REMINGTON ARMS COMPANY, INC.

RIM FIRE RIFLE LINE
SALES, EARNINGS AND RETURN ON INVESTMENT
COMPARISON WITH YEAR 1957

	1957	1958			1959			1960			1961		
	Plans	Plans			Plans			Plans			Plans		
	A, B, C	A	B	C	A	B	C	A	B	C	A	B	C
Quantity	146,500	134,000	159,500	159,500	129,000	156,500	156,500	129,000	146,500	146,500	124,000	146,500	146,500
Sales	$3,157,060	$2,962,740	$3,511,300	$3,511,300	$2,833,640	$3,517,820	$3,496,220	$2,833,640	$3,259,620	$3,238,020	$2,704,540	$3,259,620	$3,236,020
Operative earnings	85,940	231,360	110,400	107,490	218,320	174,080	316,930	238,790	246,450	355,930	202,720	284,360	372,600
Net earnings	39,530	106,430	50,760	49,430	100,430	80,050	145,780	109,830	113,360	163,720	93,250	130,790	171,360
Investment													
Fixed investment	2,850,800	2,764,400	3,059,900	3,059,100	2,738,500	2,718,000	2,885,400	2,726,200	2,416,300	2,582,600	2,738,500	2,361,900	2,539,000
Working capital	1,465,900	1,297,200	1,600,600	1,600,400	1,254,200	1,594,900	1,524,600	1,248,400	1,473,000	1,404,800	1,201,900	1,462,200	1,399,100
Total	4,316,700	4,061,600	4,660,500	4,659,500	3,992,700	4,312,900	4,410,000	3,974,600	3,889,300	3,987,400	3,940,400	3,824,100	3,938,100
Turnover	73.1%	72.9%	75.3%	75.4%	71.0%	81.6%	79.3%	71.3%	83.8%	81.2%	68.6%	85.2%	82.2%
Operative earnings as % of sales	2.7%	7.8%	3.1%	3.1%	7.7%	4.9%	9.1%	8.4%	7.6%	11.0%	7.6%	8.7%	11.5%
Return on investment													
Operative	2.0%	5.7%	2.4%	2.3%	5.5%	4.0%	7.2%	6.0%	6.3%	8.9%	5.1%	7.4%	9.5%
Net	0.9%	2.6%	1.1%	1.1%	2.5%	1.9%	3.3%	2.8%	2.9%	4.1%	2.4%	3.4%	4.4%

Note: Plan A - Excluding Nylon Rifles
Plan B - Including Nylon Rifles
Plan C - Including Nylon Rifles except M/514 retained in line instead of M/500 (Nylon)

WEL:dmg