

ADDITIONAL RIM FIRE ITEMMODEL 90X BOLT ACTION TARGET RIFLE

This item is an improved version of the Model 40X Bolt Action Target Rifle. The Development Schedule of March 6, 1962 lists the warehouse date for this item as January 1, 1963.

The Production Department points out that the current Model 40X rifle stands approved by the U. S. Government for agency procurement. It is recommended that the modifications proposed for this item be carefully reviewed, for their possible effects on present Government approval.

DEVELOPMENT SCHEDULE

The Semi-Annual Development Schedule for the Ilion Division was reviewed by the Committee.

The Sales Department feels that a clear distinction must be made, on the face of the Development Schedule, between those items which have been accepted by Sales and included in the five-year forecast, and those items which are development projects. Sales approval of the Development Schedule, without distinction between these two classes, would imply Sales acceptance of items which have not yet been seen or subjected to market study.

The Modernization Coordinator considers that it is desirable to show prospective warehouse dates for items which are in rudimentary development stages or under study, since such practice provides a better framework for overall analysis of new products, and establishes goal dates for new developments.

The Committee is in general accord as to inclusion of development projects and significant study items in the Development Schedule. However, it is requested that those items which have not been accepted or forecasted by the Sales Department, be identified on the Schedule.

On incorporation of revisions set forth in these Minutes, the March 6, 1962 Semi-Annual Development Schedule of the Ilion Division will be recommended to General Management for approval.