

|                                         | M/808<br>Regular | M/811<br>Regular | M/818  | M/819T | M/820 | M/824 | M/828<br>Regular | M/828<br>Color Master | M/873 | M/873 | M/873 | TOTAL |
|-----------------------------------------|------------------|------------------|--------|--------|-------|-------|------------------|-----------------------|-------|-------|-------|-------|
| Quantity                                | 77               | 1,000            | 33,710 | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| Retail price                            | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| Net selling price                       | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| Factory cost                            | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| Research @ 2 1/2%                       | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| Mill cost                               | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| Factory profit                          | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| Selling & administrative @ 10%          | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| Operating earnings                      | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| % of net selling price                  | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| Net earnings                            | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| Investment                              | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| Tooling                                 | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| Direct & allocated production equipment | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| Direct & allocated building space       | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| Other allocated facilities              | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| Total fixed investment                  | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| Working capital                         | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| Total investment                        | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| Net                                     | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |
| Return on investment                    | 1,000            | 1,000            | 1,000  | 1,000  | 1,000 | 1,000 | 1,000            | 1,000                 | 1,000 | 1,000 | 1,000 | 1,000 |