

The following examples point up the need for schedules of discontinuance of items well in advance:

Shotguns - The advent of the 5-Shot Model 58 in January, 1963, presents a question of obsolescence of the Sportsman 58, Model 878, and the Model 11-48. An early decision as to discontinuance is necessary in view of plentiful Model 878 warehouse stocks.

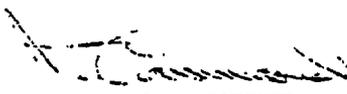
Center Fire Rifles - Introduction of the Model 700 Bolt Action Rifle in January, 1962, will leave a substantial inventory of obsoleted Model 725 wooden stocks. Plans should be made to reduce inventory loss on these stocks, possibly by offering the Model 725 in 1962 "subject to stock on hand".

In view of the probability that only three calibers will be available in the Model 700 during 1962, retention of certain calibers in Models 721, 722 or 725 may be desirable. 83

Rim Fire Rifles - The conversion of bolt action rifles to nylon stocks leave the Model 500 autoloading rifle as the sole user of the 500 Model Series wooden stocks. Consideration should be given to eliminating the Model 500 Series stocks completely, if possible.

The Production Department recommends that the subject of obsolescence be reviewed with Sales and Research & Development in light of the economics involved. The Committee agrees.

COMMITTEE DECISION: The Sales, Research & Development, and Production Departments will coordinate a Master Schedule for obsolescence of firearms which are to be replaced by items on the Development Schedule.


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Secretary, Operations Committee

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