

ESTIMATED FACTORY COSTS FOR
MODEL 700 BDL & 660 RIFLES WITH MANNLICHER STOCK

Exhibit 3

	Model 700 BDL		Model 660	
	Regular M/700 BDL - 222 Cal.	M/700 BDL with Mannlicher Stock	1967 Estimate for Standard	M/660 with Mannlicher Stock
Retail Price (1967)	\$154.95	\$164.95	\$119.95	\$129.95
Net Selling	83.43	88.84	64.63	69.98
Std. Material	12.50	13.61	9.10	12.56
Std. Labor	10.60	10.46	9.49	9.46
Other Costs	27.85	27.78	25.36	26.09
Factory Cost	\$ 50.95	\$ 51.85	\$ 43.95	\$ 48.11
Selling-Admin.-R&D	\$ 11.69	12.43	9.05	9.80
Total Cost	\$ 62.64	\$ 64.28	\$ 53.00	\$ 57.91
Oper. Earnings	\$ 20.85	\$ 24.56	\$ 11.63	\$ 12.07
% of Net Selling	25.0%	27.6%	18.0%	17.2%
Expenditures				
Development		\$ 8,000		\$ 8,000
Construction		55,000		46,000
Operations		106,000		107,700
Total		\$169,000		\$ 161,700

SPECIAL FEATURES

(Not on Regular M/700 BDL)

1. Mannlicher type Stock (European Cheekpiece - no Monte Carlo)
2. Checkering on sides only
3. Formed metal Fore End Tip - no Spacer
4. 18½" Barrel
5. Export type Bolt Plug

(Not on Standard Grade M/660)

1. Mannlicher Type Stock - no Monte Carlo
2. Model 700 type Grip Cap and Spacer
3. Formed metal Fore End Tip - no Spacer
4. Compression molded Butt Plate
5. 18½" Barrel
6. Sling Strap Assembly
7. Front and rear Q.D. Swivel Assemblies
8. Front and rear Swivel Screws, assembled