

MINUTE #21-1963

production to the warehouse is scheduled for later in December due to the current back order position of the 12 gauge.

CENTER FIRE RIFLES AND PISTOLS

MODEL 600 BOLT ACTION RIFLE

Preliminary field testing of the .308 caliber was conducted at Ilion on October 17 by Sales representatives, and eighteen rifles in this caliber were shipped for field test on October 31. Research pilot testing of this caliber indicated satisfactory functional and accuracy performances. Seventy guns were produced to the warehouse in October and daily production is scheduled for November. An average production gun will be available for review and approval of the Committee at the December meeting.

Pilot assembly of the 222 caliber is scheduled for November 15. In pre-pilot testing of the 35 caliber, minor malfunctions due to the round stemming the chamber were encountered. This problem is being reviewed by Research and Development.

MODEL XP-100 LONG RANGE PISTOL

The Chairman requested from Sales the current order position of this year and the firmness of the anticipated 1964 sales volume for the Model XP-100. Sales estimated that somewhat more than six thousand would be sold this year. The proposed Sales forecast approved by General Management indicates a four thousand sales volume for 1964. This volume is subject to change in the #1 Forecast dependent upon estimates from the field.

MODEL 760 - CALIBER 223-REMINGTON

Five model guns without riveted extractors have been assembled and tested for accuracy and function by Research with satisfactory results. The design to incorporate the riveted extractor in this caliber is being completed so that additional testing will be required for this change. Transmission of model drawings to the plant has started. Production and Research indicated that they could see no serious problems in incorporating this caliber in the Model 760.

MODEL 700 - RK-W WOOD FINISH

Sales proposed adding the RK-W wood finish to replace the lacquer finish on the Model 700 stock in the ADL and EDL grades for the 1964 line. Market reaction to this type of wood finish on the Model 1100 has been very favorable and its application to a popular center fire rifle would improve the Remington image as a product quality improvement leader in the firearms industry. In discussing the durability and eye appeal advantages of this wood finish over the present lacquer