.0%	100.0%			
n=	4	0	2	0	6			
bow	63.1%	36.9%	.0%	.0%	100.0%			
n=	4	2	0	0	6			
handgun	63.1%	.0%	.0%	36.9%	100.0%			
n=	4	0	0	2	6			
other	63.1%	.0%	36.9%	.0%	100.0%			
n=	4	0	2	0	6			

Average number of days of hunting by respondents who hunted DOVE

E languaga da in bunda Erikan mada da in bund Er	F	ъb 2009	YTD	2009
	Mean	N	Mean	N
Rifle	.53	7	.38	10
Shotgun	6.56	21	5.70	32
Muzzleloader/Blackpowder	2.95	6	2.09	10
Bow	.55	6	.39	10
Handgun	7.37	6	5.22	10
Handgun Other	2.95	6	2.09	10

CONFIDENTIAL: 20

Days of hunting by respondents who hunted UPLAND GAME BIRDS (quail, pheasant, grouse) last month

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	none	1-2	6-10	over 20	Subtotal
rifle	91.1%	4.9%	1.1%	2.9%	100.0%
n=	73	4	1	2	80
shotgun	.0%	62.6%	19.6%	17.8%	100.0%
n=	0	130	41	37	208
muzzleloader blackpowder	95.3%	3.5%	1.1%	.0%	100.0%
n=	72	3	1	0	75
bow	92.7%	1.4%	1.1%	4.7%	100.0%
n=	72	1	1	4	78
handgun	91.8%	8.2%	.0%	.0%	100.0%
n=	70	6	0	0	77
other	95.9%	4.1%	.0%	.0%	100.0%
n=	68	3	0	0	71

Average number of days of hunting by respondents who hunted UPLAND GAME BIRDS (quail, pheasant, grouse)

	Feb 2009		YTD	2009
	Mean	N	Mean	N
Rifle	.74	80	.53	130
Shotgun	6.07	208	5.08	341
Muzzleloader/Blackpowder	.14	75	.16	122
Bow	1.05	78	.76	124
Handgun Other	.12	77	.09	122
Other	.06	71	.04	116

CONFIDENTIAL: 21

Days of hunting by respondents who PREDATOR CALLED last month

		1-2	يس پر س		
	none				
rifle	2.5%	47.8%	29.0%	20.7%	100.0%
n=	8	154	94	67	323
shotgun	36.1%	31.9%	17.9%	14.1%	100.0%
n=	63	55	31	25	174
muzzleloader blackpowder	84.9%	5.1%	3.5%	6.6%	100.0%
n=	95	6	4	7	112
bow	63.1%	16.6%	8.1%	12.2%	100.0%
n=	89	23	11	17	141
handgun	59.9%	21.2%	8.7%	10.2%	100.0%
n=	82	29	12	14	138
other	92.7%	1.9%	.0%	5.3%	100.0%
n=	96	2	0	6	104

Average number of days of hunting by respondents who hunted PREDATOR CALLED

	Fe	YTD 200	TD 2009		
	Mean	N	Mean	N	
Rifle	7.18	323	6.66	405	
Shotgun	4.74	174	4.49	219	
Muzzleloader/Blackpowder	1.66	112	1.41	139	
Bow	3.34	141	3.14	171	
Handgun Other	3.06	138	2.70	172	
Other	1.09	104	.94	130	

CONFIDENTIAL: 22

Days of hunting by respondents who hunted VARMINTS last month

Days of Hunting by respondents who hunted variables sage month						
	none	1-2	6-10	over 20	Subtotal	
rifle	3.5%	40.4%	30.0%	26.1%	100.0%	
n=	8	96	71	62	237	
shotgun	26.5%	36.8%	19.7%	17.0%	100.0%	
n=	34	47	25	22	129	
muzzleloader blackpowder	85.3%	6.8%	5.5%	2.4%	100.0%	
n=	69	5	4	2	81	
bow	67.5%	18.4%	5.6%	8.5%	100.0%	
n=	67	18	6	8	100	
handgun	42.7%	26.8%	16.1%	14.3%	100.0%	
n=	54	34	20	18	127	
other	82.0%	10.8%	.6%	6.7%	100.0%	
n=	66	9	0	5	80	

Average number of days of hunting by respondents who hunted VARMINTS

	Feb 2009 YTD 2009			
	Mean	N	Mean	N
Rifle	8.23	237	7.61	290
Shotgun	5.53	129	5.02	152
Muzzleloader/Blackpowder	1.02	81	.91	99
Bow	2.42	100	2.30	121
I	4.56	127	4.33	149
Handgun Other	1.55	80	1.32	99

CONFIDENTIAL: 23

Days of hunting by respondents who hunted COYOTE last month

Days of marriage of respondence who marked controlled the marriage of the controlled the control					
	none	1-2	6-10	over 20	Subtotal
rifle	2.5%	52.9%	27.8%	16.8%	100.0%
n=	13	279	147	89	528
shotgun	41.0%	31.7%	14.9%	12.3%	100.0%
n=	107	83	39	32	261
muzzleloader blackpowder	84.2%	7.8%	4.0%	4.0%	100.0%
n=	159	15	8	8	189
bow	67.2%	16.7%	7.1%	8.9%	100.0%
n=	149	37	16	20	222
handgun	68.1%	13.4%	8.0%	10.5%	100.0%
n=	150	29	18	23	220
other	89.3%	4.8%	1.7%	4.2%	100.0%
n=	162	9	3	8	182

Average number of days of hunting by respondents who hunted COYOTE

	Fe	eb 2009	YTD 2009		
	Mean	N	Mean	N	
Rifle	6.38	528	6.01	661	
Shotgun	4.13	261	3.68	332	
Muzzleloader/Blackpowder	1.24	189	1.19	244	
Bow	2.61	222	2.40	284	
Handgun Other	2.94	220	2.51	280	
Other	1.05	182	.99	235	

CONFIDENTIAL: 24

Days of hunting by respondents who hunted BEAR last month

Days of Hunting of Technological Williams and Hunting Dear Husting Hunting						
	none	1-2	6-10	over 20	Subtotal	
rifle	46.2%	.0%	.0%	53.8%	100.0%	
n=	2	0	0	3	5	
shotgun	.0%	100.0%	.0%	.0%	100.0%	
n=	0	2	0	0	2	
muzzleloader blackpowder	.0%	.0%	100.0%	.0%	100.0%	
n=	0	0	2	0	2	
bow	.0%	100.0%	.0%	.0%	100.0%	
n=	0	2	0	0	2	
handgun	.0%	.0%	100.0%	.0%	100.0%	
n=	0	0	2	0	2	
other	.0%	.0%	100.0%	.0%	100.0%	
n=	0	0	2	0	2	

Average number of days of hunting by respondents who hunted BEAR

	F	eb 2009	YTD 200	p e
	Mean	Ν	Mean	N
Rifle	10.75	5	10.47	5
Shotgun	1.50	2	1.50	3
Muzzleloader/Blackpowder	8.00	2	8.00	3
Bow	1.50	2	1.50	3
Handgun Other	8.00	2	8.00	3
Other	8.00	2	8.00	3

CONFIDENTIAL: 25

Days of hunting by respondents who hunted MOOSE last month

Days of Harting Dy respondents who Hartea Western Control						
	none	1-2	6-10	over 20	Subtotal	
rifle	.0%	.0%	.0%	100.0%	100.0%	
n=	0	0	0	2	2	
shotgun	.0%	.0%	100.0%	.0%	100.0%	
n=	0	0	2	0	2	
muzzleloader blackpowder	.0%	.0%	.0%	100.0%	100.0%	
n=	0	0	0	2	2	
bow	.0%	.0%	100.0%	.0%	100.0%	
n=	0	0	2	0	2	
handgun	.0%	.0%	.0%	100.0%	100.0%	
n=	0	0	0	2	2	
other	.0%	.0%	100.0%	.0%	100.0%	
n=	0	0	2	0	2	

Average number of days of hunting by respondents who hunted MOOSE

		eb 2009	YTD 200)9
		N	Mean	N
Rifle	20.00	2	20.00	3
Shotgun	8.00	2	8.00	3
Muzzleloader/Blackpowder	20.00	2	20.00	3
Bow	8.00	2	8.00	3
Handgun	20.00	2	20.00	3
Other	8.00	2	8.00	3

CONFIDENTIAL: 26

Did You Target Shoot Last Month? (of all respondents)

	Feb 2009	YTD 2009	Feb 2008
Yes	55.35%	50.68%	33.90%
No	44.65%	49.32%	66.10%
Total	100.00%	100.00%	100.00%
	N=5605	N=7653	N=1763

Target shooting activities by respondents who went target shooting

range controlling desirations by respondents time trend tanget since time				
	Feb 2009	YTD 2009	Feb 2008	
Rifle shooting (plinking, benchrest, tactical, cowboy, etc)	60.82%	59.11%	44.83%	
Handgun shooting (plinking, benchrest, tactical, cowboy, etc)	50.37%	49.72%	49.90%	
Bow/Archery	39.91%	37.55%	24. 47 %	
Air rifle	13.63%	12.83%	8.87%	
Shotgun	35.45%	33.76%	12.64%	
Sighting rifle or muzzleloader	44.17%	42.24%	21.90%	
Other	3.54%	3.20%	6.05%	
I did not target shoot	.06%	.15%	.16%	
Total	100.00%	100.00%	100.00%	
	N=2976	N=3683	N=498	

Type of SHOTGUN TARGET SHOOTING by respondents who went target shooting

	Feb 2009	YTD 2009
Sporting clays	43.60%	42.97%
Trap	31.68%	32.26%
Skeet	32.08%	31.51%
Pattern shotgun	38.97%	37.14%
Other	13.51%	13.64%
Total	100.00%	100.00%
	N=926	N=1113



Type of RIFLE TARGET SHOOTING by respondents who went target shooting

	Silooulig	•	
	Feb 2009	YTD 2009	Feb 2008
Benchrest	37.88%	36.86%	20.89%
NRA High Power	2.57%	3.30%	6.03%
Long Range	27.75%	26.88%	17.40%
Tactical	9.91%	10.06%	10.26%
Silhouette Rim Fire	10.59%	9.85%	7.00%
Silhouette High Power	10.38%	9.49%	.50%
Silhouette Black Powder	2.59%	2.48%	.84%
Cowboy Action	4.32%	3.94%	7.66%
Sighting Rifle or Pattern Shotgun	53.74%	52.14%	45.83%
Plinking or Informal Target Shooting	70.41%	69.87%	67.70%
Other	2.36%	1.98%	.00%
I did not engage in any handgun shooting	.34%	.31%	.00%
Total	100.00%	100.00%	100.00%
	N=1737	N=2079	N=239

Type of HANDGUN TARGET SHOOTING by respondents who went target shooting

	Feb 2009	YTD 2009	Feb 2008
Bullseye	26.04%	25.76%	12.58%
IPSC	2.09%	2.44%	8.41%
Silhouette rimfire	7.95%	7.32%	1.94%
Silhouette high power	10.71%	10.07%	9.21%
Cowboy action	4.59%	4.25%	9.19%
Plinking or informal target shooting	76.82%	76.65%	79.89%
Other	4.10%	3.39%	.00%
I did not engage in any handgun shooting	.42%	.37%	.00%
Total	100.00%	100.00%	100.00%
	N=1491	N=1796	N=238



Days of target shooting last month

Days or target shooting last me					North Committee Committee Committee				
		none	1 or 2 days	3 to 5 days	6 to 10 days	11 to 15 days	16 to 20 days	over 20 days	Subtotal
Air Rifle		.5%	33.4%	29.8%	19.3%	8.6%	5.3%	3.2%	100.0%
	n=	1	105	94	61	27	17	10	316
Archery		1.3%	20.0%	29.9%	20.3%	10.6%	8.0%	9.9%	100.0%
r	า=	13	1 94	288	196	102	77	95	966
Handgun		.4%	50.5%	33.7%	10.3%	3.0%	1.6%	.5%	100.0%
r	า=	5	609	406	124	36	19	6	1205
Rifle		.1%	43.7%	39.3%	10.5%	3.6%	1.6%	1.1%	100.0%
r	า=	1	643	579	155	53	23	17	1472
Shotgun		.5%	45.9%	34.5%	11.9%	3.8%	2.2%	1.2%	100.0%
r	า=	5	390	294	101	32	19	10	850
Sighting		1.9%	71.4%	20.9%	4.7%	.8%	.2%	.2%	100.0%
r	n=	20	754	221	49	8	2	2	1055

Average number of days of target shooting last month

	Feb	2009	YTD	2009
	Mean	N	Mean	N. E. C.
Air Rifle	5.94	316	5.71	375
Archery	7.91	966	7.81	1144
Handgun	3.70	1205	3.62	1499
Rifle	4.05	1472	3.95	1799
Shotgun	4.14	850	4.00	1020
Shotgun Sighting	2.44	1055	2.38	1272

Of those who went target shooting, were any target shooting competitive?

	Feb 2009	YTD 2009
Yes	7.88%	8.72%
No	92.12%	91.28%
Total	100.00%	100.00%
	N=2882	N=3574

CONFIDENTIAL: 29

Type of COMPETITIVE SHOTGUN TARGET SHOOTING by respondents who went target shooting

wellt talget shooting			
	Feb 2009	YTD 2009	
ATA	8.32%	9.76%	
IDPA	3.74%	3.30%	
IPSIC USPCA	1.92%	1.62%	
NSSA	3.15%	4.22%	
NSCA	3.16%	4.13%	
SASS	4.42%	4.21%	
Other	75.29%	72.76%	
Total	100.00%	100.00%	
	N=255	N=2 7 3	

CONFIDENTIAL:

30

Did you purchase any hunting or shooting items last month? (of all respondents)

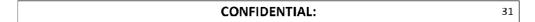
	Feb 2009	YTD 2009	Feb 2008
Yes	63.46%	59.46%	41.79%
No	36.54%	40.54%	58.21%
Total	100.00%	100.00%	100.00%
	N=5605	N=7653	N=1763

The primary purpose of the purchase was:

	Feb 2009	YTD 2009
Hunting	51.57%	52.29%
Target shooting	26.85%	26.73%
Self defense	14.16%	13.94%
Gift	3.80%	4.02%
Other	3.62%	3.03%
Total	100.00%	100.00%
	N=3442	N=4314

What survey respondents reported buying:

	Feb 2009	YTD 2009	Feb 2008
Firearms	8.57%	8.66%	11.92%
Ammunition	21.96%	22.56%	22.81%
Blackpowder	3.56%	3.36%	1.84%
Bowhunting	8.48%	8.14%	7.63%
Game calls	9.10%	8.78%	12.31%
Hand loading	5.82%	6.11%	.00%
Optics	3.45%	3.31%	3.84%
Hunting apparel	14.21%	14.28%	13.78%
Hunting accessories	13.00%	12.91%	11.12%
Shooting accessories	11.41%	11.42%	13.91%
I did not purchase anything	.45%	.48%	.84%
Total	100.00%	100.00%	100.00%
	N=3459	N=4384	N=727



Age of Respondents

		Purchased Firea	rms
	Feb-09	YTD 2009	Feb-08
Under 18	.9%	.8%	.0%
18 to 24	6.3%	6.7%	5.6%
25 to 34	26.1%	26.1%	28.7%
35 to 44	27.6%	27.7%	30.6%
45 to 54	21.3%	21.5%	16.6%
55 to 64	11.4%	11.1%	14.4%
65 and older	6.3%	6.1%	4.1%
Total	100.0%	100.0%	100.0%
	N=855	N=1025	N=188

Household Income

	Purchased Firearms				
	Feb-09	YTD 2009	Feb-08		
Under \$10,000	4.3%	4.2%	3.5%		
\$10,000 to \$19,999	4.5%	4.8%	1.9%		
\$20,000 to \$29,999	10.9%	11.8%	5.9%		
\$30,000 to \$39,999	17.4%	16.5%	13.6%		
\$40,000 to \$49,999	13.1%	12.9%	10.7%		
\$50,000 to \$74,999	24.6%	25.0%	32.3%		
\$75,000 to \$99,999	12.2%	12.8%	14.3%		
\$100,000 or above	12.9%	12.0%	17.9%		
Total	100.0%	100.0%	100.0%		
	N=855	N=1025	N=188		

Education Level

	Purchased Firearms		
	Feb-09	YTD 2009	Feb-08
11 years or less	3.4%	3.4%	4.1%
12 years	29.4%	28.9%	19.6%
1-3 years of college	40.8%	40.1%	32.6%
4 or more years of college	26.4%	27.5%	43.7%
Total	100.0%	100.0%	100.0%
	N=855	N=1025	N=187



Of people who reported buying a FIREARM last month, they purchased:

	, ,		• •
	Feb 2009	YTD 2009	Feb 2008
Rifles	47.21%	48.64%	38.94%
Shotguns	18.50%	17.86%	25.52%
Muzzleloaders	7.78%	6.98%	8.80%
Handguns	28.25%	28.89%	34.66%
Scopes	26.82%	26.35%	1 5.37%
Scope accessories	11.30%	11.16%	4.77%
Other firearms	2.33%	2.02%	.00%
None	5.21%	4.84%	.00%
Total	100.00%	100.00%	100.00%
	N=855	N=1023	N=181

Type of RIFLES purchased

	- COMMON STREET, COMM		
	Feb 2009	YTD 2009	Feb 2008
Bolt action	53.1%	52.3%	61.3%
Lever action	8.4%	8.8%	8.6%
Semi-automatic	27.8%	29.0%	17.5%
Break action	6.4%	6.1%	11.5%
Other	4.3%	3.8%	1.2%
Total	N=384	N=465	N=72

CONFIDENTIAL:

33

Brand of RIFLES purchased

	Feb 2009	YTD 2009	Feb 2008
Browning	2.4%	2.4%	3.4%
Bushmaster	1.6%	1.8%	.4%
Kimber	1.2%	1.6%	1.5%
Marlin	6.7%	6.6%	7.4%
Mossberg	3.2%	2.9%	3.5%
Remington	20.7%	18.0%	12.4%
Ruger	8.6%	8.9%	13.1%
Savage	15.1%	15.2%	14.3%
Springfield Armory	.7%	.8%	.0%
Thompson Center	2.3%	2.3%	3.5%
Weatherby	3.4%	4.2%	1.3%
Winchester	4.4%	4.2%	4.0%
Not sure	.1%	.2%	.0%
Other	29.5%	31.0%	35.2%
Total	N=383	N=463	N=70

Average spent on RIFLES purchased

Elikana katar bakak terkanan basa bak	Feb 2009	YTD 2009	Feb 2008
Mean	\$633.63	\$635.56	\$640.93
N	320	401	51

Cost of RIFLES purchased

	Feb 2009	YTD 2009	Feb 2008
\$0 to \$100	2.0%	2.0%	.6%
\$100 to \$250	18.6%	19.1%	26.7%
\$250 to \$500	31.5%	31.2%	33.5%
\$500 to \$750	20.1%	19.1%	24.0%
\$750 to \$1,000	16.8%	16.5%	4.9%
\$1,000 to \$2,500	9.2%	10.4%	7.0%
\$2,500 to \$5,000	1.0%	.8%	1.9%
\$5,000 to \$10,000	.0%	.0%	.7%
over \$10,000	.0%	.0%	.7%
not sure	.9%	1.0%	.0%
Total	N=383	N=464	N=72



Types of stores where RIFLES were purchased

Types of stores where Kirles were purchased			
	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	5.7%	6.1%	5.9%
K-Mart, Sams Club)			
Outdoor Specialty Store	19.7%	18.2%	21.0%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	8.1%	8.0%	5.7%
Sports Authority)			
Local shop (mom and pop	32.0%	31.9%	33.7%
shops)			
Printed Catalog (Bass Pro,	.2%	.1%	.0%
Cabelas)			
Website (Cabelas, Bass Pro)	4.3%	4.2%	3.3%
Gun shows or expos	4.8%	5.7%	5.4%
Used	11.4%	12.9%	7.1%
Other	12.7%	12.0%	17.8%
Not sure	1.1%	1.0%	.0%
Total	N=383	N=464	N=72

Type of SHOTGUNS purchased

	Feb 2009	YTD 2009	Feb 2008
Pump action	48.9%	48.4%	33.6%
Semi-automatic	20.0%	20.5%	19.7%
Break action	6.4%	7.4%	44.3%
Over/under	19.7%	17.8%	2.4%
Side by side	2.8%	3.6%	.0%
Other	2.2%	2.3%	.0%
Total	N=159	N=187	N=46

CONFIDENTIAL: 35

Brand of SHOTGUNS purchased

	Feb 2009	YTD 2009	Feb 2008
Benelli	10.6%	11.2%	2.9%
Beretta	4.5%	4.4%	2.3%
Browning	13.0%	11.4%	6.7%
H&R	5.7%	5.9%	18.2%
Mossberg	20.9%	19.4%	23.3%
Remington	17.7%	17.4%	18.3%
Rossi	.4%	1.4%	3.1%
Savage (Stevens)	2.9%	3.3%	.3%
Stoeger	4.4%	4.3%	12.1%
Weatherby	.0%	.0%	.0%
Winchester	4.9%	4.8%	3.6%
Other	15.1%	15.9%	9.0%
Not sure	.0%	.5%	.0%
Total	N=158	N=186	N=46

Average spent on SHOTGUNS purchased

		YTD 2009	Feb 2008
Mean	\$621.54	\$593.94	\$477.87
N	125	148	33

Cost of SHOTGUNS purchased

	Feb 2009	YTD 2009	Feb 2008
\$0 to \$100	3.0%	3.7%	2.6%
\$100 to \$250	12.0%	13.6%	26.1%
\$250 to \$500	48.1%	46.7%	48.6%
\$500 to \$750	14.8%	15.9%	14.6%
\$750 to \$1,000	8.8%	7.8%	1.3%
\$1,000 to \$2,500	11.4%	10.9%	5.4%
\$2,500 to \$5,000	1.2%	.9%	1.4%
\$5,000 to \$10,000	.0%	.0%	.0%
over \$10,000	.0%	.0%	.0%
not sure	.8%	.6%	.0%
Total	N=158	N=186	N=46



Types of stores where SHOTGUNS were purchased

Types of stores where Shortdows were purchased				
	Feb 2009	YTD 2009	Feb 2008	
Mass Merchant (Wal-Mart,	8.7%	10.5%	4.9%	
K-Mart, Sams Club)				
Outdoor Specialty Store	20.9%	19.6%	29.2%	
(Bass Pro, Cabelas, Gander				
Mountain)				
General Sporting Goods (The	12.1%	11.1%	12.8%	
Sports Authority)				
Local shop (mom and pop	28.5%	29.9%	16.7%	
shops)				
Printed Catalog (Bass Pro,	.0%	.0%	.0%	
Cabelas)				
Website (Cabelas, Bass Pro)	2.5%	2.3%	2.5%	
Gun shows or expos	5.5%	5.1%	9.9%	
Used	10.9%	11.4%	13.0%	
Other	10.6%	10.0%	11.2%	
Not sure	.3%	.2%	.0%	
Total	N=159	N=187	N=46	

CONFIDENTIAL: 37

Type of MUZZLELOADERS purchased

	Feb 2009	YTD 2009	Feb 2008
Inline	83.2%	82.8%	54.5%
Standard	11.7%	12.1%	45.5%
Flint lock	5.1%	5.1%	.0%
Other	.0%	.0%	.0%
Total	N=75	N=82	N=18

Brand of MUZZLELOADERS purchased

brana or mozzezeonbeno parenasea			
	Feb 2009	YTD 2009	Feb 2008
CVA	22.8%	25.4%	26.5%
Knight	12.9%	13.0%	2.1%
Thompson Center	29.0%	28.4%	47.4%
Lyman	3.9%	3.9%	.0%
Winchester	.0%	.0%	.0%
Traditions	15.6%	14.3%	5.4%
Not sure	1.7%	1.5%	.0%
Other	14.1%	13.5%	18.6%
Total	N=75	N=82	N=18

Average spent on MUZZLELOADERS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$349.77	\$343.36	\$406.32
N	54	59	12

Cost of MUZZLELOADERS purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$25	.0%	.0%	.0%
\$25.01-\$50	3.9%	3.9%	.0%
\$50.01-\$100	5.0%	5.0%	.0%
\$100.01-\$200	20.1%	23.2%	23.9%
\$200.01-\$400	44.4%	42.1%	34.0%
\$400.01-\$600	17.4%	16.2%	17.8%
\$600.01-\$800	5.0%	5.3%	19.4%
\$800.01-\$1000	3.4%	3.4%	4.8%
Over \$1000	.9%	.9%	.0%
Not sure	.0%	.0%	.0%
Total	N=75	N=82	N=18

CONFIDENTIAL: 38

Types of stores where MUZZLELOADERS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	13.0%	12.4%	10.5%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	35.7%	37.2%	39.5%
General Sporting Goods (The Sports Authority)	3.9%	4.0%	.0%
Local shop (mom and pop shops)	21.6%	21.6%	15.1%
Printed Catalog (Bass Pro, Cabelas)	1.6%	1.5%	.0%
Website (Cabelas, Bass Pro)	5.6%	6.0%	.0%
Gun shows or expos	4.0%	3.8%	.0%
Used	8.5%	7.7%	17.8%
Other	6.1%	5.9%	17.1%
Not sure	.0%	.0%	.0%
Total	N=75	N=82	N=18

CONFIDENTIAL:

39

Type of HANDGUNS purchased

	Feb 2009	YTD 2009	Feb 2008
Semi-automatic	72.5%	73.4%	84.4%
Revolver	25.9%	25.3%	15.1%
Break action	.3%	.2%	.0%
Other	1.4%	1.1%	.5%
Total	N=250	N=307	N=54

Brand of HANDGUNS purchased

	(managa ayaa ayaa aa aa aa aa aa aa aa aa aa a		Dien dam (mineral
Додужения придать финализация должно приме	Feb 2009	YTD 2009	Feb 2008
Beretta	5.7%	5.1%	5.2%
Bersa	1.0%	.9%	.0%
Browning	.9%	1.3%	.0%
Colt	1.7%	1.3%	2.0%
CZ	2.0%	1.8%	.0%
Freedom Arms	.0%	.0%	.0%
Glock	6.7%	6.3%	14.5%
Heckler & Koch (H&K)	.2%	.2%	.0%
High Point	2.7%	2.9%	.0%
Kel-tec	2.1%	2.2%	.0%
Kimber	2.1%	1.7%	.0%
North American Arms	.8%	.9%	.0%
SIG Arms	4.9%	5.2%	2.7%
Smith & Wesson	18.6%	18.5%	9.7%
Springfield	9.8%	10.8%	25.0%
Sturm, Ruger	13.9%	13.5%	6.3%
Taurus	10.8%	10.3%	14.1%
Thompson Center	.6%	.5%	.0%
Other	14.0%	15.5%	20.6%
Not sure	1.3%	1.2%	.0%
Total	N=250	N=307	N=54

CONFIDENTIAL: 40

Average spent on HANDGUNS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$452.71	\$452.73	\$427.02
N	193	241	45

Cost of HANDGUNS purchased

	Feb 2009	YTD 2009	Feb 2008	
\$0-\$25	.4%	.3%	.0%	
\$25.01-\$50	.3%	.3%	.0%	
\$50.01-\$100	2.9%	3.5%	.0%	
\$100.01-\$200	8.2%	8.0%	5.5%	
\$200.01-\$400	30.4%	30.9%	41.0%	
\$400.01-\$600	37.3%	34.7%	38.8%	
\$600.01-\$800	14.6%	15.8%	13.0%	
\$800.01-\$1000	4.0%	4.0%	1.7%	
over \$1000	1.7%	2.5%	.0%	
not sure	.0%	.0%	.0%	
Total	N=249	N=306	N=54	

Types of stores where HANDGUNS were purchased

Types of states where the don't state parenaceu				
	Feb 2009	YTD 2009	Feb 2008	
Mass Merchant (Wal-Mart,	1.1%	1.0%	.9%	
K-Mart, Sams Club)				
Outdoor Specialty Store	13.0%	13.8%	23.0%	
(Bass Pro, Cabelas, Gander				
Mountain)				
General Sporting Goods (The	6.9%	5.9%	5.3%	
Sports Authority)				
Local shop (mom and pop	38.2%	37.1%	37.1%	
shops)				
Printed Catalog (Bass Pro,	.7%	.6%	.0%	
Cabelas)				
Website (Cabelas, Bass Pro)	4.5%	4.9%	.0%	
Gun shows or expos	7.7%	9.8%	15.9%	
Used	14.9%	14.3%	9.8%	
Other	13.1%	12.6%	8.1%	
Not sure	.0%	.0%	.0%	
Total	N=250	N=307	N=54	

CONFIDENTIAL: 41

Of people who reported buying SCOPES last month, they purchased:

	Feb 2009	YTD 2009	Feb 2008
Rifle scope	85.1%	84.9%	80.8%
Shotgun scope	9.4%	10.3%	4.2%
Handgun scope	3.3%	2.9%	6.3%
Other scope	2.1%	2.0%	8.7%
Total	N=231	N=272	N=31

Brand of SCOPES purchased

	Feb 2009	YTD 2009	Feb 2008
AimPoint	.9%	1.4%	.0%
ATN	1.0%	.8%	.0%
Bausch and Lomb	.5%	.4%	.0%
BSA	6.9%	6.9%	16.0%
Bushnell	18.9%	17.3%	25.3%
Burris	3.8%	4.2%	3.1%
Leupold	9.3%	8.5%	7.9%
Nikon	13.4%	14.3%	33.6%
Nitrex	.0%	.0%	.0%
Pentax	1.0%	.9%	.8%
Redfield	.9%	.8%	.0%
Sightron	1.1%	1.0%	.0%
Simmons	5.7%	6.2%	1.4%
Swarovski	1.0%	.8%	.0%
Swift	.3%	.2%	.0%
Tasco	7.4%	7.1%	2.2%
Thompson Center	.2%	.1%	.0%
Trijicon	1.6%	1.7%	.0%
Weaver	.4%	1.0%	.0%
Zeiss	1.2%	1.1%	.0%
Other	22.2%	23.3%	8.5%
Not sure	2.2%	2.0%	1.3%
Total	N=228	N=269	N=31

CONFIDENTIAL: 42

Average spent on SCOPES purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$227.40	\$225.35	\$247.92
N	179	215	18

Cost of SCOPES purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$25	2.6%	2.8%	.0%
\$25.01-\$50	10.2%	9.9%	6.6%
\$50.01-\$100	24.7%	23.5%	9.1%
\$100.01-\$200	27.9%	28.5%	28.7%
\$200.01-\$400	16.3%	18.1%	33.9%
\$400.01-\$600	8.0%	8.3%	8.4%
\$600.01-\$800	3.3%	2.6%	1.7%
\$800.01-\$1000	1.6%	1.6%	.0%
over \$1000	4.0%	3.5%	1.2%
1009	.0%	.0%	10.4%
not sure	1.3%	1.2%	.0%
Total	N=228	N=269	N=31

CONFIDENTIAL: 43

Types of stores where SCOPES were purchased

Types of stores where acores were purchased				
	Feb 2009	YTD 2009	Feb 2008	
Mass Merchant (Wal-Mart,	12.8%	12.3%	19.2%	
K-Mart, Sams Club)				
Outdoor Specialty Store	25.7%	26.2%	34.8%	
(Bass Pro, Cabelas, Gander				
Mountain)				
General Sporting Goods (The	4.9%	4.2%	5.6%	
Sports Authority)				
Local shop (mom and pop	13.2%	12.6%	26.3%	
shops)				
Printed Catalog (Bass Pro,	3.0%	3.1%	.0%	
Cabelas)				
Website (Cabelas, Bass Pro)	23.7%	25.7%	12.1%	
Gun shows or expos	5.3%	5.4%	.0%	
Used	4.2%	4.2%	.0%	
Other	6.9%	5.9%	2.0%	
Not sure	.4%	.3%	.0%	
Total	N=231	N=272	N=31	

Of people who reported buying SCOPE ACCESSORIES last month, they purchased:

	Feb 2009	YTD 2009	Feb 2008
Rifle scope accessories	79.9%	78.8%	79.7%
Shotgun scope accessories	8.1%	9.9%	4.1%
Handgun scope accessories	3.5%	3.4%	16.2%
Other scope accessories	8.5%	7.9%	.0%
Total	N=100	N=116	N=14

CONFIDENTIAL: 44

Brand of SCOPE ACCESSORIES purchased

	Feb 2009	YTD 2009	Feb 2008	
AimTec	4.0%	4.6%	.0%	
B-Square	.0%	1.5%	5.4%	
Burris	4.8%	6.0%	.7%	
Kwi-Site	2.7%	2.5%	.0%	
Leupold	15.9%	15.7%	19.7%	
Millet	5.8%	6.3%	6.2%	
Redfield	3.9%	3.9%	.0%	
Tasco	7.7%	7.0%	2.2%	
Thompson Center	.0%	.0%	.0%	
Weaver	19.5%	18.6%	39.4%	
Other	26.9%	26.0%	.0%	
Not sure	8.8%	7.9%	26.3%	
Total	N=97	N=113	N=14	

Average spent on SCOPE ACCESSORIES purchased

er minimum in empsy terminal sessi emp	Feb 2009	YTD 2009	Feb 2008
Mean	\$167.58	\$157.36	\$76.94
N	76	92	6

Cost of SCOPE ACCESSORIES purchased

	Feb 2009	YTD 2009	Feb 2008
\$0 to \$100	67.5%	69.9%	78.4%
\$100 to \$250	19.9%	18.8%	21.6%
\$250 to \$500	2.5%	2.0%	.0%
\$500 to \$750	2.8%	2.6%	.0%
\$750 to \$1,000	3.7%	3.5%	.0%
\$1,000 to \$2,500	.0%	.0%	.0%
\$2,500 to \$5,000	2.8%	2.6%	.0%
\$5,000 to \$10,000	.0%	.0%	.0%
over \$10,000	.2%	.2%	.0%
not sure	.5%	.5%	.0%
Total	N=97	N=113	N=14



Types of stores where SCOPE ACCESSORIES were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	14.3%	13.6%	19.6%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	32.2%	32.1%	42.9%
General Sporting Goods (The Sports Authority)	5.9%	6.4%	.0%
Local shop (mom and pop shops)	12.3%	11.2%	36.8%
Printed Catalog (Bass Pro, Cabelas)	3.9%	3.3%	.0%
Website (Cabelas, Bass Pro)	19.6%	22.7%	.7%
Gun shows or expos	3.6%	3.0%	.0%
Used	2.2%	2.0%	.0%
Other	6.0%	5.7%	.0%
Not sure	.0%	.0%	.0%
Total	N=100	N=116	N=14

CONFIDENTIAL: 46

Age of Respondents

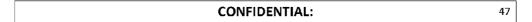
Purchased Ammunition			
	Feb-09	YTD 2009	Feb-08
Under 18	1.3%	1.3%	1.5%
18 to 24	6.8%	7.9%	11.9%
25 to 34	27.8%	27.4%	26.0%
35 to 44	26.3%	25.9%	24.0%
45 to 54	21.7%	21.7%	22.4%
55 to 64	10.4%	10.2%	11.3%
65 and older	5.6%	5.7%	3.0%
Total	100.0%	100.0%	100.0%
	N=2120	N=2594	N=347

Household Income

	Purchased Ammunition		
	Feb-09	YTD 2009	Feb-08
Under \$10,000	4.8%	4.9%	5.7%
\$10,000 to \$19,999	5.5%	5.6%	4.5%
\$20,000 to \$29,999	11.3%	11.5%	7.7%
\$30,000 to \$39,999	16.1%	15.4%	15.2%
\$40,000 to \$49,999	13.1%	12.9%	11.3%
\$50,000 to \$74,999	25.6%	25.4%	27.3%
\$75,000 to \$99,999	13.6%	13.5%	11.8%
\$100,000 or above	10.0%	10.8%	16.6%
Total	100.0%	100.0%	100.0%
	N=2120	N=2594	N=347

Education Level

	Purchased Ammunition		
	Feb-09	YTD 2009	Feb-08
11 years or less	4.1%	3.8%	5.1%
12 years	31.4%	30.2%	15.8%
1-3 years of college	38.5%	39.2%	39.0%
4 or more years of college	26.0%	26.8%	40.1%
Total	100.0%	100.0%	100.0%
	N=2120	N=2594	N=345



Of people who reported buying AMMUNITION last month, they purchased:

	Feb 2009	YTD 2009	Feb 2008
Rifle ammunition	68.86%	66.95%	45.35%
Shotgun ammunition	49.66%	48.26%	50.32%
Handgun ammunition	48.71%	47.23%	39.57%
Other ammunition	2.47%	2.08%	.00%
Total	100.00%	100.00%	100.00%
	N=2121	N=2594	N=3464

Type of RIFLE AMMUNITION purchased

, , p =				
	Feb 2009	YTD 2009	Feb 2008	
Centerfire	74.8%	74.7%	55.9%	
Rimfire	23.7%	24.0%	41.8%	
Other	1.6%	1.4%	2.4%	
Total	N=1413	N=1657	N=148	

CONFIDENTIAL: 48

Caliber of RIFLE AMMUNITION purchased

Caliber of Ki	O COLUMN TO THE PARTY OF THE PA	TON purchaseu	
	Feb 2009	YTD 2009	Feb 2008
17 cal	3.3%	3.3%	7.7%
204 Ruger	.7%	1.0%	.0%
22 cal	19.1%	18.8%	34.7%
22-250 cal	2.6%	2.3%	.0%
223 cal	11.5%	11.7%	6.5%
243 cal	5.3%	5.2%	5.3%
270 Remington	6.5%	6.3%	6.9%
270 WSM	1.5%	1.5%	.0%
30 Carbine	.2%	.2%	.0%
30-06 Springfield	12.4%	12.4%	11.3%
30-30 cal	6.4%	6.1%	1.3%
300 Rem. Magnum	.3%	.3%	.0%
300 Rem. Ultra Magnum	.9%	.7%	.0%
300 Savage	.3%	1.2%	.0%
300 WSM	1.3%	1.2%	.0%
300 Weatherby Magnum	.5%	.5%	.0%
300 Win Mag	3.7%	3.4%	.0%
303 British	.6%	.5%	.0%
308 cal	4.0%	4.4%	8.7%
32 Win. Special	.6%	.7%	.0%
35 Remington	.8%	.8%	.0%
375 H&H Magnum	.1%	.2%	.0%
416 Rem. Magnum	.0%	.0%	.0%
416 Rigby	.0%	.0%	.0%
44 Rem	.6%	.6%	.0%
458 Win. Magnum	.1%	.1%	.0%
470 Nitro Express	.0%	.0%	.0%
7 mm Mauser	.6%	.5%	2.7%
7 mm WSM	1.3%	1.3%	.0%
7 mm-08	1.0%	1.3%	.0%
7.62x39 Soviet	2.7%	2.6%	.0%
8 mm Mausar	.7%	.6%	.0%
not sure	.1%	.1%	.0%
other	10.5%	10.1%	14.9%
Total	N=1406	N=1649	N=148

CONFIDENTIAL:	49
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Number of boxes of RIFLE AMMUNITION purchased

	Feb 2009	YID 2009
1	26.1%	26.7%
2	31.4%	31.1%
3	12.2%	11.5%
4	8.7%	8.8%
5 or more	21.5%	21.9%
Total	N=1407	N=1651

Brand of RIFLE AMMUNITION purchased

	Feb 2009	YTD 2009	Feb 2008
American Eagle	2.1%	2.0%	.6%
Aquila	.3%	.2%	.0%
Black Hills	.8%	.9%	.3%
Blazer	.8%	.8%	.0%
CCI	5.6%	5.3%	5.3%
Eley	.0%	.0%	1.1%
Federal (including Fusion)	18.0%	17.6%	23.5%
Hornady	9.8%	10.0%	8.3%
Lapua	.1%	.1%	.0%
PMC	1.6%	1.7%	1.2%
Remington	26.9%	27.9%	24.9%
RWS	.1%	.1%	.0%
Speer	.1%	.1%	.0%
SK	.0%	.0%	.0%
Winchester (including SuperX, Supreme, USA)	21.9%	21.4%	23.2%
Wolf	4.4%	4.2%	.8%
Other	5.5%	5.5%	8.2%
Not sure	2.0%	2.1%	2.3%
Total	N=1410	N=1653	N=148

Average spent on RIFLE AMMUNITION purchased

	Feb 2009	YTD 2009
Mean	\$16.40	\$16.25
N	1168	1405

Cost of RIFLE AMMUNITION purchased

	Feb 2009	YTD 2009
\$0 to \$5	7.3%	7.4%
\$6 to \$10	14.3%	14.2%
\$11 to \$15	21.2%	21.8%
\$16 to \$20	20.6%	22.0%
\$21 to \$25	15.7%	14.7%
over \$25	16.4%	15.6%
not sure	4.4%	4.3%
Total	N=1411	N=1656

Types of stores where RIFLE AMMUNITION was purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	28.3%	27.9%	25.8%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	27.4%	28.2%	29.5%
General Sporting Goods (The Sports Authority)	12.1%	11.8%	13.1%
Local shop (mom and pop shops)	17.0%	16.7%	17.8%
Printed Catalog (Bass Pro, Cabelas)	.7%	.8%	2.3%
Website (Cabelas, Bass Pro)	6.2%	6.3%	4.5%
Gun shows or expos	2.5%	2.5%	4.8%
Used	.1%	.3%	.0%
Other	5.5%	5.4%	2.3%
Not sure	.2%	.1%	.0%
Total	N=1411	N=1655	N=148

CONFIDENTIAL: 51

Type of SHOTGUN AMMUNITION purchased

	Feb 2009	YTD 2009	Feb 2008
Lead shot	70.2%	66.6%	77.4%
Non-lead shot	26.8%	30.4%	19.5%
Other	3.0%	3.0%	3.1%
Total	N=1022	N=1233	N=181

Guage of SHOTGUN AMMUNITION purchased

	Feb 2009	YTD 2009
12 gauge	79.3%	79.4%
16 gauge	1.4%	1.3%
20 gauge	14.0%	13.9%
28 gauge	.9%	.9%
.410 gauge	3.8%	3.7%
Other	.7%	.8%
Not sure	.0%	.0%
Total	N=1014	N=1224

Number of boxes of SHOTGUN AMMUNITION purchased

	Feb 2009	YTD 2009
1	12.7%	14.0%
2	26.5%	26.8%
3	10.7%	10.6%
4	14.1%	13.9%
5 or more	36.0%	34.7%
Total	N=1019	N=1230

CONFIDENTIAL: 52

Brand of SHOTGUN AMMUNITION purchased

Brand of Shordon Alimbourhon purchased			
	Feb 2009	YTD 2009	Feb 2008
Bismuth	.4%	.4%	.0%
Estate	2.0%	1.8%	3.6%
Federal	27.9%	27.6%	22.8%
Fiocchi	3.1%	3.4%	2.3%
Hevi-Shot	3.0%	3.1%	2.5%
Kent	1.2%	1.9%	1.8%
PMC	.5%	.5%	.0%
Remington	27.6%	26.8%	25.9%
RIO	.4%	.5%	.4%
Winchester	31.0%	30.5%	38.2%
Wolf	.1%	.1%	.0%
Other	1.9%	2.1%	1.6%
Not sure	1.0%	1.4%	1.0%
Total	N=1011	N=1222	N=181

Average spent on SHOTGUN AMMUNITION purchased

	Feb 2009	YTD 2009
Mean	\$10.78	\$11.10
N	851	1025

Cost of SHOTGUN AMMUNITION purchased

	Feb 2009	YTD 2009
\$0 to \$5	13.7%	12.7%
\$6 to \$10	40.2%	39.0%
\$11 to \$15	24.0%	24.6%
\$16 to \$20	11.2%	12.1%
\$21 to \$25	5.1%	5.2%
over \$25	2.5%	3.2%
not sure	3.4%	3.2%
Total	N=1019	N=1229

CONFIDENTIAL: 53

Types of stores where SHOTGUN AMMUNITION was purchased

Types of stores whiche	Types of stores where shortdon Allinoit more was parentased			
	Feb 2009	YTD 2009	Feb 2008	
Mass Merchant (Wal-Mart,	38.4%	37.4%	36.1%	
K-Mart, Sams Club)				
Outdoor Specialty Store	24.9%	25.4%	30.3%	
(Bass Pro, Cabelas, Gander				
Mountain)				
General Sporting Goods (The	14.3%	14.4%	12.9%	
Sports Authority)				
Local shop (mom and pop	13.9%	14.4%	14.5%	
shops)				
Printed Catalog (Bass Pro,	.8%	.8%	.0%	
Cabelas)				
Website (Cabelas, Bass Pro)	3.6%	3.5%	2.4%	
Gun shows or expos	.6%	.6%	.0%	
Used	.2%	.2%	1.2%	
Other	3.0%	3.1%	2.5%	
Not sure	.1%	.1%	.0%	
Total	N=1012	N=1223	N=181	

CONFIDENTIAL: 54

Type of HANDGUN AMMUNITION purchased

	Feb 2009	YTD 2009	Feb 2008
Centerfire	85.5%	84.8%	86.2%
Rimfire	13.5%	14.3%	12.1%
Other	1.0%	.9%	1.6%
Total	N=1001	N=1184	N=121

Gauge of HANDGUN AMMUNITION purchased

cauge of the about Authorities of paronasca				
	Feb 2009	YTD 2009		
.22 cal	9.8%	10.3%		
.32 cal	1.7%	1.7%		
.38 cal	7.3%	7.0%		
.40 S&W	17.8%	17.9%		
.44 cal	6.7%	6.7%		
.45 auto	17.6%	18.4%		
.357 cal	7.4%	7.2%		
9mm	23.1%	22.9%		
Other	8.5%	8.0%		
Not sure	.1%	.1%		
Total	N=999	N=1182		

Number of boxes of HANDGUN AMMUNITION purchased

	Feb 2009	YTD 2009
1	26.4%	27.6%
2	29.3%	29.7%
3	10.9%	9.8%
4	9.7%	9.8%
5 or more	23.8%	23.1%
Total	N=999	N=1180

Average spent on HANDGUN AMMUNITION purchased

	Feb 2009	YTD 2009
Mean	\$17.13	\$17. 1 9
N	815	979



Brand of HANDGUN AMMUNITION purchased

	Feb 2009	YTD 2009	Feb 2008
American Eagle	8.0%	7.7%	4.6%
Aquila	.5%	.4%	.4%
Black Hills	1.0%	1.1%	.0%
Blazer	6.1%	6.2%	.0%
CCI	3.4%	4.2%	4.7%
CorBon	1.0%	1.0%	1.3%
Eley	.2%	.1%	.0%
Federal (including Fusion)	12.2%	12.0%	14.6%
Fiocchi	1.0%	1.0%	2.2%
Hornady	6.8%	7.0%	2.5%
Lapua	.0%	.0%	.0%
Magtech	3.5%	3.7%	2.5%
PMC	2.1%	2.2%	4.2%
RWS	.0%	.0%	1.3%
Remington	18.8%	18.8%	17.3%
SK	.1%	.1%	.0%
Sellier and Belloit	1.1%	1.2%	.3%
Speer	1.6%	1.8%	1.6%
Winchester (including	22.2%	21.5%	28.7%
SuperX, Supreme, USA)			
Wolf	2.6%	2.3%	1.0%
Not sure	2.5%	2.7%	1.3%
Other	5.5%	4.9%	11.5%
Total	N=996	N=1177	N=121

Cost of HANDGUN AMMUNITION purchased

	Feb 2009	YTD 2009
\$0 to \$5	3.1%	3.0%
\$6 to \$10	7.9%	8.2%
\$11 to \$15	25.3%	25.4%
\$16 to \$20	30.2%	28.4%
\$21 to \$25	16.8%	17.9%
over \$25	11.7%	12.4%
not sure	4.9%	4.7%
Total	N=997	N=1179



Types of stores where HANDGUN AMMUNITION was purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	25.7%	26.1%	28.2%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	24.9%	24.3%	21.7%
General Sporting Goods (The Sports Authority)	12.8%	13.2%	13.6%
Local shop (mom and pop shops)	20.1%	19.7%	15.0%
Printed Catalog (Bass Pro, Cabelas)	2.2%	2.4%	1.8%
Website (Cabelas, Bass Pro)	7.2%	7.1%	10.6%
Gun shows or expos	3.1%	3.1%	5.9%
Used	.3%	.3%	.0%
Other	3.6%	3.7%	3.3%
Not sure	.0%	.1%	.0%
Total	N=997	N=1178	N=121

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57

Age of Respondents

	Purchase	ed Blackpowder a	ind Supplies
	Feb-09	YTD 2009	Feb-08
Under 18	1.0%	.9%	.0%
18 to 24	6.1%	6.5%	.0%
25 to 34	21.3%	21.5%	21.1%
35 to 44	25.8%	25.3%	42.2%
45 to 54	27.3%	26.8%	25.4%
55 to 64	14.0%	14.0%	11.1%
65 and older	4.6%	5.1%	.2%
Total	100.0%	100.0%	100.0%
	N=414	N=469	N=33

Household Income

	Purchased Blackpowder and Supplies		
	Feb-09	YTD 2009	Feb-08
Under \$10,000	5.2%	5.6%	.0%
\$10,000 to \$19,999	5.7%	6.1%	.0%
\$20,000 to \$29,999	11.0%	10.9%	8.0%
\$30,000 to \$39,999	18.1%	20.2%	18.6%
\$40,000 to \$49,999	13.5%	13.1%	9.7%
\$50,000 to \$74,999	27.1%	26.1%	14.7%
\$75,000 to \$99,999	11.7%	10.5%	12.2%
\$100,000 or above	7.8%	7.4%	36.8%
Total	100.0%	100.0%	100.0%
	N=414	N=469	N=33

Education Level

	Purchased Blackpowder and Supplies		
	Feb-09	YTD 2009	Feb-08
11 years or less	4.9%	5.1%	9.1%
12 years	30.0%	30.9%	19.2%
1-3 years of college	43.0%	42.0%	29.9%
4 or more years of college	22.1%	22.0%	41.8%
Total	100.0%	100.0%	100.0%
	N=414	N=469	N=33



Of people who reported buying BLACKPOWDER and SUPPLIES last month, they purchased:

they purchased:				
	Feb 2009	YTD 2009	Feb 2008	
Propellant or powder	64.25%	61.93%	22.65%	
Bullets, balls, shot	70.52%	69.68%	40.05%	
Patches	29.42%	27.90%	41.31%	
Cleaning supplies	52.83%	51.30%	64.24%	
Solvent	26.66%	25.72%	43.40%	
Powder measure	7.45%	7.38%	4.66%	
Breech plug wrench	6.68%	6.76%	.00%	
Primers	46.25%	44.01%	31.58%	
Flints	6.18%	5.35%	1.62%	
Ball puller	2.83%	3.37%	10.67%	
Speed loader	11.37%	12.02%	13.46%	
Breech plug or nipple	9.16%	8.25%	10.67%	
Other blackpowder supplies	4.50%	4.16%	.00%	
None	1.87%	1.75%	.00%	
Total	100.00%	100.00%	100.00%	
	N=414	N=469	N=32	

Brand of PROPELLANT or POWDER purchased

	Feb 2009	YTD 2009	Feb 2008
Alliant	.1%	.3%	.0%
Goex	8.7%	9.0%	.0%
Hodgdon	13.3%	14.1%	19.1%
Pyrodex	52.7%	53.5%	49.9%
American Pioneer Powder	8.7%	7.6%	7.1%
Shockeys Gold	6.8%	6.4%	20.6%
Other	5.3%	5.4%	3.3%
Not sure	4.4%	3.9%	.0%
Total	N=251	N=278	N=18

CONFIDENTIAL: 59

Average spent on PROPELLANT or POWDER purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$21.02	\$21.04	\$20.87
N	166	183	9

Cost of PROPELLANT or POWDER purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	1.9%	1.8%	7.7%
\$6.00-\$10.99	8.2%	8.2%	6.2%
\$11.00-\$20.99	39.9%	39.8%	21.5%
\$21.00-\$30.99	34.2%	35.1%	55.2%
\$31.00-\$40.99	2.7%	2.9%	3.5%
\$41.00-\$50.99	1.1%	1.0%	.0%
Over \$50.99	2.4%	2.3%	.0%
Not sure	9.6%	8.9%	5.9%
Total	N=249	N=276	N=18

Types of stores where PROPELLANT or POWDER was purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	25.6%	25.1%	30.0%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	37.1%	38.3%	34.9%
General Sporting Goods (The Sports Authority)	10.4%	9.8%	10.9%
Local shop (mom and pop shops)	15.3%	15.8%	19.2%
Printed Catalog (Bass Pro, Cabelas)	.6%	.5%	.0%
Website (Cabelas, Bass Pro)	4.0%	3.8%	5.1%
Gun shows or expos	2.2%	2.2%	.0%
Used	.0%	.0%	.0%
Other	4.6%	4.4%	.0%
Not sure	.1%	.1%	.0%
Total	N=251	N=278	N=18

CONFIDENTIAL:	60

Brand of BALLS, BULLETS, or SHOT purchased

Feb 2009 YTD 2009 Feb 2008					
	Feb 2009	TIU ZUUB	reu ∠uuc		
Hornady	29.8%	31.1%	33.9%		
Knight	6.7%	6.1%	4.2%		
Thompson	15.8%	15.1%	10.0%		
Nosler	.4%	.4%	.0%		
Barnes	4.9%	4.7%	3.4%		
CVA	8.0%	7.9%	.0%		
Powerbelt	20.8%	21.0%	39.6%		
Fusion	.0%	.0%	.0%		
Speer	1.6%	1.4%	1.3%		
Swift	.0%	.0%	.0%		
Winchester	3.6%	3.3%	.0%		
Other	5.1%	5.4%	7.6%		
Not sure	3.4%	3.7%	.0%		
Total	N=281	N=314	N=21		

Average spent on BALLS, BULLETS, or SHOT purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$17.00	\$17. 1 5	\$21.74
N	185	210	14

Cost of BALLS, BULLETS, or SHOT purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	.5%	.5%	.0%
\$6.00-\$10.99	22.8%	21.6%	12.3%
\$11.00-\$20.99	50.5%	51.8%	35.9%
\$21.00-\$30.99	11.1%	11.8%	39.5%
\$31.00-\$40.99	3.6%	3.6%	.0%
\$41.00-\$50.99	.0%	.0%	.0%
Over \$50.99	2.5%	2.5%	9.7%
Not sure	9.0%	8.2%	2.5%
Total	N=280	N=313	N=21



Types of stores where BALLS, BULLETS, or SHOT was purchased

Types of stores where BALLS, BULLETS, or SHOT was purchased			
	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	19.1%	18.8%	6.9%
K-Mart, Sams Club)			
Outdoor Specialty Store	40.7%	42.1%	38.0%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	16.1%	15.6%	.0%
Sports Authority)			
Local shop (mom and pop	12.7%	12.3%	42.5%
shops)			
Printed Catalog (Bass Pro,	2.4%	2.1%	.0%
Cabelas)			
Website (Cabelas, Bass Pro)	5.1%	5.0%	10.7%
Gun shows or expos	.6%	.6%	1.9%
Used	.1%	.6%	.0%
Other	1.9%	1.6%	.0%
Not sure	1.3%	1.2%	.0%
Total	N=281	N=313	N=21

Average spent on PATCHES purchased

	Feb 2009	YTD 2009
Mean	\$7.61	\$7.56
N	78	84

Cost of PATCHES purchased

Same an individual Carrier and individual	Feb 2009	YTD 2009
\$0-\$5.99	40.7%	41.3%
\$6.00-\$10.99	41.8%	41.4%
\$11.00-\$20.99	5.9%	6.1%
\$21.00-\$30.99	4.1%	4.2%
\$31.00-\$40.99	1.5%	1.4%
\$41.00-\$50.99	.0%	.0%
over \$50.99	.0%	.0%
not sure	6.0%	5.5%
Total	N=109	N=118



Types of stores where PATCHES were purchased

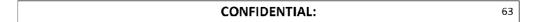
Types of stores where I Arenes were parentased			
	Feb 2009	YTD 2009	
Mass Merchant (Wal-Mart,	21.1%	21.6%	
K-Mart, Sams Club)			
Outdoor Specialty Store	38.9%	40.6%	
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	12.8%	12.7%	
Sports Authority)			
Local shop (mom and pop	16.2%	15.3%	
shops)			
Printed Catalog (Bass Pro,	2.3%	2.1%	
Cabelas)			
Website (Cabelas, Bass Pro)	5.2%	4.7%	
Gun shows or expos	.5%	.4%	
Used	.0%	.0%	
Other	3.1%	2.7%	
Not sure	.0%	.0%	
Total	N=109	N=118	

Average spent on BLACKPOWDER CLEANING SUPPLIES purchased

	Feb 2009	YTD 2009
Mean	\$13.36	\$13.14
N	147	162

Cost of BLACKPOWDER CLEANING SUPPLIES purchased

Statement Mark Charles Statement (1996)	Feb 2009	YTD 2009
\$0-\$5.99	10.5%	10.8%
\$6.00-\$10.99	40.6%	41.7%
\$11.00-\$20.99	31.2%	30.7%
\$21.00-\$30.99	8.7%	8.4%
\$31.00-\$40.99	3.1%	2.9%
\$41.00-\$50.99	1.7%	1.5%
over \$50.99	.7%	.6%
not sure	3.6%	3.4%
Total	N=207	N=230



Types of stores where BLACKPOWDER CLEANING SUPPLIES were purchased

Types of stores where blackrowber cleaning sorrlies were purchased			
	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	27.7%	29.5%	22.2%
K-Mart, Sams Club)			
Outdoor Specialty Store	34.9%	34.3%	18.6%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	15.0%	14.2%	6.7%
Sports Authority)			
Local shop (mom and pop	13.7%	14.1%	32.0%
shops)			
Printed Catalog (Bass Pro,	.6%	.5%	11.5%
Cabelas)			
Website (Cabelas, Bass Pro)	5.2%	4.8%	7.2%
Gun shows or expos	.6%	.5%	1.8%
Used	.0%	.0%	.0%
Other	2.0%	1.7%	.0%
Not sure	.2%	.2%	.0%
Total	N=206	N=229	N=20

Average spent on BLACKPOWDER SOLVENT purchased

	Feb 2009	YTD 2009
Mean	\$9.00	\$8.90
N	74	81

Cost of BLACKPOWDER SOLVENT purchased

District and the same of the s	Feb 2009	YTD 2009
\$0-\$5.99	22.6%	23.4%
\$6.00-\$10.99	57.8%	57.4%
\$11.00-\$20.99	13.8%	13.8%
\$21.00-\$30.99	3.1%	3.1%
\$31.00-\$40.99	.5%	.4%
\$41.00-\$50.99	.0%	.0%
over \$50.99	.0%	.0%
not sure	2.1%	1.9%
Total	N=96	N=109



Types of stores where BLACKPOWDER SOLVENT was purchased

Types of stores where BLACKPOWDER SOLVENT was purchased			
	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	29.4%	33.1%	15.6%
K-Mart, Sams Club)			
Outdoor Specialty Store	23.1%	23.4%	22.0%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	25.8%	22.9%	.0%
Sports Authority)			
Local shop (mom and pop	13.9%	13.5%	39.5%
shops)			
Printed Catalog (Bass Pro,	.0%	.0%	17.9%
Cabelas)			
Website (Cabelas, Bass Pro)	3.9%	3.6%	4.9%
Gun shows or expos	.5%	.4%	.0%
Used	.0%	.0%	.0%
Other	3.4%	3.2%	.0%
Not sure	.0%	.0%	.0%
Total	N=93	N=105	N=11

Average spent on BLACKPOWDER MEASURES purchased

	Feb 2009	YTD 2009
Mean	\$13.67	\$13.50
N	22	24

Cost of BLACKPOWDER MEASURES purchased

District and the same of the s	Feb 2009	YTD 2009
\$0-\$5.99	12.6%	13.1%
\$6.00-\$10.99	36.1%	36.3%
\$11.00-\$20.99	36.9%	36.9%
\$21.00-\$30.99	4.7%	4.2%
\$31.00-\$40.99	9.7%	9.5%
\$41.00-\$50.99	.0%	.0%
over \$50.99	.0%	.0%
not sure	.0%	.0%
Total	N=24	N=29



Types of stores where BLACKPOWDER MEASURES were purchased

Types of stores where BLACKFOWDER MEASURES were purchased			
	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	22.7%	23.8%	.0%
K-Mart, Sams Club)			
Outdoor Specialty Store	35.0%	37.2%	100.0%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	12.7%	12.0%	.0%
Sports Authority)			
Local shop (mom and pop	2.8%	2.1%	.0%
shops)			
Printed Catalog (Bass Pro,	9.7%	9.5%	.0%
Cabelas)			
Website (Cabelas, Bass Pro)	14.7%	13.4%	.0%
Gun shows or expos	.0%	.0%	.0%
Used	.0%	.0%	.0%
Other	.0%	.0%	.0%
Not sure	2.5%	2.1%	.0%
Total	N=24	N=29	N=2

Average spent on BLACKPOWDER PLUG WRENCHES purchased

	Feb 2009	YTD 2009
Mean	\$14.42	\$13.90
N	18	21

Cost of BLACKPOWDER PLUG WRENCHES purchased

Decree of the Control	Feb 2009	YTD 2009
\$0-\$5.99	7.9%	7.2%
\$6.00-\$10.99	25.7%	31.1%
\$11.00-\$20.99	43.0%	40.3%
\$21.00-\$30.99	19.6%	18.1%
\$31.00-\$40.99	.0%	.0%
\$41.00-\$50.99	.0%	.0%
over \$50.99	.0%	.0%
not sure	3.8%	3.2%
Total	N=21	N=22



Types of stores where BLACKPOWDER PLUG WRENCHES were purchased

	Feb 2009	YTD 2009
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	18.3%	16.9%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	19.7%	26.1%
General Sporting Goods (The Sports Authority)	13.7%	12.9%
Local shop (mom and pop shops)	7.1%	6.2%
Printed Catalog (Bass Pro, Cabelas)	10.1%	9.9%
Website (Cabelas, Bass Pro)	26.2%	23.0%
Gun shows or expos	.0%	.0%
Used	.0%	.0%
Other	4.8%	4.9%
Not sure	.0%	.0%
Total	N=19	N=20

Average spent on BLACKPOWDER PRIMERS purchased

arring to the state of the stat	Feb 2009	YTD 2009	Feb 2008
Mean	\$23.27	\$23.60	\$30.47
N	220	267	30

Cost of BLACKPOWDER PRIMERS purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	15.4%	15.8%	9.1%
\$6.00-\$10.99	11.3%	10.3%	9.1%
\$11.00-\$20.99	10.9%	10.9%	.6%
\$21.00-\$30.99	28.4%	28.8%	38.9%
\$31.00-\$40.99	13.5%	12.8%	8.1%
\$41.00-\$50.99	5.2%	5.3%	22.8%
Over \$50.99	7.5%	8.6%	11.4%
Not sure	7.7%	7.6%	.0%
Total	N=313	N=379	N=40



Types of stores where BLACKPOWDER PRIMERS were purchased

Types of stores where benefit overbert militare were purchased			
Feb 2009	YTD 2009	Feb 2008	
1.7%	1.4%	3.7%	
27.1%	28.8%	24.9%	
11.0%	10.1%	1.3%	
38.0%	38.3%	44.8%	
1.9%	1.5%	.0%	
10.9%	10.2%	2.4%	
3.9%	4.0%	18.5%	
1.5%	1.3%	.0%	
3.4%	3.8%	4.5%	
.5%	.5%	.0%	
N=314	N=380	N=40	
	1.7% 27.1% 11.0% 38.0% 1.9% 10.9% 3.9% 1.5% 3.4% 5.5%	1.7% 1.4% 27.1% 28.8% 11.0% 10.1% 38.0% 38.3% 1.9% 1.5% 10.9% 10.2% 3.9% 4.0% 1.5% 1.3% 3.4% 3.8% .5% .5%	

Average spent on BLACKPOWDER FLINTS purchased

Banasan na an Banas Berenanan Basan Bana		YTD 2009
Mean	\$10.71	\$11.11
N	17	17

Cost of BLACKPOWDER FLINTS purchased

Seniari (1781) energi Seniari (1781) ener	Feb 2009	YTD 2009
\$0-\$5.99	19.5%	19.3%
\$6.00-\$10.99	46.1%	43.6%
\$11.00-\$20.99	7.6%	8.3%
\$21.00-\$30.99	11.4%	12.6%
\$31.00-\$40.99	11.4%	12.6%
\$41.00-\$50.99	.0%	.0%
over \$50.99	.0%	.0%
not sure	3.9%	3.6%
Total	N=19	N=21



Types of stores where BLACKPOWDER FLINTS were purchased

Types of stores where blackrowbek relivis were purchased			
	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	16.2%	16.5%	.0%
K-Mart, Sams Club)			
Outdoor Specialty Store	7.4%	9.9%	.0%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	43.9%	39.0%	.0%
Sports Authority)			
Local shop (mom and pop	27.2%	28.6%	100.0%
shops)			
Printed Catalog (Bass Pro,	.0%	.0%	.0%
Cabelas)			
Website (Cabelas, Bass Pro)	2.4%	2.4%	.0%
Gun shows or expos	1.0%	1.0%	.0%
Used	.0%	.0%	.0%
Other	1.9%	2.6%	.0%
Not sure	.0%	.0%	.0%
Total	N=19	N=21	N=1

Average spent on BLACKPOWDER BALL PULLERS purchased

	Feb 2009	YTD 2009
Mean	\$17.58	\$16.98
N	7	10

Cost of BLACKPOWDER BALL PULLERS purchased

STATES OF THE STATE OF THE STAT	Feb 2009	YTD 2009
\$0-\$5.99	7.5%	8.1%
\$6.00-\$10.99	16.8%	14.5%
\$11.00-\$20.99	34.1%	42.6%
\$21.00-\$30.99	11.4%	10.2%
\$31.00-\$40.99	.0%	.0%
\$41.00-\$50.99	21.9%	18.6%
over \$50.99	.0%	.0%
not sure	8.4%	6.0%
Total	N=10	N=13



Types of stores where BLACKPOWDER BALL PULLERS were purchased

Types of stores writere black-rowber ball rollers were purchased			
	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	30.0%	25.0%	.0%
K-Mart, Sams Club)			
Outdoor Specialty Store	18.8%	32.7%	68.3%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	.0%	.0%	.0%
Sports Authority)			
Local shop (mom and pop	28.3%	23.4%	31.7%
shops)			
Printed Catalog (Bass Pro,	.0%	.0%	.0%
Cabelas)			
Website (Cabelas, Bass Pro)	8.4%	6.0%	.0%
Gun shows or expos	.0%	.0%	.0%
Used	10.4%	9.3%	.0%
Other	4.1%	3.6%	.0%
Not sure	.0%	.0%	.0%
Total	N=10	N=13	N=3

Average spent on BLACKPOWDER SPEED LOADERS purchased

	Feb 2009	YTD 2009
Mean	\$11.42	\$11.54
N	33	38

Cost of BLACKPOWDER SPEED LOADERS purchased

The contract of the second section and the second s	Feb 2009	YTD 2009
\$0-\$5.99	24.1%	24.2%
\$6.00-\$10.99	41.2%	35.6%
\$11.00-\$20.99	11.0%	15.7%
\$21.00-\$30.99	2.9%	2.4%
\$31.00-\$40.99	7.5%	6.8%
\$41.00-\$50.99	.0%	.0%
over \$50.99	6.1%	5.7%
not sure	7.1%	9.5%
Total	N=43	N=49



Types of stores where BLACKPOWDER SPEED LOADERS were purchased

Types of stores where BLACKFOWDER SFEED LOADERS WERE purchased			
	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	25.2%	22.1%	21.9%
K-Mart, Sams Club)			
Outdoor Specialty Store	16.2%	22.7%	21.9%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	17.1%	18.6%	.0%
Sports Authority)			
Local shop (mom and pop	23.0%	21.0%	11.8%
shops)			
Printed Catalog (Bass Pro,	1.7%	1.4%	.0%
Cabelas)			
Website (Cabelas, Bass Pro)	6.1%	4.9%	34.6%
Gun shows or expos	.0%	.0%	.0%
Used	.0%	.0%	.0%
Other	3.3%	2.5%	9.7%
Not sure	7.5%	6.8%	.0%
Total	N=42	N=49	N=5

Average spent on BLACKPOWDER BREECH PLUGS or NIPPLES purchased

	Feb 2009	YTD 2009
Mean	\$13.69	\$13.32
N	26	27

Cost of BLACKPOWDER BREECH PLUGS or NIPPLES purchased

	Feb 2009	YTD 2009
\$0-\$5.99	26.7%	26.8%
\$6.00-\$10.99	27.0%	28.6%
\$11.00-\$20.99	34.2%	33.4%
\$21.00-\$30.99	3.1%	2.8%
\$31.00-\$40.99	3.1%	3.1%
\$41.00-\$50.99	.0%	.0%
over \$50.99	5.8%	5.3%
not sure	.0%	.0%
Total	N=29	N=29

Types of stores where BLACKPOWDER BREECH PLUGS or NIPPLES were purchased

Mass Merchant (Wal-Mart,	Feb 2009 20.9%	YTD 2009 20.0%
K-Mart, Sams Club)	20.370	20.070
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	35.3%	36.3%
General Sporting Goods (The Sports Authority)	7.8%	8.3%
Local shop (mom and pop shops)	7.7%	7.5%
Printed Catalog (Bass Pro, Cabelas)	.0%	.0%
Website (Cabelas, Bass Pro)	9.4%	8.3%
Gun shows or expos	7.8%	8.3%
Used	3.7%	4.1%
Other	7.5%	7.2%
Not sure	.0%	.0%
Total	N=28	N=28

CONFIDENTIAL:

72

Age of Respondents

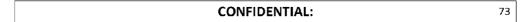
	Purchased Bo	owhunting or Arc	thery Equipment
	Feb-09	YTD 2009	Feb-08
Under 18	2.3%	2.4%	.0%
18 to 24	6.9%	6.8%	10.9%
25 to 34	36.2%	36.8%	24.8%
35 to 44	29.3%	28.8%	40.8%
45 to 54	16.8%	16.8%	15.1%
55 to 64	6.2%	5.9%	7.3%
65 and older	2.4%	2.5%	1.2%
Total	100.0%	100.0%	100.0%
	N=742	N=826	N=98

Household Income

	Purchased Bowhunting or Archery Equipment		
	Feb-09	YTD 2009	Feb-08
Under \$10,000	6.6%	7.1%	3.2%
\$10,000 to \$19,999	3.4%	3.4%	7.1%
\$20,000 to \$29,999	12.1%	12.1%	18.6%
\$30,000 to \$39,999	16.1%	16.9%	25.7%
\$40,000 to \$49,999	13.0%	13.0%	8.0%
\$50,000 to \$74,999	27.4%	27.2%	15.7%
\$75,000 to \$99,999	13.2%	12.6%	8.5%
\$100,000 or above	8.2%	7.7%	13.3%
Total	100.0%	100.0%	100.0%
	N=742	N=826	N=98

Education Level

	Purchased Bowhunting or Archery Equipment		
	Feb-09	YTD 2009	Feb-08
11 years or less	5.0%	5.1%	4.9%
12 years	35.1%	35.2%	32.9%
1-3 years of college	39.0%	38.2%	26.5%
4 or more years of college	20.9%	21.5%	35.7%
Total	100.0%	100.0%	100.0%
	N=742	N=826	N=98



Of people who reported buying BOWHUNTING or ARCHERY EQUIPMENT last month, they purchased:

last month, they purchased:			
	Feb 2009	YTD 2009	Feb 2008
Bows	19.95%	19.44%	36.99%
Arrows	56.68%	55.32%	45.65%
Fletching	30.30%	29.40%	23.74%
Broadheads	41.32%	40.78%	19.64%
Releases	17.20%	17.53%	14.74%
Peepsites	18.09%	17.72%	18.35%
Silencers	13.86%	13.34%	11.26%
Stabilizers	14.51%	13.65%	21.91%
Arm guards	8.20%	7.91%	7.54%
Quivers	11.14%	10.73%	11.08%
Rests	13.57%	13.36%	15.40%
Targets	25.01%	24.53%	13.90%
Strings	14.63%	14.54%	21.73%
Bow case	13.62%	13.08%	13.62%
Other archery equipment	5.58%	5. 1 6%	.00%
Not sure	2.45%	2.25%	.00%
Total	100.00%	100.00%	100.00%
	N=743	N=824	N=94

Type of BOWS purchased

	Feb 2009	YTD 2009	Feb 2008
Compound	84.3%	85.1%	74.8%
Recurve	7.8%	7.5%	20.6%
Long bow	3.9%	4.0%	.0%
Other	3.9%	3.4%	4.6%
Total	N=137	N=148	N=36

CONFIDENTIAL: 74

Brand of BOWS purchased

	Feb 2009	YTD 2009	Feb 2008
BowTech	18.3%	19.1%	19.3%
Browning	6.7%	6.3%	12.6%
Hoyt	18.4%	18.0%	4.9%
Martin	2.9%	2.9%	6.7%
Matthews	10.8%	10.5%	16.2%
PSE	10.8%	10.9%	2.5%
Parker	5.4%	5.3%	.0%
Other	26.1%	26.5%	37.8%
Not sure	.5%	.6%	.0%
Total	N=137	N=148	N=36

Average spent on BOWS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$359.11	\$356.39	\$378.89
N	137	154	32

Cost of BOWS purchased

Etsilog an seism geneem Ethiological Macai gene	Feb 2009	YTD 2009	Feb 2008
\$0-\$10	4.5%	4.8%	.0%
\$11-\$20	.7%	.7%	.0%
\$21-\$30	1.5%	1.5%	.0%
\$31-\$40	2.4%	2.3%	.0%
\$41-\$50	.9%	.9%	.0%
\$51-\$75	1.5%	1.4%	.0%
\$76-\$100	1.5%	1.4%	.0%
\$101-\$250	19.2%	19.5%	21.7%
\$251-\$500	30.4%	31.2%	40.4%
Over \$500	37.1%	36.0%	37.9%
Not sure	.4%	.3%	.0%
Total	N=136	N=147	N=36



Types of stores where BOWS were purchased

Types of stores where BOVVS were purchased				
	Feb 2009	YTD 2009	Feb 2008	
Mass Merchant (Wal-Mart,	2.3%	2.2%	.0%	
K-Mart, Sams Club)				
Outdoor Specialty Store	23.0%	23.3%	23.0%	
(Bass Pro, Cabelas, Gander				
Mountain)				
General Sporting Goods (The	5.3%	5.0%	3.1%	
Sports Authority)				
Local shop (mom and pop	28.1%	29.4%	28.2%	
shops)				
Printed Catalog (Bass Pro,	.3%	.2%	.0%	
Cabelas)				
Website (Cabelas, Bass Pro)	5.0%	5.4%	.0%	
Gun shows or expos	.3%	.2%	.0%	
Used	22.9%	21.9%	12.6%	
Other	12.5%	12.2%	33.1%	
Not sure	.4%	.3%	.0%	
Total	N=136	N=147	N=36	

Brand of ARROWS purchased

	Feb 2009	YTD 2009	Feb 2008
Berman	5.1%	5.0%	11.7%
Cabela brand	4.7%	4.5%	10.0%
Carbon Express	28.0%	28.3%	20.4%
Easton	31.1%	31.0%	29.5%
Gold Tip	15.0%	14.7%	15.0%
PSE	2.3%	2.4%	.0%
Not sure	5.0%	4.9%	.0%
Other	8.8%	9.1%	13.3%
Total	N=404	N=436	N=44

Average spent on ARROWS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$49.91	\$49.33	\$52.90
N	365	411	39



Cost of ARROWS purchased

	Feb 2009	YTD 2009	Feb 2008
0 to \$20	15.8%	16.2%	6.4%
\$20.01 to \$30	11.5%	11.3%	19.5%
\$30.01 to \$40	15.6%	16.4%	9.9%
\$40.01 to \$50	10.4%	10.1%	14.0%
\$50.01 to \$60	6.3%	6.7%	18.4%
\$60.01 to \$70	8.7%	8.8%	3.0%
\$70.01 to \$80	7.9%	8.3%	1.5%
\$80.01 to \$90	3.6%	3.4%	8.3%
\$90.01 to \$100	5.8%	5.4%	9.6%
Over \$100	9.3%	8.8%	9.6%
Not sure	5.0%	4.7%	.0%
Total	N=403	N=435	N=44

Types of stores where ARROWS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	8.5%	8.3%	2.1%
K-Mart, Sams Club)			
Outdoor Specialty Store	33.1%	32.7%	35.4%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	11.5%	11.6%	9.6%
Sports Authority)			
Local shop (mom and pop	30.5%	30.5%	28.6%
shops)			
Printed Catalog (Bass Pro,	.8%	.7%	1.5%
Cabelas)			
Website (Cabelas, Bass Pro)	9.1%	9.5%	17.5%
Gun shows or expos	.8%	.8%	.0%
Used	2.6%	2.7%	.0%
Other	3.0%	3.2%	5.2%
Not sure	.1%	.1%	.0%
Total	N=401	N=433	N=44

CONFIDENTIAL: 77

Brand of FLETCHING purchased

	Feb 2009	YTD 2009	Feb 2008
Berman	3.0%	2.9%	1.0%
Bohning	27.6%	28.7%	33.3%
Easton	20.3%	19.8%	19.5%
Other	32.2%	32.2%	46.1%
Not sure	16.9%	16.3%	.0%
Total	N=219	N=233	N=23

Average spent on FLETCHING purchased

		YTD 2009	Feb 2008
Mean	\$12.70	\$12.88	\$17.77
N	197	220	20

Cost of FLETCHING purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	22.1%	21.3%	11.9%
\$6.00-\$10.99	32.2%	32.8%	33.1%
\$11.00-\$20.99	25.4%	25.4%	12.7%
\$21.00-\$30.99	10.7%	10.5%	27.6%
\$31.00-\$40.99	2.0%	1.8%	13.6%
\$41.00-\$50.99	1.4%	1.6%	1.0%
Over \$50.99	1.3%	1.7%	.0%
not sure	4.9%	5.0%	.0%
Total	N=216	N=230	N=23

CONFIDENTIAL: 78

Types of stores where FLETCHING was purchased

Types of stores where FLE Terring was purchased				
	Feb 2009	YTD 2009	Feb 2008	
Mass Merchant (Wal-Mart,	2.1%	2.4%	.0%	
K-Mart, Sams Club)				
Outdoor Specialty Store	41.3%	40.6%	31.4%	
(Bass Pro, Cabelas, Gander				
Mountain)				
General Sporting Goods (The	7.1%	7.6%	.0%	
Sports Authority)				
Local shop (mom and pop	28.9%	28.6%	43.3%	
shops)				
Printed Catalog (Bass Pro,	1.1%	1.0%	12.1%	
Cabelas)				
Website (Cabelas, Bass Pro)	11.6%	12.3%	6.8%	
Gun shows or expos	.6%	.5%	.0%	
Used	3.5%	3.4%	.0%	
Other	3.2%	3.1%	6.4%	
Not sure	.6%	.6%	.0%	
Total	N=218	N=232	N=23	

Brand of BROADHEADS purchased

	Feb 2009	YTD 2009	Feb 2008
Crimson Talon	4.8%	5.2%	.0%
Easton	4.0%	4.3%	.0%
G5	10.6%	10.8%	19.2%
Horton	.9%	1.3%	8.4%
Magnus	3.7%	3.6%	14.2%
Muzzy	28.0%	26.8%	17.4%
NAP	1.1%	1.2%	.0%
Rage	13.4%	13.7%	4.0%
Rocket	1.1%	.9%	.0%
Slick Trick	.7%	.6%	.0%
Steel Force	3.0%	3.1%	.0%
Thunderhead	9.7%	9.4%	.0%
Not sure	7.2%	7.8%	17.7%
Other	11.6%	11.2%	19.1%
Total	N=287	N=312	N=19



Average spent on BROADHEADS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$28.29	\$28.02	\$25.49
N	262	298	17

Cost of BROADHEADS purchased

	Feb 2009	YTD 2009	Feb 2008	
\$0-\$5.99	1.8%	2.1%	8.4%	
\$6.00-\$10.99	5.2%	5.6%	2.3%	
\$11.00-\$20.99	15.5%	15.8%	14.2%	
\$21.00-\$30.99	31.5%	31.1%	50.3%	
\$31.00-\$40.99	33.7%	33.5%	19.6%	
\$41.00-\$50.99	7.2%	6.9%	.0%	
Over \$50.99	.7%	.7%	5.1%	
Not sure	4.4%	4.1%	.0%	
Total	N=284	N=309	N=19	

Types of stores where BROADHEADS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	10.9%	10.8%	2.3%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	44.3%	45.4%	17.8%
General Sporting Goods (The Sports Authority)	9.0%	8.3%	24.3%
Local shop (mom and pop shops)	19.9%	19.4%	22.6%
Printed Catalog (Bass Pro, Cabelas)	.4%	.4%	11.0%
Website (Cabelas, Bass Pro)	7.9%	8.1%	16.5%
Gun shows or expos	.8%	.8%	.0%
Used	1.9%	1.8%	.0%
Other	4.9%	5.0%	5.6%
Not sure	.0%	.0%	.0%
Total	N=285	N=310	N=19



Brand of RELEASES, TABS and RELATED ITEMS purchased

brana of Recenters, 1765 and Recorded Parenasca				
	Feb 2009	YTD 2009	Feb 2008	
Carter	1.7%	1.6%	2.6%	
Cobra	12.7%	11.2%	18.6%	
Copper John	2.2%	2.1%	.0%	
Neet	.4%	.5%	.0%	
Scott Archery	11.7%	10.9%	7.7%	
T.R.U.	8.3%	7.3%	.0%	
Tru-Fire	34.7%	35.8%	11.3%	
Winn	.9%	.8%	.0%	
Not sure	14.0%	15.5%	7.7%	
Other	13.4%	14.2%	52.0%	
Total	N=119	N=130	N=13	

Average spent on RELEASES, TABS and RELATED ITEMS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$29.63	\$29.85	\$29.83
N	108	129	1 3

Cost of RELEASES, TABS and RELATED ITEMS purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	4.7%	4.8%	.0%
\$6.00-\$10.99	8.2%	8.7%	.0%
\$11.00-\$20.99	19.6%	18.3%	29.3%
\$21.00-\$30.99	19.9%	19.9%	38.8%
\$31.00-\$40.99	13.4%	15.2%	.0%
\$41.00-\$50.99	9.1%	8.4%	24.2%
Over \$50.99	16.6%	17.3%	7.7%
Not sure	8.5%	7.4%	.0%
Total	N=119	N=130	N=13

CONFIDENTIAL: 81

Types of stores where RELEASES, TABS and RELATED ITEMS were purchased

Types of stores where Reteases, TABS and RELATED Helds were purchased			
	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	9.3%	8.5%	9.8%
K-Mart, Sams Club)			
Outdoor Specialty Store	36.8%	39.3%	48.1%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	6.1%	5.6%	8.5%
Sports Authority)			
Local shop (mom and pop	19.7%	20.0%	10.9%
shops)			
Printed Catalog (Bass Pro,	.6%	.5%	14.6%
Cabelas)			
Website (Cabelas, Bass Pro)	15.4%	14.4%	.0%
Gun shows or expos	.4%	.4%	.0%
Used	8.7%	8.7%	.0%
Other	2.1%	1.8%	8.0%
Not sure	1.0%	.8%	.0%
Total	N=119	N=130	N=13

Brand of PEEPSITES purchased

	Feb 2009	YTD 2009	Feb 2008
Cobra	8.6%	8.1%	37.2%
Copper John	.2%	.2%	.5%
Extreme	6.2%	6.2%	.0%
ННА	7.6%	7.1%	.0%
PSE	8.2%	7.7%	.0%
Other	35.4%	38.1%	44.5%
Not sure	33.7%	32.6%	17.8%
Total	N=119	N=128	N=18

Average spent on PEEPSITES purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$18.30	\$18.43	\$20.31
N	112	1 27	16



Cost of PEEPSITES purchased

Cost of 1 Zzi of 1 Zz				
	Feb 2009	YTD 2009	Feb 2008	
\$0-\$5.99	22.4%	21.3%	27.9%	
\$6.00-\$10.99	29.1%	29.8%	29.0%	
\$11.00-\$20.99	8.5%	8.2%	10.9%	
\$21.00-\$30.99	8.9%	8.3%	.0%	
\$31.00-\$40.99	5.9%	5.7%	4.4%	
\$41.00-\$50.99	6.3%	7.4%	.0%	
Over \$50.99	9.0%	9.7%	27.9%	
Not sure	9.9%	9.6%	.0%	
Total	N=118	N=127	N=18	

Types of stores where PEEPSITES were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	4.4%	4.3%	.0%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	26.6%	28.4%	22.6%
General Sporting Goods (The Sports Authority)	4.4%	4.1%	.0%
Local shop (mom and pop shops)	37.0%	34.1%	40.9%
Printed Catalog (Bass Pro, Cabelas)	1.3%	1.3%	11.8%
Website (Cabelas, Bass Pro)	14.9%	15.9%	15.8%
Gun shows or expos	.6%	.5%	.0%
Used	4.9%	4.6%	9.0%
Other	5.9%	6.8%	.0%
Not sure	.0%	.0%	.0%
Total	N=118	N=127	N=18

CONFIDENTIAL: 83

Brand of SILENCERS purchased

	Feb 2009	YTD 2009	Feb 2008
Allen	1.7%	1.7%	.0%
Bear	6.3%	5.7%	10.1%
Bowjax	4.1%	4.2%	.0%
Hoyt	4.2%	3.9%	14.6%
Limbsaver	48.5%	48.4%	2.1%
PSE	3.5%	3.5%	8.2%
Sims	5.2%	5.4%	4.2%
other	12.2%	12.4%	60.8%
not sure	14.2%	14.8%	.0%
Total	N=79	N=87	N=10

Average spent on SILENCERS purchased

Envir (1915) 2400 Sept. Eng. (1921) 340	Feb 2009	YTD 2009	Feb 2008
Mean	\$10.99	\$10.79	\$13.14
N	82	91	9

Cost of SILENCERS purchased

Sistem nodern samer Sistemandern sam	Feb 2009	YTD 2009	Feb 2008
\$0-\$2.00	8.9%	9.1%	.0%
\$2.01-\$4.00	5.6%	5.8%	24.7%
\$4.01-\$6.00	10.4%	10.5%	7.0%
\$6.01-\$8.00	9.6%	10.9%	4.2%
\$8.01-\$10.00	7.8%	7.1%	.0%
\$10.01-\$12.00	7.5%	7.6%	6.0%
\$12.01-\$14.00	5.9%	5.5%	3.6%
\$14.01-\$16.00	6.8%	7.0%	.0%
\$16.01-\$18.00	8.1%	8.2%	.0%
\$18.01-\$20.00	7.9%	7.7%	2.1%
Over \$20.00	11.3%	10.3%	48.9%
Not sure	10.2%	10.3%	3.6%
Total	N=79	N=87	N=10



Types of stores where SILENCERS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	7.0%	8.0%	4.2%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	38.5%	36.9%	12.1%
General Sporting Goods (The Sports Authority)	8.8%	8.4%	20.7%
Local shop (mom and pop shops)	18.2%	19.0%	3.6%
Printed Catalog (Bass Pro, Cabelas)	.2%	.2%	.0%
Website (Cabelas, Bass Pro)	16.4%	16.8%	15.2%
Gun shows or expos	.0%	.0%	.0%
Used	5.8%	5.5%	3.6%
Other	1.5%	1.4%	40.7%
Not sure	3.7%	3.7%	.0%
Total	N=79	N=87	N=10

Brand of STABILIZERS purchased

	Feb 2009	YTD 2009	Feb 2008
Cobra	.9%	.9%	21.3%
Doinker	3.1%	2.9%	25.0%
Limb Saver	43.4%	43.5%	12.8%
N.A.P.	2.7%	2.7%	.0%
Trophy Ridge	3.8%	3.8%	.0%
Tru-Glow	2.8%	2.9%	.0%
Vibracheck	5.3%	5.3%	14.7%
Other	20.9%	20.4%	15.1%
Not sure	17.1%	17.6%	11.1%
Total	N=81	N=84	N=19

CONFIDENTIAL: 85

Average spent on STABILIZERS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$27.15	\$27.03	\$27.12
N	86	92	18

Cost of STABILIZERS purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	5.2%	5.4%	7.6%
\$6.00-\$10.99	7.6%	5.9%	.0%
\$11.00-\$20.99	21.9%	24.0%	41.6%
\$21.00-\$30.99	22.0%	21.7%	11.8%
\$31.00-\$40.99	13.2%	12.9%	10.5%
\$41.00-\$50.99	9.3%	8.9%	14.0%
Over \$50.99	9.7%	9.5%	12.7%
Not sure	11.1%	11.9%	1.8%
Total	N=80	N=83	N=19

Types of stores where STABILIZERS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	1.3%	1.1%	.0%
K-Mart, Sams Club)			
Outdoor Specialty Store	32.1%	34.5%	22.1%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	14.7%	12.8%	18.6%
Sports Authority)			
Local shop (mom and pop	23.1%	22.5%	31.2%
shops)			
Printed Catalog (Bass Pro,	2.4%	2.4%	9.8%
Cabelas)			
Website (Cabelas, Bass Pro)	17.6%	17.8%	4.2%
Gun shows or expos	.2%	.2%	.0%
Used	4.1%	4.1%	14.1%
Other	3.3%	3.1%	.0%
Not sure	1.3%	1.4%	.0%
Total	N=79	N=82	N=19



Brand of ARM GUARDS purchased

	Feb 2009	YTD 2009	Feb 2008
Neet	3.0%	3.5%	.0%
Saunders	3.4%	3.4%	.0%
Buck Wing	16.0%	15.2%	.0%
Other	50.8%	52.2%	79.8%
Not sure	26.8%	25.7%	20.2%
Total	N=48	N=50	N=6

Average spent on ARM GUARDS purchased

		•	
	Feb 2009	YTD 2009	Feb 2008
Mean	\$14.26	\$14.22	\$15.54
N	45	48	6

Cost of ARM GUARDS purchased

cost of Allin Co, hiso parendoca				
	Feb 2009	YTD 2009	Feb 2008	
\$0-\$5.99	7.4%	7.5%	.0%	
\$6.00-\$10.99	25.2%	24.8%	35.2%	
\$11.00-\$20.99	45.0%	44.7%	42.9%	
\$21.00-\$30.99	5.2%	5.2%	21.9%	
\$31.00-\$40.99	5.8%	5.6%	.0%	
\$41.00-\$50.99	.0%	.0%	.0%	
Over \$50.99	.0%	.0%	.0%	
Not sure	11.4%	12.3%	.0%	
Total	N=47	N=49	N=6	

CONFIDENTIAL: 87

Types of stores where ARM GUARDS were purchased

Types of stores where Arm GOARDS were purchased			
	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	9.5%	9.3%	.0%
K-Mart, Sams Club)			
Outdoor Specialty Store	33.4%	34.3%	15.0%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	21.7%	21.5%	41.4%
Sports Authority)			
Local shop (mom and pop	14.4%	13.5%	27.9%
shops)			
Printed Catalog (Bass Pro,	.0%	.0%	.0%
Cabelas)			
Website (Cabelas, Bass Pro)	5.4%	5.2%	15.6%
Gun shows or expos	3.8%	3.7%	.0%
Used	.0%	.0%	.0%
Other	3.2%	3.7%	.0%
Not sure	8.6%	8.7%	.0%
Total	N=48	N=50	N=6

Brand of QUIVERS purchased

	Feb 2009	YTD 2009	Feb 2008
Bohning	11.2%	11.7%	.0%
PSE	5.0%	4.7%	.0%
Kwikee	9.0%	8.1%	.0%
Neet	4.7%	4.6%	14.9%
Other	37.3%	38.3%	72.6%
Not sure	32.8%	32.7%	12.5%
Total	N=71	N=73	N=12

Average spent on QUIVERS purchased

N	58	65	9
Mean	\$26.80	\$25.81	\$45.53
	Feb 2009	YTD 2009	Feb 2008



Cost of QUIVERS purchased

dost of doi: Line parameter			
	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	8.4%	8.5%	.0%
\$6.00-\$10.99	9.4%	9.1%	.0%
\$11.00-\$20.99	14.4%	17.2%	.0%
\$21.00-\$30.99	19.9%	19.6%	11.4%
\$31.00-\$40.99	12.3%	11.5%	11.8%
\$41.00-\$50.99	8.2%	7.6%	17.1%
Over \$50.99	9.6%	8.5%	59.7%
Not sure	17.8%	18.0%	.0%
Total	N=71	N=73	N=12

Types of stores where QUIVERS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	1.5%	1.5%	.0%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	33.7%	32.9%	19.4%
General Sporting Goods (The Sports Authority)	7.5%	7.4%	11.4%
Local shop (mom and pop shops)	22.1%	21.0%	45.8%
Printed Catalog (Bass Pro, Cabelas)	3.7%	6.7%	.0%
Website (Cabelas, Bass Pro)	17.1%	16.4%	23.4%
Gun shows or expos	.0%	.0%	.0%
Used	9.8%	9.7%	.0%
Other	2.4%	2.1%	.0%
Not sure	2.3%	2.3%	.0%
Total	N=70	N=72	N=12

CONFIDENTIAL: 89

Brand of RESTS purchased

brana of RESTS parchasea				
	Feb 2009	YTD 2009	Feb 2008	
Bodoodle	14.2%	14.6%	.0%	
Copper John	10.2%	9.3%	.0%	
Carolina Archery	7.7%	7.5%	1.5%	
Golden Key	14.3%	14.0%	6.7%	
QuickTune	16.7%	19.0%	.0%	
Trophy Ridge	11.2%	11.1%	10.9%	
Trophy Taker	6.5%	6.3%	9.6%	
Other	12.3%	11.6%	61.3%	
Not sure	6.8%	6.7%	10.0%	
Total	N=52	N=54	N=16	

Average spent on RESTS purchased

State of the state	Feb 2009	YTD 2009	Feb 2008
Mean	\$59.04	\$58.89	\$63.41
N	92	105	13

Cost of RESTS purchased

Triberik filosofik tirki ene i filosofik	Feb 2009	YTD 2009	Feb 2008
\$0 to \$20	8.0%	7.9%	.0%
\$20.01 to \$30	3.9%	3.5%	2.4%
\$30.01 to \$40	7.1%	7.0%	24.9%
\$40.01 to \$50	11.2%	10.5%	8.2%
\$50.01 to \$60	9.1%	11.3%	18.1%
\$60.01 to \$70	12.1%	13.4%	6.7%
\$70.01 to \$80	42.7%	40.1%	2.0%
\$80.01 to \$90	5.9%	6.2%	3.1%
\$90.01 to \$100	.0%	.0%	24.6%
over \$100	.0%	.0%	7.4%
Not sure	.0%	.0%	2.6%
Total	N=88	N=93	N=16



Types of stores where RESTS were purchased

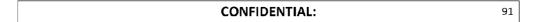
	Feb 2009	YTD 2009	Feb 2008	
Mass Merchant (Wal-Mart,	4.2%	3.9%	9.4%	
K-Mart, Sams Club)				
Outdoor Specialty Store	29.4%	30.2%	30.4%	
(Bass Pro, Cabelas, Gander				
Mountain)				
General Sporting Goods (The	6.7%	6.6%	8.2%	
Sports Authority)				
Local shop (mom and pop	32.8%	31.0%	33.5%	
shops)				
Printed Catalog (Bass Pro,	.0%	.0%	14.0%	
Cabelas)				
Website (Cabelas, Bass Pro)	14.8%	16.7%	.0%	
Gun shows or expos	.5%	.5%	2.0%	
Used	6.1%	6.0%	2.6%	
Other	5.6%	5.1%	.0%	
Not sure	.0%	.0%	.0%	
Total	N=88	N=93	N=16	

Brand of ARCHERY TARGETS purchased

	Feb 2009	YTD 2009	Feb 2008
Delta	8.4%	8.3%	23.0%
Glendel	4.9%	4.8%	2.9%
McKenzie	7.9%	7.4%	9.1%
Morrell	9.2%	8.9%	.0%
The Block	29.1%	28.2%	32.7%
Champion	4.0%	3.6%	.0%
Other	24.0%	23.1%	13.2%
Not sure	12.5%	15.6%	19.2%
Total	N=167	N=177	N=13

Average spent on ARCHERY TARGETS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$76.72	\$78.27	\$58.18
N	161	182	12



Cost of ARCHERY TARGETS purchased

cost of Arterier (TARGETS purchased				
	Feb 2009	YTD 2009	Feb 2008	
\$0-\$25	18.9%	20.6%	40.7%	
\$25.01-\$50	24.5%	22.4%	13.3%	
\$50.01-\$100	33.1%	33.1%	27.9%	
\$100.01-\$200	13.2%	12.6%	18.1%	
\$200.01-\$400	2.6%	3.6%	.0%	
\$400.01-\$600	2.1%	2.1%	.0%	
\$600.01-\$800	.0%	.0%	.0%	
\$800.01-\$1000	.0%	.0%	.0%	
Over \$1000	.0%	.0%	.0%	
Not sure	5.6%	5.6%	.0%	
Total	N=166	N=176	N=13	

Types of stores where ARCHERY TARGETS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	10.2%	9.8%	29.7%
K-Mart, Sams Club)			
Outdoor Specialty Store	42.3%	40.1%	8.2%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	11.6%	11.5%	19.7%
Sports Authority)			
Local shop (mom and pop	16.2%	19.5%	33.0%
shops)			
Printed Catalog (Bass Pro,	1.0%	.9%	.0%
Cabelas)			
Website (Cabelas, Bass Pro)	8.9%	8.5%	9.4%
Gun shows or expos	1.6%	1.7%	.0%
Used	3.5%	3.3%	.0%
Other	4.0%	4.0%	.0%
Not sure	.7%	.7%	.0%
Total	N=167	N=177	N=13

Average spent on STRINGS AND ACCESSORIES purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$15.44	\$15.25	\$14.67
N	92	106	19

CONFIDENTIAL: 92

Cost of STRINGS AND ACCESSORIES purchased

cost of officer of the freezes of the partitional			
	Feb 2009	YTD 2009	Feb 2008
\$0-\$2.00	2.1%	2.0%	.0%
\$2.01-\$4.00	3.7%	3.2%	.0%
\$4.01-\$6.00	1.7%	1.4%	29.1%
\$6.01-\$8.00	4.5%	6.9%	.0%
\$8.01-\$10.00	8.1%	7.7%	1.8%
\$10.01-\$12.00	5.7%	7.0%	.9%
\$12.01-\$14.00	5.9%	5.2%	.0%
\$14.01-\$16.00	6.8%	6.5%	7.2%
\$16.01-\$18.00	6.9%	6.8%	.0%
\$18.01-\$20.00	11.2%	10.7%	10.5%
Over \$20.00	35.4%	34.9%	50.5%
Not sure	8.0%	7.8%	.0%
Total	N=95	N=106	N=19

Types of stores where STRINGS AND ACCESSORIES were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	1.1%	1.0%	.0%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	17.9%	16.5%	36.3%
General Sporting Goods (The Sports Authority)	7.8%	8.5%	.0%
Local shop (mom and pop shops)	47.7%	48.2%	37.3%
Printed Catalog (Bass Pro, Cabelas)	2.9%	2.7%	.0%
Website (Cabelas, Bass Pro)	13.2%	13.8%	12.7%
Gun shows or expos	1.1%	1.3%	.0%
Used	.0%	.0%	1.0%
Other	8.2%	8.1%	12.8%
Not sure	.0%	.0%	.0%
Total	N=95	N=106	N=19



Brand of BOW CASES purchased

5.4.14 5. 55 17 6. 1525 par dilated				
<u> </u>	Feb 2009	YTD 2009		
Boyt	4.2%	4.3%		
Doskocil	3.2%	3.2%		
Plano (including BowGuard)	41.4%	41.4%		
SKB	6.1%	5.8%		
Not sure	18.9%	19.4%		
Other	26.2%	25.9%		
Total	N=87	N=87		

Average spent on BOW CASES purchased

	Feb 2009	YTD 2009
Mean	\$48.69	\$48.46
N	86	95

Cost of BOW CASES purchased

**************************************	Feb 2009	YTD 2009
0 to \$20	9.3%	9.3%
\$20.01 to \$30	12.3%	13.1%
\$30.01 to \$40	23.9%	24.0%
\$40.01 to \$50	15.6%	14.7%
\$50.01 to \$60	4.3%	4.1%
\$60.01 to \$70	4.3%	4.6%
\$70.01 to \$80	5.8%	5.8%
\$80.01 to \$90	3.7%	3.5%
\$90.01 to \$100	10.3%	10.2%
Over \$100	6.4%	6.4%
Not sure	4.1%	4.4%
Total	N=86	N=91



Types of stores where BOW CASES were purchased

	Feb 2009	YTD 2009
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	10.5%	10.7%
, ,		
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	43.5%	42.7%
,		
General Sporting Goods (The Sports Authority)	6.7%	7.3%
Local shop (mom and pop shops)	12.2%	11.6%
Printed Catalog (Bass Pro, Cabelas)	2.1%	2.1%
Website (Cabelas, Bass Pro)	11.9%	12.9%
Gun shows or expos	.4%	.3%
Used	11.4%	11.3%
Other	1.4%	1.3%
Not sure	.0%	.0%
Total	N=88	N=93

CONFIDENTIAL:

95

Age of Respondents

	Purch	sed Decoys or G	ame Calls
	Feb-09	YTD 2009	Feb-08
Under 18	2.8%	2.9%	1.7%
18 to 24	7.7%	8.3%	14.9%
25 to 34	35.0%	34.9%	27.2%
35 to 44	26.1%	25.8%	22.5%
45 to 54	19.2%	18.7%	19.6%
55 to 64	6.8%	6.9%	9.8%
65 and older	2.3%	2.4%	4.3%
Total	100.0%	100.0%	100.0%
	N=805	N=911	N=172

Household Income

	Purchased Decoys or Game Calls		
	Feb-09	YTD 2009	Feb-08
Under \$10,000	7.5%	8.2%	6.4%
\$10,000 to \$19,999	4.5%	4.6%	6.5%
\$20,000 to \$29,999	10.6%	10.9%	9.0%
\$30,000 to \$39,999	18.6%	18.0%	18.5%
\$40,000 to \$49,999	13.1%	12.5%	9.8%
\$50,000 to \$74,999	25.0%	25.4%	28.9%
\$75,000 to \$99,999	12.4%	12.7%	9.7%
\$100,000 or above	8.2%	7.7%	11.2%
Total	100.0%	100.0%	100.0%
	N=805	N=911	N=172

Education Level

	Purchased Decoys or Game Calls		
	Feb-09	YTD 2009	Feb-08
11 years or less	6.2%	6.3%	2.0%
12 years	33.5%	31.9%	19.9%
1-3 years of college	34.3%	34.9%	40.8%
4 or more years of college	26.0%	26.9%	37.4%
Total	100.0%	100.0%	100.0%
	N=805	N=911	N=171



Of people who reported buying DECOYS or GAME CALLS last month, they purchased:

	Feb 2009	YTD 2009	Feb 2008
Game call	70.88%	70.58%	23.41%
Decoy	25.04%	25.17%	76.59%
None	4.08%	4.25%	.00%
Total	100.00%	100.00%	100.00%
	N=805	N=911	N=172

Type of DECOYS purchased

5000	Feb 2009	YTD 2009	Feb 2008
Waterfowl	25.8%	29.0%	10.1%
Turkey	57.0%	53.7%	69.0%
Big game	6.4%	6.4%	10.0%
Other	10.8%	10.9%	10.9%
Total	N=221	N=252	N=49

Brand of DECOYS purchased

	Feb 2009	YTD 2009	Feb 2008
Bass Pro Shops	5.1%	4.9%	1.4%
Cabelas	8.7%	9.0%	2.7%
Carry-Lite	15.1%	13.8%	13.4%
Flambeau	19.1%	17.1%	18.3%
Herters	.4%	.3%	.0%
Mojo	2.9%	3.7%	.3%
Renzo	.1%	.5%	.0%
Avery	5.7%	5.7%	1.8%
Other	31.8%	34.0%	56.7%
Not sure	11.1%	11.0%	5.4%
Total	N=220	N=251	N=49

Average spent on DECOYS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$33.44	\$33.84	\$36.89
N	215	248	38



Cost of DECOYS purchased

	Feb 2009	YTD 2009	Feb 2008	
\$0-\$5.99	3.9%	3.5%	.0%	
\$6.00-\$10.99	6.4%	6.7%	4.5%	
\$11.00-\$20.99	18.5%	17.4%	11.9%	
\$21.00-\$30.99	17.3%	16.6%	22.9%	
\$31.00-\$40.99	11.0%	10.6%	14.2%	
\$41.00-\$50.99	10.7%	12.2%	3.4%	
Over \$50.99	29.8%	30.7%	43.2%	
Not sure	2.4%	2.3%	.0%	
Total	N=215	N=245	N=49	

Types of stores where DECOYS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	17.9%	16.0%	14.3%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	47.4%	47.9%	35.4%
General Sporting Goods (The Sports Authority)	8.1%	9.8%	6.9%
Local shop (mom and pop shops)	6.7%	6.9%	22.2%
Printed Catalog (Bass Pro, Cabelas)	1.2%	1.2%	.0%
Website (Cabelas, Bass Pro)	14.0%	13.6%	3.7%
Gun shows or expos	.5%	.5%	6.2%
Used	1.7%	1.5%	.0%
Other	2.4%	2.4%	11.2%
Not sure	.1%	.2%	.0%
Total	N=220	N=251	N=49

CONFIDENTIAL: 98

Type of GAME CALLS purchased

	Feb 2009	YTD 2009	Feb 2008
Waterfowl	9.9%	11.7%	1.6%
Turkey	54.2%	51.1%	70.1%
Big game	15.2%	15.4%	7.7%
Other	20.7%	21.8%	20.6%
Total	N=683	N=764	N=149

Brand of GAME CALLS purchased

Brand of GAME CALLS purchased				
	Feb 2009	YTD 2009	Feb 2008	
Buck Gardner	2.4%	2.6%	.0%	
Cass Creek	.5%	.5%	.6%	
Duck Commander	1.2%	1.3%	.7%	
Echo	.5%	1.2%	.2%	
Flextone	.9%	.8%	.1%	
H.S. Strut	15.7%	15.3%	13.6%	
Knight & Hale	12.9%	12.6%	11.6%	
MAD	1.5%	1.3%	1.1%	
Primos	31.4%	30.6%	41.4%	
Quaker Boy	4.3%	4.8%	6.2%	
Sean Mann	.1%	.1%	.0%	
Woodhaven	1.4%	1.7%	6.4%	
Other	21.3%	21.3%	14.3%	
Not sure	5.9%	5.9%	3.9%	
Total	N=683	N=764	N=149	

Average spent on GAME CALLS purchased

	Feb-2009	Y1D 2009	Feb 2008
Mean	\$23.69	\$23.91	\$20.88
N	626	716	125

CONFIDENTIAL: 99

Cost of GAME CALLS purchased

	Feb 2009	YTD 2009	Feb 2008
0 to \$20	46.6%	46.9%	59.0%
\$20.01 to \$30	32.3%	31.8%	24.9%
\$30.01 to \$40	10.0%	9.6%	6.2%
\$40.01 to \$50	2.3%	2.2%	1.1%
\$50.01 to \$60	2.0%	1.9%	3.4%
\$60.01 to \$70	.9%	1.1%	1.2%
\$70.01 to \$80	.1%	.8%	.5%
\$80.01 to \$90	.5%	.5%	.0%
\$90.01 to \$100	.3%	.3%	.0%
Over \$100	4.0%	3.9%	2.9%
Not sure	1.0%	.9%	.8%
Total	N=680	N=760	N=149

Types of stores where GAME CALLS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	18.9%	17.6%	24.4%
K-Mart, Sams Club)			
Outdoor Specialty Store	41.3%	42.6%	27.3%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	10.3%	9.9%	20.6%
Sports Authority)			
Local shop (mom and pop	8.8%	9.2%	10.0%
shops)			
Printed Catalog (Bass Pro,	1.0%	1.0%	2.5%
Cabelas)			
Website (Cabelas, Bass Pro)	9.2%	9.1%	2.4%
Gun shows or expos	3.1%	3.2%	6.9%
Used	1.5%	1.5%	.0%
Other	5.7%	5.9%	4.7%
Not sure	.0%	.0%	1.1%
Total	N=681	N=762	N=149

CONFIDENTIAL: 100

Age of Respondents

	Purchased Equi Feb-09	Hand Loading pment YTD 2009
Under 18	.8%	.7%
18 to 24	2.3%	2.4%
25 to 34	16.3%	15.2%
35 to 44	26.2%	26.3%
45 to 54	26.3%	27.9%
55 to 64	18.1%	17.3%
65 and older	10.1%	10.2%
Total	100.0%	100.0%
	N=615	N=778

Household Income

	Purchased Equi	Hand Loading pment
	Feb-09	YTD 2009
Under \$10,000	3.9%	3.7%
\$10,000 to \$19,999	6.3%	5.4%
\$20,000 to \$29,999	8.6%	8.6%
\$30,000 to \$39,999	11.8%	12.2%
\$40,000 to \$49,999	14.4%	15.3%
\$50,000 to \$74,999	25.9%	25.0%
\$75,000 to \$99,999	16.2%	16.7%
\$100,000 or above	12.9%	13.0%
Total	100.0%	100.0%
	N=615	N=778

Education Level

	Purchased Equi	Hand Loading pment
	Feb-09	YTD 2009
11 years or less	2.1%	2.2%
12 years	24.0%	23.6%
1-3 years of college	38.5%	38.1%
4 or more years of college	35.4%	36.1%
Total	100.0%	100.0%

CONFIDENTIAL: 103

	N=615	N=778
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Of people who reported buying HAND LOADING EQUIPMENT last month, they purchased:

	Feb 2009	YTD 2009	Feb 2008
Presses or dies	33.07%	31.18%	27.24%
Reloading tools	20.84%	21.52%	23.38%
Reloading components	88.97%	88.75%	81.67%
Other handloading tools	2.51%	2.10%	.00%
Total	100.00%	100.00%	100.00%
	N=615	N=775	N=108

Brand of PRESSES and DIES purchased

	Feb 2009	YTD 2009	Feb 2008
Dillon	4.4%	4.6%	37.3%
Federal	1.3%	1.2%	.0%
Hornady	10.8%	10.3%	.0%
Lee Precision	27.4%	28.4%	29.6%
Lyman	4.1%	4.5%	.0%
MEC	5.0%	4.2%	1.0%
RCBS	41.4%	39.9%	16.7%
Redding	3.3%	4.5%	13.5%
Winchester	.6%	.5%	.0%
Not sure	.0%	.2%	.0%
Other	1.8%	1.7%	2.0%
Total	N=182	N=221	N=28

Average spent on PRESSES and DIES purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$88.39	\$85.01	\$69.48
N	154	184	21

CONFIDENTIAL: 102

Cost of PRESSES and DIES purchased

cost of Freeses and Dies parenasca				
	Feb 2009	YTD 2009	Feb 2008	
\$0-\$10	1.6%	1.7%	.9%	
\$11-\$20	3.4%	4.1%	2.6%	
\$21-\$30	31.4%	31.9%	35.3%	
\$31-\$40	18.2%	17.2%	19.6%	
\$41-\$50	10.5%	9.5%	3.5%	
\$51-\$75	7.0%	7.9%	22.0%	
\$76-\$100	3.9%	4.8%	.0%	
\$101-\$250	13.6%	13.4%	11.3%	
\$251-\$500	6.9%	6.5%	4.8%	
Over \$500	2.1%	1.8%	.0%	
Not sure	1.4%	1.3%	.0%	
Total	N=183	N=222	N=28	

Types of stores where PRESSES and DIES were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	2.6%	2.7%	.0%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	26.2%	27.5%	3.6%
General Sporting Goods (The Sports Authority)	8.8%	8.1%	16.9%
Local shop (mom and pop shops)	14.3%	13.8%	33.9%
Printed Catalog (Bass Pro, Cabelas)	3.1%	2.8%	.0%
Website (Cabelas, Bass Pro)	25.5%	24.8%	26.7%
Gun shows or expos	2.4%	2.4%	.0%
Used	10.6%	10.9%	2.6%
Other	5.8%	6.4%	16.2%
Not sure	.7%	.7%	.0%
Total	N=182	N=220	N=28

CONFIDENTIAL: 103

Brand of RELOADING TOOLS and ACCESSORIES purchased

brains of Recombined Tools and Accessories parchased				
	Feb 2009	YTD 2009	Feb 2008	
Dillon	2.1%	3.1%	36.4%	
Federal	3.6%	2.9%	.0%	
Hornady	11.9%	11.1%	.0%	
Lee Precision	20.7%	21.2%	10.1%	
Lyman	6.4%	6.3%	3.2%	
MEC	1.7%	2.0%	9.3%	
RCBS	38.2%	38.5%	32.1%	
Redding	3.5%	3.0%	2.4%	
Winchester	.3%	.3%	4.9%	
Not sure	1.2%	1.0%	.0%	
Other	10.4%	10.5%	1.6%	
Total	N=112	N=145	N=23	

Average spent on RELOADING TOOLS and ACCESSORIES purchased

	Feb 2009		Feb 2008
Mean	\$26.82	\$26.90	\$39.38
N	90	11 9	18

Cost of RELOADING TOOLS and ACCESSORIES purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	5.8%	6.2%	.0%
\$6.00-\$10.99	16.3%	17.3%	2.1%
\$11.00-\$20.99	20.7%	19.0%	5.3%
\$21.00-\$30.99	15.3%	17.4%	16.2%
\$31.00-\$40.99	14.6%	13.0%	25.5%
\$41.00-\$50.99	8.6%	7.4%	5.3%
Over \$50.99	14.2%	15.6%	45.6%
Not sure	4.5%	4.1%	.0%
Total	N=111	N=144	N=23



Types of stores where RELOADING TOOLS and ACCESSORIES were purchased

parenasea					
	Feb 2009	YTD 2009	Feb 2008		
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	2.1%	2.9%	17.5%		
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	30.6%	28.2%	22.7%		
General Sporting Goods (The Sports Authority)	13.0%	10.8%	3.2%		
Local shop (mom and pop shops)	11.4%	9.5%	34.9%		
Printed Catalog (Bass Pro, Cabelas)	4.3%	3.5%	.0%		
Website (Cabelas, Bass Pro)	24.2%	29.6%	14.3%		
Gun shows or expos	4.0%	4.0%	1.0%		
Used	5.6%	5.8%	.0%		
Other	3.3%	4.7%	6.5%		
Not sure	1.3%	1.1%	.0%		
Total	N=112	N=145	N=23		

Of people who reported buying RELOADING COMPONENTS last month, they purchased:

incy parentasea.				
	Feb 2009	YTD 2009	Feb 2008	
Brass shell cases	37.04%	36.00%	24.94%	
Bullets	74.54%	74.72%	71.61%	
Primers	57.95%	55.69%	48.10%	
Powder	61.92%	60.15%	35.26%	
Shotshell hulls	4.84%	4.38%	3.58%	
Shotshell wads	11.28%	10.85%	10.10%	
Shot	11.73%	10.75%	11.09%	
Other	1.15%	.98%	.00%	
Total	100.00%	100.00%	100.00%	
	N=541	N=679	N=87	

CONFIDENTIAL: 105

Brand of RELOADING BRASS SHELL CASES purchased

	Feb 2009	YTD 2009	Feb 2008
Winchester	38.6%	37.4%	29.8%
Remington	31.2%	30.6%	18.1%
Norma	3.0%	2.5%	2.6%
Starline	4.2%	5.0%	.0%
Hornady	6.3%	6.7%	18.7%
Other	14.0%	13.4%	30.8%
Not sure	2.6%	4.4%	.0%
Total	N=200	N=252	N=25

Average spent on RELOADING BRASS SHELL CASES purchased

		Feb 2009	YTD 2009	Feb 2008
Γ	Mean	\$31.47	\$31.02	\$33.74
1	N	149	181	15

Cost of RELOADING BRASS SHELL CASES purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	4.4%	3.8%	.0%
\$6.00-\$10.99	4.8%	5.6%	.0%
\$11.00-\$20.99	15.4%	16.6%	18.6%
\$21.00-\$30.99	26.4%	26.5%	28.7%
\$31.00-\$40.99	17.5%	16.6%	22.5%
\$41.00-\$50.99	6.8%	6.0%	3.4%
Over \$50.99	20.9%	20.6%	26.8%
Not sure	3.8%	4.3%	.0%
Total	N=200	N=253	N=25

CONFIDENTIAL: 106

Types of stores where RELOADING BRASS SHELL CASES were purchased

Types of stores where needed in a binass street cases were parenased				
	Feb 2009	YTD 2009	Feb 2008	
Mass Merchant (Wal-Mart,	3.7%	3.1%	.0%	
K-Mart, Sams Club)				
Outdoor Specialty Store	25.1%	26.0%	25.6%	
(Bass Pro, Cabelas, Gander				
Mountain)				
General Sporting Goods (The	5.3%	4.7%	.0%	
Sports Authority)				
Local shop (mom and pop	18.2%	16.7%	16.3%	
shops)				
Printed Catalog (Bass Pro,	2.8%	2.8%	2.3%	
Cabelas)				
Website (Cabelas, Bass Pro)	25.3%	25.6%	29.1%	
Gun shows or expos	6.4%	7.4%	4.2%	
Used	6.6%	6.8%	5.5%	
Other	6.4%	6.8%	17.0%	
Not sure	.0%	.0%	.0%	
Total	N=196	N=249	N=25	

Number of RELOADING BULLET boxes purchased

	Feb 2009	YTD 2009
1	32.7%	33.6%
2	31.8%	30.7%
3	11.7%	10.8%
4	7.2%	7.3%
5 or more	16.6%	17.6%
Total	N=389	N=482

CONFIDENTIAL: 107

Brand of RELOADING BULLETS purchased

	Brand of RELOADING BULLETS purchased				
	Feb 2009	YTD 2009	Feb 2008		
Barnes	11.3%	11.6%	4.4%		
Berger	2.2%	2.1%	4.3%		
Cast Performance	.2%	.3%	.0%		
Combined Techology	.0%	.0%	.0%		
Hornady	30.6%	29.4%	25.3%		
Hunters Supply	.2%	.1%	.0%		
Lapua	.3%	.3%	.0%		
Magtech	.5%	.5%	3.2%		
Meister	.0%	.0%	.0%		
Norma	.3%	.2%	.0%		
Nosler (Combined	16.6%	15.6%	10.2%		
Technology)					
Oregon Trail	.3%	.2%	.0%		
Rainier	1.7%	2.0%	7.5%		
Remington	3.7%	3.7%	2.0%		
Shilen	.0%	.0%	.0%		
Sierra	13.5%	12.1%	5.9%		
Speer	5.4%	5.5%	2.3%		
Swift	.3%	.3%	.0%		
Winchester	2.1%	2.0%	12.9%		
X-Ring	.0%	.0%	.0%		
Not sure	3.3%	3.2%	.8%		
Other	7.7%	10.7%	21.2%		
Total	N=390	N=483	N=58		

Average spent on RELOADING BULLETS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$29.59	\$30.09	\$36.76
N	295	374	44

CONFIDENTIAL: 108

Cost of RELOADING BULLETS purchased

COST OF RELOADING BOLLETS parchased				
	Feb 2009	YTD 2009	Feb 2008	
\$0-\$5.99	1.3%	1.0%	.0%	
\$6.00-\$10.99	2.9%	2.8%	3.5%	
\$11.00-\$20.99	23.8%	23.8%	13.8%	
\$21.00-\$30.99	30.2%	29.3%	18.8%	
\$31.00-\$40.99	14.3%	13.5%	19.4%	
\$41.00-\$50.99	7.7%	8.6%	4.7%	
Over \$50.99	15.0%	16.6%	39.9%	
Not sure	4.8%	4.3%	.0%	
Total	N=388	N=481	N=58	

Types of stores where RELOADING BULLETS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	2.4%	2.5%	.0%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	33.2%	32.5%	19.6%
General Sporting Goods (The Sports Authority)	5.9%	5.1%	4.8%
Local shop (mom and pop shops)	22.2%	21.7%	35.7%
Printed Catalog (Bass Pro, Cabelas)	2.2%	1.8%	.8%
Website (Cabelas, Bass Pro)	22.3%	23.6%	20.8%
Gun shows or expos	2.9%	3.4%	9.4%
Used	.8%	.8%	.0%
Other	7.1%	7.8%	9.0%
Not sure	.9%	.8%	.0%
Total	N=386	N=479	N=58

CONFIDENTIAL: 109

Brand of RELOADING PRIMER purchased

	Feb 2009	YTD 2009	Feb 2008
Remington	13.6%	12.8%	19.3%
Federal	20.3%	20.3%	30.7%
Winchester	23.2%	25.0%	26.4%
CCI	36.8%	36.0%	22.3%
Magtech	.7%	.7%	.0%
Not sure	1.7%	1.5%	.0%
Other	3.8%	3.8%	1.2%
Total	N=313	N=379	N=40

Average spent on RELOADING PRIMER purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$23.27	\$23.60	\$30.47
N	220	267	30

Cost of RELOADING PRIMER purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	15.4%	15.8%	9.1%
\$6.00-\$10.99	11.3%	10.3%	9.1%
\$11.00-\$20.99	10.9%	10.9%	.6%
\$21.00-\$30.99	28.4%	28.8%	38.9%
\$31.00-\$40.99	13.5%	12.8%	8.1%
\$41.00-\$50.99	5.2%	5.3%	22.8%
Over \$50.99	7.5%	8.6%	11.4%
Not sure	7.7%	7.6%	.0%
Total	N=313	N=379	N=40

CONFIDENTIAL: 110

Types of stores where RELOADING PRIMER was purchased

Types of stores where necoabling Priviles was purchased				
	Feb 2009	YTD 2009	Feb 2008	
Mass Merchant (Wal-Mart,	1.7%	1.4%	3.7%	
K-Mart, Sams Club)				
Outdoor Specialty Store	27.1%	28.8%	24.9%	
(Bass Pro, Cabelas, Gander				
Mountain)				
General Sporting Goods (The	11.0%	10.1%	1.3%	
Sports Authority)				
Local shop (mom and pop	38.0%	38.3%	44.8%	
shops)				
Printed Catalog (Bass Pro,	1.9%	1.5%	.0%	
Cabelas)				
Website (Cabelas, Bass Pro)	10.9%	10.2%	2.4%	
Gun shows or expos	3.9%	4.0%	18.5%	
Used	1.5%	1.3%	.0%	
Other	3.4%	3.8%	4.5%	
Not sure	.5%	.5%	.0%	
Total	N=314	N=380	N=40	

Brand of RELOADING POWDER purchased

	Feb 2009	YTD 2009	Feb 2008
Accurate	3.6%	3.4%	19.4%
Alliant	14.4%	16.3%	25.4%
Hodgdon	34.0%	34.8%	32.8%
IMR	29.7%	27.6%	10.8%
Ramshot	3.8%	4.1%	.0%
Vhita Vouri	.9%	1.0%	9.9%
Winchester	6.9%	6.9%	.0%
Not sure	4.5%	4.1%	.0%
Other	2.2%	1.8%	1.8%
Total	N=326	N=394	N=24

Average spent on RELOADING POWDER purchased

	BREEDER A. W. S. BUT AL W. A. D. IA. ERREEDER	YTD 2009	Feb 2008
Mean	\$26.95	\$26.78	\$28.54
N	239	294	22



Cost of RELOADING POWDER purchased

	Feb 2009	YID 2009	Feb 2008
\$0-\$5.99	.3%	.9%	.0%
\$6.00-\$10.99	.7%	.6%	.0%
\$11.00-\$20.99	33.0%	33.1%	45.7%
\$21.00-\$30.99	37.9%	38.1%	15.0%
\$31.00-\$40.99	7.5%	7.0%	17.2%
\$41.00-\$50.99	.5%	.5%	4.2%
Over \$50.99	14.1%	14.4%	17.9%
Not sure	6.0%	5.5%	.0%
Total	N=322	N=390	N=28

Types of stores where RELOADING POWDER was purchased

Types of stores where RELOADING FOWDER was purchased				
	Feb 2009	YTD 2009	Feb 2008	
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	3.7%	3.6%	.0%	
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	27.3%	28.2%	23.6%	
General Sporting Goods (The Sports Authority)	8.9%	8.3%	3.3%	
Local shop (mom and pop shops)	41.9%	40.9%	63.9%	
Printed Catalog (Bass Pro, Cabelas)	1.1%	.9%	.0%	
Website (Cabelas, Bass Pro)	7.9%	8.0%	3.5%	
Gun shows or expos	3.5%	3.8%	5.7%	
Used	1.6%	1.4%	.0%	
Other	3.6%	4.5%	.0%	
Not sure	.4%	.4%	.0%	
Total	N=325	N=393	N=28	

Brand of SHOTSHELL HULLS purchased

	Feb 2009	YTD 2009	Feb 2008
Federal	7.0%	6.2%	.0%
Remington	31.1%	31.0%	18.9%
Winchester	35.3%	35.7%	.0%
Other	22.1%	19.8%	81.1%
Not sure	4.5%	7.3%	.0%
Total	N=20	N=22	N=2

CONFIDENTIAL: 112

Average spent on SHOTSHELL HULLS purchased

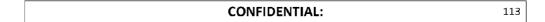
	Feb 2009	YTD 2009	
Mean	\$19.39	\$19.51	\$14.58
N	17	20	2

Cost of SHOTSHELL HULLS purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	16.8%	15.9%	.0%
\$6.00-\$10.99	35.4%	37.4%	18.9%
\$11.00-\$20.99	20.1%	17.6%	81.1%
\$21.00-\$30.99	2.1%	2.0%	.0%
\$31.00-\$40.99	4.1%	6.6%	.0%
\$41.00-\$50.99	4.4%	4.6%	.0%
Over \$50.99	12.3%	11.2%	.0%
Not sure	4.9%	4.6%	.0%
Total	N=19	N=21	N=2

Types of stores where SHOTSHELL HULLS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	10.7%	10.5%	.0%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	28.2%	26.6%	81.1%
General Sporting Goods (The Sports Authority)	2.4%	5.5%	.0%
Local shop (mom and pop shops)	19.8%	20.0%	.0%
Printed Catalog (Bass Pro, Cabelas)	4.1%	3.4%	.0%
Website (Cabelas, Bass Pro)	22.7%	20.5%	.0%
Gun shows or expos	.0%	.0%	.0%
Used	8.8%	8.1%	18.9%
Other	3.3%	5.4%	.0%
Not sure	.0%	.0%	.0%
Total	N=20	N=22	N=2



Brand of SHOTSHELL WADS purchased

	Feb 2009	YTD 2009	Feb 2008
Claybuster	41.5%	43.6%	50.0%
Federal	2.5%	3.7%	.0%
Remington	14.9%	13.7%	8.0%
Winchester	23.7%	23.3%	.0%
Other	15.3%	13.4%	41.9%
Not sure	2.0%	2.2%	.0%
Total	N=55	N=67	N=7

Average spent on SHOTSHELL WADS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$18.32	\$18. 1 5	\$12.89
N	41	50	6

Cost of SHOTSHELL WADS purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	1.6%	1.3%	.0%
\$6.00-\$10.99	38.0%	39.2%	74.9%
\$11.00-\$20.99	28.7%	30.4%	8.1%
\$21.00-\$30.99	14.8%	12.7%	10.8%
\$31.00-\$40.99	.3%	.2%	4.1%
\$41.00-\$50.99	3.8%	3.6%	2.0%
Over \$50.99	6.2%	6.9%	.0%
Not sure	6.6%	5.6%	.0%
Total	N=54	N=66	N=9

CONFIDENTIAL: 114

Types of stores where SHOTSHELL WADS were purchased

Types of stores where ShotShell wabs were purchased				
	Feb 2009	YTD 2009	Feb 2008	
Mass Merchant (Wal-Mart,	.0%	.0%	6.7%	
K-Mart, Sams Club)				
Outdoor Specialty Store	33.2%	33.1%	42.5%	
(Bass Pro, Cabelas, Gander				
Mountain)				
General Sporting Goods (The	2.6%	3.6%	.0%	
Sports Authority)				
Local shop (mom and pop	42.3%	41.5%	44.7%	
shops)				
Printed Catalog (Bass Pro,	.8%	.6%	.0%	
Cabelas)				
Website (Cabelas, Bass Pro)	15.3%	14.8%	2.0%	
Gun shows or expos	.9%	.8%	.0%	
Used	2.1%	1.8%	.0%	
Other	2.7%	3.7%	4.1%	
Not sure	.0%	.0%	.0%	
Total	N=53	N=65	N=9	

Brand of SHOT purchased

	Feb 2009	YTD	2009
Claybuster	.6%		.5%
Federal	7.5%		7.1%
Remington	12.4%		12.1%
Winchester	8.0%		7.7%
Other	51.5%		50.7%
Not sure	20.0%		21.8%
Total	N=61	N=73	

Average spent on SHOT purchased

	STORY DOWN PRINCIPLE VATO VINCEN	YTD 2009
Mean	\$31.17	\$31.75
N	43	50

CONFIDENTIAL: 115

Cost of SHOT purchased

	Feb 2009	YTD 2009
\$0-\$5.99	4.5%	4.3%
\$6.00-\$10.99	3.0%	2.6%
\$11.00-\$20.99	12.9%	11.5%
\$21.00-\$30.99	34.2%	34.4%
\$31.00-\$40.99	20.1%	21.3%
\$41.00-\$50.99	9.6%	11.6%
Over \$50.99	9.1%	8.4%
Not sure	6.5%	5.8%
Total	N=60	N=72

Types of stores where SHOT was purchased

	Feb 2009	YTD 2009
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	.0%	.0%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	28.3%	29.5%
General Sporting Goods (The Sports Authority)	11.0%	10.0%
Local shop (mom and pop shops)	31.4%	32.5%
Printed Catalog (Bass Pro, Cabelas)	.0%	.0%
Website (Cabelas, Bass Pro)	12.0%	12.4%
Gun shows or expos	2.7%	2.4%
Used	6.4%	6.0%
Other	7.4%	6.5%
Not sure	.7%	.6%
Total	N=61	N=73

CONFIDENTIAL: 116

Age of Respondents

		Purchased Opti	CS
	Feb-09	YTD 2009	Feb-08
Under 18	2.7%	2.9%	.0%
18 to 24	5.7%	5.9%	9.2%
25 to 34	28.1%	28.2%	36.8%
35 to 44	26.7%	26.6%	28.5%
45 to 54	21.7%	21.2%	14.4%
55 to 64	10.9%	11.3%	10.7%
65 and older	4.1%	4.0%	.3%
Total	100.0%	100.0%	100.0%
	N=326	N=376	N=57

Household Income

	Purchased Optics		
	Feb-09	YTD 2009	Feb-08
Under \$10,000	4.3%	4.8%	9.2%
\$10,000 to \$19,999	6.3%	6.5%	2.0%
\$20,000 to \$29,999	10.9%	10.5%	9.2%
\$30,000 to \$39,999	17.6%	17.0%	15.8%
\$40,000 to \$49,999	13.8%	13.2%	7.4%
\$50,000 to \$74,999	26.9%	28.5%	33.8%
\$75,000 to \$99,999	9.2%	9.1%	11.8%
\$100,000 or above	11.1%	10.4%	10.7%
Total	100.0%	100.0%	100.0%
	N=326	N=376	N=57

Education Level

	Purchased Optics		
	Feb-09	YTD 2009	Feb-08
11 years or less	7.9%	8.6%	9.5%
12 years	36.1%	33.5%	18.7%
1-3 years of college	34.8%	36.4%	37.4%
4 or more years of college	21.3%	21.6%	34.5%
Total	100.0%	100.0%	100.0%
	N=326	N=376	N=57

CONFIDENTIAL: 117

Of people who reported buying OPTICS (NOT FOR MOUNTING ON FIREARMS) last month, they purchased:

	Feb 2009	YTD 2009	Feb 2008
Binoculars	44.78%	44.52%	44.58%
Spotting scopes	12.84%	12.99%	5.66%
Range finders	22.93%	23.64%	22.67%
Sighting In devices	10.28%	9.40%	.86%
Optics accessories	11.71%	11.49%	9.40%
None	12.80%	13.14%	18.10%
Other	8.45%	7.83%	.00%
Total	100.00%	100.00%	100.00%
	N=326	N=369	N=51

Brand of BINOCULARS purchased

mie rem ijr ise er book rin mer komunikise er book. Bis rem ir ils si 2000 ki bis er min i 1855. Zais	Feb 2009	YTD 2009	Feb 2008
Bushnell	26.0%	26.0%	47.5%
Fujinon	1.8%	1.7%	.0%
Leupold	16.5%	16.6%	11.9%
Nikon	15.4%	15.0%	6.9%
Nitrex	1.0%	.9%	.0%
Pentax	.5%	.4%	.8%
Swarovski	.7%	.6%	.0%
Tasco	1.3%	1.2%	5.9%
Weaver	.0%	.0%	.0%
Zeiss	.7%	.6%	.0%
Burris	3.6%	3.3%	.0%
Simmons	6.5%	7.1%	.0%
Leica	2.7%	2.7%	9.7%
Sightron	.0%	.0%	.0%
Alpen	2.3%	2.1%	.0%
Minox	.0%	.0%	.0%
Steiner	3.2%	2.9%	2.1%
Other	11.8%	11.7%	11.6%
Not sure	6.1%	7.2%	3.6%
Total	N=131	N=145	N=21

CONFIDENTIAL: 118

Average spent on BINOCULARS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$166.69	\$165.58	\$277.79
N	123	138	18

Cost of BINOCULARS purchased

ригине			
	Feb 2009	YTD 2009	Feb 2008
\$0-\$25	5.0%	5.1%	6.2%
\$25.01-\$50	23.6%	23.5%	3.6%
\$50.01-\$100	27.2%	27.5%	37.0%
\$100.01-\$200	17.4%	17.2%	18.8%
\$200.01-\$400	15.2%	15.7%	2.0%
\$400.01-\$600	5.1%	4.8%	21.9%
\$600.01-\$800	2.7%	2.5%	.0%
\$800.01-\$1000	.3%	.4%	.8%
Over \$1000	1.4%	1.3%	9.7%
Not sure	2.2%	2.0%	.0%
Total	N=130	N=144	N=21

Types of stores where BINOCULARS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	24.2%	23.7%	32.3%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	33.5%	34.4%	13.5%
General Sporting Goods (The Sports Authority)	6.9%	6.9%	22.0%
Local shop (mom and pop shops)	7.6%	7.6%	10.8%
Printed Catalog (Bass Pro, Cabelas)	4.5%	4.3%	.0%
Website (Cabelas, Bass Pro)	10.2%	9.6%	2.6%
Gun shows or expos	2.7%	2.7%	2.2%
Used	1.2%	1.7%	8.1%
Other	8.4%	8.3%	8.5%
Not sure	.8%	.8%	.0%
Total	N=131	N=145	N=21

CONFIDENTIAL: 119

Brand of SPOTTING SCOPES purchased

brand of 3r of find 3cor E3 parchased			
	Feb 2009	YTD 2009	Feb 2008
Burris	12.6%	11.7%	12.2%
Bushnell	29.6%	28.0%	37.0%
Fujinon	.7%	.6%	.0%
Leupold	8.4%	8.0%	.0%
Nikon	5.8%	5.5%	.0%
Nitrex	5.5%	5.3%	.0%
Pentax	5.8%	5.5%	6.7%
Simmons	2.1%	1.7%	.0%
Swarovski	2.9%	2.9%	.0%
Tasco	2.7%	4.2%	.0%
Weaver	.0%	.0%	.0%
Zeiss	.0%	.0%	.0%
Not sure	1.9%	1.6%	.0%
Other	22.1%	24.9%	44.1%
Total	N=43	N=50	N=7

Average spent on SPOTTING SCOPES purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$181.10	\$178.65	\$156.58
N	37	42	2

Cost of SPOTTING SCOPES purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$25	2.9%	2.7%	.0%
\$25.01-\$50	8.9%	8.3%	30.2%
\$50.01-\$100	22.3%	23.9%	12.2%
\$100.01-\$200	38.7%	39.7%	42.3%
\$200.01-\$400	18.3%	16.7%	8.7%
\$400.01-\$600	5.8%	5.6%	.0%
\$600.01-\$800	.0%	.0%	6.7%
\$800.01-\$1000	.0%	.0%	.0%
Over \$1000	3.0%	3.1%	.0%
Not sure	.0%	.0%	.0%
Total	N=43	N=50	N=7



Types of stores where SPOTTING SCOPES were purchased

Types of stores where 3FOT Tind 3COFE3 were purchased				
	Feb 2009	YTD 2009	Feb 2008	
Mass Merchant (Wal-Mart,	11.5%	12.6%	.0%	
K-Mart, Sams Club)				
Outdoor Specialty Store	26.2%	25.3%	63.5%	
(Bass Pro, Cabelas, Gander				
Mountain)				
General Sporting Goods (The	25.3%	26.3%	.0%	
Sports Authority)				
Local shop (mom and pop	2.1%	1.8%	.0%	
shops)				
Printed Catalog (Bass Pro,	7.5%	7.1%	.0%	
Cabelas)				
Website (Cabelas, Bass Pro)	14.9%	15.6%	.0%	
Gun shows or expos	2.1%	1.7%	.0%	
Used	3.1%	3.2%	.0%	
Other	7.3%	6.4%	36.5%	
Not sure	.0%	.0%	.0%	
Total	N=41	N=48	N=7	

Brand of RANGE FINDERS purchased

	Feb 2009	YTD 2009	Feb 2008
Bushnell	38.5%	40.9%	31.2%
Leica	2.1%	1.7%	37.9%
Leupold	9.7%	9.6%	24.1%
Nikon	35.7%	35.3%	6.7%
Simmons	6.3%	5.9%	.0%
Swarovski	1.3%	1.0%	.0%
Not sure	.0%	.0%	.0%
Other	6.4%	5.6%	.0%
Total	N=71	N=84	N=9

Average spent on RANGE FINDERS purchased

	Feb 2009	\$200,000,000 to 10 to 100,000,00 to 20,000,000	Feb 2008
Mean	\$225.61	\$220.64	\$331.44
N	64	75	9



Cost of RANGE FINDERS purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$10	.0%	.0%	.0%
\$11-\$20	3.4%	3.3%	.0%
\$21-\$30	3.9%	3.7%	.0%
\$31-\$40	.0%	.0%	.0%
\$41-\$50	.0%	2.0%	.0%
\$51-\$75	4.9%	4.7%	.0%
\$76-\$100	5.7%	5.1%	17.3%
\$101-\$250	50.8%	51.4%	20.6%
\$251-\$500	29.3%	28.3%	24.1%
Over \$500	1.9%	1.6%	37.9%
Not sure	.0%	.0%	.0%
Total	N=71	N=84	N=9

Types of stores where RANGE FINDERS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	15.7%	17.5%	6.7%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	43.0%	40.9%	59.5%
General Sporting Goods (The Sports Authority)	10.4%	9.8%	17.3%
Local shop (mom and pop shops)	4.9%	4.6%	.0%
Printed Catalog (Bass Pro, Cabelas)	2.2%	2.7%	16.4%
Website (Cabelas, Bass Pro)	14.3%	14.3%	.0%
Gun shows or expos	.1%	2.0%	.0%
Used	4.4%	4.2%	.0%
Other	5.1%	4.0%	.0%
Not sure	.0%	.0%	.0%
Total	N=71	N=84	N=9

CONFIDENTIAL: 122

Brand of SIGHTING DEVICES purchased

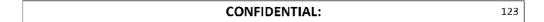
	Feb 2009	YTD 2009	Feb 2008
	FED ZUUS	Y IU ZUUB	reu Zuuc
Burris	.0%	.0%	.0%
Bushnell	4.4%	4.1%	.0%
Crimson Trace	.0%	.0%	.0%
LaserMax	21.2%	20.0%	.0%
Leica	6.9%	7.3%	.0%
Leupold	3.8%	4.1%	.0%
Nikon	9.3%	9.5%	.0%
Simmons	1.4%	1.3%	.0%
Swarovski	.0%	.0%	.0%
Tasco	5.4%	5.1%	.0%
TruGlo	8.8%	8.8%	.0%
Not sure	23.3%	24.4%	.0%
Other	15.4%	15.5%	100.0%
Total	N=31	N=32	N=1

Average spent on SIGHTING DEVICES purchased

			YTD 2009	Feb 2008
Γ	Mean	\$76.63	\$74.37	\$63.00
	N	28	29	0

Cost of SIGHTING DEVICES purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$10	3.3%	4.6%	.0%
\$11-\$20	11.4%	11.2%	.0%
\$21-\$30	12.6%	12.5%	.0%
\$31-\$40	17.1%	16.9%	.0%
\$41-\$50	15.8%	16.0%	.0%
\$51-\$75	14.0%	14.4%	100.0%
\$76-\$100	7.8%	7.0%	.0%
\$101-\$250	3.4%	3.1%	.0%
\$251-\$500	7.4%	7.8%	.0%
Over \$500	4.0%	3.7%	.0%
Not sure	3.2%	2.9%	.0%
Total	N=31	N=32	N=1



Types of stores where SIGHTING DEVICES were purchased

Types of stores where signified Devices were purchased				
	Feb 2009	YTD 2009	Feb 2008	
Mass Merchant (Wal-Mart,	19.3%	20.2%	.0%	
K-Mart, Sams Club)				
Outdoor Specialty Store	23.2%	23.1%	.0%	
(Bass Pro, Cabelas, Gander				
Mountain)				
General Sporting Goods (The	18.7%	18.6%	.0%	
Sports Authority)				
Local shop (mom and pop	.4%	.3%	.0%	
shops)				
Printed Catalog (Bass Pro,	1.0%	.9%	.0%	
Cabelas)				
Website (Cabelas, Bass Pro)	23.1%	22.6%	100.0%	
Gun shows or expos	.0%	.0%	.0%	
Used	.3%	.3%	.0%	
Other	14.1%	13.9%	.0%	
Not sure	.0%	.0%	.0%	
Total	N=31	N=32	N=1	

Brand of OPTICS ACCESSORIES purchased

	Feb 2009	YTD 2009	Feb 2008
Leupold	24.4%	22.5%	.0%
Tasco	3.5%	4.0%	.0%
Weaver	12.5%	12.0%	.0%
Millett	8.8%	8.6%	.0%
Warne	6.1%	6.2%	.0%
Not sure	13.3%	12.9%	44.5%
Other	31.3%	33.8%	55.5%
Total	N=36	N=40	N=6

Average spent on OPTICS ACCESSORIES purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$59.66	\$60.90	\$100.02
N	29	33	2



Cost of OPTICS ACCESSORIES purchased

COSE OF OT THES ACCESSORIES PARCHASEA				
	Feb 2009	YTD 2009	Feb 2008	
\$0-\$25	31.6%	29.9%	17.0%	
\$25.01-\$50	19.6%	19.5%	29.4%	
\$50.01-\$100	25.2%	28.3%	.0%	
\$100.01-\$200	10.7%	10.0%	.0%	
\$200.01-\$400	3.8%	3.9%	16.6%	
\$400.01-\$600	.0%	.0%	.0%	
\$600.01-\$800	.0%	.0%	.0%	
\$800.01-\$1000	.0%	.0%	.0%	
Over \$1000	.0%	.0%	.0%	
Not sure	9.1%	8.4%	36.9%	
Total	N=36	N=40	N=6	

Types of stores where OPTICS ACCESSORIES were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	9.1%	8.7%	.0%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	25.6%	24.2%	71.7%
General Sporting Goods (The Sports Authority)	6.1%	6.2%	.0%
Local shop (mom and pop shops)	17.9%	18.4%	.0%
Printed Catalog (Bass Pro, Cabelas)	2.6%	2.4%	.0%
Website (Cabelas, Bass Pro)	26.3%	28.2%	28.3%
Gun shows or expos	7.5%	7.1%	.0%
Used	.0%	.0%	.0%
Other	4.9%	4.8%	.0%
Not sure	.0%	.0%	.0%
Total	N=36	N=40	N=6

CONFIDENTIAL: 125

Age of Respondents

	Purchased Hunting Apparel		
	Feb-09	YTD 2009	Feb-08
Under 18	1.5%	1.7%	.0%
18 to 24	7.4%	7.5%	9.2%
25 to 34	30.8%	32.1%	27.2%
35 to 44	28.2%	27.5%	29.6%
45 to 54	19.2%	18.3%	21.7%
55 to 64	8.1%	8.1%	10.4%
65 and older	4.7%	4.7%	1.9%
Total	100.0%	100.0%	100.0%
	N=1299	N=1521	N=198

Household Income

	Purchased Hunting Apparel		
	Feb-09	YTD 2009	Feb-08
Under \$10,000	5.7%	6.0%	3.9%
\$10,000 to \$19,999	5.5%	5.4%	2.0%
\$20,000 to \$29,999	11.4%	11.4%	10.4%
\$30,000 to \$39,999	14.5%	14.1%	18.0%
\$40,000 to \$49,999	12.3%	12.4%	10.1%
\$50,000 to \$74,999	28.2%	27.4%	30.6%
\$75,000 to \$99,999	13.6%	14.0%	9.6%
\$100,000 or above	8.8%	9.3%	15.5%
Total	100.0%	100.0%	100.0%
	N=1299	N=1521	N=198

Education Level

	Purchased Hunting Apparel			
	Feb-09	YTD 2009	Feb-08	
11 years or less	4.0%	4.1%	2.1%	
12 years	31.5%	29.0%	19.3%	
1-3 years of college	40.1%	40.0%	36.6%	
4 or more years of college	24.4%	26.9%	42.0%	
Total	100.0%	100.0%	100.0%	
	N=1299	N=1521	N=198	

CONFIDENTIAL: 126

Of people who reported buying HUNTING APPAREL last month, they purchased:

	Feb 2009	YTD 2009	Feb 2008
Blaze orange	11.55%	11.08%	10.95%
Camouflage clothing	67.69%	65.53%	9.01%
Shooting vest	9.03%	8.62%	13.88%
Boots	23.32%	22.05%	26.24%
Head gear	23.38%	22.74%	37.99%
Undergarments	18.56%	19.40%	17.70%
Gloves	30.59%	30.06%	.00%
Coveralls	4.89%	4.36%	4.03%
HUNTING SOCKS	14.60%	14.46%	12.78%
Chest waders	2.55%	2.75%	3.37%
Chaps	.76%	.68%	1.32%
None	2.11%	2.02%	.00%
Other	4.02%	3.55%	.00%
Total	100.00%	100.00%	100.00%
	N=1299	N=1515	N=123

Type of BLAZE ORANGE APPAREL purchased

	Feb 2009	YTD 2009	Feb 2008
Jacket	29.3%	29.3%	29.0%
Vest	42.5%	41.4%	37.7%
Hat	16.9%	16.9%	10.6%
Shirt	7.6%	8.0%	12.4%
Other	3.6%	4.4%	10.4%
Total	N=149	N=167	N=14

CONFIDENTIAL: 127

Brand of BLAZE ORANGE APPAREL purchased

	Feb 2009	YTD 2009	Feb 2008
Advantage	4.5%	4.2%	.0%
Columbia	3.4%	3.6%	6.0%
Mossy Oak	27.3%	26.8%	24.2%
Stearns	1.2%	1.2%	.0%
Walls	8.3%	7.4%	.0%
Other	33.5%	33.5%	3.9%
Not sure	21.7%	23.2%	65.9%
Total	N=149	N=167	N=14

Average spent on BLAZE ORANGE APPAREL purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$30.44	\$30.08	\$18.59
N	128	148	10

Cost of BLAZE ORANGE APPAREL purchased

	Feb 2009	YTD 2009	Feb 2008
0 to \$20	41.0%	41.7%	55.0%
\$20.01 to \$30	18.3%	18.7%	19.4%
\$30.01 to \$40	10.7%	11.0%	.0%
\$40.01 to \$50	7.5%	7.0%	13.2%
\$50.01 to \$60	5.1%	4.6%	.0%
\$60.01 to \$70	4.0%	3.7%	.0%
\$70.01 to \$80	3.4%	3.5%	.0%
\$80.01 to \$90	2.2%	2.1%	.0%
\$90.01 to \$100	2.2%	2.0%	.0%
Over \$100	1.9%	2.2%	.0%
Not sure	3.8%	3.5%	12.4%
Total	N=149	N=167	N=14

CONFIDENTIAL: 128

Types of stores where BLAZE ORANGE APPAREL were purchased

Types of stores where b	DLAZE ONANGE	AFFANEL WEIE	parenasea
	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	35.1%	36.6%	36.1%
K-Mart, Sams Club)			
Outdoor Specialty Store	31.8%	31.9%	37.3%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	9.6%	9.6%	.0%
Sports Authority)			
Local shop (mom and pop	5.4%	5.2%	14.2%
shops)			
Printed Catalog (Bass Pro,	.0%	.0%	.0%
Cabelas)			
Website (Cabelas, Bass Pro)	11.4%	10.4%	.0%
Gun shows or expos	.8%	.6%	.0%
Used	1.2%	1.5%	.0%
Other	4.7%	4.2%	.0%
Not sure	.0%	.0%	12.4%
Total	N=147	N=165	N=14

Type of CAMOUFLAGE CLOTHING purchased

	Feb 2009	YTD 2009
raingear	7.1%	6.9%
pants	28.2%	27.6%
shirts	38.7%	40.0%
jackets	22.5%	22.2%
vests	3.5%	3.4%
Total	N=854	N=963

CONFIDENTIAL: 129

Brand of CAMOUFLAGE CLOTHING purchased

	Feb 2009	YTD 2009
Advantage/Real Tree	17.6%	16.7%
Browning	2.1%	2.0%
Cabelas brand	10.7%	10.6%
Columbia	1.5%	1.4%
Field and Stream	3.1%	3.1%
Mossy Oak	26.3%	27.5%
Redhead	4.9%	5.2%
Scent Lok	5.0%	5.0%
Stearns	.2%	.3%
Walls	1.4%	1.5%
Walls	.6%	.6%
Wrangler	1.6%	1.6%
Not sure	8.7%	8.3%
Other	16.3%	16.2%
Total	N=856	N=966

Average spent on CAMOUFLAGE CLOTHING purchased

BEN 18 YER BEN BONKER BESE KONTON HEREN BONK	Feb 2009	YTD 2009
Mean	\$42.13	\$42.83
N	746	867

Cost of CAMOUFLAGE CLOTHING purchased

Martine of the or special matter than 1 feet and	Feb 2009	YTD 2009
0 to \$20	17.6%	18.4%
\$20.01 to \$30	23.9%	23.1%
\$30.01 to \$40	15.2%	15.0%
\$40.01 to \$50	11.4%	10.8%
\$50.01 to \$60	6.5%	6.3%
\$60.01 to \$70	4.1%	4.2%
\$70.01 to \$80	2.2%	2.1%
\$80.01 to \$90	3.3%	3.3%
\$90.01 to \$100	4.9%	4.8%
Over \$100	7.7%	9.2%
Not sure	3.2%	2.9%
Total	N=846	N=955

CONFIDENTIAL: 13	30
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Types of stores where CAMOUFLAGE CLOTHING were purchased

parenasea				
	Feb 2009	YTD 2009		
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	22.6%	22.6%		
Outdoor Specialty Store (Bass Pro, Cabelas, Gander	41.8%	42.5%		
Mountain)				
General Sporting Goods (The Sports Authority)	12.4%	12.5%		
Local shop (mom and pop shops)	4.4%	4.4%		
Printed Catalog (Bass Pro, Cabelas)	2.6%	2.5%		
Website (Cabelas, Bass Pro)	10.5%	10.2%		
Gun shows or expos	1.1%	1.2%		
Used	.8%	.7%		
Other	3.1%	2.9%		
Not sure	.7%	.6%		
Total	N=850	N=960		

Brand of SHOOTING VESTS purchased

	Feb 2009	YTD 2009	Feb 2008
Cabelas brand	19.0%	20.9%	35.4%
Browning	11.6%	12.1%	1.4%
Bob Allen	7.6%	7.6%	2.4%
Shoot the Moon	2.2%	2.1%	.0%
Bass Pro Shops brand	.3%	.2%	10.1%
Remington	15.2%	13.6%	.0%
Other	34.9%	34.7%	50.7%
Not sure	9.2%	8.6%	.0%
Total	N=119	N=131	N=21

Average spent on SHOOTING VESTS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$41.79	\$40.47	\$45.79
N	99	113	13

CONFIDENTIAL: 131

Cost of SHOOTING VESTS purchased

cost of Silvo Filta F2515 parchasea			
	Feb 2009	YTD 2009	Feb 2008
0 to \$20	11.4%	13.1%	22.6%
\$20.01 to \$30	21.9%	23.0%	5.8%
\$30.01 to \$40	15.8%	15.2%	16.1%
\$40.01 to \$50	15.3%	15.5%	12.6%
\$50.01 to \$60	13.0%	11.7%	5.1%
\$60.01 to \$70	8.3%	8.2%	10.2%
\$70.01 to \$80	2.3%	2.1%	24.5%
\$80.01 to \$90	4.3%	4.2%	.0%
\$90.01 to \$100	2.2%	2.0%	3.1%
Over \$100	1.3%	1.1%	.0%
Not sure	4.2%	3.8%	.0%
Total	N=118	N=130	N=21

Types of stores where SHOOTING VESTS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	20.0%	18.6%	16.5%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	29.6%	29.4%	72.7%
General Sporting Goods (The Sports Authority)	16.6%	15.5%	8.4%
Local shop (mom and pop shops)	7.8%	8.7%	2.4%
Printed Catalog (Bass Pro, Cabelas)	4.8%	4.7%	.0%
Website (Cabelas, Bass Pro)	8.8%	10.7%	.0%
Gun shows or expos	3.6%	3.9%	.0%
Used	1.0%	1.0%	.0%
Other	7.3%	7.2%	.0%
Not sure	.5%	.4%	.0%
Total	N=119	N=131	N=21

CONFIDENTIAL: 132

Brand of BOOTS purchased

	Feb 2009	YTD 2009	Feb 2008
Browning	6.1%	6.1%	3.7%
Danner	10.3%	10.1%	6.3%
Irish Setter	5.7%	6.7%	7.4%
Rocky	24.5%	23.1%	30.8%
Stearns	1.3%	1.2%	.0%
Wolverine	8.4%	8.2%	15.6%
Not sure	6.9%	6.9%	1.4%
Other	36.8%	37.6%	34.8%
Total	N=300	N=337	N=35

Average spent on BOOTS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$115.93	\$117.32	\$92.45
N	266	301	25

Cost of BOOTS purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$10	.8%	.9%	.0%
\$11-\$20	1.5%	1.4%	8.4%
\$21-\$30	4.2%	4.0%	4.0%
\$31-\$40	8.2%	7.8%	8.3%
\$41-\$50	7.2%	7.2%	.0%
\$51-\$75	11.2%	10.9%	21.6%
\$76-\$100	24.4%	24.4%	30.8%
\$101-\$250	38.4%	39.3%	26.9%
\$251-\$500	3.1%	3.1%	.0%
Over \$500	.0%	.0%	.0%
Not sure	1.0%	1.0%	.0%
Total	N=299	N=336	N=35

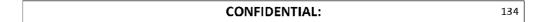
CONFIDENTIAL: 133

Types of stores where BOOTS were purchased

Types of stores where BOOTS were purchased				
	Feb 2009	YTD 2009	Feb 2008	
Mass Merchant (Wal-Mart,	14.3%	13.8%	9.9%	
K-Mart, Sams Club)				
Outdoor Specialty Store	38.1%	37.7%	22.6%	
(Bass Pro, Cabelas, Gander				
Mountain)				
General Sporting Goods (The	9.8%	10.0%	16.6%	
Sports Authority)				
Local shop (mom and pop	5.7%	6.5%	10.6%	
shops)				
Printed Catalog (Bass Pro,	7.1%	7.1%	9.7%	
Cabelas)				
Website (Cabelas, Bass Pro)	16.5%	16.3%	12.4%	
Gun shows or expos	1.8%	2.0%	7.5%	
Used	.5%	.5%	3.6%	
Other	6.1%	6.0%	7.2%	
Not sure	.1%	.1%	.0%	
Total	N=297	N=334	N=35	

Brand of HEAD GEAR purchased

\$1000 to (0.1) \$1000 \$1000 \$1000 \$100 \$100 \$1000 \$100 \$1	Feb 2009	YTD 2009	Feb 2008
Advantage	6.4%	5.7%	5.6%
Avery	.6%	1.3%	.0%
Cabelas brand	9.3%	10.6%	16.1%
Columbia	1.7%	1.6%	.0%
Mossy Oak	20.3%	19.5%	17.0%
Realtree	17.5%	16.6%	.9%
Redhead	2.7%	2.6%	3.7%
Remington	2.7%	2.7%	3.9%
Stearns	.0%	.0%	.0%
Under Armour	5.5%	5.1%	10.6%
Walls	1.2%	1.1%	1.6%
Winchester	1.5%	1.5%	.9%
Not sure	15.3%	14.8%	4.0%
Other	15.3%	16.7%	35.7%
Total	N=284	N=321	N=43



Average spent on HEAD GEAR purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$13.77	\$13.82	\$13.15
N	258	302	36

Cost of HEAD GEAR purchased

cost of field dealt parchased			
	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	11.4%	12.5%	10.6%
\$6.00-\$10.99	34.2%	32.5%	41.4%
\$11.00-\$20.99	39.2%	38.8%	39.3%
\$21.00-\$30.99	8.3%	9.8%	5.9%
\$31.00-\$40.99	1.5%	1.7%	.0%
\$41.00-\$50.99	1.4%	1.3%	.0%
Over \$50.99	1.1%	.8%	2.8%
Not sure	3.0%	2.6%	.0%
Total	N=2 7 9	N=316	N=43

Types of stores where HEAD GEAR was purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	29.9%	28.4%	10.5%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	43.0%	43.7%	37.6%
General Sporting Goods (The Sports Authority)	10.2%	9.8%	24.7%
Local shop (mom and pop shops)	4.1%	4.8%	7.0%
Printed Catalog (Bass Pro, Cabelas)	1.8%	1.6%	9.1%
Website (Cabelas, Bass Pro)	7.4%	7.7%	5.1%
Gun shows or expos	1.2%	1.0%	5.2%
Used	.2%	.2%	.0%
Other	2.2%	2.8%	.9%
Not sure	.0%	.0%	.0%
Total	N=282	N=319	N=43

CONFIDENTIAL: 135

Brand of UNDERGARMENTS purchased

brana or orederative paranasca					
	Feb 2009	YTD 2009	Feb 2008		
Duofold	8.3%	7.8%	9.8%		
Morgan Mills	.8%	.7%	.0%		
Mossy Oak	7.8%	11.1%	5.6%		
Under Armour	37.5%	34.7%	55.9%		
Not sure	17.3%	18.9%	14.6%		
Other	28.3%	26.7%	14.2%		
Total	N=233	N=261	N=21		

Average spent on UNDERGARMENTS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$27.25	\$27.79	\$27.32
N	194	243	17

Cost of UNDERGARMENTS purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	2.1%	1.6%	12.5%
\$6.00-\$10.99	14.3%	13.2%	2.3%
\$11.00-\$20.99	26.1%	26.3%	11.0%
\$21.00-\$30.99	14.6%	16.3%	46.1%
\$31.00-\$40.99	10.2%	8.8%	11.7%
\$41.00-\$50.99	9.1%	8.2%	1.6%
Over \$50.99	14.9%	17.0%	14.8%
Not sure	8.6%	8.5%	.0%
Total	N=233	N=261	N=21

CONFIDENTIAL: 136

Types of stores where UNDERGARMENTS were purchased

		-	
	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	30.5%	29.8%	18.4%
K-Mart, Sams Club)			
Outdoor Specialty Store	35.7%	38.9%	22.1%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	9.9%	9.7%	35.4%
Sports Authority)			
Local shop (mom and pop	4.6%	3.9%	.0%
shops)			
Printed Catalog (Bass Pro,	4.7%	4.8%	10.9%
Cabelas)			
Website (Cabelas, Bass Pro)	6.8%	6.3%	6.4%
Gun shows or expos	.1%	.0%	.0%
Used	1.5%	1.1%	.0%
Other	6.0%	5.2%	6.8%
Not sure	.2%	.2%	.0%
Total	N=233	N=261	N=21

Brand of GLOVES purchased

	Feb 2009	YTD 2009	Feb 2008
Bass Pro Shop brand	3.6%	3.1%	3.7%
Bob Allen	1.1%	1.2%	.0%
Boyt	.1%	.1%	.0%
Cabelas brand	8.4%	8.3%	11.7%
Hunters Specialities	7.5%	6.8%	.0%
Mossy Oak	17.4%	17.0%	12.2%
Scent Lok	5.7%	5.7%	22.9%
Under Armour	4.7%	5.2%	4.4%
Winchester	2.4%	2.1%	.0%
Not sure	23.2%	23.4%	25.6%
Other	25.9%	27.0%	19.5%
Total	N=411	N=469	N=41

CONFIDENTIAL: 137

Average spent on GLOVES purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$14.77	\$15.04	\$13.86
N	334	391	42

Cost of GLOVES purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	15.1%	13.8%	18.7%
\$6.00-\$10.99	26.1%	25.8%	23.8%
\$11.00-\$20.99	34.0%	35.2%	41.8%
\$21.00-\$30.99	16.8%	17.0%	12.0%
\$31.00-\$40.99	3.2%	3.2%	3.6%
\$41.00-\$50.99	.2%	.4%	.0%
Over \$50.99	1.1%	1.1%	.0%
Not sure	3.4%	3.5%	.0%
Total	N=404	N=457	N=41

Types of stores where GLOVES were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	36.6%	34.7%	28.5%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	35.5%	36.6%	23.8%
General Sporting Goods (The Sports Authority)	9.7%	9.4%	30.0%
Local shop (mom and pop shops)	5.2%	5.9%	1.4%
Printed Catalog (Bass Pro, Cabelas)	3.2%	3.6%	8.9%
Website (Cabelas, Bass Pro)	5.6%	5.5%	5.9%
Gun shows or expos	1.2%	1.0%	.0%
Used	.0%	.0%	.0%
Other	2.8%	2.5%	1.4%
Not sure	.2%	.8%	.0%
Total	N=405	N=461	N=41

CONFIDENTIAL: 138

Average spent on COVERALLS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$58.50	\$59.07	\$78.42
N	54	58	4

Cost of COVERALLS purchased

	Feb 2009	YTD 2009	Feb 2008
0 to \$20	4.5%	4.3%	.0%
\$20.01 to \$30	9.8%	10.1%	.0%
\$30.01 to \$40	15.6%	15.5%	.0%
\$40.01 to \$50	12.1%	12.5%	.0%
\$50.01 to \$60	11.8%	11.4%	16.2%
\$60.01 to \$70	6.6%	6.3%	.0%
\$70.01 to \$80	12.8%	12.8%	37.2%
\$80.01 to \$90	7.9%	7.1%	16.7%
\$90.01 to \$100	9.2%	11.3%	.0%
Over \$100	6.2%	5.8%	30.0%
Not sure	3.5%	2.9%	.0%
Total	N=60	N=61	N=7

CONFIDENTIAL: 139

Types of stores where COVERALLS were purchased

••			
	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	26.6%	27.4%	11.5%
K-Mart, Sams Club)			
Outdoor Specialty Store	27.5%	28.0%	2.2%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	14.6%	14.5%	27.0%
Sports Authority)			
Local shop (mom and pop	12.1%	11.9%	.0%
shops)			
Printed Catalog (Bass Pro,	4.4%	4.3%	.0%
Cabelas)			
Website (Cabelas, Bass Pro)	8.1%	7.5%	16.9%
Gun shows or expos	.0%	.0%	5.2%
Used	2.8%	2.5%	.0%
Other	3.9%	3.8%	37.2%
Not sure	.0%	.0%	.0%
Total	N=59	N=60	N=7

Average spent on HUNTING SOCKS purchased

2000 (30 no 000 n 100 n) 2100 (30 no 000 n 100 n	Feb 2009	YTD 2009	Feb 2008
Mean	\$8.45	\$8.71	\$11.76
N	166	197	12

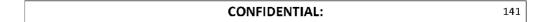
CONFIDENTIAL: 140

Cost of HUNTING SOCKS purchased

	Feb 2009	YTD 2009	Feb 2008	
\$0-\$2.00	3.5%	3.1%	11.6%	
\$2.01-\$4.00	12.7%	11.9%	.0%	
\$4.01-\$6.00	12.4%	11.1%	8.0%	
\$6.01-\$8.00	17.0%	17.6%	8.0%	
\$8.01-\$10.00	24.5%	24.3%	.0%	
\$10.01-\$12.00	10.9%	11.5%	23.7%	
\$12.01-\$14.00	7.5%	8.5%	.0%	
\$14.01-\$16.00	4.3%	3.9%	31.1%	
\$16.01-\$18.00	3.0%	3.2%	.0%	
\$18.01-\$20.00	2.2%	2.1%	12.4%	
Over \$20.00	1.0%	2.0%	5.3%	
Not sure	1.1%	.9%	.0%	
Total	N=207	N=238	N=13	

Types of stores where HUNTING SOCKS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	40.2%	37.6%	22.2%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	26.6%	30.3%	29.4%
General Sporting Goods (The Sports Authority)	11.3%	11.1%	11.6%
Local shop (mom and pop shops)	6.0%	6.1%	.0%
Printed Catalog (Bass Pro, Cabelas)	2.6%	2.1%	23.5%
Website (Cabelas, Bass Pro)	7.7%	7.8%	13.3%
Gun shows or expos	.8%	.8%	.0%
Used	.0%	.0%	.0%
Other	4.7%	4.3%	.0%
Not sure	.0%	.0%	.0%
Total	N=205	N=236	N=13



Cost of CHEST WADERS purchased

cost of diffest with paralleled				
	Feb 2009	YTD 2009	Feb 2008	
0 to \$20	.0%	.0%	.0%	
\$20.01 to \$30	2.9%	2.4%	.0%	
\$30.01 to \$40	4.2%	3.4%	.0%	
\$40.01 to \$50	20.1%	17.4%	19.3%	
\$50.01 to \$60	.0%	.0%	.0%	
\$60.01 to \$70	.0%	2.9%	30.2%	
\$70.01 to \$80	3.1%	2.3%	20.3%	
\$80.01 to \$90	7.8%	6.4%	.0%	
\$90.01 to \$100	17.7%	19.9%	.0%	
Over \$100	43.0%	44.4%	30.2%	
Not sure	1.2%	.9%	.0%	
Total	N=30	N=39	N=4	

Types of stores where CHEST WADERS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	.0%	.0%	.0%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	47.7%	51.1%	20.3%
General Sporting Goods (The Sports Authority)	17.3%	17.0%	19.3%
Local shop (mom and pop shops)	10.0%	8.8%	.0%
Printed Catalog (Bass Pro, Cabelas)	.0%	.0%	.0%
Website (Cabelas, Bass Pro)	10.5%	8.8%	60.4%
Gun shows or expos	1.1%	.9%	.0%
Used	13.3%	13.4%	.0%
Other	.0%	.0%	.0%
Not sure	.0%	.0%	.0%
Total	N=30	N=39	N=4

CONFIDENTIAL: 142

Average spent on CHAPS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$58.15	\$58.17	\$55.11
N	9	9	1

Cost of CHAPS purchased

•	E-L-DOGO	VED 2000	rak sono
	Feb 2009	YTD 2009	Feb 2008
0 to \$20	.0%	.0%	.0%
\$20.01 to \$30	2.1%	1.9%	.0%
\$30.01 to \$40	11.9%	11.3%	.0%
\$40.01 to \$50	41.3%	42.0%	49.4%
\$50.01 to \$60	.0%	.0%	.0%
\$60.01 to \$70	.0%	.0%	50.6%
\$70.01 to \$80	17.3%	17.5%	.0%
\$80.01 to \$90	.0%	.0%	.0%
\$90.01 to \$100	17.3%	17.5%	.0%
Over \$100	10.2%	9.8%	.0%
Not sure	.0%	.0%	.0%
Total	N=11	N=11	N=2

CONFIDENTIAL: 143

Types of stores where CHAPS were purchased

Types of stores where charb were purchased				
	Feb 2009	YTD 2009	Feb 2008	
Mass Merchant (Wal-Mart,	.0%	.0%	.0%	
K-Mart, Sams Club)				
Outdoor Specialty Store	42.7%	42.2%	.0%	
(Bass Pro, Cabelas, Gander				
Mountain)				
General Sporting Goods (The	.0%	.0%	33.1%	
Sports Authority)				
Local shop (mom and pop	11.1%	12.2%	33.1%	
shops)				
Printed Catalog (Bass Pro,	4.2%	4.5%	.0%	
Cabelas)				
Website (Cabelas, Bass Pro)	17.2%	15.9%	.0%	
Gun shows or expos	.0%	.0%	33.8%	
Used	20.9%	21.2%	.0%	
Other	3.9%	4.0%	.0%	
Not sure	.0%	.0%	.0%	
Total	N=11	N=11	N=2	

CONFIDENTIAL: 144

Age of Respondents

	Purch	ased Hunting Ac	cessories
	Feb-09	YTD 2009	Feb-08
Under 18	1.5%	1.8%	1.0%
18 to 24	6.6%	8.5%	8.1%
25 to 34	27.9%	27.0%	33.3%
35 to 44	28.5%	27.3%	24.3%
45 to 54	22.1%	21.9%	18.2%
55 to 64	9.4%	9.3%	13.3%
65 and older	4.0%	4.1%	1.8%
Total	100.0%	100.0%	100.0%
	N=1233	N=1455	N=164

Household Income

	Purchased Hunting Accessories		
	Feb-09	YTD 2009	Feb-08
Under \$10,000	5.5%	6.3%	5.4%
\$10,000 to \$19,999	5.1%	4.9%	2.5%
\$20,000 to \$29,999	11.6%	11.6%	10.8%
\$30,000 to \$39,999	16.3%	15.8%	11.9%
\$40,000 to \$49,999	12.1%	11.5%	11.2%
\$50,000 to \$74,999	25.6%	25.5%	28.5%
\$75,000 to \$99,999	12.9%	12.4%	12.4%
\$100,000 or above	10.9%	12.0%	17.3%
Total	100.0%	100.0%	100.0%
	N=1233	N=1455	N=164

Education Level

	Purchased Hunting Accessories		
	Feb-09	YTD 2009	Feb-08
11 years or less	4.5%	4.9%	3.3%
12 years	29.7%	29.3%	21.8%
1-3 years of college	41.4%	40.8%	36.4%
4 or more years of college	24.4%	25.0%	38.6%
Total	100.0%	100.0%	100.0%
	N=1233	N=1455	N=164

CONFIDENTIAL: 145

Of people who reported buying HUNTING ACCESSORIES last month, they purchased:

	Feb 2009	YTD 2009	Feb 2008
Bipods and shooting sticks	13.59%	13.33%	4.28%
Electronics	7.19%	6.82%	2.07%
Flashlights, lanterns, lighting	25.49%	23.57%	10.80%
devices			
Gun cases or sleeves	18.92%	17.71%	9.70%
Game cleaning supplies	14.04%	13.61%	29.45%
Gun safes	3.52%	4.57%	3.30%
Holsters ammo belts	13.98%	13.83%	5.68%
Knives	29.23%	29.19%	29.46%
Scents, scent coverings, or	17.61%	18.19%	8.23%
eliminators			
Tree stands blinds tripods	13.98%	13.26%	10.77%
None	6.00%	5.52%	.00%
Other	11.98%	12.55%	23.86%
Total	100.00%	100.00%	100.00%
	N=1234	N=1456	N=163

Brand of BIPODS AND SHOOTING STICKS purchased

	Feb 2009	YTD 2009	Feb 2008
Allen	1.5%	1.7%	.0%
Caldwell	2.9%	3.4%	.0%
Harris	20.7%	19.6%	.0%
Hoppes	.1%	.1%	11.4%
Levelick	.0%	.0%	.0%
MTM	.2%	.2%	.0%
Outers	1.2%	.9%	.0%
Ram-Line	3.9%	3.4%	.0%
Shooters Ridge	7.6%	10.0%	.0%
Stoney Point	12.6%	12.4%	46.2%
Versa-Pod	6.1%	5.4%	22.1%
Not sure	17.1%	16.0%	.0%
Other	26.1%	26.8%	20.3%
Total	N=154	N=175	N=6

CONFIDENTIAL: 146

Average spent on BIPODS AND SHOOTING STICKS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$33.64	\$33.33	\$33.08
N	134	158	6

Cost of BIPODS AND SHOOTING STICKS purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	2.3%	2.2%	.0%
\$6.00-\$10.99	10.1%	9.9%	.0%
\$11.00-\$20.99	13.7%	15.1%	44.7%
\$21.00-\$30.99	14.4%	15.2%	9.1%
\$31.00-\$40.99	17.3%	15.2%	.0%
\$41.00-\$50.99	15.1%	15.3%	.0%
Over \$50.99	21.6%	21.7%	46.2%
Not sure	5.5%	5.4%	.0%
Total	N=151	N=172	N=6

Types of stores where BIPODS AND SHOOTING STICKS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	19.0%	18.9%	33.5%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	40.0%	42.1%	9.1%
General Sporting Goods (The Sports Authority)	5.3%	5.2%	46.2%
Local shop (mom and pop shops)	9.0%	8.6%	.0%
Printed Catalog (Bass Pro, Cabelas)	.8%	1.4%	4.7%
Website (Cabelas, Bass Pro)	17.1%	15.8%	6.5%
Gun shows or expos	3.6%	3.1%	.0%
Used	2.2%	2.0%	.0%
Other	1.8%	1.6%	.0%
Not sure	1.3%	1.2%	.0%
Total	N=153	N=174	N=6

CONFIDENTIAL: 147		CONFIDENTIAL:	147
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Type of ELECTRONICS purchased

	Feb 2009	YTD 2009	Feb 2008
GPS	34.7%	34.9%	61.0%
Two-way radios	27.8%	26.2%	29.3%
Other	37.6%	38.8%	9.7%
Total	N=86	N=96	N=6

Brand of ELECTRONICS purchased

		•	
	Feb 2009	YTD 2009	Feb 2008
Cobra	5.3%	4.9%	.0%
Garmin	28.7%	28.3%	37.4%
Humminbird	.0%	.0%	.0%
Lowrance	4.3%	4.2%	.0%
Magellan (including	8.2%	8.2%	23.6%
Explorist)			
Midland	2.9%	3.0%	.0%
Motorola	11.7%	10.8%	29.3%
Raymarine	.0%	.0%	.0%
Uniden	2.2%	1.8%	.0%
Not sure	6.3%	6.0%	.0%
Other	30.4%	32.8%	9.7%
Total	N=86	N=95	N=6

Average spent on ELECTRONICS purchased

Element (201 amortes Committee) and	Feb 2009	YTD 2009	Feb 2008
Mean	\$148.04	\$152.95	\$268.00
N	75	85	3

CONFIDENTIAL: 148

Cost of ELECTRONICS purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$10	2.8%	2.8%	.0%
\$11-\$20	5.9%	6.1%	.0%
\$21-\$30	7.5%	7.0%	.0%
\$31-\$40	7.2%	6.8%	6.8%
\$41-\$50	16.4%	15.5%	.0%
\$51-\$75	5.3%	5.3%	.0%
\$76-\$100	13.2%	13.4%	22.5%
\$101-\$250	23.2%	23.0%	9.7%
\$251-\$500	13.2%	15.1%	61.0%
Over \$500	4.1%	3.8%	.0%
Not sure	1.2%	1.0%	.0%
Total	N=85	N=94	N=6

Types of stores where ELECTRONICS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	15.4%	14.4%	.0%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	47.0%	46.4%	62.6%
General Sporting Goods (The Sports Authority)	9.5%	8.8%	27.0%
Local shop (mom and pop shops)	1.5%	3.2%	.0%
Printed Catalog (Bass Pro, Cabelas)	.6%	.6%	10.4%
Website (Cabelas, Bass Pro)	16.8%	16.5%	.0%
Gun shows or expos	3.5%	2.9%	.0%
Used	.6%	.5%	.0%
Other	5.0%	6.8%	.0%
Not sure	.0%	.0%	.0%
Total	N=85	N=93	N=6

CONFIDENTIAL: 149

Type of FLASHLIGHTS, LANTERNS, AND LIGHTING DEVICES purchased

	Feb 2009	YTD 2009	Feb 2008
Flashlight	78.1%	76.4%	75.5%
Lantern	8.7%	9.2%	11.8%
Other lighting device	13.2%	14.4%	12.8%
Total	N=313	N=340	N=25

Brand of FLASHLIGHTS, LANTERNS, AND LIGHTING DEVICES purchased

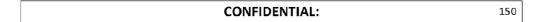
	Feb-2009	YTD 2009	Feb 2008
Brinkman	3.2%	3.1%	.0%
Coleman	13.6%	13.9%	17.9%
MagLite	25.5%	24.9%	4.3%
Streamlight	5.7%	5.8%	8.2%
Sure Fire	11.9%	11.9%	7.2%
Not sure	11.2%	11.8%	41.3%
Other	28.8%	28.7%	20.9%
Total	N=312	N=339	N=25

Average spent on FLASHLIGHTS, LANTERNS, AND LIGHTING DEVICES purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$27.29	\$27.29	\$24.56
N	257	284	13

Cost of FLASHLIGHTS, LANTERNS, AND LIGHTING DEVICES purchased

ринине			
	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	4.4%	4.3%	10.0%
\$6.00-\$10.99	9.8%	9.9%	15.4%
\$11.00-\$20.99	25.6%	25.9%	21.9%
\$21.00-\$30.99	22.2%	22.0%	22.6%
\$31.00-\$40.99	11.0%	10.9%	.0%
\$41.00-\$50.99	5.5%	5.5%	12.8%
Over \$50.99	17.2%	17.2%	13.0%
Not sure	4.3%	4.3%	4.3%
Total	N=312	N=339	N=25



Types of stores where FLASHLIGHTS, LANTERNS, AND LIGHTING DEVICES were purchased

were purchased				
	Feb 2009	YTD 2009	Feb 2008	
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	36.5%	36.1%	25.0%	
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	27.8%	27.6%	35.5%	
General Sporting Goods (The Sports Authority)	6.2%	5.9%	12.9%	
Local shop (mom and pop shops)	7.1%	8.0%	18.9%	
Printed Catalog (Bass Pro, Cabelas)	2.1%	1.9%	.0%	
Website (Cabelas, Bass Pro)	9.8%	10.2%	6.1%	
Gun shows or expos	3.2%	3.2%	1.5%	
Used	1.0%	1.0%	.0%	
Other	6.3%	5.9%	.0%	
Not sure	.0%	.0%	.0%	
Total	N=312	N=339	N=25	

Type of GUN CASES or SLEEVES purchased

	Feb 2009	YTD 2009	Feb 2008
Hard sided cases	35.5%	36.2%	58.5%
Soft sided cases	55.5%	54.6%	41.5%
Other	9.0%	9.2%	.0%
Total	N=216	N=245	N=14

Brand of GUN CASES or SLEEVES purchased

	Feb 2009	YTD 2009	Feb 2008
Boyt	4.8%	4.6%	2.3%
Doskocil	3.2%	3.2%	7.9%
Plano	18.5%	18.8%	23.5%
SKB	2.7%	2.7%	7.7%
Not sure	26.6%	25.9%	33.1%
Other	44.2%	44.8%	25.5%
Total	N=215	N=244	N=14



Average spent on GUN CASES or SLEEVES purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$49.55	\$51.02	\$38.83
N	198	222	13

Cost of GUN CASES or SLEEVES purchased

cost of cost choirs of SEELVES parenasea				
	Feb 2009	YTD 2009	Feb 2008	
\$0-\$10	6.2%	6.6%	.0%	
\$11-\$20	28.4%	27.7%	17.6%	
\$21-\$30	24.2%	24.9%	34.4%	
\$31-\$40	8.8%	8.3%	15.4%	
\$41-\$50	11.0%	9.7%	20.3%	
\$51-\$75	7.2%	7.8%	7.7%	
\$76-\$100	5.4%	5.5%	.0%	
\$101-\$250	4.9%	5.1%	4.6%	
\$251-\$500	2.3%	2.7%	.0%	
Over \$500	1.1%	1.1%	.0%	
Not sure	.5%	.6%	.0%	
Total	N=213	N=242	N=14	

Types of stores where GUN CASES or SLEEVES were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	26.1%	25.8%	6.3%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	36.1%	35.3%	40.7%
General Sporting Goods (The Sports Authority)	5.9%	6.7%	22.7%
Local shop (mom and pop shops)	14.2%	13.6%	18.6%
Printed Catalog (Bass Pro, Cabelas)	.5%	.4%	.0%
Website (Cabelas, Bass Pro)	7.9%	8.0%	10.8%
Gun shows or expos	4.1%	4.4%	.9%
Used	.4%	.7%	.0%
Other	4.4%	4.3%	.0%
Not sure	.3%	.8%	.0%
Total	N=214	N=243	N=14

CONFIDENTIAL: 1	.52
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Average spent on GAME CLEANING SUPPLIES purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$26.23	\$25.58	\$19.08
N	148	172	38

Cost of GAME CLEANING SUPPLIES purchased

	cost of GAME CELATING SOTT ELES parendsed				
	Feb 2009	YTD 2009	Feb 2008		
0 to \$20	31.8%	33.4%	62.6%		
\$20.01 to \$30	42.4%	41.8%	19.1%		
\$30.01 to \$40	13.2%	13.4%	15.2%		
\$40.01 to \$50	2.7%	2.4%	.0%		
\$50.01 to \$60	3.5%	3.2%	.0%		
\$60.01 to \$70	1.7%	1.5%	.0%		
\$70.01 to \$80	.0%	.0%	1.6%		
\$80.01 to \$90	.1%	.1%	.0%		
\$90.01 to \$100	2.3%	2.2%	.0%		
Over \$100	1.7%	1.5%	1.5%		
Not sure	.5%	.5%	.0%		
Total	N=159	N=177	N=39		

Types of stores where GAME CLEANING SUPPLIES were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	31.6%	31.0%	37.5%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	39.2%	37.4%	24.1%
General Sporting Goods (The Sports Authority)	13.3%	14.3%	11.5%
Local shop (mom and pop shops)	7.5%	7.9%	15.9%
Printed Catalog (Bass Pro, Cabelas)	.5%	.4%	3.1%
Website (Cabelas, Bass Pro)	1.6%	2.4%	6.0%
Gun shows or expos	1.3%	1.2%	.3%
Used	.0%	.0%	.0%
Other	5.0%	5.4%	1.7%
Not sure	.0%	.0%	.0%
Total	N=158	N=176	N=39

Brand of GUN SAFES purchased

Brand of Colt of the partitioned				
	Feb 2009	YTD 2009	Feb 2008	
Browning	8.6%	5.9%	.0%	
Liberty	11.8%	8.4%	44.4%	
Remington	9.2%	6.4%	.0%	
Sentry	29.3%	20.7%	16.1%	
Other	40.1%	58.0%	6.7%	
Not sure	.9%	.6%	32.8%	
Total	N=43	N=49	N=5	

Average spent on GUN SAFES purchased

Elevine in team communes enemal season com	Feb 2009	YTD 2009	Feb 2008
Mean	\$440.37	\$527.10	\$537.05
N	35	56	4

Cost of GUN SAFES purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$25	7.9%	5.5%	.0%
\$25.01-\$50	7.3%	5.5%	.0%
\$50.01-\$100	21.3%	14.5%	32.8%
\$100.01-\$200	12.5%	8.8%	.0%
\$200.01-\$400	9.6%	6.8%	22.8%
\$400.01-\$600	8.8%	5.8%	.0%
\$600.01-\$800	12.8%	38.9%	.0%
\$800.01-\$1000	4.7%	3.3%	.0%
Over \$1000	15.1%	10.8%	44.4%
Not sure	.0%	.0%	.0%
Total	N=43	N=49	N=5

CONFIDENTIAL: 154

Types of stores where GUN SAFES were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	18.1%	12.2%	.0%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	19.4%	15.2%	14.4%
General Sporting Goods (The Sports Authority)	20.6%	44.0%	8.4%
Local shop (mom and pop shops)	8.1%	6.0%	32.8%
Printed Catalog (Bass Pro, Cabelas)	.6%	.4%	.0%
Website (Cabelas, Bass Pro)	1.0%	.6%	.0%
Gun shows or expos	8.8%	6.3%	44.4%
Used	19.9%	12.9%	.0%
Other	3.5%	2.4%	.0%
Not sure	.0%	.0%	.0%
Total	N=43	N=49	N=5

CONFIDENTIAL:

155

Brand of HOLSTERS/AMMO BELTS purchased

Brand of HOLSTERS/Alwillio BELTS purchased				
	Feb 2009	YTD 2009	Feb 2008	
Bianchi	9.5%	9.0%	.0%	
Galco	6.4%	5.9%	2.5%	
Tri ple-K	3.3%	3.0%	6.2%	
Uncle Mikes	22.8%	22.2%	2.9%	
Bob Allen	2.4%	3.0%	.0%	
Fobus	42.0%	42.4%	.0%	
Safariland	11.8%	12.7%	.0%	
Blackhawk	.0%	.0%	.0%	
Bulldog	.2%	.2%	.0%	
Aker	.0%	.0%	.0%	
Boston Leather	.0%	.0%	.0%	
Comp-Tac	.0%	.0%	.0%	
DeSantis Leather	.0%	.0%	.0%	
G-Code	.0%	.0%	.0%	
Gould & Goodrich	.0%	.0%	.0%	
Stallion Leather	.0%	.0%	.0%	
Other	.0%	.0%	88.5%	
Not sure	1.6%	1.5%	.0%	
Total	N=190	N=218	N=11	

Average spent on HOLSTERS/AMMO BELTS purchased

		YTD 2009	Feb 2008
Mean	\$27.89	\$27.44	\$27.68
N	141	166	7

Cost of HOLSTERS/AMMO BELTS purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	2.2%	2.1%	8.2%
\$6.00-\$10.99	9.6%	10.1%	.0%
\$11.00-\$20.99	29.7%	29.9%	35.3%
\$21.00-\$30.99	22.6%	23.0%	7.5%
\$31.00-\$40.99	8.9%	8.6%	32.2%
\$41.00-\$50.99	9.6%	8.7%	6.5%
Over \$50.99	15.8%	15.3%	10.3%
Not sure	1.5%	2.2%	.0%
Total	N=184	N=212	N=11
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156

Types of stores where HOLSTERS/AMMO BELTS were purchased

	F		
	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	6.5%	7.9%	7.5%
K-Mart, Sams Club)			
Outdoor Specialty Store	19.3%	17.8%	9.7%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	12.7%	12.0%	2.5%
Sports Authority)			
Local shop (mom and pop	15.9%	17.5%	45.1%
shops)			
Printed Catalog (Bass Pro,	3.1%	2.9%	.0%
Cabelas)			
Website (Cabelas, Bass Pro)	25.5%	24.2%	19.1%
Gun shows or expos	5.5%	4.8%	11.9%
Used	2.5%	2.7%	.0%
Other	8.4%	9.6%	4.3%
Not sure	.7%	.6%	.0%
Total	N=189	N=216	N=11

Brand of KNIVES purchased

	Feb 2009	YTD 2009	Feb 2008
Benchmade	.0%	.0%	6.8%
Browning	.0%	.0%	8.3%
Buck	.0%	.0%	18.1%
Case	.0%	.0%	5.7%
Gerber	27.1%	27.4%	5.6%
Kershaw	17.5%	17.9%	8.6%
Knives of Alaska	.0%	.0%	.0%
Outdoor Edge	4.1%	3.9%	.0%
Rapala	.0%	.0%	.0%
Schrade	.0%	.0%	7.1%
Other	51.3%	50.7%	35.7%
Not sure	.0%	.0%	4.0%
Total	N=6	N=6	N=55



Average spent on KNIVES purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$40.15	\$40.91	\$43.28
N	302	360	36

Cost of KNIVES purchased

	Feb 2009	YTD 2009	Feb 2008
0 to \$20	17.6%	16.2%	18.6%
\$20.01 to \$30	24.4%	23.2%	13.3%
\$30.01 to \$40	16.1%	15.5%	16.2%
\$40.01 to \$50	9.5%	9.6%	17.5%
\$50.01 to \$60	8.3%	13.4%	7.3%
\$60.01 to \$70	4.7%	4.3%	8.2%
\$70.01 to \$80	2.2%	2.1%	.0%
\$80.01 to \$90	8.1%	7.0%	2.8%
\$90.01 to \$100	3.0%	2.8%	5.8%
Over \$100	3.8%	3.6%	5.7%
Not sure	2.3%	2.3%	4.6%
Total	N=367	N=414	N=55

CONFIDENTIAL: 158

Types of stores where KNIVES were purchased

rypes of stores where knives were purchased				
	Feb 2009	YTD 2009	Feb 2008	
Mass Merchant (Wal-Mart,	20.1%	18.8%	23.1%	
K-Mart, Sams Club)				
Outdoor Specialty Store	21.5%	21.0%	17.6%	
(Bass Pro, Cabelas, Gander				
Mountain)				
General Sporting Goods (The	10.1%	14.3%	4.4%	
Sports Authority)				
Local shop (mom and pop	9.5%	8.7%	14.1%	
shops)				
Printed Catalog (Bass Pro,	2.4%	2.5%	5.3%	
Cabelas)				
Website (Cabelas, Bass Pro)	14.2%	14.0%	7.9%	
Gun shows or expos	5.4%	5.3%	9.8%	
Used	2.3%	2.1%	.0%	
Other	13.3%	12.1%	14.3%	
Not sure	1.3%	1.2%	3.5%	
Total	N=366	N=413	N=55	

Brand of SCENTS, SCENT COVERINGS OR ELIMINATORS purchased

	Feb 2009	YTD 2009	Feb 2008
BuckStop	1.7%	2.2%	10.4%
Code Blue	4.6%	5.4%	.0%
Hunters Specialities	17.0%	16.1%	31.6%
Prime Time	.5%	.9%	.0%
Scent-A-Way	40.9%	38.8%	37.9%
Tinks	14.8%	15.8%	.0%
Wildlife Research Center	10.4%	11.6%	7.4%
Not sure	5.1%	4.0%	9.0%
Other	5.0%	5.4%	3.6%
Total	N=211	N=258	N=11

Average spent on SCENTS, SCENT COVERINGS OR ELIMINATORS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$9.66	\$9.82	\$5.77
N	174	215	9



Cost of SCENTS, SCENT COVERINGS OR ELIMINATORS purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$2.00	4.0%	3.5%	.0%
\$2.01-\$4.00	7.4%	6.5%	17.0%
\$4.01-\$6.00	8.5%	8.9%	27.0%
\$6.01-\$8.00	19.4%	19.9%	35.5%
\$8.01-\$10.00	15.6%	16.7%	7.4%
\$10.01-\$12.00	18.5%	16.3%	.0%
\$12.01-\$14.00	4.9%	6.3%	.0%
\$14.01-\$16.00	6.3%	5.8%	.0%
\$16.01-\$18.00	2.1%	1.7%	.0%
\$18.01-\$20.00	3.8%	3.4%	.0%
Over \$20.00	5.6%	6.8%	.0%
Not sure	4.0%	4.3%	13.1%
Total	N=209	N=256	N=11

Types of stores where SCENTS, SCENT COVERINGS OR ELIMINATORS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	41.8%	38.9%	46.7%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	30.7%	30.3%	29.5%
General Sporting Goods (The Sports Authority)	11.4%	11.8%	13.3%
Local shop (mom and pop shops)	8.4%	10.4%	10.4%
Printed Catalog (Bass Pro, Cabelas)	1.7%	1.8%	.0%
Website (Cabelas, Bass Pro)	3.3%	4.2%	.0%
Gun shows or expos	1.9%	1.8%	.0%
Used	.0%	.0%	.0%
Other	.8%	.7%	.0%
Not sure	.0%	.0%	.0%
Total	N=210	N=256	N=11

CONFIDENTIAL: 160

Type of TREE STANDS, BLINDS, and TRIPODS purchased

Type of thee States, believes, and this obs parenased				
	Feb 2009	YTD 2009	Feb 2008	
Non climbing	23.9%	24.7%	.0%	
Climbing	20.0%	19.4%	.0%	
Tripods stands	4.6%	4.7%	.0%	
Blinds	42.2%	41.5%	.0%	
Accessories	6.3%	6.4%	.0%	
Other	3.1%	3.3%	.0%	
9204	.0%	.0%	30.0%	
9205	.0%	.0%	28.6%	
9207	.0%	.0%	41.5%	
Total	N=156	N=181	N=16	

Brand of TREE STANDS, BLINDS, and TRIPODS purchased

	Feb 2009	YTD 2009	Feb 2008
API Grand Slam	2.1%	2.4%	9.6%
Big Game	11.8%	11.1%	.0%
Gorilla	14.3%	15.0%	.0%
Rivers Edge	5.8%	5.8%	21.3%
Strong Built	1.1%	1.0%	.0%
Summit	9.2%	9.2%	6.6%
Not sure	16.7%	14.6%	5.2%
Other	38.9%	40.9%	57.3%
Total	N=156	N=181	N=16

Average spent on TREE STANDS, BLINDS, and TRIPODS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$130.51	\$129.36	\$101.05
N	144	164	14

CONFIDENTIAL: 161

Cost of TREE STANDS, BLINDS, and TRIPODS purchased

cost of TREE STANDS, BEINDS, and TRIFODS purchased				
	Feb 2009	YTD 2009	Feb 2008	
\$0-\$10	3.1%	3.3%	.0%	
\$11-\$20	3.7%	3.8%	2.8%	
\$21-\$30	7.7%	7.3%	4.1%	
\$31-\$40	3.6%	4.3%	.0%	
\$41-\$50	7.4%	7.8%	20.2%	
\$51-\$75	10.0%	10.0%	12.5%	
\$76-\$100	20.9%	20.2%	32.2%	
\$101-\$250	32.8%	33.1%	25.6%	
\$251-\$500	10.0%	9.7%	2.5%	
Over \$500	.1%	.1%	.0%	
Not sure	.6%	.5%	.0%	
Total	N=154	N=179	N=16	

Types of stores where TREE STANDS, BLINDS, and TRIPODS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	7.3%	7.5%	13.7%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	38.1%	36.1%	45.0%
General Sporting Goods (The Sports Authority)	19.5%	20.1%	2.3%
Local shop (mom and pop shops)	4.6%	4.4%	2.5%
Printed Catalog (Bass Pro, Cabelas)	1.6%	2.5%	13.1%
Website (Cabelas, Bass Pro)	14.9%	14.9%	2.4%
Gun shows or expos	2.6%	2.5%	.8%
Used	2.6%	2.5%	20.2%
Other	8.7%	9.5%	.0%
Not sure	.0%	.0%	.0%
Total	N=154	N=179	N=16

CONFIDENTIAL: 162

Age of Respondents

	Purch	ased Shooting Ac	cessories
	Feb-09	YTD 2009	Feb-08
Under 18	1.0%	1.2%	.0%
18 to 24	5.9%	7.7%	9.1%
25 to 34	29.5%	29.1%	26.8%
35 to 44	28.6%	27.6%	29.3%
45 to 54	20.0%	19.9%	23.1%
55 to 64	10.1%	10.2%	9.0%
65 and older	4.9%	4.5%	2.8%
Total	100.0%	100.0%	100.0%
	N=1055	N=1253	N=203

Household Income

	Purchased Shooting Accessories		
	Feb-09	YTD 2009	Feb-08
Under \$10,000	4.2%	4.6%	6.3%
\$10,000 to \$19,999	5.2%	5.2%	.0%
\$20,000 to \$29,999	13.0%	12.7%	5.7%
\$30,000 to \$39,999	16.1%	15.2%	14.8%
\$40,000 to \$49,999	12.3%	11.7%	12.6%
\$50,000 to \$74,999	24.4%	23.9%	34.0%
\$75,000 to \$99,999	13.5%	14.0%	12.9%
\$100,000 or above	11.3%	12.7%	13.8%
Total	100.0%	100.0%	100.0%
	N=1055	N=1253	N=203

Education Level

	Purchased Shooting Accessories		
	Feb-09	YTD 2009	Feb-08
11 years or less	3.4%	3.4%	2.6%
12 years	27.8%	27.8%	16.2%
1-3 years of college	43.0%	41.9%	44.8%
4 or more years of college	25.8%	26.8%	36.4%
Total	100.0%	100.0%	100.0%
	N=1055	N=1253	N=203

CONFIDENTIAL: 163

Of people who reported buying SHOOTING ACCESSORIES last month, they purchased:

	Feb 2009	YTD 2009	Feb 2008
Benches and rests	7.09%	6.78%	2.35%
Targets	48.96%	47.28%	41.89%
Safety equipment	23.23%	22.14%	22.15%
Clay clay pigeons	20.30%	19.38%	20.65%
Traps and target throwing devices	3.54%	3.11%	4.40%
Rifle sling	16.55%	16.44%	11.81%
Gun cleaning supplies	49.67%	50.19%	46.03%
Lens cleaning kit	3.91%	3.99%	1.05%
Recoil pad	5.35%	5.16%	6.46%
None	4.44%	4.25%	5.27%
Other	6.53%	5.62%	.00%
Total	100.00%	100.00%	100.00%
	N=1055	N=1232	N=173

Brand of BENCHES AND RESTS purchased

To the state of th	Feb 2009	YTD 2009	Feb 2008
Allen	16.7%	17.4%	.0%
Benchmaster	10.6%	9.4%	.0%
Caldwell	18.7%	18.8%	41.1%
Do-All	3.8%	3.5%	.0%
Harris	3.3%	3.2%	.0%
Hoppes	.4%	.3%	.0%
Hughes	2.5%	2.3%	19.9%
MTM	4.4%	4.9%	.0%
Shooters Ridge	3.3%	3.3%	.0%
Stoney Point	4.2%	4.2%	.0%
Versa-Pod	3.9%	3.7%	.0%
Not sure	12.7%	12.4%	19.5%
Other	15.4%	16.6%	19.5%
Total	N=67	N=79	N=6

CONFIDENTIAL: 164

Average spent on BENCHES AND RESTS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$55.85	\$55.28	\$38.69
N	64	72	3

Cost of BENCHES AND RESTS purchased

	Feb 2009	1 YTD 2009	Feb 2008	
0 to \$20	6.3%	7.2%	38.9%	
\$20.01 to \$30	11.3%	12.2%	.0%	
\$30.01 to \$40	20.3%	19.7%	28.9%	
\$40.01 to \$50	7.9%	8.0%	11.7%	
\$50.01 to \$60	8.1%	7.2%	.0%	
\$60.01 to \$70	10.2%	9.6%	.0%	
\$70.01 to \$80	4.2%	4.7%	.0%	
\$80.01 to \$90	5.5%	5.6%	.0%	
\$90.01 to \$100	10.6%	10.6%	20.4%	
Over \$100	12.6%	12.4%	.0%	
Not sure	3.0%	2.8%	.0%	
Total	N=67	N=79	N=6	

CONFIDENTIAL: 165

Types of stores where BENCHES AND RESTS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	21.2%	21.3%	58.9%
K-Mart, Sams Club)			
Outdoor Specialty Store	35.4%	35.4%	20.7%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	6.0%	6.6%	.0%
Sports Authority)			
Local shop (mom and pop	9.2%	8.4%	.0%
shops)			
Printed Catalog (Bass Pro,	1.8%	1.6%	.0%
Cabelas)			
Website (Cabelas, Bass Pro)	15.0%	14.8%	.0%
Gun shows or expos	2.8%	2.7%	.0%
Used	4.3%	4.0%	.0%
Other	4.2%	5.1%	20.4%
Not sure	.0%	.0%	.0%
Total	N=66	N=78	N=6

CONFIDENTIAL: 166

Brand of TARGETS purchased

Brand of FANGE13 purchased				
	Feb 2009	YTD 2009	Feb 2008	
Do-All	.3%	.4%	.0%	
Shoot-N-C	39.2%	38.8%	36.1%	
Champion	3.6%	3.5%	.9%	
Gamo	2.0%	1.9%	3.0%	
Birchwood Casey(other than Shoot-N-C)	4.5%	4.5%	10.2%	
Daisy	2.0%	1.9%	3.1%	
Thompson	1.3%	1.3%	1.6%	
Hoppes	5.0%	5.3%	4.0%	
Allen	.9%	1.0%	.0%	
Do-All	.0%	.2%	.0%	
Accu Air	.0%	.0%	.0%	
Caldwell	1.7%	1.7%	4.5%	
TargDots	1.4%	1.3%	2.5%	
Kleen-Bore	1.5%	1.4%	.0%	
MTM	.0%	.0%	.0%	
Other	9.2%	8.9%	14.5%	
Not sure	27.6%	27.8%	19.5%	
Total	N=497	N=555	N=82	
Not sure	27.6%	27.8%	19	

Average spent on TARGETS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$12.26	\$12.42	\$13.91
N	417	476	56

CONFIDENTIAL: 167

Cost of TARGETS purchased

cost of TARGETS parenased			
	Feb 2009	YTD 2009	Feb 2008
\$0-\$10	56.9%	56.8%	51.1%
\$11-\$20	28.7%	28.8%	40.7%
\$21-\$30	4.4%	4.1%	3.5%
\$31-\$40	.5%	.4%	.4%
\$41-\$50	1.3%	1.2%	.5%
\$51-\$75	.5%	.4%	1.0%
\$76-\$100	1.5%	1.8%	.0%
\$101-\$250	.4%	.4%	1.8%
\$251-\$500	.1%	.1%	.0%
Over \$500	.0%	.0%	.0%
Not sure	5.7%	5.9%	1.0%
Total	N=486	N=544	N=82

Types of stores where TARGETS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	35.1%	34.2%	32.4%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	24.9%	25.4%	24.2%
General Sporting Goods (The Sports Authority)	10.4%	9.9%	19.3%
Local shop (mom and pop shops)	17.0%	17.9%	15.1%
Printed Catalog (Bass Pro, Cabelas)	.0%	.3%	.0%
Website (Cabelas, Bass Pro)	5.2%	4.9%	3.2%
Gun shows or expos	.7%	.8%	2.1%
Used	.1%	.1%	.0%
Other	5.9%	5.6%	3.7%
Not sure	.7%	.8%	.0%
Total	N=494	N=552	N=82

CONFIDENTIAL: 168

Type of SAFETY EQUIPMENT purchased

	Feb 2009	YTD 2009	Feb 2008
Glasses or goggles	30.6%	29.3%	23.7%
Ear protection	68.1%	69.4%	76.3%
Other	1.3%	1.3%	.0%
Total	N=212	N=239	N=33

Brand of SAFETY EQUIPMENT purchased

Brana of SATETT EQUIT MENT parenasea			
	Feb 2009	YTD 2009	Feb 2008
Beretta	2.3%	2.1%	.0%
Champion	2.3%	2.2%	.0%
EAR	4.6%	4.4%	6.4%
PROEAR	1.8%	1.6%	1.8%
Peltor	2.3%	2.7%	5.0%
Radian	.1%	.1%	.0%
Remington	14.6%	13.7%	22.3%
SportEAR	.9%	.8%	.0%
Walker	2.1%	1.9%	.0%
Not sure	32.2%	31.6%	.0%
Other	36.8%	38.9%	64.5%
Total	N=210	N=237	N=33

Average spent on SAFETY EQUIPMENT purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$13.77	\$13.62	\$15.37
N	208	232	30

CONFIDENTIAL: 169

Cost of SAFETY EQUIPMENT purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	35.8%	34.7%	41.4%
\$6.00-\$10.99	18.4%	19.2%	13.8%
\$11.00-\$20.99	25.3%	25.3%	24.1%
\$21.00-\$30.99	8.6%	8.5%	5.0%
\$31.00-\$40.99	1.7%	1.7%	.0%
\$41.00-\$50.99	3.1%	3.1%	3.8%
Over \$50.99	5.4%	5.1%	11.9%
Not sure	1.6%	2.4%	.0%
Total	N=209	N=236	N=33

Types of stores where SAFETY EQUIPMENT was purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	37.7%	37.0%	27.6%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	13.1%	12.8%	15.3%
General Sporting Goods (The Sports Authority)	11.7%	12.4%	16.8%
Local shop (mom and pop shops)	15.2%	16.1%	6.4%
Printed Catalog (Bass Pro, Cabelas)	.5%	.4%	1.9%
Website (Cabelas, Bass Pro)	11.5%	11.5%	24.7%
Gun shows or expos	1.5%	1.7%	.0%
Used	.0%	.0%	.0%
Other	8.7%	8.1%	7.2%
Not sure	.0%	.0%	.0%
Total	N=209	N=236	N=33

CONFIDENTIAL: 170

Brand of CLAYS or CLAY PIGEONS purchased

biand of ceats of ceat Fideons parchased				
	Feb 2009	YTD 2009	Feb 2008	
Do-All	.2%	.2%	.0%	
Remington	31.6%	31.5%	31.7%	
White Flyer	29.7%	29.6%	30.2%	
Champion	16.2%	15.6%	14.0%	
Laporte	.0%	.0%	.0%	
Midwest	2.0%	1.9%	4.7%	
Northwest	2.0%	1.9%	.0%	
Other	3.5%	4.8%	.0%	
Not sure	14.7%	14.5%	19.5%	
Total	N=180	N=200	N=22	

Average spent on CLAYS or CLAY PIGEONS purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$13.62	\$13.53	\$12.00
N	174	197	27

Cost of CLAYS or CLAY PIGEONS purchased

Strom in 1902 i gamen sent dan di aren ene	Feb 2009	YTD 2009	Feb 2008
\$0-\$5.99	4.8%	4.4%	.0%
\$6.00-\$10.99	45.4%	46.6%	55.3%
\$11.00-\$20.99	29.4%	29.7%	38.4%
\$21.00-\$30.99	11.5%	10.8%	2.8%
\$31.00-\$40.99	1.9%	1.7%	.0%
\$41.00-\$50.99	.3%	.3%	.0%
Over \$50.99	.6%	.8%	.0%
Not sure	6.0%	5.8%	3.5%
Total	N=177	N=197	N=22

CONFIDENTIAL: 171

Types of stores where CLAYS or CLAY PIGEONS were purchased

Types of stores where CLATS of CLAT FIGEORS were purchased			
	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	48.4%	50.0%	45.2%
K-Mart, Sams Club)			
Outdoor Specialty Store	23.9%	22.9%	17.4%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	13.3%	12.3%	14.9%
Sports Authority)			
Local shop (mom and pop	7.2%	6.8%	11.6%
shops)			
Printed Catalog (Bass Pro,	1.2%	1.2%	.0%
Cabelas)			
Website (Cabelas, Bass Pro)	.5%	.6%	.0%
Gun shows or expos	.9%	.8%	.0%
Used	1.2%	1.3%	.0%
Other	2.9%	3.5%	7.6%
Not sure	.6%	.6%	3.5%
Total	N=180	N=200	N=22

Number of cases of CLAYS or CLAY PIGEONS purchased

	Feb 2009	YTD 2009
1 case	34.2%	34.7%
2 cases	39.6%	39.4%
3 cases	10.5%	10.1%
4 cases	4.8%	4.9%
5 or more cases	11.0%	10.8%
Total	N=176	N=196

CONFIDENTIAL: 172

Brand of TRAPS AND TARGET THROWING DEVICES purchased

	Feb 2009	YTD 2009	Feb 2008
Atlas	9.7%	8.8%	.0%
Champion	24.1%	24.4%	.0%
Do-All	12.8%	12.7%	95.3%
Hoppes	6.2%	6.1%	.0%
MTM	.0%	.0%	.0%
Trius	2.6%	2.3%	4.7%
Not sure	34.1%	35.2%	.0%
Other	10.6%	10.4%	.0%
Total	N=37	N=39	N=4

Average spent on TRAPS AND TARGET THROWING DEVICES purchased

	Martine all and a transfer of the best of	YTD 2009	Feb 2008
Mean	\$89.90	\$88.56	\$65.46
N	29	30	6

Cost of TRAPS AND TARGET THROWING DEVICES purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$25	25.9%	28.1%	5.4%
\$25.01-\$50	40.6%	39.0%	16.5%
\$50.01-\$100	17.6%	17.1%	78.1%
\$100.01-\$200	5.1%	4.9%	.0%
\$200.01-\$400	.0%	.0%	.0%
\$400.01-\$600	.0%	.0%	.0%
\$600.01-\$800	6.2%	6.2%	.0%
\$800.01-\$1000	.0%	.0%	.0%
Over \$1000	.0%	.0%	.0%
Not sure	4.6%	4.7%	.0%
Total	N=37	N=39	N=4

CONFIDENTIAL: 173

Types of stores where TRAPS AND TARGET THROWING DEVICES were purchased

parenasea				
	Feb 2009	YTD 2009	Feb 2008	
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	38.7%	38.8%	10.1%	
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	15.6%	15.3%	78.1%	
General Sporting Goods (The Sports Authority)	15.2%	15.4%	.0%	
Local shop (mom and pop shops)	4.4%	4.0%	.0%	
Printed Catalog (Bass Pro, Cabelas)	.0%	.0%	.0%	
Website (Cabelas, Bass Pro)	.0%	.0%	11.8%	
Gun shows or expos	6.6%	6.8%	.0%	
Used	10.9%	11.4%	.0%	
Other	6.4%	6.2%	.0%	
Not sure	2.3%	2.0%	.0%	
Total	N=36	N=38	N=4	

Average spent on RIFLE SLINGS purchased

	Feb 2009	" YTD 2009	Feb 2008
Mean	\$21.70	\$22.21	\$19.49
N	153	180	12

CONFIDENTIAL: 174

Cost of RIFLE SLINGS purchased

cost of the EE Selector partitioned				
	Feb 2009	YTD 2009	Feb 2008	
0 to \$20	43.3%	39.8%	40.9%	
\$20.01 to \$30	38.8%	40.6%	30.6%	
\$30.01 to \$40	8.7%	10.9%	.0%	
\$40.01 to \$50	3.8%	3.3%	4.0%	
\$50.01 to \$60	1.6%	1.3%	.0%	
\$60.01 to \$70	3.2%	3.3%	.0%	
\$70.01 to \$80	.0%	.0%	.0%	
\$80.01 to \$90	.0%	.0%	2.3%	
\$90.01 to \$100	.0%	.0%	.0%	
Over \$100	.3%	.3%	.0%	
Not sure	.2%	.4%	22.2%	
Total	N=169	N=199	N=16	

Types of stores where RIFLE SLINGS were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	26.7%	23.9%	27.8%
K-Mart, Sams Club)			
Outdoor Specialty Store	30.1%	31.4%	26.0%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	15.5%	15.1%	16.1%
Sports Authority)			
Local shop (mom and pop	7.0%	8.4%	4.5%
shops)			
Printed Catalog (Bass Pro,	.1%	.7%	2.3%
Cabelas)			
Website (Cabelas, Bass Pro)	16.3%	16.8%	4.1%
Gun shows or expos	.9%	.7%	.0%
Used	.6%	.5%	.0%
Other	2.8%	2.4%	19.2%
Not sure	.0%	.0%	.0%
Total	N=166	N=196	N=16

CONFIDENTIAL: 175

Brand of GUN CLEANING SUPPLIES purchased

Brailt of Golf CLEANING SOLT EIES purchased				
	Feb 2009	YTD 2009		
Birchwood Casey	4.5%	4.5%		
Break Free	3.8%	4.4%		
Cabelas brand	1.2%	1.1%		
G96	.9%	.8%		
Gunslick	2.6%	2.3%		
Hoppes	37.4%	38.6%		
Hornady	1.2%	1.1%		
Inhibitor	.1%	.1%		
Kleen-Bore	5.2%	5.1%		
Otis	1.7%	1.7%		
Outers	4.4%	3.9%		
Pro Shot	.1%	.1%		
ProTec	.2%	.2%		
Rem Oil	8.1%	8.1%		
Remington	7.3%	6.9%		
Shooters Choice	3.6%	3.0%		
Tetra Gun	1.2%	1.1%		
Tipton	1.1%	1.0%		
Not sure	8.1%	8.0%		
Other	7.2%	8.0%		
Total	N=535	N=625		

Average spent on GUN CLEANING SUPPLIES purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$11.39	\$11.44	\$11.76
N	440	527	61

CONFIDENTIAL: 176

Cost of GUN CLEANING SUPPLIES purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$2.00	.8%	.8%	2.0%
\$2.01-\$4.00	5.1%	4.6%	.8%
\$4.01-\$6.00	11.2%	11.4%	6.8%
\$6.01-\$8.00	14.5%	13.7%	17.3%
\$8.01-\$10.00	16.1%	14.7%	10.9%
\$10.01-\$12.00	11.7%	13.0%	25.1%
\$12.01-\$14.00	7.4%	10.3%	2.6%
\$14.01-\$16.00	5.5%	4.9%	11.6%
\$16.01-\$18.00	3.3%	2.7%	.5%
\$18.01-\$20.00	6.5%	6.1%	2.8%
Over \$20.00	15.1%	15.2%	17.4%
Not sure	2.9%	2.8%	2.2%
Total	N=531	N=621	N=85

Types of stores where GUN CLEANING SUPPLIES were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	36.2%	34.3%	35.0%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	26.6%	26.0%	37.7%
General Sporting Goods (The Sports Authority)	10.4%	13.4%	7.1%
Local shop (mom and pop shops)	11.9%	11.7%	7.8%
Printed Catalog (Bass Pro, Cabelas)	.7%	.6%	2.8%
Website (Cabelas, Bass Pro)	6.2%	6.6%	1.2%
Gun shows or expos	3.0%	2.5%	3.0%
Used	.0%	.0%	.0%
Other	4.5%	4.5%	5.3%
Not sure	.5%	.5%	.0%
Total	N=528	N=616	N=85

CONFIDENTIAL: 177

Average spent on LENS CLEANING KIT purchased

	Feb 2009	YTD 2009	Feb 2008
Mean	\$7.62	\$7.82	\$4.52
N	34	41	1

Cost of LENS CLEANING KIT purchased

	Feb 2009	YTD 2009	Feb 2008
\$0-\$2.00	5.5%	4.6%	.0%
\$2.01-\$4.00	6.3%	11.3%	74.7%
\$4.01-\$6.00	24.7%	21.2%	.0%
\$6.01-\$8.00	21.4%	18.7%	.0%
\$8.01-\$10.00	11.5%	11.4%	25.3%
\$10.01-\$12.00	15.8%	17.7%	.0%
\$12.01-\$14.00	1.0%	1.1%	.0%
\$14.01-\$16.00	1.4%	1.1%	.0%
\$16.01-\$18.00	.5%	.4%	.0%
\$18.01-\$20.00	5.2%	7.0%	.0%
Over \$20.00	.6%	.5%	.0%
Not sure	6.1%	5.1%	.0%
Total	N=50	N=57	N=2

CONFIDENTIAL: 178

Types of stores where LENS CLEANING KIT were purchased

Types of stores where Lens Cleaning Kit were purchased			
	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart,	30.8%	28.0%	74.7%
K-Mart, Sams Club)			
Outdoor Specialty Store	15.8%	18.5%	25.3%
(Bass Pro, Cabelas, Gander			
Mountain)			
General Sporting Goods (The	8.1%	7.2%	.0%
Sports Authority)			
Local shop (mom and pop	14.8%	14.0%	.0%
shops)			
Printed Catalog (Bass Pro,	5.6%	5.2%	.0%
Cabelas)			
Website (Cabelas, Bass Pro)	10.7%	14.3%	.0%
Gun shows or expos	8.9%	8.0%	.0%
Used	.0%	.0%	.0%
Other	5.3%	4.8%	.0%
Not sure	.0%	.0%	.0%
Total	N=50	N=57	N=2

Average spent on RECOIL PAD purchased

	Feb 2009	YTD 2009
Mean	\$15.92	\$16.09
N	48	55

CONFIDENTIAL: 179

Cost of RECOIL PAD purchased

	Feb 2009	YTD 2009
\$0-\$2.00	4.2%	4.0%
\$2.01-\$4.00	.5%	.4%
\$4.01-\$6.00	5.7%	5.5%
\$6.01-\$8.00	7.9%	7.4%
\$8.01-\$10.00	3.6%	3.1%
\$10.01-\$12.00	7.3%	6.1%
\$12.01-\$14.00	1.2%	2.2%
\$14.01-\$16.00	8.1%	7.3%
\$16.01-\$18.00	.4%	3.9%
\$18.01-\$20.00	17.5%	16.6%
Over \$20.00	42.3%	42.1%
Not sure	1.5%	1.5%
Total	N=57	N=64

Types of stores where RECOIL PAD were purchased

	Feb 2009	YTD 2009	Feb 2008
Mass Merchant (Wal-Mart, K-Mart, Sams Club)	17.6%	17.1%	.0%
Outdoor Specialty Store (Bass Pro, Cabelas, Gander Mountain)	31.7%	34.0%	80.2%
General Sporting Goods (The Sports Authority)	1.5%	1.5%	7.4%
Local shop (mom and pop shops)	17.0%	16.1%	.5%
Printed Catalog (Bass Pro, Cabelas)	4.5%	6.0%	.0%
Website (Cabelas, Bass Pro)	12.0%	11.6%	5.3%
Gun shows or expos	11.9%	10.0%	.0%
Used	2.4%	2.5%	.0%
Other	1.5%	1.2%	6.6%
Not sure	.0%	.0%	.0%
Total	N=57	N=64	N=8



Mean Amount Spent Last Month on Hunting and Target Shooting by Age of Respondents

	Feb 2009	YTD 2009	Feb 2008
Under 18	\$221	\$209	\$1
18 to 24	\$365	\$410	\$77
25 to 34	\$355	\$319	\$97
35 to 44	\$408	\$391	\$143
45 to 54	\$341	\$336	\$89
55 to 64	\$311	\$302	\$100
65 and older	\$252	\$272	\$34
Total	\$354	\$342	\$101

Mean Amount Spent Last Month on Hunting and Target Shooting by Household Income

	Feb 2009	YTD 2009	Feb 2008
Under \$10,000	\$247	\$267	\$61
\$10,000 to \$19,999	\$213	\$217	\$34
\$20,000 to \$29,999	\$293	\$281	\$58
\$30,000 to \$39,999	\$344	\$324	\$88
\$40,000 to \$49,999	\$321	\$318	\$57
\$50,000 to \$74,999	\$350	\$338	\$96
\$75,000 to \$99,999	\$390	\$370	\$128
\$100,000 or above	\$584	\$541	\$260
Total	\$354	\$342	\$101

Mean Amount Spent Last Month on Hunting and Target Shooting by Education Level

	Feb 2009	YTD 2009	Feb 2008
11 years or less	\$246	\$251	\$102
12 years	\$339	\$342	\$85
1-3 years of college	\$371	\$349	\$111
4 or more years of college	\$364	\$346	\$103
Total	\$354	\$342	\$102

CONFIDENTIAL: 181

CONFIDENTIAL:

182