

SHOTGUNS - contd.MODEL 870, 28-410 GAUGEMODEL 1100, 20-28-410 GAUGE - contd.

28 and 410 gauge is \$10 over the 12, 16 and 20 gauge price. The Model 1100, 20 gauge lightweight is also priced \$10 above the regular grades. Exhibit II shows the current line costs adjusted for the third year 1971 (before line) and Exhibit III, the proposed line costs. The return dollars and percent are comparable for the entire line. Exhibit IV shows the Model 870, 12, 16 and 20 gauge figures adjusted for 1971 to include the addition of the Recoil Pad proposed for 1968 for comparison.

Using these figures as a basis, the following charts for production using N/C machines for a part of the Receiver and the Action Bar Sleeve were developed. 83

Chart V - Summary comparison of cash results from the addition of the Model 1100, 20, 28 and 410 gauge and Model 870, 28 and 410 gauge and project expenditures.

Chart VI - Total plant position and effect of the addition of the Model 1100, 20, 28 and 410 gauge and Model 870, 28 and 410 gauge shotguns in third year of operation 1971.

As requested, calculations were also made on the basis of using standard machines. The labor and material costs by either method of manufacture are approximately the same. The following charts also cover comparisons of project costs.

Chart VII - Comparison of estimates using N/C machines and standard machines and the type and number of new machines required under each proposal.

Chart VIII - Summary comparison of cash results from the addition of the Model 1100, 20, 28 and 410 gauge and Model 870, 28 and 410 gauge and project expenditures.