

ADDED COSTS TO COMPLY WITH SAAMI PROOF
AND TESTING RECOMMENDATIONS
(BASED ON 1970 #1 SALES FORECAST)

<u>MODEL 870 SHOTGUN</u>	<u>FULL BOOK</u>	<u>CASH</u>
PROOF-TEST	\$ 44,670	\$ 28,900
UNIT COST INCREASE	\$.41	\$.27

EQUIPMENT	TRUCKS	\$ 3,800
	PROOF-TEST BOOTH	\$ 3,500
	BORE CLEAN	\$ 3,500
	BORE CLEAN AUTO.	
	PRESENT EQUIP.	\$ 2,500
	ONE TIME COST	\$13,300

<u>22 CALIBER RIFLES</u>	<u>FULL BOOK</u>	<u>CASH</u>
PROOF-TEST	\$ 12,610	\$ 7,800
EQUIPMENT	TRUCKS	\$ 0
	TEST AREA	\$ 4,500
	ONE TIME COST	\$ 4,500

	<u>FULL BOOK</u>	<u>CASH</u>
TOTAL YEARLY COSTS	\$ 57,280	\$ 36,700
ONE TIME COST EQUIPMENT		\$ 17,800

VGD:I

EXHIBIT 1