Arms Minute No. 1, 1958

(

	<u>11-48 & Spt48</u>	Spt58	<u>Spt58</u>	Total
Grade Retail Price Cal. Year 1958 Cal. Year 1959 Plan 1	*A" \$ 122.95 16,000 10,000+	"A" \$ 122.95	"ADL" \$ 136.45 54,000 45,000	70,000
Flan 2	10,000*	45,000	20,000	75,000

* 11-48A Only

¥34. ¥492275

254

Two further tentative proposals were suggested for consideration. Research and Development has been investigating a modification of the Sportsman-58 which might lead to a reduction in cost and which would permit the manufacture of a 5-shot gun. Should this permit the elimination of the Model 11-48 and the Sportsman-48 the total volume of 5-shot Sportsman-58 A and ADL grades might be expected to approach the 75,000 sales forecast shown above for the Model 11-48 A, Sportsman-58 A and Sportsman-58 ADL. This volume might make the economics of such a gun quite attractive.

The second proposal came from DED. J. K. Hamil pointed out that at the time of the adoption of the Dial-A-Matic cap on the Sportsman-58, DED had been requested to complete work on the Power Cone cap for possible later use. This work had been successfully completed on the gun having a magazine follower release rather than a carrier release and Having no magazine follower latch assembly. He stated that test results indicate that this gun operates as well as the Sportsman-58 and cost estimates made at the time indicate that it could be sold for at least \$10.00 less than the Sportsman-58 ADL.

Both of these proposals have attractive features but suffer from disadvantages as solutions to the immediate problem, which seems to require the introduction of an A grade gun at the earliest possible moment. The 5-shot gun requires extensive testing, economic evaluation, tooling, etc. and although no formal estimate of possible introduction date has been made, it would appear that an all-out effort would be required to have it ready as early as January, 1959. The Power Cone proposal would require the dropping of the well-accepted carrier latch. Further, if the Power Cone were adopted for the A grade gun, while the Dial-A-Matic was retained on the ADL grade, this might imply an inferiority of the Power Cone which would preclude its later adoption on higher grade guns. Should this happen, we would not get the expected "mileage" out of either of these successful developments.

- 4 -

£.,