

BROWNING REPORT

The Committee reviewed the work being done as a result of the Browning Report recommendations. They instructed the Secretary to prepare a brief report summarizing the activity.

OPERATIONS COMMITTEE DISTRIBUTION LIST

The Chairman instructed the Secretary to delete C. A. Nash from the distribution list, and add the Firearms Marketing Manager, F. E. Morgan, as requested by the Sales Department.

SHOTGUNSMODEL 1100 AUTOLOADING SHOTGUNProject Status

Production reported the Model 1100 is on schedule and pilot assembly will begin in early November. This will be done through by-passing and temporary operations, possibly to a larger extent than on any previous model. The temporary measures are required to prevent delay from equipment deliveries, and design and tooling changes. They will limit volume until February or March when permanent operations will be available.

Production contrasted the 15,000 initial quantity of Model 11-48's with the much lesser quantity of Model 1100's. Sales stated an initial warehouse quantity of 25% of the first years forecast is desirable, but lacking it is not as serious as when the Model 11-48 was introduced. The trade now buys a smaller proportion of the year's sales during the first few months.

The Production Department is planning a combination finished and parts on hand inventory of 1,000 to 3,000 12 gauge Sportsman 58 when its production is discontinued. The actual quantity will be lowered as the Model 1100 becomes firmer.

The Sales Department agreed with this plan, and stated their goal is to sell only Model 1100 and Model 11-48 12 gauge autoloaders in 1963. They will not announce the Model 58 is being dropped, but will carry it "Subject To Stock On Hand".

Wood and Metal Finishing

Production displayed an appearance sample of the Model 1100 they will produce. The wood finish is the new RK-W finish developed