## ESTIMATED FACTORY COSTS AND ECONOMICS FOR MODEL 660 CENTER FIRE CARBINE

|   | Before - Current Design                            |  |  | After - Upgraded Version   |          |             |            |
|---|--|--|--|--|----------|-------------|------------|
|   | Present  | Present  | Total  | Upgraded   | Upgraded | Total       |            |
| •                                       | 308 Cal.   | Liche  | Cash   | 308 Cal.   | 308 Cal. | Cash        | Cash Resul |
|   | (Unit Full   | (Unit  |  | (Unit Full   | (Unit    |             |            |
| •                                       | Book)  | Cash)  | •  | Book)  | Cash)    |             | •          |
|   | ରିଥି । ଅଧିକ ପ୍ରଥମ ।<br>ଅନୁକୃତ୍ୟାନ : ମଧ୍ୟର<br>ଅନ୍ୟୁ | Wice<br>b. "1.5"<br>Bis Sec.   |  |  |          |             | .•         |
| VOLUME                                  | S.   | e ger<br>Branser<br>Ora  | 12,000   |  |          | 20,000      | 8000       |
|   |  | The second secon |  |  |          |             | •          |
| RETAIL PRICE                            | \$ 99.95   | ing the second s |  | \$119.95   |          |             | •          |
| NET SELLING                             | 53.87  | \$ 53.87   | \$646,440  | 64.63  | \$ 64.63 | \$1,292,600 | \$646,160  |
|   | - 400<br>(%)                                       | 912471 1.15<br>72.00 1.15<br>81.00 1.16<br>81.00 1.16  |  |  |          |             |            |
| STD. MATERIAL                           | 8.05   | ී. 8 <b>.</b> 05 <i>ු</i> ්  | 96,600   | 8.59   | 8.59     | 171,800     | - 75,200   |
| VARIANCE                                | .40  | 40   | 4,800  | .43  | .43      | 8,600       | 3,800      |
| STD. LABOR                              | 5.99   | **5.99 <sub>***</sub>  | <b>71,880</b>  | 7.00   | 7.00     | 140,000     | 68,120     |
| FACTORY COST                            | 36.77  | 28.13  | 337,560  | 41.90  | 32.27    | 645,300     | 307,740    |
| •                                       |  | (2) (2) (2) (2) (2) (3) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4   | N/4"<br>*=*(   |  |          |             |            |
| SELLING, ADMIN.                         |  | 12.20 W  | 1.<br>1.<br>1.   |  |          |             |            |
| & RESEARCH                              | 7.54   | र्ण है.<br>जीवा<br>स्वरुक्त  |  | 9.05   |          |             |            |
| TOTAL COST                              | \$ 44.31   | \$ 28.13   | \$337,560  | \$ 50.95   | \$ 32.14 | \$645,300   | \$307,740  |
| TOTAL COST                              | A 44.2T  | Q 20.1,3   | 4447,300   | . 4 30.33  | y 32.14  | ¥043,300    | 9307,740   |
| OPER: EARNINGS                          | 9.56   | •  | 308,880  | 13.68  |          | 647,300     | 338,420    |
| % OF NET SELLING                        | 17.7%  | . 9  | (600) - 10 (100) - 10 (100) - 10 (100)<br>(100) - 100 (100) - 100<br>(100) - 100 (100) - 100<br>(100) - 100 (100) - 100<br>(100) - 100   | 21.2%  |          |             |            |
|   |  | •  | <br>- ಬಣಿ  | vi.  |          |             | •          |
| NET EARNINGS                            |  | : ·  | 149,700  | 51923<br>1987<br>1986  |          | 313,710     | 164,010    |
|   |  | •  | £3.000   | 0.55<br>0.104  |          |             |            |
| INVESTMENT                              |  |  | ri   | reijoni.   |          |             |            |
| CONSTRUCTION                            | •  |  | en de marie et la companya de la co<br>La companya de la co | iga  | •        |             | 31,000     |
| WORKING CAPITAL                         |  |  | SESTIMA.   |  |          |             | 308,900    |
| TOTAL                                   |  |  | કરો કુલ્લાના કોર્યો (કર્યો<br>વિદ્યુપ્તિક (કર્યો કર્યો કર્યો કર્યો<br>કરો  | ACTION AND ACTIONS |          |             | \$339,900  |
| RETURN ON INVESTMENT                    |  |  | 1  |  |          |             |            |
| POSITION "A" AND "B"                    |  |  | •  | e (September 1997)<br>George<br>George   |          |             | 48.3%      |
| POSITION "C" (INCL. I                   | DEVELOPMENT &                                      | OPER. CHGS   | _) <u>~</u>  | a Galleria<br>Galleria<br>State and a Galleria (San San San San San San San San San San  |          |             | 39.2%      |
| 1 |  |  | <i>iii</i>   | The state of the s |          |             |            |