

The best and quickest alternative is to replace the American walnut stock with African mahogany. The processing, finishing and checkering problems with the soft mahogany are being resolved. It is planned to assemble several hundred shotguns with mahogany stocks and fore ends to determine consumer reaction.

The Committee expressed satisfaction with the progress and analysis being made and stressed that work continue to reduce weight without adversely affecting endurance, recoil reduction, or costs.

CENTER FIRE RIFLES

MODEL 600 BOLT ACTION RIFLE

Sales reported a successful field test with no reported malfunctions. Suggestions were received from the Field that the rifle should be chambered for caliber 6 mm Remington as well as caliber 222 Remington, 308 Winchester and 35 Remington. The Chairman asked Sales, Research, and Production to cooperatively define the estimated sales volume, any manufacturing problems, the start-up timing and costs, economics, and the desired announcement date of this caliber for review at the January meeting.

Research indicated they would like to suggest additional calibers for the rifle. The Chairman asked that Research obtain the Sales Department's agreement on other calibers and that the same data defined above be developed for each caliber agreed upon.

Production reported that caliber 308 Winchester is being warehoused now. Caliber 222 Remington will be warehoused the end of December, and caliber 35 Remington will follow in January. Production presented an average production sample to obtain approval for invoice shipment which the committee approved subject to the review and approval of the Director of Sales.

Committee Action

The committee approved, subject to review and approval of the Director of Sales, and recommends General Management approve for invoice shipment the Model 600 Bolt Action Rifle.

MODEL 700 - HIGH GRADE BOLT ACTION RIFLE

The Sales Department reviewed the Sales-Research proposal to market a Model 700 High Grade Rifle. They indicate there is a demand for a high grade Remington bolt action rifle as evidenced by the Weatherby and Browning models in the \$275 to \$325 retail price range. They propose to test market a Model 700 High Grade in the Western Region in 1964 with test market sales estimated at 250 rifles. Unrestricted sales after the marketing test are estimated at 1000 a year. The rifle specifications are defined as part of Table 2 attached.