

REMINGTON ARMS COMPANY, INC.

SHOTGUN LINE EVALUATION

	Retail Price	Net Selling Price	Plan A		Plan B		Plan C	
			Current Models		Current Models with S-58A		Current Models with M/870 Autoloader	
			Quantity	Amount	Quantity	Amount	Quantity	Amount
<u>1959 - First Year</u>								
S-58ADL	\$138.45	\$ 73.94	45,000	\$2,967,600	15,000	\$1,108,100	15,000	\$1,108,100
S-58A	124.95	67.71	-	-	35,000	2,366,850	-	-
M/870 autoloader	99.50	53.92	-	-	-	-	50,000	2,696,000
M/870 regular	85.95	46.58	45,000	2,096,100	45,000	2,096,100	45,000	2,096,100
M/11-48	122.95	66.63	10,000	666,300	10,000	666,300	10,000	666,300
			95,000	\$5,730,000	105,000	\$6,241,350	120,000	\$8,560,400
<u>1961 - Third Year</u>								
S-58ADL	\$138.45	\$ 73.94	45,000	\$3,327,300	20,000	\$1,478,800	20,000	\$1,478,800
S-58A	124.95	67.71	-	-	35,000	2,366,850	-	-
M/870 autoloader	99.50	53.92	-	-	-	-	45,000	2,426,400
M/870 regular	85.95	46.58	50,000	2,329,000	50,000	2,329,000	50,000	2,329,000
M/11-48	122.95	66.63	10,000	666,300	10,000	666,300	10,000	666,300
			105,000	\$6,322,600	115,000	\$6,843,950	125,000	\$8,900,500

INCREASE IN SALES, EARNINGS AND RETURN
ON INVESTMENT - PROJECT BASIS
1961 - THIRD YEAR

	Plan B Increase Over Plan A	Plan C Increase Over Plan A
Sales	\$521,350	\$577,900
Operative earnings	263,440	136,350
Net earnings	116,330	60,210
Investment		
Expenditures	\$ -	\$ 43,600
Working capital	33,500	67,400
Total capital required	\$ 33,500	\$101,000
Less: Charges to operations	-	43,600
Total investment	\$ 33,500	\$ 57,400
Return on investment		
Total capital required	347.3%	50.5%
Total investment	347.3%	104.9%