

TABLE 5

MODEL XP-100 PISTOL AND MODEL 600 CENTER FIRE RIFLESBREAKEVEN POINTS1. EXPENDITURES (TOTAL IS ACTUAL - SPLIT IS ESTIMATED)

	<u>CAPITAL</u>	<u>DEVELOPMENT & CHGS. TO OPERS.</u>	<u>TOTAL</u>
Model XP-100	\$ 85M	\$ 221M	\$ 306M
Model 600	<u>88M</u>	<u>320M</u>	<u>408M</u>
Total	\$ 173M	\$ 541M	\$ 714M

2. BREAKEVEN - TOTAL EXPENDITURES

Model XP-100 - \$ 306M ÷ \$22 Average = 14,000 guns

Model 600 = \$ 408M ÷ \$24 Average = 17,000 guns

Total 31,000 guns

3. PROJECT FORECAST

	<u>XP-100</u>	<u>Model 600</u>	<u>Total</u>
First Year	5,000	12,000	17,000 guns
Third Year	3,000	15,000	18,000 guns

4. ACTUAL SHIPMENTS

	<u>XP-100</u>		<u>Model 600</u>		<u>Total</u>	
	<u>Year</u>	<u>Accum.</u>	<u>Year</u>	<u>Accum.</u>	<u>Year</u>	<u>Accum.</u>
1963	5,577		-		5,577	
1964	958	6,535	25,379	25,379	26,337	31,914
1965 (1st 6 mos.)	372	6,907	13,607	38,986	13,979	45,893