

HOME OFFICE  
TOKYO, JAPAN

MITSUI & CO., LTD.

CHICAGO BRANCH

(IMPORTERS AND EXPORTERS)

ROOM 1200

141 W. JACKSON BOULEVARD  
CHICAGO, ILLINOIS 60604 U.S.A.

TABLE 3

TELEPHONE  
427-8733

WESTERN UNION  
TELEX NO. 02-8484  
TWX NO. 312-431-1231  
UNATTENDED SERVICE

CABLE ADDRESS  
"MITSUI CHICAGO"

July 13, 1965

Remington Arms Company, Inc.  
939 Barnum Avenue  
Bridgeport, Connecticut

Attention: Mr. J. E. Dickey,  
Director of Sales

Re: Your Sample Order B-30514  
Japanese Shotgun

Dear Mr. Dickey:

Our Tokyo office informed us that the above six shotgun samples will be airfreighted directly to you this week and from Tokyo. You will receive them sometime next week.

With a view to materialize the new shotgun business with you within the shortest possible time, those samples were sent by air and we absorb the transportation expense.

From our last conversation, we understand that it would take about one month until your thorough evaluation of our SKB guns is completed. However, through our extensive research on SKB guns, we know that SKB guns quality is acceptable by your organization. First of all, we would like to know what price range guns (retail level) you are interested in.

In order to accelerate our negotiation, we would like to have a meeting with you sometime during the week of July 26th. At that time, we would like to discuss general policy matters and your evaluation on SKB shotgun design. Would you please let us know when it would be convenient for you to arrange such a meeting at your office?

Yours very truly,

MITSUI & CO., LTD.,

*Kenji Kitamura*  
Kenji Kitamura  
Chicago Branch

KK/pmv

cc: Sundries Sec.,  
General Merchandise Dept., Tokyo

RECEIVED

JUL 16 1965

J. E. DICKEY

WIL01116