

PROPOSED MODEL 3200 OVER AND UNDER  
CASH COST ESTIMATE

VOLUME	7,000	10,000	15,000
CAPITAL EQUIPMENT	\$1,100,000	\$1,100,000	\$1,650,000
TOOLING AND P E & C	1,250,000	1,250,000	1,500,000
R & D	300,000	300,000	300,000
RETAIL PRICE	325.00	325.00	325.00
NET SELLING PRICE	175.22	175.22	175.22
OPER. EARNINGS	602,776	901,180	1,351,770
NET OPER. EARNINGS	268,009	400,686	601,029
TOTAL INVESTMENT	1,761,190	2,002,940	3,003,122
<u>RETURN ON INVESTMENT</u>	15.22%	20.0%	20.0%
NET EARNINGS AFTER AMORTIZATION	209,429	324,107	533,002
<u>RETURN ON TOTAL EXPENDITURES</u>	8.40%	12.51%	13.83%