

XR SERIES BOLT ACTION LINE

SALES AT HIGH RANGE - CASH

	<u>Rim Fire</u>	<u>Center Fire</u>	<u>Rim Fire plus Center Fire</u>	<u>Shotguns</u>	<u>Rim Fire, Center Fire plus Shotguns</u>
Sales Units	80,000	37,000	117,000	38,000	155,000
Sales Dollars	\$1,450,000	\$1,277,000	\$2,727,000	\$ 879,000	\$3,606,000
Operating Earnings as Percent of Sales	39.1%	49.3%	43.8%	24.2%	39.0%
Net Earnings	\$ 275,000	\$ 306,000	\$ 581,000	\$ 104,000	\$ 685,000
Net Investment (Capital)	\$ 521,000	\$ 262,000 (Add'l)	\$ 783,000	\$ 57,000 (Add'l)	\$ 840,000
Return on Investment Based on New Investment, Allocated Facilities & Total Working Capital					
Total Capital	12.6%	28.4%	17.6%	10.8%	16.1%
Total Expenditure	9.1%	17.9%	12.7%	7.0%	10.9%
Return on Investment Based on New Investment & Additional Working Capital					
Total Capital	34.5%	36.5%	35.6%	13.0%	28.2%
Total Expenditure plus R & D	18.7%	21.4%	20.0%	7.9%	16.3%

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