

However, there is a certain amount of quality variation within each grade due to the nature of the product. Consequently, there may be some overlap between the highest quality stocks in one grade such as C, and the poorer quality stocks in the next higher grade such as D.

The Sales Department agrees to the adequacy of these specifications and production controls. They stated the need for new photographs of higher grade guns for the catalogue to adequately show the distinction between stocks of higher grades of guns, and will request current samples from the Production Department to photograph for 1963.

SHOTGUNS

SHOTGUN SALES PERFORMANCE

The Browning-Remington comparison report is being edited, preparatory to final typing and issuing the week of May 7.

SPORTSMAN 68 AUTOLOADER

Project Status

The Production Department reported that project work continues about one month behind schedule, the same as reported last month. During the month, the necessity to make changes for several design revisions has prevented making up any of the time by which the project lags the schedule. The Research and Development Department indicated that a certain amount of design changes will continue as with every new gun, and that the number of changes made at this stage is considerably less than the historical average.

The Production Department indicated that the additional cost of getting the Sportsman 68 into production on the accelerated schedule being pursued will be in the range of \$112,000 to \$137,000. The source of the additional costs is shown below, and in general are the extra costs of overtime, expediting, and purchasing on an "advised price" basis to complete each item in the prescribed time.

SPORTSMAN 68 AUTOLOADING SHOTGUN

Estimated Increases In Cost To Attain January 15, 1963 Schedule

Process Engineering	\$ 8,000
Tool Design-Tooling-Revisions	33,000
Expediting	10,500
Tool Room & Special Operations	10,500
Pilot Operations	5,000
Machine Changes & Additions	10,000
Remington Machines	10,000
Design Changes & Additions	25,000 - 50,000
	\$ 112,000 - 137,000