

SHOTGUNS - contd.MODEL 878, 12 GA. AUTOLOADING SHOTGUN FOR CANADA - contd.

A sample gun which has a plain Receiver, Model 11-48 checkered Stock and Fore End with the obsolete Model 870 checkering was shown to the Committee.

The pricing of the product in Canada was discussed. The Canadian import price is based on the fair market value plus 73% markup. This provides Ilion with a profit.

Distributors have been requesting Remington guns which could be merchandised as a "leader." There may be some adverse reaction in selling the proposed Model 878 in Canada.

Committee Action:

The economics developed for the sale of the Model 878 are to be reviewed by Treasury. Then General Management approval to proceed with the program is to be requested.

SHOTGUN RECOIL PAD

Firestone has the dies to produce the Remington and Ward's WesternField Recoil Pad. After the rubber workers' strike is settled, dates for delivery of sample parts will be requested.

CENTER FIRE RIFLESSAFETY MARKING

Prototype Model 660 rifles with the "F" and "S" marking on the Bolt Plug and on the Receiver were shown to the Committee.

Also, prototype of the Model 700 marking on the Receiver was reviewed. The visibility of the "F" and "S" marking on both rifles was not adequate.

83