

OPERATIONS COMMITTEE

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H. K. Faulkner-4  
H. M. Stoessel  
Gail Evans  
G. M. Calhoun  
W. H. Barry  
J. D. Crammond  
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J. S. Hoffman

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J. J. Callahan  
S. M. Alvis  
D. S. Foote  
R. T. Catlin  
J. K. Hamil  
W. H. Foster, Jr.

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OPERATIONS COMMITTEE MEETING  
ILION, NEW YORK  
NOVEMBER 2, 1960

PRESENT:

MEMBERS

W. H. Barry, Chairman  
H. K. Faulkner  
H. M. Stoessel  
G. M. Calhoun  
Gail Evans  
J. D. Crammond

OTHERS

D. E. Miller  
S. M. Alvis  
H. T. Hackman

DEVELOPMENT SCHEDULE

GENERAL

The Committee considers the primary purpose of this meeting to be resolution of the Ilion Development Schedule. It is the intention of the Committee to solidify current and long range planning of new products, in a manner which will provide the minimum lead time necessary for orderly and effective processing of Research and Development, Production, and Sales Departments programs.

Consideration was given to the extent of time, in years, that the Development Schedule should cover. The Treasurer's Department pointed out that requirements for forecasting sales three years in advance makes it necessary to plan new products at least three years in advance of introduction. Discussion indicated the necessity of appraising long range developments at the inception of the ideas, for their relationship to current products, so that orderly and economical retirement of current products can be effected.

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