

N-10, N-11 and N-12 completed and tested in time for 1962 announcement, with the Model N-14 scheduled for announcement in January 1963.

In view of the 1963 announcement date proposed for the Model N-14, the Model 514 rifle will be retained in the line during 1962.

RIM FIRE TARGET RIFLES

The Production Department proposes that the Committee consider elimination of the low volume Model 521T Junior Target Rifle. It was pointed out that this item had been terminated from the line at one time, then restored to production at the request of the Sales Department. After restoration, there was no significant increase in sales volume. Yearly sales remain at approximately 2,000 units.

The Sales Department feels that one target rifle, suitable for junior shooters, should be retained in the line. Elimination of the Model 521T is probably warranted on the basis of low volume, if the Model 513T target rifle is retained. 83

The Production Department points out that fabrication of the distinctive stock for the Model 513T is uneconomical in view of demonstrated low yearly volume. Since it is considered desirable to retain the Model 513T in the line on elimination of the Model 521T, procurement of Model 513T stocks from vendors should be studied as a means of reducing factory cost. The Committee agrees.

COMMITTEE DECISION: The Operations Committee recommends General Management approval for terminating production of the Model 521T Junior Target Rifle in 1962, without obsolescence, on the basis of unsatisfactory sales volume. Model 521T rifles in stock will be catalogued as "subject to stock on hand".

Model 513T Target Rifle will be retained in the line. Procurement of Model 513T stocks from vendors will be studied.

GENERAL

SCHEDULE FOR DISCONTINUANCE OF CERTAIN FIREARMS

The Production Department proposes that close attention be given to scheduling retirement of current models that will be obsoleted by items on the Development Schedule. A Master Discontinuance Schedule is recommended to include all items in the line.