

FIREARMSSHOTGUNSMODEL 1100 AUTOLOADING SHOTGUNCosts

Production reviewed the fourth quarter and average costs for 1964 which are attached as Table 1. The second year costs are \$6.47 under the first year project cost and \$2.67 under the third year project cost.

Also shown as Table 2 is the breakeven chart. This indicates that on a cash basis, sales of an additional 33,000 shotguns were required to realize the project expenditure. At the end of 1964, the additional shotgun sales were 86,744. 83

Committee Action

Costs will be reviewed in 1965 on a six months basis. Performance as related to the third year project figures will be reviewed when total 1965 data is available.

Mahogany Stocks & Fore Ends - 20 Gauge

Marketing stated that customers would like a lighter weight shotgun. Acceptance of the two hundred and eighty-six (286) Model 1100, 20 gauge guns equipped with the mahogany Stock and Fore End was satisfactory. There is no record of any complaint due to the wood. Performance of test guns still in use at Lordship is also satisfactory. The average gun weight reduction through the use of mahogany is 6½ ounces.

A recommendation was made that approximately 1500 20 gauge field grade Model 1100 shotguns equipped with mahogany Stocks and Fore Ends be assembled in 1965. Shipment would be made to all regions. The 1964 test was limited to the Southern District. Field reaction would dictate the future program.