

This was revised on February 18 as follows:

	<u>Spt. 48 & 11-48</u>	<u>Spt. 58</u>	<u>Spt. 58</u>	<u>Total</u>
Grade	A	A	ADL	
Retail Price	\$122.95	\$124.95	\$136.95	
Cal. Year 1958	15,000	-	45,000	60,000
Cal. Year 1959	10,000*	45,000	15,000	70,000

* 11-48A only

At the same time the Sales Department was requested to present a forecast showing the effect of introducing the Sportsman-58A grade in June 1958. This forecast was as follows:

	<u>Spt. 48 & 11-48</u>	<u>Spt. 58</u>	<u>Spt. 58</u>	<u>Total</u>
Grade	A	A	ADL	
Retail Price	\$122.95	\$124.95	\$136.95	
Cal. Year 1958	12,000*	25,000**	25,000	62,000
Cal. Year 1959	8,000*	35,000	15,000	58,000

* 11-48A Only

**Announcement June 1, 1958

The reduction in total guns for the years 1958 and 1959 results from a disruption of orderly distribution which the Sales Department feels would result from introduction of an A grade gun in the middle of this year when it is not expected and when stocks of the ADL grade are high.

Revised economics prepared by the Ilion Plant following the last meeting are not available. It was requested that they be furnished the members as soon as possible.

28 and 410 Gauges

The sample prepared by Research and Development has been reviewed by the Sales Department and minor changes suggested. Further activity awaits the outcome of the economic study referred to in connection with the Model 870.