

On this basis, Research and Development will continue with the development program on both the Sportsman-58 and Model 870. Since this development work has been progressing without awaiting the outcome of the economic study, work on the Model 870 is farther advanced than on the Sportsman-58, and Research and Development gave the following tentative dates for the availability of the first sample guns:

Model 870, 28 gauge	November 15, 1957
Model 870, 410 gauge	December 1, 1957
Sportsman-58, 28 and 410 gauges	January 1, 1958

As has been noted at previous meetings, plans for the deletion and addition of gauges and models require careful consideration particularly with regard to the facilities which must be provided at the Ilion plant. Although the Sales Department was by no means prepared to make a firm commitment on the overall shotgun program, it was agreed that present thinking would suggest that the following tentative schedule may be realistic.

Tentative Shotgun Program

<u>Model.</u>	<u>11-48</u>	<u>Sportsman-48</u>	<u>Sportsman-58</u>
<u>Gauge and Grade</u>			
12, 16, 20 A Grade	Drop 1/1/60	Drop 1/1/59	Add 1/1/59
12, 16, 20 Higher Grades	Drop 1/1/58	Drop 1/1/58*	Retain
Riot	Drop 1/1/60	- - -	Add 1/1/60
28 and 410	Drop 1/1/59	Drop 1/1/59	Add 1/1/59

All Departments were requested to review this program in the hope of reaching early agreement on the course to be followed.

Fore-end

Economics based on revised sales forecast had been reviewed by Committee members before the meeting. On the basis of these economics, Sales Department recommended adoption of the revised fore-end January 1, 1958 if possible but without ob-

\* Except 12 and 20 gauge SA Grade