Exhibit

MODEL 600 COSTS - COMPARISON OF ACTUALS VERSUS PROJECT

	First Year Project	First Year Actual (1964)	Second Year Actual (1965)	Third Year Project	Third Year 1966 Actual 1st 6 Mos. Average	2nd 6 Mos. Average	12 Mos. Average
Material							
Standard	$ 7.29	$ 7.30	$ 7.13	$ 7.29	$ 7.65	$ 7.81	$ 7.72
Variance	.18	.62	.88	.18	.72	.66	.69
	$ 7.47	$ 7.92	$ 8.01	$ 7.47	$ 8.37	$ 8.47	$ 8.41
Labor							
Standard	5.88	6.38	6.14	5.88	5.99	5.98	5.99
Variance	2.27	2.23	1.80	1.98	1.63	1.78	1.70
	$ 8.15	$ 8.61	$ 7.94	$ 7.86	$ 7.62	$ 7.76	$ 7.69
Direct Expense	6.81	6.91	6.01	6.31	5.91	6.13	6.01
Ind. Relations	2.69	2.70	2.63	2.59	2.61	2.64	2.62
Allocated Expense	3.40	3.14	2.28	2.95	1.90	2.28	2.07
Direct Charges	1.45	1.67	.80	.78	.70	.35	.54
Warranty Repairs	.25	.13	.17	.52	.29	.28	.29
Mfg. Burden & W'house	2.90	2.12	1.76	2.59	1.70	2.14	1.90
Plant Overhead	8.28	7.63	6.03	7.46	6.59	6.22	6.42
Inventory Adj.	.41	.43	.50	.19	.73	1.00	.85
Total Factory Cost	$ 41.81	$ 41.26	$ 36.13	$ 38.72	$ 36.42	$ 37.27	$ 36.80
Over or (Under) Project		(.55)	(5.68)		(2.30)	(1.45)	(1.92)
Guns Produced to Warehouse		28,241	28,296		11,789	9,672	21,461