

XR SERIES BOLT ACTION LINE

SALES AT LOW RANGE - CASH

	<u>Rim Fire</u>	<u>Center Fire</u>	<u>Rim Fire plus Center Fire</u>	<u>Shotguns</u>	<u>Rim Fire, Center Fire plus Shotguns</u>
Sales Units	65,000	20,000	85,000	20,000	105,000
Sales Dollars	\$1,151,000	\$ 687,000	\$1,838,000	\$ 458,000	\$2,296,000
Operating Earnings as Percent of Sales	37.5%	48.0%	41.4%	23.6%	38.0%
Net Earnings	\$ 210,000	\$ 160,000	\$ 370,000	\$ 53,000	\$ 423,000
Net Investment (Capital)	\$ 521,000	\$ 262,000 (Add '1)	783,000	57,000 (Add '1)	\$ 840,000
Return on Investment Based on New Investment, Allocated Facilities & Total Working Capital					
Total Capital	10.4%	20.1%	13.2%	8.7%	12.7%
Total Expenditure	7.8%	11.6%	9.1%	4.7%	8.3%
Return on Investment Based on New Investment & Additional Working Capital					
Total Capital	33.8%	30.8%	32.4%	11.8%	26.7%
Total Capital plus R & D	16.2%	14.5%	15.4%	5.5%	12.6%