

Decision:

The Operations Committee Arms Division recommends to the Management the adoption without obsolescence of the plastic grip cap for the Sportsman-58.

MODEL 870

28 and 410 Gauges

At the last meeting of the Operations Committee it was recommended that Research and Development undertake the design of the 28 and 40 gauge guns in the Model 870 and Sportsman-58 with the model gun to be built in Sportsman-58. At the present time Research Management has not authorized the inclusion of this work in the Research and Development program.

Fore-End

The Sales Department reported that at this time they have no further information concerning the model fore-end which would be preferred. N. F. Larsen submitted figures showing that the plain surface ADL type fore-end would increase cost by 57¢ per gun or \$29,000 per year and the vertically grooved fore-end would increase cost by 66¢ per gun or \$33,660 per year.

It was suggested that if Sales feels this feature is needed in the Model 870 the selling price should be increased by an amount at least sufficient to cover the increase in cost, and it was suggested that it might be wise to increase the list price from \$84.95 to \$89.95. This would then compare with the Ithaca Model 37 at \$94.95 and Winchester Model 12 at \$104.95. It was pointed out that such a change would probably also entail an increase in the price of the ADL grade to \$99.95 with no change in features of the gun.

In view of the foregoing, the Sales Department was requested to submit a recommendation concerning the action which should be taken.

Magazine Cap

Research and Development submitted a sample of a revised magazine cap featuring longitudinal grooves and a single screw slot. This cap would be produced by powdered metal techniques rather than on a screw machine.

The immediate reaction of the committee was favorable to this design and Ilion will prepare cost estimates which are expected to show a substantial reduction in cost.

The Sales Department will consider this revised design with particular reference to the possibility of introducing this at the same time as the fore-end.