

with the Model 1100 the end of November. This is compatible with the Project schedule.

The Treasurer suggested sales volume would benefit if a new target event could be successfully promoted in which only the XP-100 is capable of competing. Sales agreed, stating their intention to promote the pistol for target and varmint shooting, as a pistol with rifle accuracy. The standard accuracy specifications will be determined as pilot models are tested. For the present, rifle specifications are being used.

The Sales Department displayed their proposed package of "Royalite" simulated leather case with three quarter zipper. The pistol and a box of ammunition are supported within formed recesses of a red plastic liner. The dealer would insert the box of ammunition. A pressure sensitive label on the outside identifies the product. The package costs about \$1.50.

Sales will ask General Management's approval of the package. Sales will also supply the Production Department the necessary information to obtain quotes and samples for shipping tests.

MODEL 600 BOLT ACTION RIFLE

Project Status

Production status caliber 308 is on schedule to warehouse May 1. Receivers and stocks are the control items in this schedule. Model 600 receivers are produced on critical Model 700 equipment. Stocks are to be produced on new equipment being procured. The estimated warehouse date for caliber 30-30 is January, 1964, based on the scheduled May, 1963 design completion date.

The Sales Department feels the decision not to announce caliber 308 until caliber 30-30 is available should be reviewed because of the indicated eight months delay. The Committee recalled the project assumed no major difference between rifle designs for the rimmed and rimless cartridges. They agreed a current appraisal should be made, of Project economics based on present 30-30 design basis before a recommendation is made. The Sales Department will revise the XP-100 and Model 600 Sales forecast by calibers for the first year without 30-30 and for third year with all calibers. Research and Production will complete a current appraisal for the November or December meeting.

The Sales Department questions whether the Model 600 barrel length meets Canadian Government regulations, and asked Research to resolve this.