

models such as the Models 870, 700, 742, 760 and Sportsman 58.

Custom Checkering

-The Sales Department requested that custom checkering be extended to other major models. Sales will indicate the models and their order of preference. The Production Department will determine the start-up and additional factory costs and the time to accomplish.

SHOTGUNS

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SPORTSMAN 68 AUTOLOADER

Project Status

The Production Department reported that project work is approximately two months behind schedule. Every effort is being made to recover the lost time and meet the January 15, 1963 warehouse date. It is felt that at least a part of this time will be recovered and the actual warehouse date will be no more than one month behind schedule.

The Production Department repeated their previous recommendation to produce a quantity of 12 gauge Sportsman 58 to carry over into 1963 as back-up for the Sportsman 68. The Sales Department stated that the probable one month delay would not indicate the need to carry too many Sportsman 58's into 1963 but that the mix of any carry over should be heavily weighted toward Skeet and Trap. It was agreed that an inventory in the range of 1000 to 3000, depending upon the last quarter production load and timing to warehouse Sportsman 68's, be carried into 1963. The Sales Department will supply information on the desired grade mix.

Sales Introduction

The Sales Department reported that their proposal to Management for a single grade Sportsman 68 had been approved. It will have the appearance of the previously designated BDL grade and be available with either a plain or vent rib barrel. The Field grade gun will be known as the Sportsman 68 without any grade description on the receiver or barrel. The Sales Department may establish a descriptive term such as Sportsman 68 "Premium" or some other to denote it as a quality shotgun. Any such terms would apply to the entire Sportsman 68 line and would not appear on the shotgun itself. The marking of receivers for Skeet, Trap and D and F grades will follow the Sportsman 58 practice of being engraved on the bridge.