

SHOTGUNS

MODEL 11-48

The major component differences between the Sportsman-48 and the Model 11-48 are now the grip cap on the Sportsman-48, the color of the butt plate, the pattern of fore-end checkering, and finger groove.

The Ilion Plant reported that, aside from intangible savings resulting from reduced inventory and a lesser variety of parts to be produced, there is a difference in factory cost of between 60 and 80 cents, which on the No. 4 Forecast would lead to a reduction in annual cost of approximately \$10,000 if Model 11-48 components were standardized for the Sportsman-48 components. 83

The Sales Department feels that it is important to maintain the differences in appearance between the Sportsman-48 and the Model 11-48. Also, it is probable that the Sportsman-58 will eventually bring about the obsolescence of the Sportsman-48, although it is too early to tell how soon this may take place. In view of the attitude of Sales and of the probability that the Sportsman-48 may not remain in the line much longer, the committee felt that no changes should be made at this time. This matter can, of course, be re-presented at any time when new information bearing on the decision is available.

SPORTSMAN-58

Fore-End Modification

The Ilion Plant reported that tooling for the fore-end ring has been completed and sample parts have been pressed. These appear to be satisfactory, and, unless some unexpected difficulty arises, it is believed that this modification could be introduced by September 20. It is believed that this change represents an important step in overcoming the most frequently heard complaint against the Sportsman-58. However, a supply of the old-style parts is on hand which is estimated to be sufficient for nine months. These are valued at approximately \$3,500. The Plant recommended that these parts be scrapped and that the new parts be substituted as soon as available. The committee concurred in this recommendation.